

#### ASSOCIATION and METROPOLITAN DISTRICT

# Budget & Finance Committee Agenda Monday, June 20, 2022, Zoom Meeting 10:00 a.m.

<u>Committee Members:</u> Co-chairs Terry Hostetler (HGA Treasurer) and Bill Archambault (HGMD Treasurer), Ray Nash, Craig Baldwin, Harry Laubach, Randy Lane, Richard Ferguson, Linda Serio

Staff: Jon Rea (CEO) and Jerry Counts (CFO)

- 1. Call meeting to order. Welcome guests. Chair's comments.
- 2. Changes or Additions to Budget & Finance Committee Report: May 16, 2022
- 3. **Monthly Operating Analysis Review** May 2022
- 4. Subcommittee and Other Reports:
  - a. Audit Subcommittee (Beverly Havens) May 23, 2022, Report
  - b. Insurance Subcommittee (Randy Lane) June 9, 2022, Update
  - c. Capital Program Subcommittee (Ray Nash) No Meeting
  - d. Investment (Terry Hostetler)
- 5. Unfinished Business:
  - a. Ratify email vote for Buildings 221 & 222 Roof Replacement
- 6. **New Business:** 
  - a. Recommend the 2023 Budget Development Schedule
  - b. Recommend the Toro Software Upgrade (\$14,464.20)
  - c. Recommend the Building 243 Boiler Retubing (\$25,913)
  - Recommend reassigning capital funds from the Concrete project to the Handrailing project
  - e. Recommend the Revisions of Finance-1, Banking Policies
  - f. Recommend the Revisions of Finance-3, Investment Policy
  - g. Recommend the Revisions of Finance-4, External Audit Policy
  - h. Recommend the Maintenance Building Asphalt/Concrete Project (\$38,015)
  - i. Recommend using Lottery Funds for pickleball equipment (\$3,046)
  - j. Recommend using Lottery Funds to replace unrepairable billiard table (\$6,314.99)
- 7. Members of the audience wishing to speak on non-agenda items. Time limit-3 minutes.

#### 8. **Adjournment**

Members of the audience wishing to speak on agenda items will be recognized to speak at the time an agenda item is being addressed.

The next regular meeting is on July 18, 2022, at 10 a.m.

### HEATHER GARDENS BUDGET & FINANCE COMMITTEE MAY 16, 2022, MEETING REPORT ZOOM MEETING

TO: Members of the Heather Gardens Budget & Finance Committee, HGA Board of

Directors, HGMD Board of Directors, Chief Executive Officer, and Chief Financial

Officer.

FROM: Terry Hostetler, HGA Treasurer, and Bill Archambault, HGMD Treasurer

**Committee**: Terry Hostetler, Co-Chair, Bill Archambault, Co-Chair, Craig Baldwin,

Harry Laubach, Ray Nash, Randy Lane, Linda Serio, and Richard Ferguson

**Staff:** Jon Rea, CEO; Jerry Counts, CFO

Audience: Approximately 24 residents, including HGA Board Members and HGMD Board

Members

**Welcome and Chair Comments**: The B&F Committee meeting was called to order at 10:00 a.m. A quorum was established. Co-Chair Hostetler welcomed all members and residents present.

The April 18, 2022, B&F Committee meeting report was accepted as presented.

**Monthly Operating Analysis Review:** Jerry Counts, CFO, reviewed the April financial statements for HGA and HGMD. All questions were answered.

#### **Subcommittee and Other Reports:**

**<u>Audit Subcommittee</u>**: Report was reviewed.

<u>Insurance Subcommittee</u>: The committee will meet on May 23<sup>rd</sup> to review HGA's insurance broker's answers to the subcommittee's questions. They will meet again on June 9th to meet with McGriff Insurance, HGA's insurance broker, to determine what coverage will be required and what they estimate the total insurance premiums will be for 2023.

<u>Capital Projects Subcommittee</u>: No meeting. CEO Rea mentioned that in the next few weeks he will be meeting with the department heads, to determine what capital projects they see as being critical, that will be considered for inclusion in the 2023 budget.

<u>Investment Update</u>: The first annuity contract for \$250,000 was just delivered with the other three contracts anticipated to be received within the next few weeks.

**Unfinished Business**: None.

#### **New Business:**

**a.)** Discuss the 2023 Budget Development Schedule. After discussion regarding the schedule presented for approval, it was decided that both Co-Chairs meet, and update

- the schedule, to include language that clearly states when the residents will have the opportunity to speak to the Board about the proposed budget.
- **b.) Review Authority List** The updated list was discussed at the request of Craig Baldwin Chair of the Audit Committee, which uses it for the committee's monthly audits. It was agreed that the list should be part of the appropriate PM (Procedure Memorandum), which needs updating.
- **c.) Recommend the Country Place 4 Asphalt Project** Motion by Laubach, seconded by Baldwin and approved unanimously that the Joint Budget and Finance Committee recommends that the Heather Gardens Association Board of Directors approves the Country Place 4 Asphalt Project, at a cost of \$23,459.
- **d.)** Recommend the Seville Asphalt Drainage Project No action was taken. It was discussed that the bids obtained for this \$36,999 project were not consistent, since it appeared that the low bidder had bid on the project based on a different scope of work. The committee needed additional information, but there were no staff members or members of the Maintenance committee available to discuss the circumstances.
- e.) Recommend the Building 220 Hot Water Recirculation Project Lane moved, seconded by Laubach, and approved unanimously that the Joint Budget and Finance Committee recommends that the Heather Gardens Association Board of Directors approves the Building 220 Hot Water Recirculation Project, at a cost of \$39,000.
- **f.)** Recommend that the Paint Exterior for the Clubhouse, Rendezvous Restaurant and Golf Clubhouse Baldwin moved, seconded by Lane unanimously approved that the Joint Budget and Finance Committee recommends that the Heather Gardens Metropolitan District approves the exterior painting contract at a cost of \$44,275.
- g.) Recommend the Maintenance Building Asphalt/Concrete Project at a Cost of \$38,015. The committee discussed the difference in the bids, indicating that some of the bids submitted were showing 2 inches of asphalt, whereas other bids showed 4 inches and 6 inches. No action was taken, due to the concern that it appeared that the companies bidding on this project were not properly advised of the requirements of the project.

Members of the audience wishing to speak on non-agenda items: None

The meeting was adjourned at 11:16 AM.

The next regular meeting will be on June 20, 2022, at 10:00 a.m.

#### **HEATHER GARDENS ASSOCIATION**

#### **Budget Exceptions Report**

Through: 05/31/22

	YTD	YTD	VARIANCE	% of	Annual	% of Annual
	ACTUAL	BUDGET	FAVORABLE NFAVORABLE)	Budget	Budget	Budget Spent
OPERATIONS			-		-	_
Assessment Income - 2022	\$ 4,360,750	\$ 4,361,125	\$ (375)	-0.01%	\$10,466,713	42%
Assessment Surplus - 2020	\$ 91,610	\$ 91,610	\$ -	0.00%	\$ 219,850	42%
Misc Income	\$ 79,965	\$ 72,577	\$ 7,388	10.18%	\$ 162,508	49%
Total Income	\$ 4,532,325	\$ 4,525,312	\$ 7,013	0.15%	\$10,849,071	42%
Expenses:						
General	\$ 1,710,713	\$ 1,755,645	\$ 44,932	2.56%	\$ 4,361,134	39%
Custodial	\$ 185,547	\$ 182,939	\$ (2,608)	-1.43%	\$ 446,004	42%
Contracts	\$ 87,392	\$ 91,926	\$ 4,534	4.93%	\$ 225,531	39%
Maintenance	\$ 928,371	\$ 1,028,948	\$ 100,577	9.77%	\$ 2,445,823	38%
Administration	\$ 543,090	\$ 587,610	\$ 44,520	7.58%	\$ 1,347,061	40%
Paint	\$ 140,700	\$ 144,834	\$ 4,134	2.85%	\$ 347,964	40%
Roads & Grounds	\$ 448,139	\$ 465,429	\$ 17,290	3.71%	\$ 1,161,178	39%
Security	\$ 223,280	\$ 258,336	\$ 35,056	13.57%	\$ 617,380	36%
Total Expenses	\$ 4,267,232	\$ 4,515,667	\$ 248,435	5.50%	\$10,952,075	39%
Net Operating Income/(Loss)	\$ 265,093	\$ 9,645	\$ 255,448		\$ (103,004)	<u> </u>
CAPITAL RESERVES						
Capital Reserve Income	\$ 1,417,277	\$ 1,417,430	\$ (153)	-0.01%	\$ 3,401,830	42%
Interest Income	\$ 3,470	\$ 1,716	\$ 1,754		\$ 8,900	
Capital Expenditures	\$ 460,343	\$ 1,486,247	\$ 1,025,904	69.03%	\$ 3,935,461	12%
Net Capital Reserve Income	\$ 960,404	\$ (67,101)	\$ 1,027,505		\$ (524,731)	•
GRAND TOTALS	\$ 1,225,497	\$ (57,456)	\$ 1,282,953		\$ (627,735)	:

			Ex	ecutive Su	mm	nary			
		YTD ACTUAL		YTD BUDGET		VARIANCE	% of Budget	Annual Budget	% of Annual Budget Spent
Income Summary	\$	4,532,325	\$	4,525,312	\$	7,013	0.15%	\$10,849,071	42%
Expense Summary	\$	4,267,232	\$	4,515,667	\$	248,435	5.50%	\$10,952,075	39%
Overall Expenses	We	are seeing p	rice	increases for t	he d	cost of goods and	services acro	ss all departme	nts.
General		neral Expense n rises.	es fo	r May were ne	arly	\$12K below bud	get primarily d	lue to lower gas	expense for the
Custodial	not	include a ma	nage		sun	vere near budget a ned the manager or May.			
Contracts	Ma	overall expe	ense	s were near bu	ıdge	et amounts.			
Maintenance	ame iten	ounts, and lar	ger o	charge-outs to get in May tota	oth ling	budget in May proper departments a \$12.9K. The add 24 OPX line items	nd residents t litional costs v	han budgeted. vere primarily fro	10 OPX line om inventory
Administration	aud for are FTE	it review assenterfund reco \$39K lower t s are down b	ociat oncili han i oy 1.	ed with the CF ation and PPF in 2021. The 5 compared to	P4 fill P loa OPX bue		ying insurance riew. Total au ally offset by l	e receivable esti dit costs for HG ower net wages	mate, and \$3K A and HGMD of \$4K. Actual
Paint	cos					dget by \$3.3K prir gher supply costs			
Roads & Grounds						dget by \$8.5K. Costs were down \$		the savings is o	ne less FTE and
Security		al costs for M tem cost.	ay w	ere below bud	lget	by \$8K primarily	due to not inc	urring the ProVi	gil security

#### **HGA MONTHLY CAPITAL RESERVE REPORT FOR PERIOD ENDING: MAY 2022** 2022 2022 **UNDER/** VAR **APPROVED** SIGNED 2022 UNDER / (OVER) **BUDGET** CONTRACT % **START FINISH** #Days **INVOICES CONTRACT FROM** (OVER) **PROJECT** 2022 APPROVED PROJECTS **ACCT AMOUNT AMOUNT VAR** DATE **DATE PAID AMOUNT CONTRACT** BUDGET **Notes / Comments** В D B-C-D A-C-D Α Board Approved. Working with Vendor F780 03/01/22 \$96,255 for Schedule Carpet - 10 floors (various bldgs) \$96,255 -100% 08/01/22 153 \$0 #DIV/0! Chair Rail Installation B214 \$0 F781 \$25.819 -100% 12/01/22 | 04/01/23 121 #DIV/0! \$25,819 **Board Approved** Chair Rail Installation B219 F782 \$25,819 -100% 08/01/22 12/31/22 152 \$0 #DIV/0! \$25,819 Board Approved **Board Approved. Construction to Start** F783 \$2.916 Chair Rail Installation B243 \$25.819 \$24.361 07/25/22 \$22,903 -6% -6% 04/18/22 98 \$1.458 4/18/22 Contractors Cost to Replace (2) Elevators at B243 is \$112,000. The recommendation is to reallocate money from the 2022 Fire Alarm Project, considering this project will mostly be investigative work in 2022. Elevator Jacks B243 F784 \$65,000 \$112,000 03/22/22 12/31/22 284 \$56,000 \$56,000 -50% \$9,000 Board Approved 72% Contractors Cost to Replace (2) Elevators at B244 is \$112,000. The recommendation is to reallocate money from the 2022 Fire Alarm Project, considering this project will mostly be investigative work in 2022. F785 \$65,000 284 -50% \$9.000 Elevator Jacks B244 \$112,000 03/22/22 | 12/31/22 \$56,000 \$56,000 Board Approved. Contractors Pricing is \$40,000. We will only have \$163 in Change Order Reserve Money. Board Approved. F786 -50% Elevator Jacks B250 \$40.163 \$40.000 0% 03/22/22 12/31/22 284 \$20,000 \$20,000 \$20.163 Not enough money in the budget, F787 R&G Equipment Chipper #569 \$20,188 -100% 04/01/22 10/31/22 213 \$0 #DIV/0! \$20,188 looking at used options. 5/25/22 - \$1,000 deposit check was delivered to the dealership. R&G Manager is estimating an August/ September delivery date based on R&G Equipment Pick-up #500 -98% \$53,258 F788 \$54,258 \$51,330 -5% 04/01/22 | 12/31/22 274 \$1,000 \$50,330 previous like-kind truck purchases. We are looking at using the budgeted funds to take care of puddling and drainage issues in lieu of sealcoat. This would be the best use of the budgeted funds for this project, 4/4/22 F789 \$37,000 Road Sealcoat B231-236 \$37,000 04/04/22 | 07/31/22 118 \$0 #DIV/0! Collecting Bids -100% Road Sealcoat CP4 F790 \$0 \$44,975 -100% 04/04/22 | 07/31/22 118 #DIV/0! \$44,975 Collecting Bids

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\$50,546

\$50,546

-100%

-100%

F791

F792

\$50,546

\$50,546

Roof Re-Coat B204

Roof Re-Coat B205

Contracts Dept Recommends Moving the money to cover the price increases

Contracts Dept recommends moving the budget to cover price increases to

to replace B221 and B222's Roofs

replace B221 and B222's Roofs

## HGA MONTHLY CAPITAL RESERVE REPORT FOR PERIOD ENDING: MAY 2022 UNDER

				IVI	Y 2022							
		2022	2022						UNDER/	%		
		APPROVED	SIGNED					2022	(OVER)	VAR	UNDER /	
		BUDGET	CONTRACT	%	START	FINISH	#Days	INVOICES	CONTRACT	FROM	(OVER)	PROJECT
2022 APPROVED PROJECTS	ACCT	AMOUNT	AMOUNT	VAR	DATE	DATE		PAID	AMOUNT	CONTRACT	BUDGET	Notes / Comments
		Α	В					D	B-C-D		A-C-D	
												T
												Contracts Dept Recommends moving
												the budget to cover price increases to
Roof Re-Coat B213	F793	\$48,836		-100%			0		\$0	#DIV/0!	\$48,836	replace B221 and B222's Roofs
Notifie Goding 2 10		ψ.ο,σσσ		10070					Ψ3	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ψ.ο,οοο	
												Contracts Dept Recommends moving
D (D 0 1 D017	E70.4	400.054		4000/						//D I) //OI	000 054	the budget to cover price increases to
Roof Re-Coat B217	F794	\$62,951		-100%			0		\$0	#DIV/0!	\$62,951	replace B221 and B222's Roofs
												Maintenance Committee Agrees to Replace B221's roof in lieu of B244's
												roof scheduled for 2022 based on
Roof Replacement B221	F795	\$360,000	\$448,076	24%	06/01/22	09/14/22	105		\$448,076	-100%	\$360,000	Rocky Mountain Reps Evaluations.
Nooi Nepiacement B221	1730	ψ300,000	ψ440,070	24 /0	00/01/22	03/14/22	100		ψ440,070	-10070	Ψ300,000	12 panels remain to be replaced per
												the 2022 contract. We plan to use
												reserve money to cover the cost to
EDE Electrical Device Device consent OD 0 TH	F700	<b>\$047.050</b>	<b>* * * * * * * * * *</b>	0.40/	0.4 /0.0 /0.0	07/04/00	454	0404.040	044.440	070/	<b>#05 704</b>	replace 4 FPE street lamp panels in
FPE Electrical Panel Replacement CP & TH	F796	\$217,350	\$166,032	-24%	01/28/22	07/01/22	154	\$121,616	\$44,416	-27%	\$95,734	CP1-6 B220 Replacement only due to limited
												budget. Waiting on B&F and Board
Hot Water Recirculation Project 217 & 220	F797	\$39,000		-100%	07/25/22	10/01/22	68		\$0	#DIV/0!	\$39,000	Approval
Concrete Repairs	F798	\$196,920	\$196,920	0%	04/05/22		270	\$6,792	\$190,128	-97%	\$190,128	1
Handrails	F799	\$27,718	\$27,718	0%	05/01/22		244	\$6,000	\$21,718	-78%	\$21,718	
Retaining Walls	F800	\$119,310	7-11	-100%	04/01/22		274	+ = , = = =	\$0	#DIV/0!	\$119,310	Collecting Bids
Transming Transming		<b>VIII</b>		10070	0 0 ==	12,01,22			45	<i>"211761</i>	<del>\( \text{  \text{ \text{ \text{ \text{ \text{ \text{ \text{ \text{ \text{  \text{ \text{ \text{ \text{  \text{ \text{ \text{  \text{  \text{  \text{ \text{  \text{  \text{   \text{  \text{   \text{   \text{  \qq                </del>	PSAC has recommended to the HGA
												Board moving forward with the
D005 D 1: 01 1 D 1 (D04 D04)	E004	*****		4000/	0.4/4.5/00	10/01/00	000			//D I) //OI	<b>#</b> 005 000	Parking Structure Maintenance Place
BC&E Parking Structure Recommended Repairs (PS1-PS4)	F801	\$825,000		-100%	04/15/22	12/31/22	260		\$0	#DIV/0!	\$825,000	in lieu of replacement. PSAC has recommended to the HGA
												Board moving forward with the
												Parking Structure Maintenance Place
Parking Structure Post Tension Repairs (PS1-PS4)	F802	\$300,150	\$2,269	-99%	05/01/22	12/31/22	244	\$2,269	(\$0)	0%	\$297,881	in lieu of replacement.
											4	Building 216 Water Heater was
Water Heaters (For Emergency Repairs As Needed)	F803	\$40,163	\$36,000	-10%	04/07/22	06/01/22	55	\$34,530	\$1,470	-4%	\$5,633	Replaced 4/27/22
												In 2022 this project will include the
												investigative work. The recommendation is to reallocate this
												money to cover the over budget
Fire Alarm for Alpha	F804	\$180,018		-100%	04/25/22	12/31/22	250		\$0	#DIV/0!	\$180,018	
												Elevator Jack project of \$94,000 Working with City of Aurora. Meeting
City of Aurora Water Wise Drawing (Dilet)	FOOE	фот <b>7</b> 04		4000/	04/00/00	07/20/00	104		<b>.</b>	#D1/4/01	<b>¢c7 704</b>	with City of Aurora is scheduled for
City of Aurora Water Wise Program (Pilot)	F805	\$67,704	<b>64 640 707</b>	-100%	04/20/22	07/30/22	101	<b>6007</b> 440	\$0	#DIV/0!	\$67,704	5/11/22.
TOTAL 2022 FUNDED PROJECTS		\$3,086,508	\$1,216,705	-61%				\$327,110	\$889,595		\$2,759,398	

**2022 CONTINGENCY PROJECTS** 

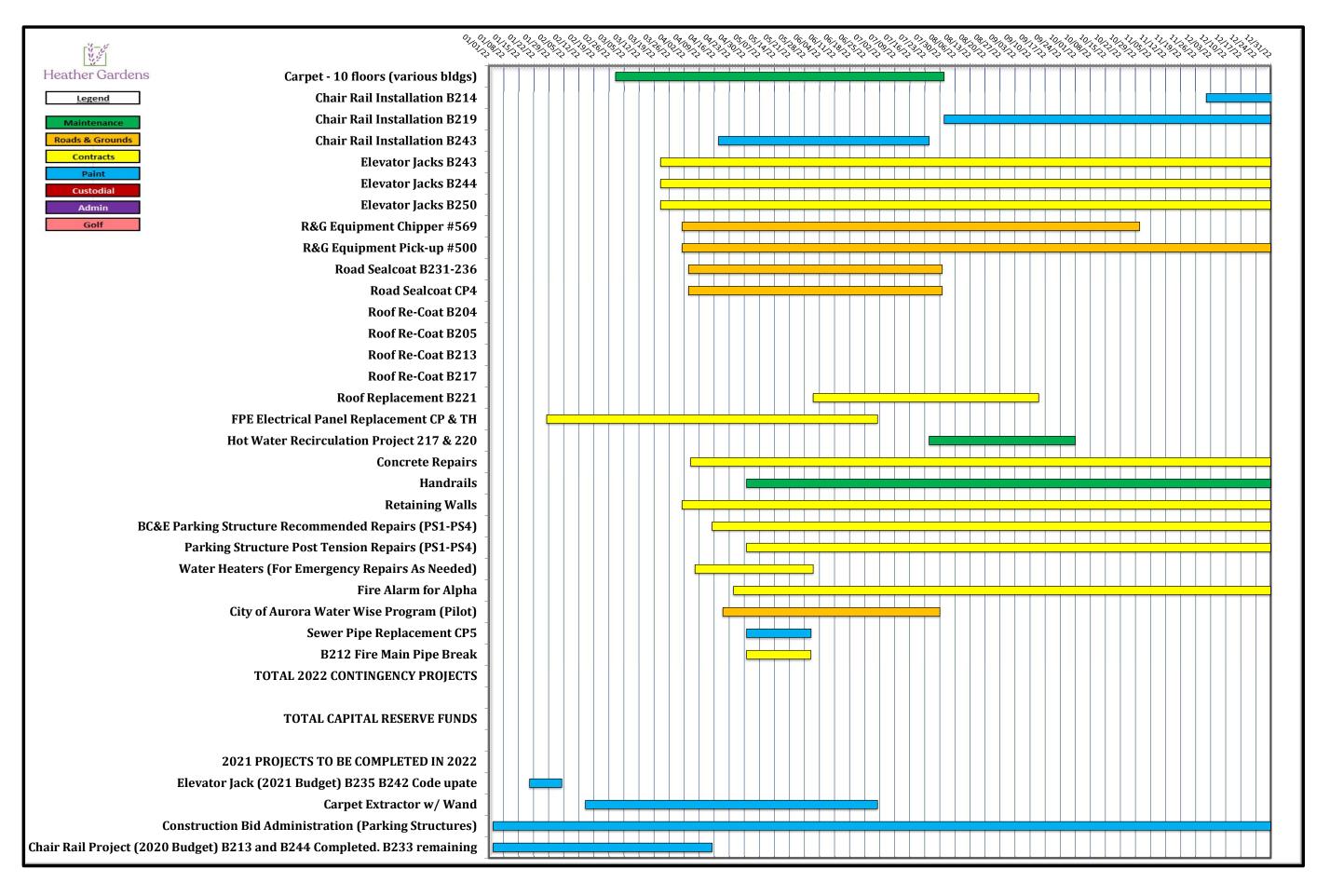
HGA MONTHLY CAPITAL RESERVE REPORT FOR PERIOD ENDING:  MAY 2022													
2022 APPROVED PROJECTS	ACCT	2022 APPROVED BUDGET AMOUNT	2022 SIGNED CONTRACT AMOUNT B	% VAR	START DATE	FINISH DATE	#Days	2022 INVOICES PAID	UNDER/ (OVER) CONTRACT AMOUNT B-C-D	% VAR FROM CONTRACT	UNDER / (OVER) BUDGET	PROJECT Notes / Comments	
		A	В					U	B-C-D		A-C-D		
	F806.1 -												
One Time Projects	F806.9	\$90,872			01/01/22	12/31/22	364		\$0	#DIV/0!	\$90,872		
Toro Irrigation Software	F806.1	\$20,000	\$14,464		04/28/22	07/01/22			\$14,464	-100%	\$20,000		
	F807.2 -												
Other Unknown Projects	F807.9	\$428,819			01/01/22	12/31/22	364		\$0	#DIV/0!	\$428,819		
Plow for truck 502	F807.1	\$8,138	\$8,138	0%	08/01/21	12/31/21	152	\$ 8,072	\$66	-1%	\$66		
Elevator Repairs	F807.2	\$17,298	\$17,298	0%	01/01/22		30	\$ 17,298	\$0	0%	\$0		
Boiler Retubing B243	F807.3	\$25,913	\$17,298	-33%	06/13/22		18		\$17,298	-100%	\$25,913		
Sewer Pipe Replacement CP5	F807.4	\$19,975	\$19,975	0%	05/01/22		30	\$ 19,975	\$0	0%	\$0		
B212 Fire Main Pipe Break	F807.5	\$26,498	\$26,498	0%	05/01/22	05/31/22	30	\$ 26,498	\$0	0%	\$0		
TOTAL 2022 CONTINGENCY PROJECTS		\$637,513	\$103,671					\$71,843	\$31,829		\$565,670		
TOTAL CAPITAL RESERVE FUNDS		\$3,724,021	\$1,320,377					\$398,953	\$921,424		\$3,325,068		
2021 PROJECTS TO BE COMPLETED IN 2022													
Elevator Jack (2021 Budget) B235 B242 Code upate	F756	\$9,000	\$8,200		01/20/22	02/04/22	15	\$8,200	\$0	0%	\$800		
Carpet Extractor w/ Wand	F649	\$3,766	\$3,766		02/15/22	07/01/22	136		\$3,766	-100%	\$3,766	Ordered 9/21, 4/4/22 - Vendor Supplie is waiting for extractor to arrive.	
Construction Bid Administration (Parking Structures)	F762	\$168,252	\$156,752		01/03/22	12/31/22	362		\$156,752	-100%	\$168,252	\$11,500 was expended in 2021 after BOD approval to carry over \$168,252. 2022 expenditures s/b \$11,500 below carry over amount.	
Chair Rail Project (2020 Budget) B213 and B244 Completed.  B233 remaining	F738	\$30,422	\$30,422		01/03/22	04/15/22	102	\$23,190	\$7,232	-24%	\$7,232	Started B233 in Jan 2022. Project is completed.	
TOTAL PRIOR YEAR PROJECTS		\$211,440	\$199,140					\$31,390	\$167,750		\$180,050		
TOTAL FRIOR TEAR FROSECTS		Ψ211, <del>44</del> 0	φ199,1 <del>4</del> 0					ψ <b>31,390</b>	\$107,730		<b>\$100,030</b>		
GRAND TOTAL PER BUDGET		\$3,935,461	\$1,519,517					\$430,343	\$1,089,174		\$3,505,118	<del>-</del> =	
PROJECTS TARGETED FOR COMPLETION IN 2022													
BUT NOT IN THE PUBLISHED BUDGET	F774				00/04/00	00/00/00	0.7	<u> </u>	Φ0	00/	(#20,000)		
	ı <b>-</b> //4		\$30,000		02/01/22	02/28/22	27	\$30,000	\$0	0%	(\$30,000)	1	
Building 233 Re-Root	<del>                                     </del>		¥ ,								(, , ,		
Building 233 Re-Roof Building 222 Re-Roof	F808		\$448,076		06/01/22				\$448,076	-100%	\$0	Approved in May 2022 SM, B&F, and Board	

\$0

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\$0

	HGA MONTHLY CAPITAL RESERVE REPORT FOR PERIOD ENDING:  MAY 2022												
		2022 APPROVED	2022 SIGNED					2022	UNDER/ (OVER)	% VAR	UNDER /		
		BUDGET	CONTRACT	%	START	FINISH	#Days	INVOICES	CONTRACT	FROM	(OVER)	PROJECT	
2022 APPROVED PROJECTS	ACCT	AMOUNT	AMOUNT	VAR	DATE	DATE		PAID	AMOUNT	CONTRACT	BUDGET	Notes / Comments	
		Α	В					D	B-C-D		A-C-D		
									\$0	#DIV/0!	\$0		
<b>TOTAL PRIOR YEAR PROJECTS NOT BUDGETED IN 2022</b>		\$0	\$478,076					\$30,000	\$448,076		(\$30,000)		
GRAND TOTAL		\$3,935,461	\$1,997,593					\$460,343	\$1,537,250		\$3,475,118		



					Мо	nthly			
Bank	Yield	Maturity	Interest Paid	Principal	Inte	erest	Fund	G/L Acct.	Stmt Acct.
Raymond James - Cash/Investments - Operating Ad	count			\$ 248,179.18			Operating	A106/A107.2	
TOTAL - OPERATING ACCT - CASH/INVESTMENTS				\$ 248,179.18	\$	-	- ' "	·	
Raymond James - Cash/Investments - Capital Reser	ve			\$ 5,290,269.60			Capital	A106.1/A107.3/A107	.4
Key Bank Capital Reserve Savings				\$ 4,216,779.71			Capital	A107	
TOTAL CAPITAL RESERVE INVESTMENTS - CASH/II	NVESTMENT	'S		\$ 9,507,049.31	\$	-	-		
TOTAL INVESTMENTS				\$ 9,755,228.49	\$	-	- =		

			Accrued					Premium	Premium	Premium	Premium	Premium	
	Face/Maturity	Amount	Interest	Premium	Maturity	Purchased	Term of CD	Amort. 2020	Amort. 2021	Amort. 2022	Amort. 2023	Amort. 2024	Accum.
CAPITAL RESERVE ACCT 328MC650	Value	Invested	Purchased	Paid	Date	Date	(days)		365	365	365	365	Balance
Purchases													
ALLY BANK SEMI-ANNUAL 2.1500 %	245,000.00	255,753.76	2,150.29	8,603.47	7/25/2022	6/18/2020	767	2,198.54	4,094.22	2,310.71	-	-	8,603.47
AMERICAN EXPRESS CENTURION BANK SEMI-ANNUAL 2.3500 %	107,000.00	112,222.33	881.80	4,340.53	8/15/2022	6/18/2020	788	1,079.62	2,010.52	1,250.38	-	-	4,340.53
BMW BANK OF NORTH AMERICA SEMI-ANNUAL 1.4500 %	245,000.00	251,759.15	622.90	6,136.25	4/14/2023	6/15/2020	1,033	1,182.10	2,168.18	2,168.18	617.78	-	6,136.25
CITIBANK NA SEMI-ANNUAL 3.3000 %	200,000.00	218,843.59	2,549.59	16,294.00	8/24/2023	7/10/2020	1,140	2,486.98	5,216.94	5,216.94	3,373.14	-	16,294.00
COMENITY CAPITAL BANK MONTHLY 3.3500 %	100,000.00	108,730.92	-	8,730.92	10/17/2023	6/15/2020	1,219	1,425.31	2,614.26	2,614.26	2,077.09	-	8,730.92
DISCOVER BK SEMI-ANNUAL 3.2000 %	203,000.00	221,433.97	355.95	18,078.02	1/16/2024	7/31/2020	1,264	2,188.24	5,220.32	5,220.32	5,220.32	228.84	18,078.02
GE CAPITAL RETAIL BANK SEMI-ANNUAL 2.9500 %	100,000.00	106,291.17	493.01	5,798.16	10/17/2022	6/15/2020	854	1,351.09	2,478.14	1,968.93	-	-	5,798.16
GE MONEY BANK SEMI-ANNUAL 3.3000 %	145,000.00	159,274.92	878.34	13,396.58	4/11/2024	6/15/2020	1,396	1,909.68	3,502.69	3,502.69	3,502.69	978.83	13,396.58
GOLDMAN SACHS BANK USA SEMI-ANNUAL 2.8000 %	140,000.00	150,676.64	579.95	10,096.69	4/24/2024	6/15/2020	1,409	1,426.00	2,615.54	2,615.54	2,615.54	824.07	10,096.69
GOLDMAN SACHS BANK USA SEMI-ANNUAL 3.3000 %	100,000.00	110,024.94	1,383.29	8,641.65	1/16/2024	6/15/2020	1,310	1,312.74	2,407.79	2,407.79	2,407.79	105.55	8,641.65
GOLDMAN SACHS BK USA SEMI-ANNUAL 2.5500 %	125,000.00	132,890.43	1,571.92	6,318.51	1/23/2023	7/17/2020	920	1,146.95	2,506.80	2,506.80	157.96	-	6,318.51
JPMORGAN CHASE BANK NA QTRLY.7000 %	245,000.00	245,585.41	314.81	270.60	11/15/2022	7/17/2020	851	270.60	-	0.00	-	-	270.60
MORGAN STANLEY BANK NA SEMI-ANNUAL 2.6500 %	145,000.00	154,328.03	1,663.33	7,664.70	1/11/2023	6/15/2020	940	1,622.63	2,976.19	2,976.19	89.69	-	7,664.70
MORGAN STANLEY BANK, NA SEMI-ANNUAL 3.4500 %	100,000.00	109,409.25	444.25	8,965.00	11/1/2023	6/15/2020	1,234	1,445.73	2,651.72	2,651.72	2,215.82	-	8,965.00
MORGAN STANLEY PRIVATE BANK NA SEMI-ANNUAL 3.1000 %	158,000.00	172,618.87	1,945.78	12,673.09	1/24/2024	6/15/2020	1,318	1,913.46	3,509.62	3,509.62	3,509.62	230.77	12,673.09
SALLIE MAE BK SEMI-ANNUAL 1.8000 %	100,000.00	103,855.10	655.89	3,199.21	2/6/2023	6/15/2020	966	659.05	1,208.81	1,208.81	122.54	-	3,199.21
SALLIE MAE BK SEMI-ANNUAL 3.2000 %	114,000.00	122,817.67	389.79	8,427.88	5/9/2023	6/15/2020	1,058	1,585.21	2,907.54	2,907.54	1,027.60	-	8,427.88
SYNCHRONY BANK SEMI-ANNUAL 1.3000 %	245,000.00	250,179.94	532.29	4,647.65	4/17/2023	6/15/2020	1,036	892.74	1,637.44	1,637.44	480.02	-	4,647.65
WELLS FARGO BANK NA MONTHLY 3.1000 %	200,000.00	216,714.99	16.99	16,698.00	2/13/2024	7/10/2020	1,313	2,212.83	4,641.87	4,641.87	4,641.87	559.57	16,698.00
Redemptions													
JPMORGAN CHASE BANK NA QTRLY.7000 %	(245,000.00)	(245,000.00)	-	-	11/16/2020								
	2,772,000.00	2,958,411.08	17,430.17	168,980.91				28,309.53	54,368.58	51,315.72	32,059.45	2,927.63	168,980.91
	2,7.72,000.00	2,330,121.00	17,100.17	100,500.51				20,003.33	3 1,000.30	A106.4	A10		100,500.51
HGA OPERATING ACCT 288P8380													
Purchases													
UBS BANK USA MONTHLY 3.2500 %	235,000.00	249,875.26	188.32	14,686.94	10/17/2022	6/24/2020	845	3,302.39	6,344.06	5,040.49	-	-	14,686.94
	3,007,000.00	3,208,286.34	17,618.50	183,667.84				31,611.92	60,712.64	56,356.21	32,059.45	2,927.63	183,667.84
								152,055.92	91,343.29	34,987.08	2,927.63	(0.00)	

HG Heather Gardens Association Balance Sheet 05/31/2022

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	CURRENT ASSETS	
	Operating Bank Account	6,180,422
A107.2	Raymond James Operating Savings	12,551
A106	Raymond James - Operating Investments	235,628
A107	Savings-Capital Improvement	4,216,780
A107.3	Raymond James Cap Reserve Savings	2,515,676
A107.4	Raymond James - Cap Reserve Investments	1,426,000
A106.2	Raymond James Premium Operating	2,402
A106.4	Raymond James Premium Cap Reserve Accounts & Assessments Receivable	28,676
A114.1	AR - Insurance Claim	151,393 589,393
A114.1	Interest Receivable	16,262
	Inventory	220,797
	Prepaid Insurance	641,942
A142	Prepaid Taxes	20,826
A143.2	Prepaid Expenses	27,054
A128.4	Due To/From Seville	54,754
A128.6	Due To/From - HGMD	82,744
	TOTAL CURRENT ASSETS	
	TOTAL CURRENT ASSETS	16,423,300
	LONG-TERM INVESTMENTS (more than 12 mos)	
A106.1	Raymond James - Cap Reserve Investments	1,348,594
A106.3	Raymond James Premium Cap Reserve	34,987
	TOTAL LONG-TERM INVESTMENTS	1,383,581
	BUILDING, LAND & EQUIPMENT	
A165	FF&E (Equipment & Furniture)	1,611,757
A165.1	Accumulated Depreciation FF&E	(1,252,236)
	TOTAL BUILDING LAND & FOLIDMENT	350 521
	TOTAL BUILDING, LAND & EQUIPMENT	359,521
	TOTAL BUILDING, LAND & EQUIPMENT TOTAL ASSETS	359,521 18,166,402
	·	<del></del>
	TOTAL ASSETS	<del></del>
A201	TOTAL ASSETS  CURRENT LIABILITIES	18,166,402
A201	TOTAL ASSETS  CURRENT LIABILITIES Accounts Payable Trade	18,166,402 ====================================
A201 A203	TOTAL ASSETS  CURRENT LIABILITIES	18,166,402
	TOTAL ASSETS  CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable	18,166,402 83,298 844,083
A203	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes	18,166,402 83,298 844,083 47,900
A203	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments	83,298 844,083 47,900 287,742 239,414 270,732
A203 A211	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll	83,298 844,083 47,900 287,742 239,414 270,732 128,240
A203 A211 A206.1	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186
A203 A211 A206.1 A214.5	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628
A203 A211 A206.1 A214.5 A214.51	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast Six MO Impound Fund	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628 5,030,016
A203 A211 A206.1 A214.5 A214.51 A215.2	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628
A203 A211 A206.1 A214.5 A214.51 A215.2	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast Six MO Impound Fund	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628 5,030,016
A203 A211 A206.1 A214.5 A214.51 A215.2	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast Six MO Impound Fund Unearned Revenue	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628 5,030,016 12,688
A203 A211 A206.1 A214.5 A214.51 A215.2	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast Six MO Impound Fund Unearned Revenue	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628 5,030,016 12,688
A203 A211 A206.1 A214.5 A214.51 A215.2	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast Six MO Impound Fund Unearned Revenue  TOTAL CURRENT LIABILITIES  TOTAL CURRENT & LONG TERM LIABILITIES	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628 5,030,016 12,688
A203 A211 A206.1 A214.5 A214.51 A215.2 A265	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast Six MO Impound Fund Unearned Revenue  TOTAL CURRENT LIABILITIES  TOTAL CURRENT & LONG TERM LIABILITIES  FUND EQUITY	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628 5,030,016 12,688 7,034,927
A203 A211 A206.1 A214.5 A214.51 A215.2 A265	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast Six MO Impound Fund Unearned Revenue  TOTAL CURRENT LIABILITIES  FUND EQUITY Capital Improvement Reserve	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628 5,030,016 12,688 7,034,927 7,034,927
A203 A211 A206.1 A214.5 A214.51 A215.2 A265	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast Six MO Impound Fund Unearned Revenue  TOTAL CURRENT LIABILITIES  TOTAL CURRENT & LONG TERM LIABILITIES  FUND EQUITY Capital Improvement Reserve Operating Fund	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628 5,030,016 12,688  7,034,927  7,034,927
A203 A211 A206.1 A214.5 A214.51 A215.2 A265	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast Six MO Impound Fund Unearned Revenue  TOTAL CURRENT LIABILITIES  FUND EQUITY Capital Improvement Reserve	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628 5,030,016 12,688 7,034,927 7,034,927
A203 A211 A206.1 A214.5 A214.51 A215.2 A265	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast Six MO Impound Fund Unearned Revenue  TOTAL CURRENT LIABILITIES  TOTAL CURRENT & LONG TERM LIABILITIES  FUND EQUITY Capital Improvement Reserve Operating Fund Net/Income (Loss)	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628 5,030,016 12,688  7,034,927  8,797,409 1,108,570 1,225,497
A203 A211 A206.1 A214.5 A214.51 A215.2 A265	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast Six MO Impound Fund Unearned Revenue  TOTAL CURRENT LIABILITIES  TOTAL CURRENT & LONG TERM LIABILITIES  FUND EQUITY Capital Improvement Reserve Operating Fund Net/Income (Loss)  Total Equity	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628 5,030,016 12,688  7,034,927  8,797,409 1,108,570 1,225,497
A203 A211 A206.1 A214.5 A214.51 A215.2 A265	CURRENT LIABILITIES Accounts Payable Trade Accounts Pay Other/Taxes Payable Pay In Lieu Of Taxes Prepaid Monthly Assessments Accrued Payroll Accrued PTO Excess Assess 2020 Excess Assessments 2021 Deferred Revenue-Comcast Six MO Impound Fund Unearned Revenue  TOTAL CURRENT LIABILITIES  TOTAL CURRENT & LONG TERM LIABILITIES  FUND EQUITY Capital Improvement Reserve Operating Fund Net/Income (Loss)	83,298 844,083 47,900 287,742 239,414 270,732 128,240 32,186 58,628 5,030,016 12,688  7,034,927  8,797,409 1,108,570 1,225,497

HG Heather Gardens Association Revenue and Expense 05/31/2022 Page: 1

	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
Assessments Interest Income	888,986 121	890,547 103	(1,561) 18	4,452,360 165	4,452,735 145	(375) 20	10,686,563 1,792
Late Charges to Residents	1.170	600	570	7,524	3.000	4.524	7,200
Interest from Residents	0	125	(125)	0	625	(625)	1,500
Laundry Comm	3,913	3,501	412	18,234	17,507	728	42,016
Misc Income	4,857	2,700	2.157	19.552	13.500	6.052	32,400
Comcast Revenue	16,029	17,800	(1,771)	31,872	35,000	(3,128)	72,000
Hea 'N Yon Profits	0	0	`´ o´	2,444	2,800	(356)	5,600
Vendor Disc Taken	0	0	0	74	0	` 74 <sup>°</sup>	0
Violations	50	0	50	100	0	100	0
Total Revenue	915,126	915,376	(250)	4,532,325	4,525,312	7,013	10,849,071
EXPENSES							
General	323,015	334,988	11,973	1,710,714	1,755,644	44,930	4,361,134
Custodial	32,936	35,745	2,809	185,547	182,939	(2,608)	446,004
Contracts	19,266	18,649	(617)	87,392	91,926	4,534	225,531
Maintenance	172,229	222,773	50,544	928,371	1,028,948	100,578	2,445,823
Administration	121,332	115,953	(5,380)	543,090	587,610	44,520	1,347,061
Paint	31,695	28,381	(3,314)	140,700	144,834	4,134	347,964
Roads & Grounds	91,095	99,629	8,534	448,139	465,429	17,290	1,161,178
Security	41,452	49,469	8,017	_223,280	258,336	35,056	617,380
Total Expenses	833,021	905,587	72,566	4,267,232	4,515,666	248,434	10,952,075
Surplus (Deficit)	82,105 	9,790	72,315	265,093	9,646	255,447	(103,004)
INSURANCE CLAIMS							
			<del></del>				
Net Insurance	0	0		0		0	
RESERVES							
Capital Rsv Revenue	284,844	284,709	135	1,420,747	1,419,146	1,601	3,410,730
Less Expenses	109,977	414,397	304,420	460,343	1,486,247	1,025,904	3,935,461
Net Surplus (Deficit)	174,867	(129,688)	304,555	960,404	(67,101)	1,027,505	(524,731)
Net Income/(Loss)	256,972	(119,898)	376,870	1,225,497	(57,456)	1,282,952	(627,735)

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#### HG Heather Gardens Association Revenue and Expense 05/31/2022

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	CURR MONTH	CURR MONTH	CURR MONTH	YTD	YTD	YTD	ANNUAL
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	BUDGET
PAYROLL EXPENSES BY DEPT							
Custodial	24 425	24 457	322	150 122	160 630	1 500	206 225
·	31,135	31,457		159,132	160,639	1,508	386,235
Contracts	18,765	18,147	(618)	85,429	89,166	3,737	219,007
Maintenance	121,529	132,090	10,561	597,431	645,765	48,333	1,555,982
Administration	90,226	94,339	4,113	416,817	467,656	50,840	1,135,664
Paint	22,261	24,137	1,876	116,342	120,314	3,971	288,636
Roads & Grounds	73,449	77,039	3,591	342,081	376,439	34,358	925,828
Security	39,733	42,178	2,445	206,988	217,106	10,118	522,213
·							
TOTAL PAYROLL EXPENSES	397,098	419,387	22,289	1,924,220	2,077,085	152,865	5,033,564
				<del></del>			
OPERATING EXPENSES BY DEPT							
General	323,015	334,988	11,973	1,710,714	1,755,644	44,930	4,361,134
Custodial	1,801	4,288	2,487	26,416	22,300	(4,116)	59,769
Contracts	501	502	2, 101	1,963	2,760	797	6,524
Maintenance	50,700	90,683	39,983	330,939	383,183	52,244	889,842
Administration	31,106	21,613	(9,493)	126,273	119,954	(6,319)	211,397
Paint	,			,	,	162	,
	9,434	4,244	(5,190)	24,358	24,520		59,328
Roads & Grounds	17,646	22,590	4,944	106,058	88,990	(17,068)	235,350
Security	1,719	7,291	5,572	16,292_	41,230	24,938	95,167
TOTAL ODERATING EVERNOES	405.000	100 100	50 O77	0.040.040	0.400.504	05 500	5010511
TOTAL OPERATING EXPENSES	435,923	486,199	50,277	2,343,012	2,438,581	95,569	5,918,511
TOTAL PAYROLL & OPERATING	833,021	905,587	72,566	4,267,232	4,515,666	248,434	10,952,075

HG Heather Gardens Association Monthly Operating Analysis 05/31/2022

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		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	Y-T-D ACTUAL	Y-T-D BUDGET	Y-T-D VARIANCE	ANNUAL BUDGET
	REVENUE SUMMARY							
A404.2	Interest Income RJ Operat	649	631	18	3,160	3,155	5	7,572
A404.3	RJ Premium Amort	(528)	(528)	0	(2,639)	(2,640)	1	(5,040)
A404.4	RJ Advis. Fees Operating	0	0	0	(357)	(370)	13	(740)
A408	Insurance	142,591	142,356	235	711,570	711,780	(210)	1,708,272
A408.4	,	1,706	1,706	0	8,530	8,530	0	20,471
A409	Water & Sewer	110,200	110,456	(256)	552,205	552,280	(75)	1,325,472
	Water & Sewer Adj 2020	(9,873)	(9,873)	0	(49,365)	(49,364)	(1)	(118,472)
A410	Gas & Electric	79,385	79,661	(276)	398,381	398,305	76	955,932
A410.4		12,627	12,627	0	63,135	63,133	2	151,519
A411	Maintenance	538,488	539,753	(1,265)	2,698,594	2,698,765	(171)	6,477,036
	Maintenance Adj 2020	13,862	13,861	1	69,310	69,306	4	166,333
A414	Late Charges to Residents	1,170	600	570	7,524	3,000	4,524	7,200
	Interest from Residents	0	125	(125)	0	625	(625)	1,500
A415	Laundry Commissions	3,913	3,501	412	18,234	17,507	728	42,016
A416	Miscellaneous Income	4,857	2,700	2,157	19,552	13,500	6,052	32,400
	Comcast Revenue	16,029	17,800	(1,771)	31,872	35,000	(3,128)	72,000
A417	Heather 'N Yon Profits	0	0	0	2,444	2,800	(356)	5,600
A418	Vendor Discounts Taken	0	0	0	74	0	74	0
A422	Violations	50	0	50	100	0	100	0
	TOTAL REVENUE	915,126	915,376	(250)	4,532,325	4,525,312	7,013	10,849,071
	ASSOC GENERAL EXPENSES							
A622	Payment In Lieu Of Taxes	0	0	0	0	0	_	
A624	Personal Property Tax	0					0	25.000
			700	700				25,000 4.300
	Income Taxes	-	700 4.583	700 0	3,101	4,300	1,199 1	4,300
A626	Income Taxes Bad Debt Expense	4,583 0	700 4,583 0				1,199	4,300 55,000
A626 A628	Bad Debt Expense	4,583	4,583	0	3,101 22,915	4,300 22,916	1,199 1	4,300
A626 A628 A640	Bad Debt Expense Electric - High Rises	4,583 0	4,583 0	0	3,101 22,915 0	4,300 22,916 0	1,199 1 0	4,300 55,000 7,500
A626 A628 A640 A641	Bad Debt Expense	4,583 0 25,706	4,583 0 27,533	0 0 1,827	3,101 22,915 0 135,645	4,300 22,916 0 135,825	1,199 1 0 179	4,300 55,000 7,500 346,118
A626 A628 A640 A641 A642	Bad Debt Expense Electric - High Rises Electric - Parking Electric - Town Homes	4,583 0 25,706 823	4,583 0 27,533 874 904	0 0 1,827 51 245	3,101 22,915 0 135,645 4,190	4,300 22,916 0 135,825 4,289	1,199 1 0 179 99	4,300 55,000 7,500 346,118 10,777
A626 A628 A640 A641 A642 A643 A652	Bad Debt Expense Electric - High Rises Electric - Parking	4,583 0 25,706 823 659	4,583 0 27,533 874	0 0 1,827 51	3,101 22,915 0 135,645 4,190 3,930	4,300 22,916 0 135,825 4,289 4,739	1,199 1 0 179 99 809	4,300 55,000 7,500 346,118 10,777 12,765
A626 A628 A640 A641 A642 A643 A652	Bad Debt Expense Electric - High Rises Electric - Parking Electric - Town Homes Gas - High Rises	4,583 0 25,706 823 659 41,400	4,583 0 27,533 874 904 54,032	0 0 1,827 51 245 12,632	3,101 22,915 0 135,645 4,190 3,930 384,612	4,300 22,916 0 135,825 4,289 4,739 382,055	1,199 1 0 179 99 809 (2,557)	4,300 55,000 7,500 346,118 10,777 12,765 737,792
A626 A628 A640 A641 A642 A643 A652 A652.1	Bad Debt Expense Electric - High Rises Electric - Parking Electric - Town Homes Gas - High Rises Insurance Coverages	4,583 0 25,706 823 659 41,400 137,738	4,583 0 27,533 874 904 54,032 140,548	0 0 1,827 51 245 12,632 2,810	3,101 22,915 0 135,645 4,190 3,930 384,612 688,827	4,300 22,916 0 135,825 4,289 4,739 382,055 702,742	1,199 1 0 179 99 809 (2,557) 13,915	4,300 55,000 7,500 346,118 10,777 12,765 737,792 1,728,745
A626 A628 A640 A641 A642 A643 A652 A652.1 A653 A660	Bad Debt Expense Electric - High Rises Electric - Parking Electric - Town Homes Gas - High Rises Insurance Coverages Insurance - Claims	4,583 0 25,706 823 659 41,400 137,738 5,995	4,583 0 27,533 874 904 54,032 140,548 7,800	0 0 1,827 51 245 12,632 2,810 1,805	3,101 22,915 0 135,645 4,190 3,930 384,612 688,827 27,575	4,300 22,916 0 135,825 4,289 4,739 382,055 702,742 39,000	1,199 1 0 179 99 809 (2,557) 13,915 11,425	4,300 55,000 7,500 346,118 10,777 12,765 737,792 1,728,745 93,600
A626 A628 A640 A641 A642 A643 A652 A652.1 A653 A660 A671	Bad Debt Expense Electric - High Rises Electric - Parking Electric - Town Homes Gas - High Rises Insurance Coverages Insurance - Claims HRA Admin Costs/Misc Legal Fees Outside Services	4,583 0 25,706 823 659 41,400 137,738 5,995 1,710	4,583 0 27,533 874 904 54,032 140,548 7,800 1,384	0 0 1,827 51 245 12,632 2,810 1,805 (326)	3,101 22,915 0 135,645 4,190 3,930 384,612 688,827 27,575 7,747	4,300 22,916 0 135,825 4,289 4,739 382,055 702,742 39,000 6,922 21,000 3,990	1,199 1 0 179 99 809 (2,557) 13,915 11,425 (826) 12,275 2,891	4,300 55,000 7,500 346,118 10,777 12,765 737,792 1,728,745 93,600 16,612 50,400 4,732
A626 A628 A640 A641 A642 A643 A652 A652.1 A653 A660 A671 A672	Bad Debt Expense Electric - High Rises Electric - Parking Electric - Town Homes Gas - High Rises Insurance Coverages Insurance - Claims HRA Admin Costs/Misc Legal Fees	4,583 0 25,706 823 659 41,400 137,738 5,995 1,710 3,692	4,583 0 27,533 874 904 54,032 140,548 7,800 1,384 4,200	0 0 1,827 51 245 12,632 2,810 1,805 (326) 508	3,101 22,915 0 135,645 4,190 3,930 384,612 688,827 27,575 7,747 8,725	4,300 22,916 0 135,825 4,289 4,739 382,055 702,742 39,000 6,922 21,000	1,199 1 0 179 99 809 (2,557) 13,915 11,425 (826) 12,275	4,300 55,000 7,500 346,118 10,777 12,765 737,792 1,728,745 93,600 16,612 50,400
A626 A628 A640 A641 A642 A643 A652 A652 1 A653 A660 A671 A672 A673	Bad Debt Expense Electric - High Rises Electric - Parking Electric - Town Homes Gas - High Rises Insurance Coverages Insurance - Claims HRA Admin Costs/Misc Legal Fees Outside Services Communications Expense Annual Meeting/Election	4,583 0 25,706 823 659 41,400 137,738 5,995 1,710 3,692 0 1,409	4,583 0 27,533 874 904 54,032 140,548 7,800 1,384 4,200 106 1,915	0 0 1,827 51 245 12,632 2,810 1,805 (326) 508 106 506 0	3,101 22,915 0 135,645 4,190 3,930 384,612 688,827 27,575 7,747 8,725 1,099 9,867 0	4,300 22,916 0 135,825 4,289 4,739 382,055 702,742 39,000 6,922 21,000 3,990	1,199 1 0 179 99 809 (2,557) 13,915 11,425 (826) 12,275 2,891 (368) 10,000	4,300 55,000 7,500 346,118 10,777 12,765 737,792 1,728,745 93,600 16,612 50,400 4,732 22,904 20,000
A626 A628 A640 A641 A642 A643 A652 A652 1 A653 A660 A671 A672 A673 A675	Bad Debt Expense Electric - High Rises Electric - Parking Electric - Town Homes Gas - High Rises Insurance Coverages Insurance - Claims HRA Admin Costs/Misc Legal Fees Outside Services Communications Expense Annual Meeting/Election Incentive Program	4,583 0 25,706 823 659 41,400 137,738 5,995 1,710 3,692 0 1,409 0 348	4,583 0 27,533 874 904 54,032 140,548 7,800 1,384 4,200 106 1,915 0	0 0 1,827 51 245 12,632 2,810 1,805 (326) 508 106 506	3,101 22,915 0 135,645 4,190 3,930 384,612 688,827 27,575 7,747 8,725 1,099 9,867	4,300 22,916 0 135,825 4,289 4,739 382,055 702,742 39,000 6,922 21,000 3,990 9,499 10,000 125	1,199 1 0 179 99 809 (2,557) 13,915 11,425 (826) 12,275 2,891 (368)	4,300 55,000 7,500 346,118 10,777 12,765 737,792 1,728,745 93,600 16,612 50,400 4,732 22,904
A626 A628 A640 A641 A642 A643 A652 A652.1 A653 A660 A671 A672	Bad Debt Expense Electric - High Rises Electric - Parking Electric - Town Homes Gas - High Rises Insurance Coverages Insurance - Claims HRA Admin Costs/Misc Legal Fees Outside Services Communications Expense Annual Meeting/Election	4,583 0 25,706 823 659 41,400 137,738 5,995 1,710 3,692 0 1,409	4,583 0 27,533 874 904 54,032 140,548 7,800 1,384 4,200 106 1,915	0 0 1,827 51 245 12,632 2,810 1,805 (326) 508 106 506 0	3,101 22,915 0 135,645 4,190 3,930 384,612 688,827 27,575 7,747 8,725 1,099 9,867 0	4,300 22,916 0 135,825 4,289 4,739 382,055 702,742 39,000 6,922 21,000 3,990 9,499 10,000	1,199 1 0 179 99 809 (2,557) 13,915 11,425 (826) 12,275 2,891 (368) 10,000	4,300 55,000 7,500 346,118 10,777 12,765 737,792 1,728,745 93,600 16,612 50,400 4,732 22,904 20,000

		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	Y-T-D ACTUAL	Y-T-D BUDGET	Y-T-D VARIANCE	ANNUAL BUDGET
	CAPITAL RESERVE FUND							
	REVENUE SUMMARY							
F608	Capital Reserve	283,108	283,486	(378)	1,417,278	1,417,430	(152)	3,401,830
F611.1	•	6,264	5,751	513	30,328	28,756	1,572	69,016
F611.2	Raymond James Premium Amo	(4,528)	(4,528)	0	(22,639)	(22,640)	1	(51,316)
F611.3	Raymond James Advisory Fe			0	(4,219)	(4,400)	181	(8,800)
	TOTAL REVENUE	284,844	284,709	135	1,420,747	1,419,146	1,601	3,410,730
	EXPENSE SUMMARY							
F649	2021 C/O Proj. Cust Equip	0	0	0	0	3,766	3,766	3,766
F738	2021 C/O Proj. Ch. Rail	0	0	0	23,190	30,422	7,232	30,422
F756	2021 C/O Proj Elev Jacks	0	0	0	8,200	9,000	800	9,000
F762	2021 C/O Proj. Const Bid	0	14,021	14,021	0	70,105	70,105	168,252
F774	Building 233 Re-roof w/ 6	0	0	0	30,000	0	(30,000)	0
F780	Carpet - 10 floors (vario	0	32,085	32,085	0	64,170	64,170	96,255
F781	Chair Rail Installation B	0	0	0	0	0	0	25,819
F782	Chair Rail Installation B	0	0	0	0	0	0	25,819
F783	Chair Rail Installation B	14,045	8,606	(5,438)	22,903	17,213	(5,690)	25,819
F784	Elevator Jacks B243	0	0	0	56,000	0	(56,000)	65,000
F785	Elevator Jacks B244	0	0	0	56,000	0	(56,000)	65,000
F786	Elevator Jacks B250	0	0	0	20,000	0	(20,000)	40,163
F787	R&G Equipment Chipper #56	0	0	0	0	20,188	20,188	20,188
F788	R&G Equipment Pick-up #50	1,000	0	(1,000)	1,000	54,258	53,258	54,258
F789	Road Sealcoat B231-236	0	12,333	12,333	0	12,333	12,333	37,000
F790	Road Sealcoat CP4	0	22,487	22,487	0	22,487	22,487	44,975
F791	Roof Re-Coat B204	0	0	0	0	0	0	50,546
F792 F793	Roof Re-Coat B205	0	0	0 0	0 0	0		50,546
F793 F794	Roof Re-Coat B213	0	0	0	0	0 0	0	48,836
F794 F795	Roof Re-Coat B217 Roof Replacement B221	0	0	0	0	0	0	62,951 360,000
F796	FPE Electrical Panel Repl	10,345	41,760	31,415	121,616	197,540	75,924	217,350
F797	Hot Water Recirculation P	10,545	41,700	01,410	0	39,000	39,000	39,000
F798	Concrete Repairs	1,381	0	(1,381)	6,792	0	(6,792)	196,920
F799	Handrails	0	0	(1,501)	6,000	0	(6,000)	27,718
F800	Retaining Walls	ő	19,885	19,885	0,000	39,770	39,770	119,310
F801	BC&E PS Recommended Repai	0	137,500	137,500	0	275,000	275,000	825,000
F802	PS Post Tension Repairs P	2,269	50,025	47,756	2,269	100,050	97,781	300,150
F803	Water Heaters	34,530	0	(34,530)	34,530	40,163	5,633	40,163
F804	Fire Alarm for Alpha	0	0	0	0	180,018	180,018	180,018
F805	Aurora Water Wise Program	0	22,568	22,568	0	45,136	45,136	67,704
F806	2022 One Time Proj	0	9,239	9,239	0	46,197	46,197	110,872
F807	2022 Contingency Projects	0	43,887	43,887	0	219,432	219,432	526,641
F807.1	Plow for truck 502	(66)	0	66	8,073	0	(8,073)	0
F807.2	Elevator Repairs for 209	O O	0	0	17,298	0	(17,298)	0
	Sewer Pipe Replace CP5	19,975	0	(19,975)	19,975	0	(19,975)	0
F807.5	B212 Fire Main Pipe Break	_26,498	0	(26,498)	26,498	0	(26,498)	0
	TOTAL EXPENSES	109,977	414,397	304,420	460,343	1,486,247	1,025,904	3,935,461
	GROSS SURPLUS (DEFICIT)	174,867	(129,688)	304,555	960,404	(67,101)	1,027,505	(524,731)
	BALANCE TO CASH (A107)							
A302	Cap Imprv Reserve	0	0	0	8,797,409	0	(8,797,409)	0
	ADD: Cap Reserve Revenue	284,844	284,709	(135)	1,420,747	1,419,146	(1,601)	3,410,730
	LESS: Cap Reserve Expens	(26,771)	(151,177)	(124,407)	(351,701)	(580,252)	(228,551)	(1,884,913)
A115.1	LESS: Interest Receivable	(21)	0	21	(293)	0	293	0

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#### HG Heather Gardens Association Monthly Operating Analysis 05/31/2022

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	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	Y-T-D ACTUAL	Y-T-D BUDGET	Y-T-D VARIANCE	ANNUAL BUDGET
INSURANCE PROCEEDS							
TOTAL INSURANCE PROCEEDS	0	0	0	0	0	0	0
NET INSURANCE CLAIM	0	0	0	0	0	0	0

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		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	Y-T-D ACTUAL	Y-T-D BUDGET	Y-T-D VARIANCE	ANNUAL BUDGET
	CUSTODIAL SERVICES							
	WAGES/BENEFITS							
J500	Salaries - FTP	25,915	25,028	(887)	128,651	121,940	(6,711)	295,918
J510	Salaries - Part Time	6,156	7,754	1,598	34,783	38,768	3,985	93,044
J520	Salaries - Overtime	1,831	410	(1,421)	4,374	3,164	(1,210)	8,072
J540	Taxes - Payroll	3,488	2,655	(833)	16,946	16,517	(429)	35,282
J550	Retirement Expense	29	498	469	1,079	2,479	1,400	5,982
J553	Insurance - Personnel	2,171	4,143	1,972	12,216	20,715	8,499	52,201
J574	Recruit / Train / Service	204	150	(54)	1,408	1,000	(408)	2,050
J575	Employee Incentive	0	0	O O	912	1,400	488	2,800
J580	PEO Administration	478	450	(28)	2,511	2,250	(261)	5,400
J588	Workers Comp Insurance	353	950	597	1,668	4,750	3,082	11,685
	TOTAL WAGES/BENEFITS	40,625	42,038	1,414	204,548	212,983	8,435	512,434
J675.2	Salary Charge Out - Opera	(9,489)	(10,581)	(1,091)	_(45,417)	(52,344)	(6,927)	(126,199)
	NET WAGES/BENEFITS	31,135	31,457	322	159,132	160,639	1,508	386,235
	OPERATING EXPENSES							
J621	Fuel Expense	0	50	50	391	240	(151)	575
J621.1	Mileage Reimbursement	307	700	393	1.753	3,400	1.647	8,250
J639	Software & IT	58	60	2	586	300	(286)	720
J645	Uniforms	0	0	0	2,503	1,650	(853)	3,250
J680	Radio Communication	0	350	350	0	350	350	350
J683	Repairs - Equipment	0	200	200	1,706	1,720	14	2,700
J684	Supplies	1,437	2,916	1.479	19,477	14.580	(4,897)	32,780
J691	Licenses	0	12	12	0	60	60	144
J699	Window Cleaning	0	0	0	0	0	0	11,000
	TOTAL OPERATING EXPENSES	1,801	4,288	2,487_	26,416	22,300	(4,116)	59,769
	TOTAL CUSTODIAL SERVICES	32,936	35,745	2,809	185,547	182,939	(2,608)	446,004

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		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	Y-T-D ACTUAL	Y-T-D BUDGET	Y-T-D VARIANCE	ANNUAL BUDGET
	CONTRACTS							
	WAGES/BENEFITS							
K500	Salaries - FT	15,784	14,855	(930)	69,961	72,365	2,404	178,437
K540	Taxes - Payroll	1,096	1,188	93	6,029	6,221	191	14,706
K550	Retirement Expense	655	728	72	3,277	3,546	269	8,573
K553	Insurance - Personne	1,072	1,076	4	5,359	5,379	20	13,555
K574	Recruiting, Training Serv	0	150	150	38	450	412	1,000
K575	Employee Incentive	0	0	0	0	456	456	912
K580	PEO Administration	80	70	(10)	400	350	(50)	840
K588	Workers Comp Insurance	78	80	2	365	400	35	984
	TOTAL WAGES/BENEFITS	18,765	18,147	(618)	85,429	89,166	3,737	219,007
	NET WAGES/BENEFITS	18,765	18,147	(618)	85,429	89,166	3,737	219,007
	OPERATING EXPENSES							
K621.1	Mileage Reimbursement	132	80	(52)	446	400	(46)	960
K639	Software & IT	200	250	`50 <sup>′</sup>	943	1,250	307	3,000
K645	Uniforms	0	0	0	0	250	250	500
K662	Office Supplies	169	125	(44)	575	625	50	1,500
K683	Repairs - Equipment	0	40	`40	0	200	200	480
K691	Licenses	0	7	7	0	35	35	84
	TOTAL OPERATING EXPENSES	501	502	1	1,963	2,760	797	6,524
	1017L 01 LIGHTING LX LITOLO							

		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	Y-T-D ACTUAL	Y-T-D BUDGET	Y-T-D VARIANCE	ANNUAI BUDGE
	MAINTENANCE							
	WAGES/BENEFITS							
M500	Salaries - FTP	100,218	106,149	5,932	503,323	517,141	13,818	1,251,926
M520	Salaries - Overtime	3,824	4,184	360	13,009	16,900	3,891	47,210
M540	Taxes - Payroll	8,236	8,827	591	46,774	49,348	2,573	110,779
M550	Retirement Expense	3,190	3,531	340	15,776	17,179	1,403	41,752
M553	Insurance - Personnel	11,542	12,075	533	56,158	60,376	4,218	152,147
M574	Recruit/Train/Services	1,003	585	(418)	6,662	2,925	(3,737)	7,020
M575	Employee Incentive	0	0	0	2,783	2,800	17	5,600
M580	PEO Administration	1,010	875	(135)	4,957	4,375	(582)	10,500
M588	Workers Comp Insurance	901	1,020	119	4,225	5,100	875	12,546
	TOTAL WAGES/BENEFITS	129,924	137,246	7,322	653,668	676,144	22,476	1,639,481
	Salary Charge Out - Opera	(5,240)	(989)	4,250	(28,142)	(9,546)	18,596	(33,499
M675.3	Salary Charge Out-Residen	(3,155)	(4,167)	(1,012)	(28,095)	(20,833)	7,261	(50,000
	NET WAGES/BENEFITS	121,529	132,090	10,561	597,431	645,765	48,333	1,555,982
	OPERATING EXPENSES							
M621	Fuel Expense	192	300	109	1,633	1,390	(243)	3,670
M621.1	Mileage Reimbursement	1,753	2,000	247	9,711	10,300	`589 <sup>′</sup>	25,400
M639	Software & IT	2,591	2,500	(91)	12,213	12,500	287	30,000
M640	Electric	269	340	`71 <sup>′</sup>	1,654	1,700	46	4,080
M643	Gas	136	213	77	946	1,065	119	2,556
M644	Elevator	9,342	12,000	2,658	67,850	60,000	(7,850)	144,000
M645	Uniforms	286	0	(286)	8,153	10,000	1,847	13,000
M646	Maintenance Shop Repairs	972	1,200	228	5,053	7,600	2,547	16,000
M654	Lamp Replacement	1,336	1,000	(336)	3,272	6,500	3,228	15,000
m662	Office Supplies	3,398	1,100	(2,298)	7,600	5,500	(2,100)	13,200
M665	Rent - Equipment	0	1,000	1,000	0	1,000	1,000	1,000
M671	Outside Contractors - Mis	(189)	2,800	2,989	1,431	6,500	5,069	16,900
	Glass Replacement	0	2,500	2,500	13,373	12,500	(873)	30,000
	Boiler/HVAC Repairs	0	0	0	2,581	0	(2,581)	6,300
	Roof Repairs	0	2,500	2,500	0	2,500	2,500	7,500
	Electrical	0	2,500	2,500	4,740	12,500	7,760	30,000
	Concrete Repairs	0	2,000	2,000	0	2,000	2,000	8,000
	Siding Repairs	0	3,000	3,000	0	3,000	3,000	3,000
	Sewer/Plumbing	375	7,500	7,125	7,250	37,500	30,250	90,000
M672	Door Repair	0	1,000	1,000	2,666	5,000	2,334	12,000
M680 M683	Radio Communications	125 745	130 300	6 (445)	414 837	650 1 500	236 663	1,560
M684	Repairs - Equipment Supplies - Misc	745 4,262	600	(445)		1,500 3,000		3,600
	HVAC/Plumbing	4,262 7,990	8,683	(3,662) 693	12,805 65,083	3,000 43,415	(9,805) (21,668)	7,200 104,196
	Electrical	(3,438)	3,700	7,138	11,910	18,500	6,590	44,400
	Hardware/Fasteners	(5,436)	3,700	(306)	1,554	1,750	196	44,400
	Safety Equipment	168	0	(168)	1,688	2,000	312	4,200
	Doors & Door Hardware	3,671	2,083	(1,588)	19,540	10,417	(9,124)	25,000
	Roof & Sealant Materials	88	2,000	1,912	561	2,000	1,439	10,000
	Chemicals	7,546	4,350	(3,196)	20,054	28,230	8,176	58,680
M684.8		419	900	481	3,376	4,500	1,124	10,800
	Billable Supplies	(3,994)	0	3,994	(18,863)	0	18,863	10,000
M685	TV Repairs	0	300	300	0	1,500	1,500	3,600
M691	Licenses	3,693	14,000	10,307	19,556	27,500	7,944	47,000
M694	Trash Removal	8,310	7,833	(477)	42,297	39,167	(3,130)	94,000
	TOTAL OPERATING EXPENSES	50,700	90,683	39,983	330,939	383,183	52,244	889,842
	TOTAL MAINTENANCE EXPENSE	172,229	222,773	50,544	928,371	1,028,948	100,578	2,445,823

		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	Y-T-D ACTUAL	Y-T-D BUDGET	Y-T-D VARIANCE	ANNUAL BUDGET
	ADMINISTRATION							
	WAGES/BENEFITS							
0.500	0.1.1		==0		224 227		40 700	0.40.000
O500	Salaries - FTP	74,745	77,142	2,397	334,997	375,789	40,792	919,003
O520	Salaries - Overtime	601	950	349	3,363	4,750	1,387	11,400
O540	Taxes - Payroll	6,171	6,247	76	29,604	36,467	6,863	80,456
O545	Temporary Outside Labor	0	0	0	1,134	0	(1,134)	0
O550	Retirement Expense	2,630	2,733	104	12,665	13,319	653	32,196
O553	Insurance - Personnel	4,708	5,326	619	21,777	26,631	4,854	67,110
O574	Recruit/Train/Services	281	800	519	6,357	4,000	(2,357)	9,600
O575	Employee Incentive	0	0	0	948	1,000	52	2,000
O580	PEO Administration	446	410	(36)	2,357	2,050	(307)	4,920
O588	Workers Comp Insurance	644	730	86	3,024	3,650	626	8,979
	TOTAL WAGES/BENEFITS	90,226	94,339	4,113	416,227	467,656	51,430	1,135,664
O675.2	Salary Charge Out	0	0	0	590	0	(590)	0
	NET WAGES/BENEFITS	90,226	94,339	4,113	416,817	467,656	50,840	1,135,664
	OPERATING EXPENSES							
O621.1	Mileage Reimbursement	0	10	10	0	50	50	120
O639	Software and Internet Fee	969	571	(398)	9,049	8,127	(922)	22,320
	IT Services	2,125	2,600	475	15,365	13,000	(2,365)	31,200
O656	Professional Services	13,150	6,225	(6,925)	60,425	53,500	(6,925)	59,700
O659	Miscellaneous	787	215	(572)	1,053	1,075	22	2.580
0661	Administrative Expense	188	413	225	380	2,325	1,945	6,185
0662	Office Supplies & Postage	4,667	2,250	(2,417)	17,585	14,450	(3,135)	36,250
O663	Publications	6,659	5,650	(1,009)	6,659	5,650	(1,009)	5,650
O689	Telephone Expense	2,562	3,589	1,027	12,363	17,947	5,584	43,072
O690	Equipment Leases	0	90	90	245	580	335	1,070
O695	Marketing	0	0	0	3,150	3,250	100	3,250
	TOTAL OPERATING EXPENSES	31,106	21,613	(9,493)	126,273	119,954	(6,319)	211,397
	TOTAL ADMINISTRATIVE EXPE	121,332	115,953	(5,380)	543,090	587,610	44,520	1,347,061

HG Heather Gardens Association Monthly Operating Analysis 05/31/2022

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		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	Y-T-D ACTUAL	Y-T-D BUDGET	Y-T-D VARIANCE	ANNUAI BUDGE
	DANITAGO							
	PAINTING							
	WAGES/BENEFITS							
P500	Salaries - FTP	18,258	20,462	2,205	94.501	99,706	5.205	241,146
P520	Salaries - Overtime	18	0	(18)	164	0	(164)	Ć
P540	Taxes - Payroll	1,571	1,669	`98 <sup>´</sup>	8,768	10,009	1,241	21,596
P550	Retirement Expense	282	313	31	1,390	1,535	145	3,707
P553	Insurance - Personnel	1,669	1,083	(586)	8,348	5,414	(2,934)	13,644
P574	Recruit/Train/Services	0	160	160	0	800	800	1,920
P575	Employee Incentive	0	0	0	608	600	(8)	1,200
P580	PEO Administration	207	200	(7)	1,066	1,000	(66)	2,400
P588	Workers Comp Insurance	256	250	(6)	1,498	1,250	(248)	3,023
	TOTAL WAGES/BENEFITS	22,261	24,137	1,876	116,342	120,314	3,971	288,636
	NET WAGES/BENEFITS	22,261	24,137	1,876	116,342	120,314	3,971	288,636
	OPERATING EXPENSES							
P621	Fuel Expense	130	173	43	974	865	(109)	2,076
P621.1	Mileage Reimbursement	0	35	35	0	175	175	420
P639	Software & IT	68	65	(3)	413	325	(88)	780
P645	Uniforms	0	0	O O	1,476	2,800	1,324	3,600
P680	Radio Communications	0	0	0	72	0	(72)	800
P683	Repairs - Equipment	95	0	(95)	112	500	388	4,000
P684	Supplies	8,972	3,888	(5,084)	20,910	19,440	(1,470)	46,656
P689	Telephone Expense	0	24	24	0	120	120	288
P691	Licenses	169	59	(110)	400	295	(105)	708
	TOTAL OPERATING EXPENSES	9,434	4,244	(5,190)	24,358	24,520	162	59,328
	TOTAL PAINTING EXPENSES	31,695	28,381	(3,314)	140,700	144,834	4,134	347,964

		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	Y-T-D ACTUAL	Y-T-D BUDGET	Y-T-D VARIANCE	ANNUAL BUDGET
	ROADS & GROUNDS							
	WAGES/BENEFITS							
R500	Salaries - FTP	55.671	59,873	4,202	264,986	291,711	26,725	706,878
R510	Salaries - Part Time	4,183	2,992	(1,191)	5,405	5,848	443	31,765
R520	Salaries - Overtime	380	259	(121)	11,459	4,488	(6,971)	10,231
R540	Taxes - Payroll	4,863	5,103	240	25,680	29,399	3,719	65,149
R550	Retirement Expense	1,148	1,499	351	6,086	7,228	1,142	17,730
R553	Insurance - Personnel	5,653	6,253	600	28,225	31,264	3,039	78,785
R574	Recruit/Train/Services	565	250	(315)	565	1,250	685	3,000
R575	Employee Incentive	342	0	(342)	950	1,200	250	2,400
R580	PEO Administration	606	545	(61)	2,905	2,725	(180)	6,540
R588	Workers Comp Insurance	528	565	37	2,486	2,825	339	6,950
	TOTAL WAGES/BENEFITS	73,939	77,339	3,401	348,748	377,939	29,190	929,428
R675.2	Salary Charge Out-Operati	(490)	(300)	190	(6,668)	(1,500)	5,168	(3,600)
	NET WAGES/BENEFITS	73,449	77,039	3,591	342,081	376,439	34,358	925,828
	OPERATING EXPENSES							
D004	- ·-	4 500	4.050	0.40	0.700	0.050	(4.070)	00.050
R621	Fuel Expense	1,502	1,850	348	9,720	8,050	(1,670)	20,650
R621.1	Mileage Reimbursement	0	20	20	0 0	40	40	160
R635	Tree & Shrub Replacement	0	500	500	-	2,000	2,000	5,500
R639	Software & IT	264	300	36	1,236	1,500	264	3,600
R640	Electric	202	250	48	1,241	1,100	(141)	2,850
R643	Gas	102	150	48	709	450	(259)	1,150
R645 R647	Uniforms	201	0	(201)	1,473	4,000	2,527	8,450
	Extermination	1,000	1,000	0	5,000	4,500	(500)	11,000
R665	Rent - Equipment	0	0	0	333	0	(333)	1,000
R670	Asphalt Repairs	0	1,000	1,000	0	2,000	2,000	3,000
R671	Outside - Contractors	648	5,000	4,352	7,503	11,000	3,497	30,000
R680	Radio Communications	0	0	0	0	750	750	750
R682	Snow Removal Supplies	0	0	0	20,855	7,500	(13,355)	15,000
R683	Repairs - Equipment	3,079	2,000	(1,079)	13,765	7,000	(6,765)	24,500
R684	Supplies	4,310	6,000	1,690	24,364	19,500	(4,864)	57,500
R684.1	Irrigation - Supplies	3,524	2,000	(1,524)	8,889	7,000	(1,889)	20,000
R689	Telephone Expense	89	70	(19)	336	350	14	840
R691 R694	Licenses Trash Removal	822 1,904	250 2,200	(572) 296	2,544 8,090	1,250 11,000	(1,294) 2,910	3,000 26,400
	TOTAL OPERATING EXPENSES	17,646	22,590	4,944	106,058	88,990	(17,068)	235,350
	TOTAL ROADS & GROUNDS EXP	91,095	99,629	8,534	448,139	465,429	17,290	1,161,178
	TOTAL NOADS & GROUNDS EXP	<u> </u>			<del></del>	405,425		

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		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	Y-T-D ACTUAL	Y-T-D BUDGET	Y-T-D VARIANCE	ANNUAI BUDGE
	SECURITY							
	WAGES/BENEFITS							
S500	Salaries - FTP	31,231	32,483	1,251	155,217	158,229	3,012	383,706
S520	Salaries - Overtime	299	175	(123)	5,332	5,050	(282)	10,766
S540	Taxes - Payroll	2,344	2,613	269	14,881	15,492	611	34,083
S550	Retirement Expense	631	653	23	3,296	3,290	(6)	7,913
S553	Insurance - Personnel	3,844	4,662	819	19,855	23,312	3,457	58,745
S560	Employee Incentive	725	850	125	3,573	4,250	677	10,200
S574	Recruit/Train/Services	75	167	92	1,637	3,408	1,771	7,500
S575	Employee Incentive	0	0	0	304	1,200	896	2,400
S580	PEO Administration	330	285	(45)	1,690	1,425	(265)	3,420
S588	Workers Comp Insurance	256	290	34	1,202	1,450	248	3,480
	TOTAL WAGES/BENEFITS	39,733	42,178	2,445	206,988	217,106	10,118	522,213
	OPERATING EXPENSES							
S621	Fuel Expense	352	475	123	3,164	2,375	(789)	5,700
S639	Software & IT	571	5,500	4,929	5,942	27,500	21,558	66,000
S645	Uniforms	0	100	100	3,094	3,400	306	7,000
S659	Miscellaneous	0	141	141	130	705	575	1,692
S680	Radio Communications	0	125	125	0	2,500	2,500	3,375
S683	Repairs - Equipment	0	391	391	1,227	1,955	728	4,692
S684	Supplies	335	300	(35)	1,235	1,500	265	3,600
S689	Telephone Expense	269	165	(104)	1,308	825	(483)	1,980
S691	Licenses	192	94	(98)	192	470	278	1,128
	TOTAL OPERATING EXPENSES	1,719	7,291	5,572	16,292	41,230	24,938	95,167
	TOTAL SECURITY EXPEN	41,452	49,469	8,017	223,280	258,336	35,056	617,380

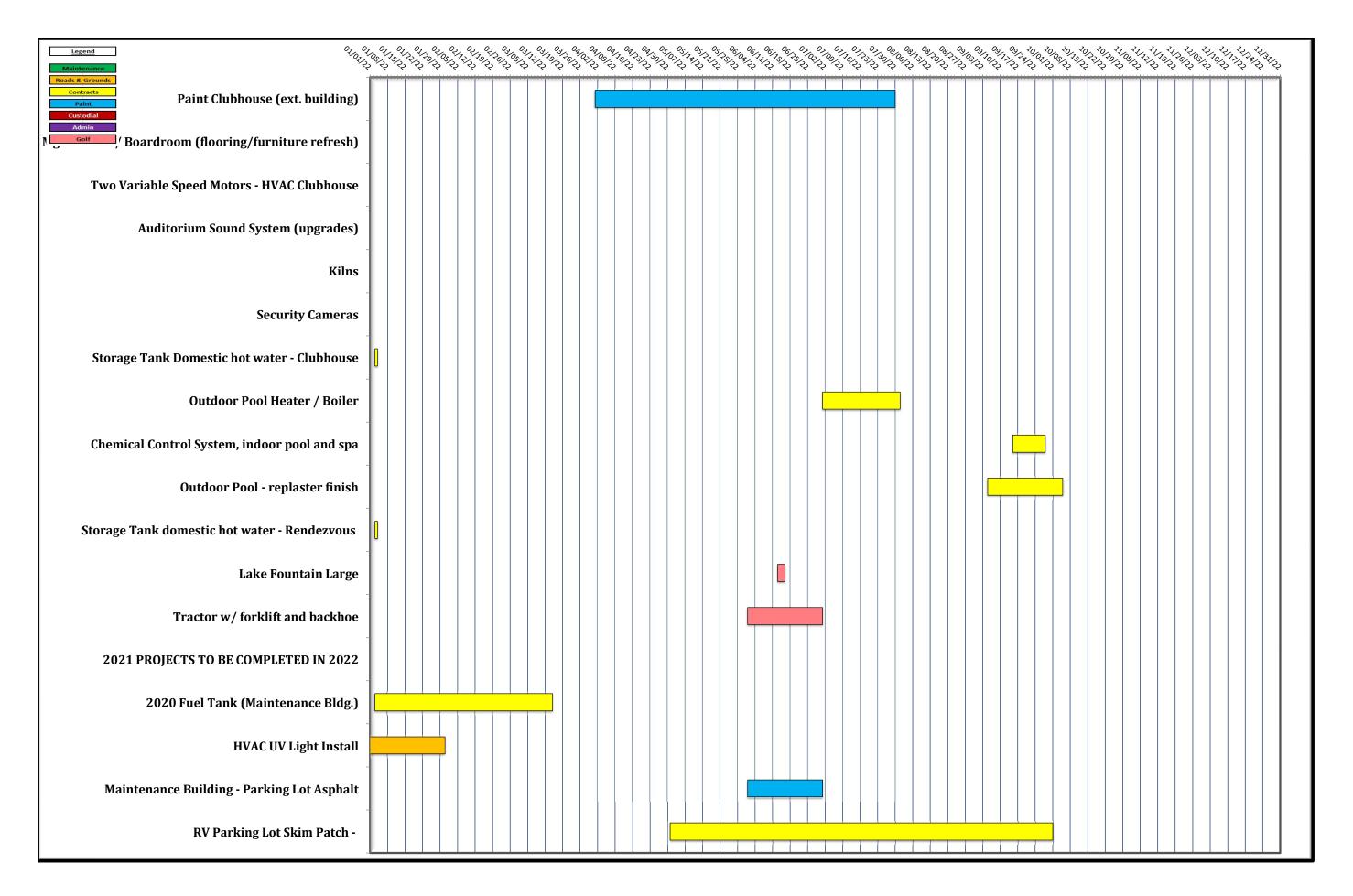
### **HEATHER GARDENS METROPOLITAN DISTRICT**

Budget Exceptions Report Through: 05/31/22

	YTD YTD VARIANCE		VARIANCE	% of	Annual	% of Annual		
	ACTUAL		BUDGET	FAVORABLE (UNFAVORABLE)		Budget	Budget	Budget Spent
Total Revenue	\$ 1,418,005	\$	1,431,608	\$	(13,603)	-1.0%	\$ 3,283,566	43%
Cost of Goods Sold	\$ 71,792	\$	79,269	\$	7,477	9.4%	\$ 205,724	35%
Gross Profit	\$ 1,346,213	\$	1,352,339	\$	(6,126)		\$ 3,077,842	
Operating Expenses	\$ 949,084	\$	1,042,811	\$	93,727	9.0%	\$ 2,721,539	35%
Net Operating Income/(Loss)	\$ 397,129	\$	309,528	\$	87,601		\$ 356,303	
Capital Improvements Exp	\$ 54,375	\$	68,310	\$	13,935		\$ 473,807	
Net Surplus/(Loss)	\$ 342,754	\$	241,218	\$	101,536		\$ (117,504)	
		E	executive S	Sum	ımarv			
Club House					· •			
Revenue	\$ 70,541	\$	70,095	\$	446	0.6%	\$ 170,750	41%
Expenses	\$ 311,977	\$	348,052	\$	36,075	10.4%	\$ 808,976	39%
Net Subsidy	\$ (241,436)	_	(277,956)		36,521	10.470	\$ (638,226)	3370
Golf								
Revenue	\$ 115,373	\$	108,309	\$	7,064	6.5%	\$ 426,008	27%
Expenses	\$ 231,500	\$	279,525	\$	48,025	17.2%	\$ 687,742	34%
Net Subsidy	\$ (116,127)	\$	(171,216)	\$	55,089		\$ (261,734)	
Restaurant								
Revenue	\$ 205,907	\$	235,805	\$	(29,900)	-12.7%	\$ 603,015	34%
Cost of Goods Sold	\$ 67,061	\$	75,763	\$	8,704	11.5%	\$ 193,106	35%
Gross Profit	\$ 138,846	\$	160,042	\$	(21,196)	-13.2%	\$ 409,909	
Expenses	\$ 188,336	\$	203,391	\$	15,058	7.4%	\$ 498,106	38%
Net Subsidy	\$ (49,490)	\$	(43,349)	\$	(6,138)		\$ (88,197)	

				Total		Net			
Restricted Funds	Tota	I Revenue	E	xpenses	Su	rplus/(Loss)	Cas	h Balance	
Conservation Trust Fund	\$	5,468	\$	16,331	\$	(10,863)	\$	158,256	
Debt Service Fund	\$	376,551	\$	133,531	\$	243,020	\$	554,542	
Foundation Fund	\$	1,620	\$	744	\$	876	\$	189,813	

			HGMD MONTHLY CAPITAL RESERVE REPORT FOR PERIOD ENDING:  MAY 2022												
STATUS	PROJECT OWNER	DEPT.	2022 APPROVED PROJECTS	ACCT	2022 APPROVED BUDGET AMOUNT A	2022 SIGNED CONTRACT AMOUNT B	% VAR	START DATE		#DAYS	2022 INVOICES PAID D	+/- SIGNED CONTRACT AMOUNT B-C-D	% VAR FROM CONTRACT	TOTAL UNDER / (OVER) BUDGET A-C-D	PROJECT Notes / Comments
In Process	Don		Paint Clubhouse (ext. building)	D601	\$52,672		-100%	04/01/22	07/30/22			\$0	#DIV/0!	\$52,672	Contracts Dept recomends moving forward with DCC's pricing to paint the clubhouse. We are waiting on B&F and HGMD Board Approval before releasing the contractor to schedule their work.
not-started	Jason Jon H		Mgmt Office / Boardroom (flooring/furniture refresh) Two Variable Speed Motors - HVAC Clubhouse	D601 D601	\$20,960 \$11,285		-100% -100%			0		\$0 \$0	#DIV/0! #DIV/0!	\$20,960 \$11,285	Not needed at this time
not-started	Montrell		Auditorium Sound System (upgrades)	D601	\$6,885		-100%			0		\$0	#DIV/0!	\$6,885	Auditorium Sound System is working as it should and does not need to be replaced at this time.
not-started	Montrell	Clubhouse	Kilns	D601	\$28,212		-100%			0		\$0	#DIV/0!	\$28,212	Kilns appear to be working properly and might not need replacement.  Researching what rooms in the
not-started	Montrell	Clubhouse	Security Cameras	D601	\$6,478		-100%			0		\$0	#DIV/0!	\$6,478	clubhouse need cameras.  Tank actively leaking in Nov 2021,
Completed	Jon H		Storage Tank Domestic hot water - Clubhouse	D601	\$21,159		-100%		01/04/22		\$0	\$0	#DIV/0!	\$21,159	emergency fix completed (Nov '21).
not-started	Jon H		Outdoor Pool Heater / Boiler	D601	\$32,704		-100%		08/01/22			\$0	#DIV/0!	\$32,704	
not-started	Jon H		Chemical Control System, indoor pool and spa	D601	\$17,361		-100%		09/28/22			\$0	#DIV/0!	\$17,361	
not-started	Jon H	Pools	Outdoor Pool - replaster finish	D601	\$60,020		-100%	09/05/22	10/05/22	30		\$0	#DIV/0!	\$60,020	Tank starting to leak in Nov 2021,
Completed	Jon H		Storage Tank domestic hot water - Rendezvous	D601	\$21,159		-100%		01/04/22		\$0	\$0	#DIV/0!	\$21,159	emergency fix completed (Nov '21).
not-started	Brian/Greg		Lake Fountain Large	D601	\$11,355		-100%		06/16/22			\$0	#DIV/0!	\$11,355	
not-started	Brian/Greg	Golf	Tractor w/ forklift and backhoe	D601	\$48,873	**	-100%	06/01/22	07/01/22	30	00	\$0	#DIV/0!	\$48,873	
			TOTAL 2022 FUNDED PROJECTS		\$339,123	\$0	-100%				\$0	\$0	#DIV/0!	\$339,123	
be	cumstance which is predicted with certa	inty	2022 CONTINGENCY PROJECTS												
	Management	Management	2022 Contribution to Reserves	D601	\$58,170							\$0	#DIV/0!	\$58,170	
not-started				D601								\$0	#DIV/0!	\$0	
not-started			TOTAL 2022 CONTINGENCY PROJECTS	D601	\$58,170	\$0					\$0	\$0 <b>\$0</b>	#DIV/0!	\$0 <b>\$58,170</b>	
											, ,				
			TOTAL CAPITAL RESERVE FUNDS		\$397,293	\$0					\$0	\$0		\$397,293	
			2021 PROJECTS TO BE COMPLETED IN 2022	T =	T .					,	· .				
Completed	Don		2020 Fuel Tank (Maintenance Bldg.) HVAC UV Light Install	D601.2 D601.2	\$45,373	\$45,373	0% -55%		03/15/22		\$44,078 \$10,297	\$1,295	-3% 0%		Rolled over due to Permitting issue
Completed In Process	Don		Maintenance Building - Parking Lot Asphalt	D601.2	\$22,937 \$59,282	\$10,297			01/31/22		\$10,297	\$0 \$0	#DIV/0!	\$ 12,640 \$ 59,282	Contracts Dept. has recommended Sunny Day Concrete to complete the project. We are waiting on B&F and HGMD Board Approval before releasing the contractor to complete
In Process			RV Parking Lot Skim Patch - TOTAL PRIOR YEAR PROJECTS	D601.2	\$8,204 <b>\$135,796</b>	\$8,204 <b>\$63,874</b>		05/01/22	10/01/22	153	\$54,375	\$8,204 <b>\$9,499</b>	-100%	\$8,204 <b>\$81,421</b>	Per Forrest McClure E-mail on 5/6/22, requesting we spend the remaining budgeted funds on repairing the fence and new street lamps.
						-					,				
			GRAND TOTAL PER BUDGET	•	\$533,089	\$63,874	=				\$54,375	\$9,499		\$478,714	=
			PROJECTS TARGETED FOR COMPLETION IN 2022 BUT NOT IN THE PUBLISHED BUDGET												
			TO THE TOPINIED DODGET												
			TOTAL PRIOR YEAR PROJECTS NOT BUDGETED IN 2022	2	\$0	\$0					\$0	\$0		\$0	
			TOTAL FRIOR TEAR PROJECTS NOT BUDGETED IN 2022	<b>L</b>	ΨU	φU					φU	ΨU		ΨU	
			GRAND TOTAL	:	\$533,089	\$63,874	- -				\$54,375	\$9,499		\$478,714	=
						2									



#### HEATHER GARDENS FOUNDATIONS FOUNDATION DONATION SUMMARY 1/1/2022 - 5/31/2022

Description	General	Roads & Grounds	Club House	Golf	Trees	Totals
Balance at beginning of January	174,610.21	324.50	375.70	40.00	14,042.59	189,393.00
Donations for Jan 2022	100.00					100.00
Donation for Feb 2022	75.00				75.00	150.00
Refund for Legend 6' Teak Bench w/back rest	594.25					594.25
Donation for Mar 2022						0.00
Expenses March - TV for Lobby Flyer Display	-486.83					-486.83
Donation for Apr 2022	25.00					25.00
April Fundraiser Revenue April Fundraiser Costs - Band	1,320.00 -450.00					1,320.00 -450.00
Donations for May 2022 Expenses for May - Planter boxes for Rest.	25.00 -401.20					25.00 -401.20
Balance at end of the month 5/31/2022	175,411.43	324.50	375.70	40.00	14,117.59	190,269.22

#### **RECONCILIATION TO GL**

39,963	\$ D103.5 Foundation Checking Account - May 2022
149,850	\$ D106.1 Foundation Investment Account - May 2022
456	\$ D121 Owed to the Foundation from MD
-	\$ D121 Owed to MD from the Foundation
190,269	\$

#### Heather Gardens Metropolitan District Summary of Investments 05/31/22

						Мо	nthly		
Bank	Yield	Maturity	Interest Paid	Pr	incipal	Inte	erest	Fund	Account
Key Bank - Foundation									
Bank of America									
Pinnacle Bank	0.20%	6/27/2022	Maturity	\$	100,000	\$	16.67	Foundation	D106.1
Transportation Alliance BK	0.45%	1/26/2023	Maturity	\$	49,850	\$	18.86	Foundation	D106.1
Foundation - checking				\$	39,963			Foundation	D103.5
				\$	189,813	\$	35.53		
Key Bank - Conservation Trust Fund/	Lottery		Monthly	\$	158,256	\$	1.29	Conservation	D104
State BK India New York	0.10%	7/29/2022	Maturity	\$	250,000	\$	20.83	Enterprise	D106
Synchrony BK Retail CTF	0.10%	9/8/2022	Semi Annual	\$	250,000	\$	20.83	Enterprise	D106
Texas Capital Bank	0.25%	8/8/2022	Semi Annual	\$	250,000	\$	52.08	Enterprise	D106
				\$	750,000	\$	93.75		
Total Investment				\$	1,098,069	\$	130.57		

MD Heather Gardens Metropolitan District Metropolitan District Profit or Loss 05/31/2022

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		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
	REVENUE							
D503	Conservation Trust (Lottery)	0	0	0	5,461	4,750	711	19,000
D504	Interest Income	137	135	2	655	675	(20)	1,620
D504.2	2010 Bond Restr Interest	10	8	2	21	40	(19)	100
D504.3	Interest Income Lottery	1	1	0	7	5	2	12
D505	Recreation Fee Income	124,320	124,728	(408)	623,512	623,640	(128)	1,496,736
	Restaurant Income	55,768	56,203	(435)	205,906	235,806	(29,899)	603,015
D507	Golf Fees Daily	36,992	31,929	5,063	82,445	71,594	10,850	284,281
	Golf Simulator	27	72	(45)	882	1,210	(328)	1,578
	Golf Disc - 40 Play	963	4,043	(3,080)	2,504	10,194	(7,690)	25,211
D511	Golf Cart Rental Income	8,832	7,829	1,003	17,419	14,428	2,991	70,315
	Golf Merchandise	3,163 910	1,222 747	1,941	8,483	6,739	1,744	24,266 8,900
	Golf Lesson Golf Bag Storage	910	0	163 0	2,410 0	2,992 206	(582) (206)	6,705
	Golf Pull Cart	580	408	172	1,230	946	284	4,752
D511.4	CH Building Rentals	1,428	1,300	128	11,399	6,500	4,899	15,600
D513	Events	281	2,635	(2,354)	7,223	12,145	(4,922)	31,670
	Trips Revenue	7,114	2,750	4,364	18,885	13,750	5,135	33,000
D514	RV Lot Income	803	0	803	14,740	14,760	(20)	29,520
	Garden Plot Income	45	0	45	2,605	2,520	85	2,520
D515	Classes	6,239	7,240	(1,001)	31,858	36,200	(4,342)	86,880
D515.1	Donation Revenue	1,345	0	1,345	1,620	0	1,620	0
D516	Miscellaneous Revenue	20	0	20	1,035	0	1,035	0
D516.1	Coffee Revenue	163	300	(137)	1,176	1,500	(324)	3,600
D517	Property Tax Revenue	117,726	121,774	(4,049)	363,169	357,048	6,121	500,785
D518	Specific Ownership Tax Revenue			(359)	13,361	13,960	(599)	33,500
	TOTAL REVENUE	369,300	366,116	3,184	1,418,005	1,431,608	(13,603)	3,283,566
D590	Cost of Goods Sold	19,437	18,625	(812)	71,792	79,269	7,477	205,724
	GROSS PROFIT	349,863	347,491	2,372	1,346,213	1,352,339	(6,127)	3,077,842
DE40	OPERATING EXPENSES		•		4 000	4 400	400	4 400
D519	Zion Bank Payee Fee	0	0	0	1,000	1,400	400	1,400
D520 D522	Debt Service Interest	25,617	25,617 4,724	0	128,083 21,223	128,085	2 209	306,470
D523	Services - Insurance Services - Audit	4,245 1,700	1,700	480 0	34,025	23,621 34,025	2,398 0	56,690 34,025
D523	Services - Addit Services - Professional	989	3,750	2,762	9,952	18,750	8,798	45,000
D525	County Collection Fee	1,766	1,940	174	5,448	5,690	242	7,915
		1,700	0	(18)	2,115	0,000	(2,115)	7,513
D526	Miscellaneous Expense	16	100	84	1,319	500	(819)	1,200
	•	0	0	0	1,238	1,500	263	1,500
D550	Club House Expenses	65,896	69,016	3,120	311,977	348,051	36,074	808,976
D555	Golf Course Expenses	59,727	64,780	5,053	226,769	276,020	49,251	675,123
D557	Restaurant Expenses	41,331	42,625	1,294	188,336	203,391	15,055	498,106
D560	RV Lot Expenses	128	254	126	524	1,271	747	3,050
D565	Garden Plot Expenses	0	126	126	0	509	509	2,084
D566	Conservation Expenses	1,969	0	(1,969)	16,331	0	(16,331)	0
D601	Capital Outlay	0	0	0	0	0	0	397,293
	2021 Cap Carry Foward Projects	0	0	0	54,375	68,310	13,935	76,514
D620	Foundation Expense	851	0	(851)	744	0	(744)	0
D700	Bond Principal Payment	0	0	0	0	0	0	_280,000
	TOTAL OPERATING EXPENSES	204,252	214,633	10,381	1,003,459	1,111,122	107,663	3,195,346
	NET OPERATING REVENUE/EXPENSE	145,611	132,858	12,753	342,754	241,218	101,536	(117,504)
	NON OPERATING EXPENSE							
	Gain/Loss Asset Disp	0	0	0	(84)	0	84	0
D605	Can ( 2000 / 1000t Blop							
D605	TOTAL NON OPERATING EXPENSE	0	0	0	(84)	0	84	0

#### MD Heather Gardens Metropolitan District Metro District Profit & Loss by Fund 05/31/2022

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		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
	ENTERPRISE FUND							
	REVENUE							
D504	Bnk Intrst Rsv Acct	137	135	2	655	675	(20)	1,620
D505	Rec Fee Income	124,320	124,728	(408)	623,512	623,640	(128)	1,496,736
	Restaurant Income	55,768	56,203	(435)	205,906	235,806	(29,899)	603,015
D507	Golf Fees Daily	36,992	31,929	5,063	82,445	71,594	10,850	284,281
	Golf Simulator	27	72	(45)	882	1,210	(328)	1,578
	Golf Disc - 40 Play	963	4,043	(3,080)	2,504	10,194	(7,690)	25,211
D511	Golf Cart Rental Income	8,832	7,829	1,003	17,419	14,428	2,991	70,315
	Golf Merchandise	3,163	1,222	1,941	8,483	6,739	1,744	24,266
	Golf Lesson	910	747	163	2,410	2,992	(582)	8,900
	Golf Bag Storage	0	0	0	0	206	(206)	6,705
	Golf Pull Cart	580	408	172	1,230	946	284	4,752
D512	CH Building Rentals	1,428	1,300	128	11,399	6,500	4,899	15,600
D513	Events Trips Revenue	281 7,114	2,635 2,750	(2,354) 4,364	7,223 18,885	12,145 13,750	(4,922) 5,135	31,670 33,000
D513.1	RV Lot Income	803	2,730	803	14,740	14,760	(20)	29,520
	Garden Plot Income	45	0	45	2,605	2,520	(20) 85	2,520
D514.1	Classes	6,239	7,240	(1,001)	31,858	36,200	(4,342)	86,880
D516	Miscellaneous Revenue	20	0	20	1,035	0	1,035	00,000
	Coffee Revenue	163	300	(137)	1,176	1,500	(324)	3,600
	TOTAL ENTERPRISE REVENUE	247,785	241,540	6,245	1,034,366	1,055,805	(21,439)	2,730,169
D590	Cost of Goods Sold	19,437	18,625	(812)	71,792	79,269	7,477	205,724
	GROSS PROFIT	228,348	222,915	5,433	962,574	976,537	(13,963)	2,524,445
	OPERATING EXPENSES							
D550	Club House Expenses	65,896	69,016	3,120	311,977	348,051	36,074	808,976
D555	Golf Course Expenses	59,727	64,780	5,053	226,769	276,020	49,251	675,123
D557	Restaurant Expenses	41,331	42,625	1,294	188,336	203,391	15,055	498,106
D560	RV Lot Expenses	128	254	126	524	1,271	747	3,050
D522	Services - Insurance	4,245	4,724	480	21,223	23,621	2,398	56,690
D523	Services - Audit	1,700	1,700	0	34,025	34,025	0	34,025
D524	Services - Professional	989	3,750	2,762	9,952	18,750	8,798	45,000
	Election Expense	18	0	(18)	2,115	0	(2,115)	0
D526	Miscellaneous Expense	16	100	84	1,319	500	(819)	1,200
D526.1 D519	SDA Membership Dues Zion Bank Payee Fee	0 0	0	0	1,238 1,000	1,500 1,400	263 400	1,500 1,400
D519 D565	Garden Plot Expenses	0	126	126	1,000	1,400 509	509	1,400 2,084
D601	Capital Outlay	0	0	0	0	0	0	397,293
	2021 Cap Carry Foward Projects	0	0	0	54,375	68,310	13,935	76,514
	TOTAL OPERATING EXPENSES	174,049	187,075	13,026	852,853	977,347	124,494	2,600,962
	NET OPERATING REVENUE/EXPEN	54,299	35,840	18,459	109,721	(811)	110,531	(76,516)
D605	NON OPERATING EXPENSE Gain/Loss Asset Disp	0	0	0	(84)	0	84	0
2000	·							
	TOTAL NON OPERATIN EXPENSE	0	0	0	(84)	0	84	0
	NET ENTERPRISE FUND REVENUE/EX		0		<u>84</u>			

#### MD Heather Gardens Metropolitan District Metro District Profit & Loss by Fund 05/31/2022

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		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
	RESTRICTED FUNDS							
	CONSERVATION TRUST FUND (Lottery)							
D503 D504.3	REVENUE Conservation Trust (Lottery Ac Interest Inc Lottery	0 1	0 1	0 0	5,461 7	4,750 5	711 2	19,000 12
	TOTAL LOTTERY REVENUE	1	1	0	5,468	4,755	713	19,012
D566	EXPENSES Conservation Expenses	1,969	0	(1,969)	16,331	0	(16,331)	0
	TOTAL LOTTERY EXPENSES	1,969	0	(1,969)	16,331	0	(16,331)	(
	REVENUE OVER(UNDER) EXPENSES	(1,967)	1	1,968	(10,863)	4,755	15,618	19,012
	FOUNDATION FUND							
D515.1	REVENUE Donation Revenue	1,345	0	1,345	1,620	0	1,620	
	TOTAL FOUNDATION REVENUE	1,345	0	1,345	1,620	0	1,620	(
D620	EXPENSES Foundation Expense	851	0	(851)	744	0	(744)	
	TOTAL FOUNDATION EXPENSES	851	0	(851)	744	0	(744)	(
	REVENUE OVER(UNDER) EXPENES	494	0	494	876	0	876	
	DEBT SERVICE FUND 2010 BOND ISSUE							
D517 D518	REVENUE Property Tax Revenue Specific Ownership Tax Bond Restricted Interest	117,726 2,433 10	121,774 2,792 8	(4,049) (359) 2	363,169 13,361 21	357,048 13,960 40	6,121 (599) (19)	500,785 33,500 100
	TOTAL DEBT SERVICE REVENUE	120,169	124,574	(4,406)	376,551	371,048	5,503	534,385
D520 D525 D700	EXPENSES Debt Serv Interest Cnty Collection Fee Bond Principal Pymnt	25,617 1,766 0	25,617 1,940 0	0 174 0	128,083 5,448 0	128,085 5,690 0	2 242 0	306,470 7,915 280,000
	TOTAL DEDT OFFICE	27,383	27,557	174	133,531	133,775	244	594,385
	TOTAL DEBT SERVICE EXPENSES	21,303	21,331	174	100,001	100,770	2-7-7	001,000

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Cash - Operating Capital Projects - Savings Conservation (Lottery) Bank Acct Investments Investments - Foundation Zion Debt Service Foundation Account Accounts Receivable Net of Allowance Inventory Prepaid Expenses Prop Tax Receivable		410,934 660,557 158,256 750,000 149,850 554,542 39,963 13,981 42,015 29,712 500,779
TOTAL CURRENT ASSETS		3,310,589
BUILDING, LAND & EQUIPMENT (Net of Depr) CIP Asset Restaurant Equipment Equipment Property Land At Cost Intangible Assets  TOTAL BUILDING, LAND & EQUIPMENT		32,195 144,891 281,468 8,406,712 1,725,000 133,190 <b>10,723,456</b>
TOTAL ACCETS & OTHER REDITS		14 024 046
TOTAL ASSETS & OTHER DEBITS		14,034,046
CURRENT LIABILITIES Accounts & Interest Payable Due To/From HGA Bonds Payable - Short Term Unearned Revenue Prepaid Rec Fees Gift Cards Sales Tax Payable Server Tips Payable Deferred Property Tax Deferred Insurance Claims Deferred Revenue - PARQ		154,485 82,744 280,000 51,179 31,497 11,809 7,483 4,784 500,779 22,964 7,204
TOTAL CURRENT LIABILITIES		1,154,928
LONG TERM DEBT Bond Issue Deferred Loss Series 2017 Refunding Bond Original Issue Premium 2017 Bonds RV Lot Gate Opener Deposit		7,405,000 (614,585) 634,207 1,540
TOTAL CURRENT & LONG TERM LIABILITIES		8,581,091
FUND EQUITY Investment In Property Debt Service Fund Conservation Trust Fund (Lottery) Heather Gardens Foundation Unrestricted Net Assets Tabor Reserve Net Income/(Loss)		3,007,866 183,438 152,789 189,393 1,560,801 15,831 342,838
Total Equity	9	5,452,955

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MD Heather Gardens Metropolitan District Metropolitan District Balance Sheet 05/31/2022

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2888 So Heather Gardens Way Aurora CO 80014

**TOTAL LIABILITIES AND EQUITY** 

14,034,046

#### Heather Gardens Metropolitan District Club House P&L 5/31/2022

		CURRENT ACTUAL	CURRENT BUDGET	CURRENT VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
	REVENUE							
D512	CH Building Rentals	1,428	1,300	128	11,399	6,500	4,899	15,600
D515	Classes	6,239	7,240	(1,001)	31,858	36,200	(4,342)	86,880
D513	Events	281	2,635	(2,354)	7,223	12,145	(4,922)	31,670
D516.1	Coffee Revenue	163	300	(137)	1,176	1,500	(324)	3,600
D513.1	Trips Revenue	7,114	2,750	4,364	18,885	13,750	5,135	33,000
	TOTAL REVENUE	15,225	14,225	1,000	70,541	70,095	446	170,750
	WAGES/BENEFITS							
C500	Salaries - FTP	8,872	9,091	219	41,745	44,310	2,565	108,305
C510	Salaries - Part Time	6,161	6,072	(89)	30,407	30,359	(49)	75,376
C520	Salaries - Overtime	0	0	0	186	0	(186)	0
C530	Salaries - Teachers	9,196	9,063	(132)	38,680	39,042	361	89,935
C540	Taxes - Payroll	2,394	2,081	(313)	10,893	11,866	973	26,803
C550	Retirement Expense	0	445	445	0	2,165	2,165	5,234
C553 C574	Insurance - Personnel Recruit/Train/Services	963 0	1,195 110	232 110	4,815 109	5,974 550	1,159 441	14,338 1,320
C574	Employee Incentive	0	0	0	456	300	(156)	600
C588	Workers Comp Insurance	206	230	24	966	1,150	184	2,829
0000	TOTAL WAGES/BENEFITS	27,792	28,287	496	128,257	135,716	7,457	324,740
	ODERATING EVDENCES							
C675.2	OPERATING EXPENSES Salaries-Charge Out	0	0	0	0	0	0	0
C673.2	Maintenance Hours	4.612	557	(4,055)	25.971	7,456	(18,515)	0 27.043
C676	Golf Hours	4,012	0	(4,033)	25,971	7,450	(10,515)	27,043
C677	R & G Hours	350	0	(350)	4,795	0	(4,795)	0
C678	Custodial Hours	8,103	9,548	1,445	38,739	47,741	9,002	114,579
0070	CHARGE-OUT SUBTOTALS	13,065	10,105	(2,960)	69,505	55,197	-14,308	141,622
C621.1	Mileage Reimbursement	0	8	8	0	40	40	96
C627	Pool Care & Supplies	428	1,139	711	6,611	8,795	2,184	19,738
C639	Software & IT	392	340	(52)	1,939	1,700	(239)	4,080
C640	Electric	5,950	6,603	653	37,499	37,694	195	93,261
C643	Gas	1,675	1,524	(151)	8,544	9,648	1,104	20,077
C662	Office Supplies & Postage	527	600	73	3,279	3,000	(279)	7,200
C662.1 C671	CC & ActiveNet	580	1,050	470	3,649	5,250	1,601	12,600
C671	Outside Contractors	679 139	1,301 403	622 264	3,703 323	7,910	4,208	19,662
C684	Repairs - Equipment Supplies	2,184	4,250	2,066	323 10,238	4,155 12,350	3,832 2,113	9,246 18,750
C684.1	Custodial Supplies	1,959	2,000	2,000 41	9,536	10,000	464	24,000
C684.2	Coffee Supplies	146	230	84	993	1,150	157	2,760
C686.1	Special Event Supplies	301	1,060	759	3,283	5,970	2,687	14,420
C686.2	Special Event Contractors	(150)	1,575	1,725	1,350	6,175	4,825	17,250
C687	Trips Expense	7,519	2,750	(4,769)	13,252	13,750	498	33,000
C688	Non Capital Equipment	468	4,200	3,732	1,907	21,770	19,863	22,740
C689	Phone & Internet	463	370	(93)	1,814	1,850	36	4,440
C698	Water & Sewer	1,782	1,221	(561)	6,295	5,931	(364)	19,294
	TOTAL OPERATING EXPENSES	38,107	40,729	2,622	183,720	212,335	28,617	484,236
	NET REVENUE & EXPENSE	(50,674)	(54,791)	4,118	(241,436)	(277,956)	36,520	(638,226)
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#### Heather Gardens Metropolitan District Golf P&L 5/31/2022

		CURR MONTH			YTD	YTD	YTD	ANNUAL
		ACTUAL	BUDGET	VARIANCE	ACTUAL	DUDGET	VARIANCE	BUDGET
	REVENUE							
D507	Golf Fees Daily	36,992	31,929	5,063	82,445	71,594	10,850	284,281
D507.1	Golf Simulator	27	72	(45)	882	1,210	(328)	1,578
D509.2	Golf Disc - 40 Play	963	4,043	(3,080)	2,504	10,194	(7,690)	25,211
D511	Golf Cart Rental Income	8,832	7,829	1,003	17,419	14,428	2,991	70,315
D511.1	Golf Merchandise	3,163	1,222	1,941	8,483	6,739	1,744	24,266
D511.2	Golf Lesson	910	747	163	2,410	2,992	(582)	8,900
D511.3	Golf Bag Storage	0	0	0	0	206	(206)	6,705
D511.4	Golf Pull Cart	580	408	172	1,230	946	284	4,752
	TOTAL REVENUE	51,467	46,250	5,217	115,373	108,309	7,063	426,008
	WAGES/BENEFITS							
G500	Salaries - FTP	27,290	25,868	(1,422)	129,275	124,667	(4,608)	302,068
G510	Salaries - Part Time	4,666	12,150	7,484	16,524	31,146	14,622	91,736
G520	Salaries - Overtime	1,095	546	(549)	2,030	1,874	(157)	4,479
G540	Taxes - Payroll	3,187	3,089	(97)	13,640	14,468	828	33,787
G550	Retirement Expense	961	1,274	314	4,864	5,231	367	13,200
G553	Insurance - Personnel	1,649	2,499	850	10,279	12,495	2,216	31,487
G574	Recruit / Train / Service	0	0	0	3,366	5,004	1,638	5,997
G575 G588	Employee Incentive Workers Comp Insurance	0 349	0 290	0 (59)	0 1,668	1,000 1,450	1,000 (218)	2,000 3,567
G300	·					•	` ,	
	TOTAL WAGES/BENEFITS	39,197	45,716	6,521	181,646	197,335	15,688	488,321
0075.0	OPERATING EXPENSES	•		•	(0.004)	(4.000)	1 001	(4.500)
G675.2	Salaries-Charged Out	0	0	0	(2,084)	(1,000)	1,084	(1,500)
G450	COGS - Merchandise	1,657	635	(1,022)	4,731	3,504	(1,227)	12,618
G621	Fuel Expense	620	608	(12)	2,256	2,008	(249)	6,375
G621.1	Mileage Reimbursement	28	21	(7)	63	82	20	165
G624	Contingency-Water	39	0	(39)	195	0	(195)	10,300
G635	Tree & Shrub Replacement	0	714	714	0	714	714	714
G639	Software & IT	161	258	97	825	1,288	462	3,090
G640	Electric	549	862	313	3,025	3,324	299	9,312
G640.1	Electric - Pump	10,075	5,082	(4,993)	11,460	9,995	(1,464)	46,243
G643 G645	Gas Uniforms	102 0	66 61	(37) 61	709 0	731 1,607	22	1,198 2,035
G662	Office Supplies & Postage	0	0	0	104	1,007	1,607 (104)	2,035 52
G662.1	Credit Card Expense	2,041	1,316	(725)	4,687	6,581	1,894	15,794
G665	Rent - Equipment	2,041	1,510	0	4,007	0,301	0	1,442
G670	Asphalt Repairs	0	0	0	0	0	0	4,896
G671	Outside Contractors	23	2,000	1,977	678	13,670	12,992	19,511
G676.1	Golf Shop Supplies	0	160	160	729	800	71	1,920
G680	Radio Communications	160	0	(160)	160	206	46	206
G683	Repairs - Equipment	1,430	600	(830)	5,802	8,400	2,598	14,400
G684	Supplies	5,004	6,600	1,596	14,201	26,700	12,499	42,050
G689	Telephone	249	300	51	1,243	1,500	257	3,600
G697	Marketing	50	416	366	1,070	2,080	1,010	5,000
	TOTAL OPERATING EXPENSES	22,188	19,699	(2,490)	49,854	82,190	32,336	199,421
	NET REVENUE & EXPENSE	(9,918)	(19,165)	9,248	(116,127)	(171,216)	55,087	(261,734)
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#### MAY 2022

#### **HGMD Golf Usage Report**

IVIAY 2022	1					п	GIV	ווטט טוו	Gon Osage Report								
Revenue	Current Year					Prior Year											
Daily Rates		Rate	MTD		MTD	YTD	_	YTD	П		Rate	MTD		MTD	YTD		YTD
85+	\$	9.00	Tally 53	R	evenue 477	Tally 110	\$	evenue 990	┨┠	\$	9.00	Tally 60	\$	evenue 540	Tally 118	\$	2,06
Resident	\$	9.95	0	\$		61	\$	607	I ⊢	\$	8.00	381	\$	3,048	737	\$	5,89
Resident Everyday	\$	10.00	575	\$	5,750	1,289	\$	12,890	I ⊢	\$	10.00	508	\$	5,080	1,182	\$	11,82
Guest of Resident- weekday	\$	13.00	78	\$	1,014	205	\$	2,665	I ⊢	\$	13.20	56	\$	739	217	\$	2,86
Guest of Resident- weekend	\$	17.00	63	\$	1,071	129	\$	2,191	1 ⊢	\$	17.00	77	\$	1,309	196	\$	3,33
Non-Resident Sr No Timeframe	\$	16.00	0	\$	-	(8)	\$	(132)	┧┟	<u> </u>	17.00		۲	2,000	155	Ť	0,00
Non-Resident Sr Weekday	\$	15.00	411	\$	6,165	841	\$	12,599	┧┟	\$	14.00	154	\$	2,156	475	\$	6,6
Non-Resident Sr Weekend	\$	18.95	284	\$	5,383	525	\$	9,902	I ⊢	\$	18.00	208	\$	3,744	512	\$	9,2
Non-Resident - Weekday	\$	17.93	146	\$	2,618	365	\$	6,562	I ⊢	\$	16.92	154	\$	2,606	298	\$	5,05
Non-Resident - Weekend	\$	23.00	228	\$	5,244	478	Ś	11,014	1 ⊢	\$	22.09	194	\$	4,285	386	Ś	8,52
Junior- weekday	\$	9.00	32	\$	288	175	\$	1,575	. ⊢	\$	9.00	73	\$	657	78	\$	70
Junior- weekend	\$	12.00	2	\$	24	14	\$	168		\$	12.00	16	\$	192	32	\$	38
Twilight	\$	14.00	3	\$	42	5	\$	70	1 H	\$	12.00	23	\$	276	23	\$	27
2 for 20 Special	\$	-		\$	-		Ė		. ⊢	\$	-	0	\$	_	9	\$	9
2 for 24 Special	\$	12.00	415	\$	4,980	946	\$	11,361	. ⊢	\$	11.00	199	\$	2,189	434	\$	4,77
2 for 1	\$	18.00		\$	<u> </u>		Ė		1 1-	\$	18.00	0	\$		0	\$	-
2 for 1 (free player)	\$	-		\$	-				1 1-	\$	-	0	\$	_	0	\$	-
League - Weekend	\$	18.00	15	\$	270	43	\$	774	1 1-	\$	18.00	34	\$	612	103	\$	1,85
League - Weekday	\$	15.00	686	\$	10,290	942	\$	14,130	1	\$	14.00	629	\$	8,806	928	\$	12,99
40 Play Punches	\$	9.00	221	\$	1,989	513	\$	4,604	1	\$	8.10	442	\$	3,580	1,171	\$	9,46
Complimentary Round-Employee	\$	-		\$	-				1	\$	-	0	\$	-	0	\$	-
Complimentary Round	\$	-		\$	-				1 [	\$	-	0	\$	-	0	\$	-
Adjustment to Income	\$	-		\$	(8,103)		\$	(8,050)	1 [	\$	-	0	\$	(5,264)	0	\$	(5,90
Golf Daily Fee			3,212	\$	37,502	6,633	\$	83,920	1 [	\$	-	3,208	\$	34,556	6,899	\$	79,06
									_								
Other Golf Revenue	l			_					_								
40 Play Card	\$	8.10	56	\$	454	127	\$	1,029									
Rider Carts	\$	8.66	1,020	\$	8,832	2,014	\$	17,419	ΙL	\$	8.57	887	\$	7,602	1,636	\$	14,00
Pull Cart	\$	6.00	71	\$	426	163	\$	978	ΙL	\$	6.00	66	\$	396	153	\$	9:
Golf Simulator	\$	13.50	2	\$	27	45	\$	882	ΙL	\$	15.56	5	\$	70	60	\$	1,1
Golf Merchandise D511.1	╽┕			\$	3,163		\$	8,484	ΙL			193	\$	1,186		\$	6,5
Golf Lessons	╽┕		8	\$	910	21	\$	2,410	ΙL			9	\$	725	29	\$	2,90
Golf Bag Storage	\$	120.00							[				\$	-	4	\$	40
Golf Club Rentals	\$	14.00	11	\$	154	18	\$	252	ΙĹ				$oxedsymbol{oxedsymbol{oxed}}$			$oxed{oxed}$	
Total Revenue				\$	51,467		\$	115,374					\$	44,535		\$	105,0
Golf Course Expenses	1			\$	61,385		<u> </u>	231,501	1				\$	48,569		-	242,76
Profit/(Loss)	1			\$	(9,918)		H	116,127)	1				\$	(4,034)			137,75
., ,				<u>' '</u>			<u>' ' '</u>	,	<u> </u>				<u>'</u>	. ,	_	<u>,                                     </u>	,
# of Days Golf Course Closed	]		2	1		69	1					2	]		59	]	

#### Heather Gardens Metropolitan District Restaurant P&L 5/31/2022

		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET		
	SUMMARY									
	Sales	55,769	56,204	(436)	205,907	235,805	(29,900)	603,015		
	Cost of Goods Sold	17,781	17,990	211	67,061	75,763	8,704	193,106		
	Gross Profit	37,988	38,214	(226)	138,846	160,042	(21,196)	409,909		
	Wages & Benefits	32,827	32,825	(3)	143,997	152,509	8,516	375,186		
	Operating Expense	8,503	9,801	1,298	44,339	50,882	6,542	122,919		
	Net Income/(Loss)	(3,342)	(4,412)	1,070	(49,490)	(43,349)	(6,141)	(88,196)		
	SALES									
D506	Restaurant Food	47,929	47,703	225	171,503	202,216	(30,714)	511,205		
D506.1	Restaurant Beer	3,058	2,153	905	12,801	8,786	4,015	25,580		
D506.2	Restaurant Wine	2,391	3,458	(1,067)	11,371	13,087	(1,716)	33,752		
				, , ,			, ,			
D506.3	Restaurant Liquor TOTAL SALES	2,391 <b>55,769</b>	2,890 <b>56,204</b>	(499) ( <b>436</b> )	10,232 <b>205,907</b>	11,716 <b>235,805</b>	(1,485) ( <b>29,900</b> )	32,478 <b>603,015</b>		
	TOTAL SALES	33,709	30,204	(430)	203,307	233,003	(29,900)	003,013	COGS Pe	rcentages
11450	COST OF GOODS SOLD								Current	YTD
H450 H455	COGS - Food COGS - Beer	15,822 837	16,219 646	398	59,815	68,753	8,939	173,810	33.0% 27.4%	34.9% 25.9%
H455.1	COGS - Beel COGS - Wine	948	692	(191) (256)	3,313 2,817	2,636 2,617	(677) (199)	7,674 6,750	39.6%	24.8%
H455.2	COGS - Liquor	174	433	260	1,116	1,757	641	4,872	7.3%	10.9%
	TOTAL COST OF GOODS	17,781	17,990	211	67,061	75,763	8,704	193,106	31.9%	32.6%
	GROSS PROFIT	37,988	38,214	(226)	138,846	160,042	(21,196)	409,909		
	CROSS I ROI II	68%	68%	(220)	67%	68%	(21,100)	400,000		
	WAGES/BENEFITS									
H500	Salaries - Full Time	17,421	13,953	(3,468)	90,021	67,965	(22,056)	165,849		
H510	Salaries - Part Time	5,414	12,927	7,513	19,867	54,235	34,369	138,694		
H520	Salaries - Overtime	2,076	0	(2,076)	2,984	0	(2,984)	0		
H540	Taxes - Payroll	3,528	2,894	(635)	14,673	14,348	(324)	31,329		
H550	Retirement Expense	292	698	406	1,460	3,398	1,939	8,214		
H553	Insurance Emp Health	2,192	1,808	(384)	10,900	9,038	(1,861)	22,776		
H574	Recruitting/Training	1,593	265	(1,328)	1,958	1,325	(633)	3,280		
H575	Employee Incentive	0	0	0	658	800	142	1,600		
H588	Workers Com Insurance	311	280	(31)	1,476	1,400	(76)	3,444		
	TOTAL WAGES/BENEFITS	32,827	32,825	(3)	143,997	152,509	8,516	375,186		
	OPERATING EXPENSES									
H673	Maintenance Hours	334	111	(223)	1,623	872	(752)	2,551		
H674	Custodial Hours	154	525	371	742	2,625	1,883	6,300		
	CHARGE-OUTS SUBTOTAL	488	636	148	2,365	3,497	1,131	8,851		

#### Heather Gardens Metropolitan District Restaurant P&L 5/31/2022

		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD Variance	ANNUAL BUDGET
H639	Software & IT	154	500	346	543	2,500	1,957	6,000
H640	Electric			163		•	1,957	
		1,488	1,651		9,375	9,424		23,315
H643	Gas	419	381	(38)	2,136	2,412	276	5,019
H644	Water	175	110	(65)	572	534	(38)	1,858
H645	Phone & TV	330	300	(30)	1,633	1,500	(133)	3,600
H646	Trash Removal	368	400	32	1,932	2,000	68	4,800
H651	Uniforms	50	150	100	132	450	318	900
H652	Discounts & Comps	490	500	10	2,096	2,500	404	6,000
H662	Office Supplies	(401)	0	401	337	200	(137)	500
H671	Outside Contractors	105	500	395	2,390	2,500	110	6,000
H681	Credit Card Fees	1,885	1,100	(785)	7,661	5,500	(2,161)	13,200
H683	Repairs - Equipment	0	300	300	461	1,500	1,039	3,600
H684	China/Glass/Flatware	0	200	200	53	1,000	947	2,400
H684.1	Kitchen Supplies	1,322	1,500	178	4,279	7,500	3,221	18,000
H685	Cleaning Supplies	483	300	(183)	2,489	1,500	(989)	3,600
H688	Non Capital Equipment	423	500	77	4,551	2,500	(2,051)	6,000
H689	Marketing	212	500	288	822	2,500	1,678	6,000
H690	Licenses	512	273	(239)	512	1,365	853	3,276
	TOTAL OPERATING EXPENSES	8,503	9,801	1,298	44,339	50,882	6,542	122,919
	NET REVENUE & EXPENSE	(3,342)	(4,412)	1,069	(49,490)	(43,349)	(6,138)	(88,196)

May						
Sales per ho	ur					
•	Hour	Net Sales per				
	nour	hour	# Checks	# Guests	GCA	
	8:00 AM	\$7.00	1397	3319	\$16.66	
	9:00 AM	\$13.00				
	10:00 AM 11:00 AM	\$3,841.70 \$8,532.55				
	12:00 PM	\$11,620.85				
	1:00 PM	\$5,997.15				
	2:00 PM	\$4,563.30				
	3:00 PM	\$4,749.75				
	4:00 PM	\$5,824.68				
	5:00 PM	\$9,175.95				
	6:00 PM	\$977.10				_
	7:00 PM	\$16.00				
Top selling it	er Grand Totals	\$55,319.03				
	Sunday Brunch	617				
	Lunch Special \$10.50	258				
	Fish"n Chips	153				
	H. Gardens Cheeseburger	146				
	<u>Dinner Special</u>	118				
	Reuben Sandwich	101				
	<u>Chef Cobb Salad</u>	96				
	Coconut Shrimp	111				
	Chicken Croissant Sand.	97				
	Thai Chicken Salad	75				
	Turkey Club	81				
	BBQ Pulled Pork Sand. Chili Rellanos	83 96				
	Lunch Memorial \$12.50	67				
	Meatloaf Dinner	54				
	Fried Chicken Basket	69				
	Shrimp Louis	51				
	Fried Chicken Sand.	50				
	Bowl of Soup	116				
	BBQ Bacon Cheeseburger	48				
	Black and Bleu Burger	42				
	Beet Salad	35				
	Half Chicken Dinner	30				
	House Salad	48				
	<u>French Fries</u>	266				
	Brat & Chips with Kraut	42				
	Open Food	54				
	<u>Lunch Memorial \$10</u>	31				
	Impossible Veg. Burger	21				
	Steak of the Day	18				
	Cup of Soup	64				
	Chicken Caesar Salad	18				
	Mozzarella Sticks	31				
	<u>Cauliflower Bites</u>	28	16			

	100			
Sweet Potato Fries	133			
Gouda bites	19			
Pie of the week	29			
Warm Lattice Cherry Pie	29			
Side Salad	24			
<u>Salad Bar</u>	9			
<u>Fries</u>	27			
<u>Ice Cream Sundae</u>	15			
<u>Plain Burger</u>	5			
<u>Caesar Salad</u>	17			
<u>Dinner Salad Bar</u>	4			
Hot Dog & Chips	5			
Scoop Of Ice Cream	15			
<u>BLT</u>	2			
Homemade Chips	463			
<u>Grilled Cheese</u>	1			
Salad Bar with Entree	2			
Bratwurst & Chips	1			
<u>Coleslaw</u>	4			
Cottage Cheese	4			
Mashed Potatoes	2			
Green Beans	1			
Side Bacon	1			

Jan thru M	ay				
Sales per hour					
·	Hour	Net Sales per hour	# Checks	# Guests	GCA
	6:00 AM	\$329.25	5804	12673	\$16.07
	8:00 AM	\$7.00			
	9:00 AM	\$106.00			
	10:00 AM	\$9,758.65			
	11:00 AM				
	12:00 PM				
	1:00 PM				
	2:00 PM				
	3:00 PM				
	4:00 PM				
	5:00 PM				
Top selling items	6:00 PM	\$6,419.00			
	7:00 PM	\$96.60			
	11:00 PM	\$0.00			
	Grand Totals	\$203,777.68			
	Sunday Brunch	1,853.00			
	Lunch Special \$10.50	1,076.00			
	Fish"n Chips	699			
	<u>Dinner Special</u>	634			
	H. Gardens Cheeseburger	537			
	Reuben Sandwich	415			
	Chef Cobb Salad	350			
	Coconut Shrimp	430			
	Chicken Croissant Sand.	366			
	Turkey Club	285			
	Baja Style Fish Tacos	281			
	Thai Chicken Salad	211			
	Fried Chicken Basket	300			
	Bowl of Soup	533			
	BBQ Pulled Pork Sand.	243			
	Meatloaf Dinner	177			
	<u>Cheese Ravioli Dinner</u>	162			
	BBQ Bacon Cheeseburger	211			
	Shrimp Louis	184			
	Black and Bleu Burger	182			
	Open Food	298			
	Steak of the Day	132			
	Cup of Soup	420			

House Salad	276		
Fried Chicken Sand.	137		
Impossible Veg. Burger	113		
Beet Salad	134		
Brat & Chips with Kraut	153		
Chicken Caesar Salad	95		
Half Chicken Dinner	86		
French Fries	1,090.00		
Pie of the week	175.5		
Sweet Potato Fries	515		
Cauliflower Bites	97		
Chili Rellanos	96		
Lunch Memorial \$12.50	67		
Mozzarella Sticks	107		
Gouda bites	85		
Warm Lattice Cherry Pie	112		
Hot Dog & Chips	77		
<u>Fries</u>	116		
Lunch Memorial \$10	31		
Ice Cream Sundae	56		
<u>BLT</u>	25		
<u>Side Salad</u>	33		
<u>Plain Burger</u>	14		
Scoop Of Ice Cream	97		
<u>Caesar Salad</u>	48		
<u>Grilled Cheese</u>	14		
<u>Brunch</u>	9		
Turkey Club Sandwich	7		
Salad Bar	9		
Cheesecake of the week	11		
Homemade Chips	1,795.50		
Boston Cream Pie	8		
<u>Dinner Salad Bar</u>	4		
Coleslaw	22		
Bratwurst & Chips	6		
Tortilla Chips	7		
Mashed Potatoes	5		
Cottage Cheese	6		
Chicken Quesadilla	2		
Salad Bar with Entree	2		
Green Beans	3		
Dinner Roll	8		
Onion Rings	2		
Fruit	1		
Side Bacon	1		
Add Guacamole	1		

#### **BUDGET AND FINANCE COMMITTEE**

#### **AUDIT SUB-COMMITTEE**

May, 23, 2022

TO: Terry Hostetler, HGA Treasurer

Bill Archambault, HGMD Treasurer

From: Bev Havens, Temporary Chair, Audit Sub-Committee

Committee Members: Karen Gold, Rita Lusk, Karen Kasprzak, Karen McClaury, and Barbara

Schneller

Excused: Karen Simon

The Audit Sub-Committee met on May 23, 2022 at 9:00 AM to review April 2022 invoices. The review was based on the nine steps outlined in the Joint Procedure Memorandum JPM B-3.

Total Checks written and validated: 158 Total check disbursements: \$765,402.24.

Total ACH transfers validated: 36: \$170,977.65.

Each page of the check register for April 2022 was initialed by the Temporary Chair, Bev Havens. Those copies will be retained by the CFO for the auditors.

Findings: All vendor payments were verified and properly authorized. All checks were accounted for.

Questions: None

Our next meeting will be on Monday, June 27, 2022 at 9:00 AM.

Bev Havens, Temporary Chair

CC:

Jon Rea, CEO

Jerry Counts, CFO

To: Budget and Finance Committee

From: Randy Lane, Insurance Chair

The Insurance subcommittee met on May 23, 2022 and discussed answers to questions submitted to the insurance broker. We also met with the insurance brokers on June 9, 2022 and discussed the insurance needs of HGA. They thought the insurance premium would go up 20 percent or more.

#### **Heather Gardens Budget & Finance Committee**

Date: June 20, 2022

Motion: Ratify Email Vote for Buildings 221 and 222 Roof Replacement

**Project Cost:** Roof Replacement total cost for B221 and B222 is \$985,768 (\$492,884 x2)

I move that the Budget and Finance Committee ratify the email vote taken on May 21,2022 to replace the roofs for Buildings 221 and 222.

Motion made by:	
Seconded by:	
Outcome of Vote:	
For:	
Against:	
Absent/Abstaining:	
Notes:	

Rationale/Notes:

#### **Budget & Finance Committee**

Motion: Recommend the 2023 Budget Development Schedule

**Project Cost: N/A** 

I move that the Budget and Finance Committee recommends that the Heather Gardens Association Board of Directors and Heather Gardens Metropolitan District Board of Directors approve the attached 2023 Budget Development Schedule.

Motion made by:	
Seconded by:	
Outcome of Vote:	
For:	
Against: Absent/Abstaining:	
Absent/Abstaining:	
Notes:	

#### Rationale/Notes:

#### HGA AND HGMD BUDGET DEVELOPMENT SCHEDULE FOR 2023 BUDGET YEAR

(See footnotes after the Thursday, December 15, 2022 information)

DATES Monday, June 20, 2022 Tuesday, June 21, 2022 Thursday, June 23, 2022 Monday, July 18, 2022 Monday, August 18, 2022	B&F Committee Recommends 2023 Budget Development Schedule 2023 Budget Development Schedule approved by HGA Board 2023 Budget Development Schedule approved by HGMD Board Copy provided to Heather 'n Yon and ARs for posting. Sent via PILERA, etc. Budget Schedule article provided to Heather 'n Yon for September issue
Friday, September 9, 2022	Manager's Budget Draft and summary delivered to B&F Committee Members and the Board of Directors of both HGA and HGMD. The budget draft and summary are made available on the website.
Monday, September 26, 2022 through Thursday, September 29, 2022	B&F Committee conducts budget workshops beginning at <b>9 AM</b> .  Budget workshops continues starting at <b>9 AM</b> on extra days if needed.  Directors of HGA and HGMD are strongly urged to attend.  B&F Committee recommends 2023 budgets to both Boards.
Thursday, October 13, 2022	<b>10 AM</b> . At a Special HGMD Board Meeting, the District Board accepts the 2023 proposed budget and conducts a Public Hearing on the proposed 2023 budget. After hearing comments, the Board may modify the budget and adopts its 2023 budget.
Thursday, October 13, 2022	<b>1 PM.</b> At a Special HGA Board meeting, the Association Board hears comments and may make changes to the HGA 2023 Budget, approves the 2023 budget, and sets membership veto vote (between 15 and 50 days after notice).
Wednesday, October 19, 2022	Association and District Budget summaries are available on the website and email to the membership. Ballots are mailed to the membership for mail-in voting. Full copies of the Association and District budgets available in the Administrative Office.  Auditorium
Tuesday, November 1, 2022 Wednesday, November 2, 2022 Thursday, November 3, 2022	6:30 PM. Evening Membership meeting to present and discuss the budget 1 PM. Afternoon time Membership meeting to present and discuss the budget 10 AM. Daytime Membership meeting to present and discuss the budget
Friday, November 18, 2022	Veto Ballots are due by close of business (Friday before Thanksgiving) A special committee of volunteers will be assembled to count the ballots. Majority of the membership is required to veto the Board approved budget.
Wednesday, November 23, 2022	Communicate Veto vote results to the community (Day before Thanksgiving)
Thursday, December 15, 2022	District MUST have 2023 property tax mill levy to Arapahoe County by this date.
Controtes:	

#### **Footnotes:**

1. During the budget workshops (September 26 through September 29), the Joint Budget and Finance Committee encourages and will take questions from owners/residents after each section of the budget is reviewed.

- 2. Owners/residents are encouraged to ask questions regarding the budget at the October 13th Special HGMD Board meeting. The same applies to the October 13th meeting of the HGA Board.
- 3. Colorado statutes provide that for governmental agencies, the Board of Directors (the Legislative body) sets the final budget. A vote of the owners/residents cannot change the decision of the HGMD Board of Directors.



#### **Budget and Finance Committee**

Date: June 20, 2022

Motion:	Recommend the	upgrade to	outdated T	oro Site Pro	Irrigation

Software

**Project Cost:** \$14,464.20

Based on the recommendation of the Maintenance Committee, I move that the Heather Gardens Association Board of Directors approve the purchase to upgrade the Toro Lynx software for the current Heather Gardens irrigation system from LL Johnson Toro. The cost of the upgrade is \$14,464.20. This is an unbudgeted expense.

Motion made by:	
Seconded by:	
Outcome of Vote:	
For:	
For: Against:	
Absent/Abstaining:	
Notes:	

**Rationale/Notes:** See the attached request for Capital Expenditure for rationale and justification.

# HEATHER GARDENS ASSOCIATION REQUEST FOR CAPITAL EXPENDITURE

PROJECT: Upgrade Outdated 1	Toro Site Pro	Irrigation	Software
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F806.

DEPT: Roads and Grounds

DATE: 4/28/2022

BUDGET	Budget Amount:	\$_	Contract Amount:	\$14,464.20
Year:2022	Expended YTD:	\$ 0.00	Change Order Res.:	\$
Tab:	Unexpended Balance:	\$ 0.00	Total Project Cost:	\$14,464.20
Page:			Add. Funds Requested:	

**<u>DESCRIPTION</u>**: Upgrade antiquated Toro Site Pro irrigation software with new Toro Lynx software.

<u>JUSTIFICATION</u>: The current software (Site Pro) R&G is using to run the irrigation system was last purchased in 1996. It has served the community well; however, it needs an upgrade. 26 years in computer software terms is ancient. Toro is no longer investing in updates for the Site Pro system and is no longer providing any R&D into Site Pro. This means as tenured technicians retire, the newer generation is not trained on the Site Pro software uses or functions. The Toro Lynx software is the industry standard for golf courses and large HOA communities. The cost for the new software includes an upgraded radio interface unit (RIU), the Lynx software, Lynx applications for use with handheld devices (smart phones and tablets), a digital image of the property, and database conversion and training. Because we are currently running Toro hardware a complete overhaul of the irrigation system is not needed. If we switched to another irrigation system a complete hardware overhaul would be necessary. The purchase and training would be through LL Johnson, a distributer we use for many equipment and irrigation needs.

#### **BID COMPARISON:** See attached quotes

LL Johnson Toro	Midwest Turf & Irrigation	LL Johnson RainBird
\$14,464.20	\$15,432.00	\$405,853.56*
		*New hardware necessary*

**RECOMMENDATION**: That the Maintenance Committee recommend to the HGA Board of Directors to upgrade to the Toro Lynx software at a cost of \$14,464.20.

1. Dept. Head	2. CFO 🦑	3. CEO	4. Dept. Chair	5. B&F Committee	6. HGA President
Concur Non-concur	Concur  Non-concur  Concur with Justification	Concur Non-concur	□ Concur □ Non-concur	☐ Concur ☐ Non-concur	□ Concur □ Non-concur

Check: Concur, Non-concur or Concur with justification, then initial. Attach comment sheet if you like.

\*Capital expenditures, except emergency replacements and weatherproofing performed by HGA labor, are approved/revised as follows:

All Items require Block 1, 2 (when needed), and 3 through 8 completed.



TORO. Count on it.

Name:

Heather Gardens Condo Assn

Document: Proposal

Lynx Upgrade Net 30

Starts: Expires: 4/14/2022

5/15/2022

QuoteNo:	Ву	Travis	Abitz
	_		

		avis Abitz	NOTICE				
conformi	ng to the s litions liste	Co. is pleased to quote the material listed, pecifications noted and subject to the terms ed, which are hereby made a part of this	The material specifications, sizes and quantities listed herein are our interpretation of the plans and specifications for this project and are believed to be correct, but are not guaranteed. It is the customers responsibility to confirm quantities, prices, and specifications, prior to placing order.		uoted are f.o. r the quantitie	b. jobsite, unless s shown.	s otherwise
Line#	Group ID	Product	Description	Unit	Quantity	Price	Ext Price
		RIU-01 SPECIAL	RADIO INTERFACE UNIT	EA	1	\$5,995.00	\$5,995.00
		LX-SW-RIU	LYNX SOFTWARE RIU SPECIAL	EA	1	\$4,339.20	\$4,339.20
		LYNX-APPS	LYNX APPS	EA	1	\$130.00	\$130.00
		MAP OPTIMIZATION	DIGITAL IMAGE	EA	1	\$1,000.00	\$1,000.00
		OPTIMIZATION	DATABASE CONVERSION AND TRAINING	EA	1	\$3,000.00	\$3,000.00
		^					\$14,464.20
		OPTION 2					
		LX-SW	LYNX SOFTWARE	EA	1	\$7,051.20	\$7,051.20
		LYNX-APPS	LYNX APPS	EA	1	\$130.00	\$130.00
		MAP OPTIMIZATION	DIGITAL IMAGE	EA	1	\$1,000.00	\$1,000.00
		OPTIMIZATION	DATABASE CONVERSION AND TRAINING	EA	1	\$3,000.00	\$3,000.00
							\$11,181.20





Name:

Heather Gardens Condo Assn

Document: Proposal

Lynx Upgrade

Net 30

Starts:

4/14/2022

Expires:

5/15/2022

			NOTICE				
conformir	ng to the s litions liste		The material specifications, sizes and quantities listed herein are our interpretation of the plans and specifications for this project and are believed to be correct, but are not guaranteed. It is the customers responsibility to confirm quantities, prices, and specifications, prior to placing order.		quoted are f.o.b or the quantities		s otherwise
Line # Group   Product		Product	Description	Unit	Quantity	Price	Ext Price
1	T. T.	*******BID TOTAL ************************************					

<sup>\*</sup> Quoted prices do not include tax. 
\* L.L. Johnson would like to thank you for your continued business.

* Prices are based on quantities quoted. Changes in bid	* The L.L. Johnson Distributing Company reserves the right to	* Toro branded materials may be purchased
lines or quantities when ordering may result in changes to	assess restock fees, as well as freight on all products provided by	independently of all other materials quoted.
bid prices.	this company. Any returned product must have prior approval from	
	L.L. Johnson before it can be returned . The purchaser must provide	
	L.L. Johnson with a written list of material for which return is being	
	requested. An L.L. Johnson representative will meet with the	
	purchaser on site to inspect the goods prior to return.	

L.L. Johnson Distributing-IVY 4701 IVY ST DENVER, CO 80216-6413 (303)320-1270 FAX 3033204326

#### **QUOTE**

UPC VENDOR	QUOTE DATE	OR	DER NO.
000000	04/26/22	114	42341-00
	P.O. NO.		PAGE#
	rainbird IQ		1

CUST.#:

223303

SHIP TO:

HEATHER GARDENS METRO DIST 2877 S HEATHER GARDENS WAY AURORA, CO 80014-5641

CORRESPONDENCE TO:

PATTLEN ENTERPRISES, INC. 4700 HOLLY STREET DENVER, CO 80216

BILL TO: HEATHER GARDENS METRO DIST NONTAXABLE 2888 S HEATHER GARDENS WAY

AURORA, CO 80014-5642

INSTRUCTIONS			TERMS
		Net	30 Days
SHIP POINT	SHIP	VIA	SHIPPED
L.L. Johnson Distributing-IVY	Slsm D	eliver	

*******				
EMAIL INVOICES TO ruel.wiles@HeatherGardensmail.	com			
esplxme2p	69	69	667.800	46078.2
LXME2 PRO CONTROLLER WITH FLOW iq4g-usa	69	69	2558.400	176529.6
IQ 4G CELL NCC W/ 1 YEAR SERVICE	03	05	2550.100	1,0023.0
esplxmsm12	11	11	196.560	2162.1
12 STATION OUTPUT MODULE			4444 400	00404
1xmmss	69	69	1166.400	80481.6
ESPLX MOD SS CABNT ONLY 1xmmssped ESPLX MOD SS PED ONLY	69	69	1458.000	100602.0
Lines Total Q	ty Shipped Total	287	Total Invoice Total	405853.5 405853.5

### **Midwest Turf & Irrigation**

14201 Chalco Valley PKWY Omaha, NE 68138

Mobile: 402-740-4305 Office: 402-895-8900

#### HEATHER GARDENS CONDO ASSN (GROUNDS)

#### LYNX UPGRADE

4/27/2022

Qty Model Number	4/2//2022 Description	LINES COLORS NO.	Your Cost
1 RIU-01-SPECIAL	RADIO INTERFACE UNIT	\$6,370.00	\$6,370.00
1 LX-SW-RIU	LYNX SOFTWARE RIU SPECIAL	\$4,520.00	\$4,520.00
1 LYNXAPPS	SMART DEVICE APPLICATIONS	\$142.00	\$142.00
1 MAP OPTIMIZATION	DIGITAL IMAGING	\$1,150.00	\$1,150.00
1 OPTIMIZATION	DATABASE CONVERSION AND TRAINING	\$3,250.00 TOTAL OPTION 1	\$3,250.00 \$15,432.00
	OPTION 2		
1 LX-SW	LYNX SOFTWARE	\$7,350.00	\$7,350.00
1 LYNXAPPS	SMART DEVICE APPLICATIONS	\$142.00	\$142.00
1 MAP OPTIMIZATION	DIGITAL IMAGING	\$1,150.00	\$1,150.00
1 OPTIMIZATION	DATABASE CONVERSION AND TRAINING	\$3,250.00 TOTAL OPTION 2	\$3,250.00 \$11,892.00
	.:		

Given the current economic climate, pricing may be subject to change. Thank you for the opportunity to quote you on the product listed above.

Please feel free to call me with any questions. Kind Regards,

Chris Glatter Golf Irrigation Sales 402-740-4305

#### **Budget and Finance Committee**

Date: June 20, 2022

Motion:	Recommend	Retubing	Boiler i	n Building 243
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**Project Cost:** \$25,913

Notes:

Based on the recommendation of the Maintenance Committee, I move that the Heather Gardens Association Board of Directors approve the contract with Air Conditioning Associated, Inc – Denver Boiler Company to replace the 95 boiler tubes in the boiler in Building 243. The cost of the contract is \$23,558 with a change order reserve of \$2,355 for a total project cost of \$25,913. This is an unbudgeted expense.

Motion made by:	
Seconded by:	
Outcome of Vote:	
Outcome of vote.	
For:	

**Rationale/Notes:** See the attached request for Capital Expenditure for rationale and justification.

# HEATHER GARDENS ASSOCIATION REQUEST FOR CAPITAL EXPENDITURE

PROJECT: Building 243 Boiler Retubing (Unbudgeted)

DEPT: Maintenance

DATE: April 17, 2022

-	
1 0-5	>
F-01.	7
1	1

BUDGET	Budget Amount:	\$ 0.00	Contract Amount:	\$23,558
Year: 2022	Expended YTD:	\$ 0.00	Change Order Res.:	\$2,355
Tab: 10	Unexpended Balance:	\$ 0.00	Total Project Cost:	\$25,913
Page: 33			Add. Funds Requested:	

#### **DESCRIPTION:**

During the 2021-2022 heating season Building 243 had two separate boiler tube leaks that were within months of each other. The broken tubes were located and temporarily repaired by isolating them with metal plugs on each side of the tubes. There are 95 tubes in the 40-year AJAX hydronic boiler. The requested work consists of removing all 95 tubes and installing new.

#### JUSTIFICATION: (Attach backup material as required)

Replacing all the boiler tubes will help prevent possible building heating disruptions, resident inconvenience, water leak damage if / when another boiler tube ruptures in building 243.

#### BID COMPARISON: (If required, summarize, or attach separate schedule.)

- Air Conditioning Associates, Inc Denver Boiler Company \$23,558.00
- Rasmussen Mechanical Service \$55,762.00
- Major Heating and Air No proposal received, they said they were waiting for material pricing needed
- Bell Plumbing and Advanced Boilers do not retube Ajax boilers and recommended contacting Western Steel & Boiler Company
- Western Steel & Boiler Company Went out of business in October of 2021

#### RECOMMENDATION:

Due to volatile material price fluctuations the CEO signed the proposal from Air Conditioning Associates, Inc – Denver Boiler Company to lock in their quoted price. HGA Maintenance recommends the ratification of the \$23,558 quote. We added a 10% change order reserve of \$2,355 to cover the cost of unforeseen issues requiring repair to complete the project.

1. Dept. Head	2. CFO	3. CEO	4. Dept. Chair	5. B&F Committee	6. HGA President
Concur Non-concur	Concur Non-concur Concur with Justification	Concur Non-concur	□ Concur □ Non-concur	□ Concur □ Non-concur	☐ Concur ☐ Non-concur

Check: Concur, Non-concur or Concur with justification, then initial. Attach comment sheet if you like.

\*Capital expenditures, except emergency replacements and weatherproofing performed by HGA labor, are approved/revised as follows:

All Items require Block 1, 2 (when needed), and 3 through 8 completed.

#### **PROPOSAL**

# AIR CONDITIONING ASSOCIATES, INC. DENVER BOILER COMPANY 250 WEST LEHOW AVENUE ENGLEWOOD, COLORADO 80110 (303) 744-3141

FAX: (303) 744-3116

		Page No. # 1 of 1 Pages
Proposal Submitted To:	Phone	Date
Heather Gardens		4-20-2022
Street	Job Name	
2888 S heather Gardens Way	Heather gardens	
City, State and Zip Code	Job Location	
Aurora CO 80014	13931 E Marion Dr Email	ob Phone
Attn:	ion.howell@HeatherGardensmail.co	
Jon We hereby submit specifications and estimates for:	JOH. HOWORE TEATHOR CHARGOID HATTING	11. 17.00 1
Boild *Isolate and drain down the boiler.	Retube on 2,750,000 BTU Boiler or will be off for up to 5 days	•
*Remove the heads off of the boiler.	•	,
*Cut out 95 tubes out of the boiler.		
*Knock out the rings and clean the tubes.		
*Bring in 95 tubes at 70 ¼"		
*Install the tubes in the boiler.		
*Roll all the tubes into the boiler.		
*Install 2 new head gaskets on the boiler, and h	and hole inspection gasket.	
*Includes fixing up to 2 studs on the boiler if th	ey break.	
*Fill the boiler with water. Preform a hydro test	: 30 psi purge as much air from the boi	ler room as possible.
*Put the boiler back online testing the operation	s of the controls on the boiler.	
Exclusions: Any other work than in the scop boiler, controls on the boiler, pumps, valves the boiler room.  ACA/Denver Boiler Co. provides a one year limited warranty against warranty on service repair limited to the labor needed to correct the available upon request. All warranty claims are subject to accept	not holding, weekend work, over tim  inst defective workmanship on new equipment and s be defect. Defective equipment, parts and materials is	e. purging air in units out side of system installation, and a thirty day limited are covered by the manufacturer warranty which is
We propose hereby to furnish material and sum of: *****Twenty Thousand Five Hun	labor and complete in accordance water Fifty Seven Dollars 00/100 Co	vith above specifications, for the ents****** (\$23,558.00)
Payment to be made as follows: Thirty days not		
All material is guaranteed to be as specified. All work to be completed in a involving extra costs will be executed only upon written orders, and will be accidents or delays beyond our control. The owner of the address to be ser Compensation Insurance.	ecome an extra charge over and above the estimate. At agre- vices is to carry fire, tomado and other necessary insurance.	Our workers are fully covered by Workmen's
Authorized by: Zane Prante	Signature:	
Acceptance of Proposal - The above prices, specifications	and conditions are satisfactory and are hereby accepted. You've authorited to do	the work as specified. Payment will be made as autlined above.

Date of acceptance:\_

Signature:

#### Your Single Source Service Provider



Council Bluffs/Omaha | Sioux City

Kearney

Sturgis

Lincoln

Denver

January 5, 2022

QUOTE NUMBER: Q2107018

#### SAM LARSON

Rasmussen Mechanical Services 4910 Fox Street, Unit G Denver, CO 80216

#### JOHN HOWELL

HEATHER GARDENS ASSOCIATION 13931 East Marina Drive Aurora, Colorado 80014

#### Proposal

#### Subject: Complete Ajax Boiler Retube

#### John Howell,

Rasmussen Mechanical Services is pleased to quote the following scope of work during normal working conditions unless specified otherwise in the scope below.

#### Inclusions:

- · Cut out and remove all tubes from boiler.
- Install (95) Boiler tubes, SA-178-A, 2" OD x 0.105" MW x 70" length
- All tubes to rolled and sealed mechanically.
- Hydrostatically test boiler upon completion to ensure no leakage.
- All work to conform to NBIC, ASME and State Jurisdictional rules and requirements.
- Broom Sweep work area.
- New head gaskets for boiler.

#### **Exclusions:**

- Removal of obstructions, Bidder assumes clear access to the boiler for removing and installing tubes.
- · Holidays.

#### Clarifications:

- Work estimated to take 6 to 8 days to complete. Work to be performed Monday through Sunday during normal working
- Rasmussen will need access to the elevator for 2 to 3 days for getting material in and out of the building.
- Material lead time is 2-4 weeks.

#### Price

Rasmussen Mechanical Services will furnish the Equipment, Materials, Tools, Labor, Supervision and Services as outlined in the above Scope of Work on a Time and Material basis NOT TO EXCEED the net sum of:

Fifty-Five Thousand Seven Hundred Sixty-Two 00/100 Dollars....\$55,762.00

#### Terms and Conditions

- \* Price Changes. Due to market constraints, all prices provided by Rasmussen Mechanical Services are subject to change to the prices in effect at the time of customer acceptance.
- \* Sales Tax is not included in price.
- Deposit Required with Contract \$13,000
- Monthly payment request (progress billings),per progress schedule.
- Balance is due upon start-up or thirty (30) days after completion of installation or work performed (if start-up is delayed thru no fault of Seller).
- Invoices to be paid, Net 30 Days per Seller's Terms and Conditions, https://www.rasmech.com/terms
- Note: For your convenience, monthly payment request invoices will be submitted on or before the end of each month and will be submitted on Seller's Standard Payment Request Forms.

NOTICE: THIS PROPOSAL IS CONTINGENT ON A LACK OF IMPACT BY THE CORONAVIRUS NATIONAL EMERGENCY. Given the existence of the coronavirus pandemic, Rasmussen Mechanical Services will use its best efforts to staff and supply this project to be meet the scheduled completion date. However, Rasmussen Mechanical Services reserves its right to seek an excusable extension of time if Rasmussen Mechanical Services or its subcontractors and suppliers are unable to maintain planned crew sizes due to the illness, supply shortages or governmental restraints on business, travel and/or assembly. To the extent that the project is suspended pursuant to the terms of the proposed Rasmussen Mechanical Services, we intend to seek additional costs associated with the suspension.

Rasmussen Mechanical Services is grateful for the opportunity to be of service. Thank you for considering our Proposal and we look forward to working with you. If there are any question, please contact me.

Respectfully Submitted,

#### Sam Larson

Quality Control Manager

Rasmussen Mechanical Services

**Phone:** 712.309.3660 ex. 306 **Mobile:** +1 4022901984

Email: sam.larson@rasmech.com

Boiler Repair | Burner Services | HVAC | Industrial Air | Mechanical Construction | Temperature Controls

Confidentiality Note: This Proposal may contain confidential and/or private information. If you received this Proposal in error please delete and notify sender.

Approved by Seller

Buyer's Acceptance

Authorized Signature for: HEATHER GARDENS ASSOCIATION	-	Rasmussen Mechanical Services
Date of Acceptance	QUOTE NUMBER: Q2107018	Date of Acceptance

#### **Budget and Finance Committee**

Date: June 20, 2022

Motion made by:

Motion:	Recommend using a	portion	of the 2022	Concrete C	Capital	Funds for

Handrail Repair Projects

**Project Cost:** No additional cost, reassign \$50,000 to already approved 2022

budgeted expenses

Based on the recommendation of the Maintenance Committee, I move that the Heather Gardens Association Board of Directors approve the reassignment of \$50,000 of previously budgeted and approved Concrete Capital Funds for use in future Handrail Repair Projects.

· · · · · · · · · · · · · · · · · · ·	
Seconded by:	
Outcome of Vote:	
For:	
Against:	
Absent/Abstaining:	
Notes:	

**Rationale/Notes:** See the attached request for Capital Expenditure for rationale and justification.

# HEATHER GARDENS ASSOCIATION REQUEST FOR CAPITAL EXPENDITURE

PROJECT: Request to Use a Portion of the 2022 Concrete Capital Funds for Added Handrail Repair Projects

\$27,718

\$ 0.00

\$ 0.00

DEPT: Maintenance

Budget Amount:

Expended YTD:

Unexpended Balance:

Contract Amount:	\$27,718
Change Order Res.:	\$0.00
Total Project Cost:	\$77,718
Add. Funds Requested:	\$50,000 from GL

Code F798

DATE: April 17, 2022

#### **DESCRIPTION:**

BUDGET

Year: 2022

Tab: 10

Page: 33

Railing repair and replacements have exceeded the approved 2022 budget of \$27,718. Request approval to use up to \$50,000 of the approved "Concrete Repairs" funds of \$196,920, GL Code F798.

#### JUSTIFICATION: (Attach backup material as required)

As the property ages and deicing chemicals are used during the winter metal railings will rust and deteriorate. If left unrepaired, deteriorated metal railings can create costly safety/liability issues for the Association. Metal handrails are replaced with aluminum wherever possible. Aluminum will not rust with age or deteriorate with the use of deicing chemicals in the winter. The cost and availability of metal materials have increased exponentially from last year, causing price increases often weekly.

#### BID COMPARISON: (If required, summarize, or attach separate schedule.)

Using our due diligence to get the best price to complete the work but taking into consideration the quality of past completed projects, some of this work will be completed by our standing contractor, Custom Welding who will fabricate, weld metal & aluminum materials, and install railings at a reasonable cost and to the standards of HGA. We are also looking into working with other contractors to vet on smaller projects to add to our list of "Standing Contractors" for future work. Historically combining multiple projects, smaller scope with larger projects helps us leverage contractor interest in doing the smaller work for us. Asking vendors to provide not to exceed pricing on the projects such as the stair and landing concrete work helps reduce costs.

#### RECOMMENDATION:

HGA Maintenance recommends approving the request for \$50,000 to be used from the "Concrete Repairs" approved budget of \$196,920 (GL Code F798) to be added to the "Handrails" approved budget of \$27,718 for a total of \$77,718 for railing repairs/replacement projects throughout the property. Repairs and replacements will not exceed \$77,718 for 2022 handrails and \$146,920 for 2022 concrete repairs without prior approval.

1. Dept. Head	2. CFO	3. CEO	4. Dept. Chair	5. B&F Committee	6. HGA President
SConcur Non-concur	Concur Non-concur Concur with Justification	Concur  Non-concur	□ Concur □ Non-concur	□ Concur □ Non-concur	☐ Concur ☐ Non-concur

Check: Concur, Non-concur or Concur with justification, then initial. Attach comment sheet if you like.

\*Capital expenditures, except emergency replacements and weatherproofing performed by HGA labor, are approved/revised as follows:

All Items require Block 1, 2 (when needed), and 3 through 8 completed.

#### **Heather Gardens Budget & Finance Committee**

Date: June 20, 2022

**Motion:** Move to recommend approval to the Heather Gardens Association Board of Directors for the revisions and update to the FINANCE – 1 BANKING POLICIES, last updated on June 18, 2019.

**Project Cost: N/A** 

I move that the Budget and Finance Committee recommend that the Heather Gardens Association Board of Directors approve the revisions and updates to the **FINANCE – 1 BANKING POLICIES**, last updated on June 18, 2019.

#### Rationale/Notes:

The revision and update to the FINANCE – 1 BANKING POLICIES, last updated on June 18, 2019, is being done, given that the subject policy is to be reviewed every three years, with the subject policy last being reviewed and/or modified as of June 18, 2019.



#### FINANCE – 1 BANKING POLICIES

Date Adopted:	June <del>18</del> , 20 <del>19</del> 22
Document Type:	Association Policy
Requirements:	N/A
Review Policy:	This policy will be reviewed every three years
Notes:	

The following Joint procedures have been adopted by the Heather Gardens Association ("Association") pursuant to C.R.S. 38-33.3-209.5, at a regular meeting of the Board of Directors.

Purpose: To outline where funds may be deposited, who makes decisions regarding changes in selection of the financial institutions, and criteria the B & F Committee will consider in making recommendations to the Board(s) regarding possible changes in financial institutions.

NOW, THEREFORE, IT IS RESOLVED that the Association does hereby adopt the following procedures and policies for the collection of assessments and other charges of the Association:

The General Manage Chief Executive Officer r and the Controller Chief Financial Officer shall be authorized to:

- 1. Access on-line any and all bank records for HGA, HGMD and Seville Recreation District, or for any entities for which HGA holds a management agreement, for the purpose of obtaining copies of bank statements and other pertinent information.
- **2.** Transfer funds electronically, when necessary, between the various accounts and the Heather Gardens entities.
- **3.** Pay expenses, such as gas, electricity, water and sewer through the Automated Clearing House (ACH) System.
- Initiate the monthly transaction (NACHA File) that collects the monthly assessments from those owners who have authorized payment of these assessments through the ACH system. Actual implementation of this transaction may be delegated to the appropriate staff member in the accounting department.
- **5.** Implement certain systems, approved by the Board(s), such as an Electronic Deposit System (EDS) or an outside payroll service when



such systems are economically viable through time or cost savings. All checks require two (2) signatures to be valid.

The General Manager Chief Executive Officer shall be authorized as one of the signers on all bank and investment accounts. Other authorized signers: for HGA, the President, Treasurer or Vice President; for HGMD, the President or Treasurer, and for Seville Recreation District, the President.

The Controller Chief Financial Officer shall not be authorized to sign checks.

The HGA President, Vice-President, Treasurer and others assigned in Budget and Finance Joint Procedure Memorandum B-1 to review banking reconciliations shall be authorized to access on-line any and all bank records for the HGA, HGMD and Seville Recreation District, or for any entities for which the HGA holds a management agreement for the purpose of viewing that bank statements and other pertinent information.

	The Heather Gardens Association
	By:President
This Policy Regarding the Banking Policies withe <u>18</u> day of <u>June</u> , <del>2019 2</del> June , 20 <del>19 22</del> and is attested to by Association. Secretary.	2022 effective on the <u>48</u> day of
	By:Secretary

#### **Heather Gardens Budget & Finance Committee**

Date: June 20, 2022

**Motion:** Move to recommend approval to the Heather Gardens Association Board of Directors for the revisions and update to the FINANCE – 3 INVESTMENT POLICY, last updated on May 21, 2019

**Project Cost: N/A** 

Motion made by:

I move that the Budget and Finance Committee recommend that the Heather Gardens Association Board of Directors approve the revisions and updates to the **FINANCE – 3 INVESTMENT POLICY**, **last updated on May 21, 2019**.

Seconded by:	
Outcome of Vote:	
For:	
Against: Absent/Abstaining:	
Absent/Abstaining:	
Notes:	

#### Rationale/Notes:

The revision and update to the FINANCE – 3 INVESTMENT POLICY, last updated on May 21, 2019, is being done, given that the subject policy is to be reviewed every three years, and is being done to amend at the same time the other policies that are being revised and approved.



# FINANCE – 3 INVESTMENT POLICY

Date Adopted:	May 21, 2019, Amended October 20, 2020 June 20, 2022
Document Type:	Association Policy
Requirements:	
Review Policy:	This policy will be reviewed every three years.
Notes:	

The following policy has been adopted by the Heather Gardens Association ("Association") at a regular meeting of the Board of Directors.

Purpose: To document the investment policies of the association which are intended to protect the safety of the reserve, impound and operating funds of Heather Gardens Association and to further provide guidance to those who offer investment services to the Association, including brokers/dealers, banks, consultants, savings institutions, and custodians.

The policies are intended to address the principles that must be observed to provide for effective and judicious fiscal investment management of the Association's reserve, impound and operating funds. This policy does not set forth: (1) the minimum reserve fund balance required of the Association pursuant to its governing documents; (2) any mandate for an annual reserve fund study; or (3) the tax consequences of the investment options contained herein.

NOW, THEREFORE, IT IS RESOLVED that the Association does hereby adopt the following policies for the investment of the Association's reserve, impound and operating funds:

#### I. Delegation of Authority

The Heather Gardens Association Board of Directors (herein: "The Board") hereby assigns responsibility to the Budget and Finance Committee (herein: "The Committee") for recommending investment of HGA funds. The procedures for this function are defined in Procedure Memorandum B-1.

Responsibility for executing investment transactions for the Association resides with the Treasurer upon approval of the Board. The President or Vice President of the Board will perform the Treasurer's duties in his/her absence.

The Committee will engage the support services of outside investment advisory professionals, subject to approval from the Board.

The Board, through its external auditors, will review the compliance of the investment management practices with this investment policy at least annually.



#### II. Investment Objectives

The investment strategy developed by the Committee (and subsequently approved by the Board) will differ depending on the character, size and cash flow needs of each of the HGA funds (capital reserve, impound, operating). Likewise, the investment objectives employed, and the investment vehicle(s) chosen will also depend on these factors.

Following are the investment objectives for Heather Gardens Association funds:

- **A.** <u>Safety of Principal:</u> Safety of principal is the foremost objective of the investment program. Investments shall be undertaken in a manner that seeks to ensure the preservation of capital, with the objective of mitigating credit risk and interest rate risk.
  - 1. <u>Credit Risk</u>: The Association will seek to minimize credit risk, the risk of loss due to the failure by the issuing financial institution to make scheduled principal and/or interest payments, by:
    - **a.** Limiting investments to the types of investments as provided for herein;
    - b. Pre-qualifying the financial institutions, brokers/dealers, and advisors with which the Association does business; and
    - Subject to the limitations herein, diversifying the investment portfolio so that risk potential will be minimized.
  - 2. <u>Interest Rate Risk</u>: The Association will seek to minimize the risk of the market value of investments in the portfolio due to changes in general interest rates by:
    - a. Structuring the investment portfolio so that investments mature sufficiently close to cash requirements for ongoing operations, thereby minimizing the potential need to sell investments prior to maturity; and
    - b. Investing all funds primarily in short- to intermediate-term investments (with maturities of ten years or less), and approved money market mutual funds.
- **B.** <u>Liquidity of Funds</u>: The investment portfolio shall remain sufficiently liquid to meet all planned expenditures for the following fiscal year. To ensure that

adequate reserve and operating funds are available to pay the Association's expenditures, annual fund investments shall reasonably match the planned net expenditures for the following fiscal year, based on cash flow projections prepared by the Association's Controller Chief Financial Officer.

- C. Yield: In order to ensure that HGA funds, especially capital reserve funds, reasonably keep pace with inflation, the Association's portfolio shall earn a competitive market rate of return on available funds throughout budgetary and economic cycles. Funds should be invested to seek the highest level of return that is consistent with preservation of purchasing power of principal and accumulated earnings. In meeting this objective, the Association, through the Board, will take into account the Association's investment risk, constraints, and cash flow needs.
- **D.** Laddering of funds: Funds that are not anticipated to be needed within one year will be invested using a "laddered" approach, in which investments are made in various fixed-income investment that mature in staggered time periods. This may allow the investments to obtain higher yields while ensuring that proper liquidity is present.

The association should reasonably expect to hold its investments to maturity. Any exceptions should be documented and approved by the Board.

#### III. Acceptable Investment Vehicles

Association funds may be invested in the following:

- A. Securities issued or guaranteed by the U.S. Government or its agencies or instrumentalities.
- B. Cash instruments, including money market accounts, savings accounts and certificates of deposit that are within the maximum allowed FDIC or NCUA insurance coverage.
- C. Individual corporate bonds that carry an investment grade rating as defined by Moody's, Standard and Poor's or Fitch (see Attachment A). If such bonds subsequently lose their investment-grade rating, they shall be sold promptly.
- D. Municipal bonds that carry an investment grade rating as defined by Moody's, Standard and Poor's or Fitch (see Attachment A) If such bonds subsequently lose their investment-grade rating, they shall be sold promptly.
- E. Structured products that feature a return-of-principal guarantee and have full FDIC or NCUA coverage.
- F. Fixed annuities and fixed indexed annuities.



#### IV. Prohibited Investment Vehicles

The following investments are prohibited. This list is not intended to be exhaustive, and exclusion from the Prohibited Investment Vehicles list does not imply inclusion on the Acceptable Investment Vehicles list. Only investments that meet the specific criteria of the Acceptable Investments Vehicles list may be used.

- A. Equity securities
- B. Equity mutual funds
- C. Non-rated or below investment grade rated debt securities
- D. Bond mutual funds
- E. Exchange traded funds
- F. Commercial paper.
- G. Gold, silver and other precious metals in form of equity, mutual funds or metal
- H. Bonds, notes or other indebtedness for which there is no public market (e.g. private placements)
- I. Letters of credit guaranteed by the funds
- J. Options or future contracts of any kind
- K. Speculative investment vehicles including derivatives, commodities, hedge funds, or venture capital investments

#### V. Reporting

Results of investing activities will be reported regularly to the Committee and the Board as mutually agreed upon.

#### VI. Policy Revisions

The Board shall review this investment policy periodically, but not less than annually, and may amend the policy as conditions warrant. The Treasurer may recommend amendments to this policy as necessary.

The Heather Gardens Association	
By: Jill Bacon, President	

The Investment Policy was amended by the Board of Directors on the **20th** of **October 2020 June 2022**, effective the **20th** of **October 2020 June 2022**, and is attested to by the Secretary of the Heather Gardens Association.

3y:	
Allen Lindeman David Baxter,	
Secretary	

	THE PARTY OF	Major Credit Ra		Agencies: Ratings Scales and	Defin	itions
	Moody's	Definition		Definition	Fitch	Definition
	Aaa	Highest quality, subject to the lowest level of credit risk	AAA	Extremely strong capacity to meet financial commitments, highest rating	ААА	Lowest default risk, exceptionally strong capacity for payment of financial commitments and highly unlikely to be adversely affected by foreseeable events
Investment Grade	Aa	High quality and are subject to very low credit risk	AA	Very strong capacity to meet financial commitments	АА	Very low default risk, very strong capacity for payment of financial commitments and not significantly vulnerable to foreseeable events
Investme	А	Upper-medium grade and are subject to low credit risk	А	Strong capacity to meet financial commitments, but somewhat susceptible to adverse economic conditions and changes in circumstances	А	Low default risk, strong capacity for payment of financial commitments but more vulnerable to adverse business or economic conditions
	Baa	Medium-grade and subject to moderate credit risk and may possess certain speculative characteristics		Adequate capacity to meet financial commitments, but more subject to adverse economic conditions	BBB	Low default risk, adequate capacity for payment of financial commitments but adverse business or economic conditions are more likely to impair this capacity
_		Abo	ove In	vestment Grade, Below Speculative		
	Ba	Speculative and are subject to substantial credit risk		Considered highest speculative grade by market participants	ВВ	Elevated vulnerability to default risk, particularly in the event of adverse changes in business or economic conditions over time; however, business or financial flexibility exists which supports the servicing of financial commitments
Speculative Grade		Speculative and are subject to high credit risk		More vulnerable to adverse business, financial and economic conditions but currently has the capacity to meet financial commitments	В	Material default risk is present, but a limited margin of safety remains; financial commitments are currently being met but capacity for continued payment is vulnerable to deterioration in the business and economic environment
Spec		Speculative of poor standing and are subject to very high credit risk	ccc	Currently vulnerable and dependent on favorable business, financial and economic conditions to meet financial commitments	ccc	Default is a real possibility
		Speculative and are likely in, or very near, default, with some prospect of recovery of principal and interest	CC	Currently highly vulnerable	СС	Default of some kind appears probable.
		Lowest rated and are typically in default, with little prospect for recovery of principal or interest		Currently highly vulnerable obligations and other defined circumstances	С	Default is imminent or inevitable, or the issuer is in standstill.

Source: Fitch Ratings, Definitions of Ratings and Other Forms of Opinion, August 2012,

http://www.fitchratings.com/web\_content/ratings/fitch\_ratings\_definitions\_and\_scales.pdf; Moody's Investors Service, Ratings Symbols and Definitions, June 2012, http://www.moodys.com/researchdocumentcontentpage.aspx?docid=PBC\_79004; Standard & Poor's, Standard & Poor's Ratings Definitions, June 2012, http://www.standardandpoors.com/ratings/articles/en/us/?articleType=HTML&asset(D=1245335682757.

Dear S Fills	ancial Str	engui Rau	ng (FSR) Scale	
Rating Categories	Rating Symbols	Rating Notches*	Category Definitions	
Superior	A+	A++	Assigned to insurance companies that have, in our opinion, a superior ability to meet their ongoing insurance obligations.	
Excellent	A	A-	Assigned to insurance companies that have, in our opinion, an excellent ability to meet their ongoing insurance obligations.	
Good	B+	B++	Assigned to insurance companies that have, in our opinion, a good ability to meet their ongoing insurance obligations.	
Fair	В	B-	Assigned to insurance companies that have, in our opinion, a fair ability to meet their ongoing insurance obligations. Financial strength is vulnerable to adverse changes in underwriting and economic conditions.	
Marginal	C+	C++	Assigned to insurance companies that have, in our opinion, a marginal ability to meet their ongoing insurance obligations. Financial strength is vulnerable to adverse changes in underwriting and economic conditions.	
Weak	С	C-	Assigned to insurance companies that have, in our opinion, a weak ability to meet their ongoing insurance obligations. Financial strength is very vulnerable to adverse changes in underwriting and economic conditions.	
Poor	D		Assigned to insurance companies that have, in our opinion, a poor ability to meet their ongoing insurance obligations Financial strength is extremely vulnerable to adverse changes in underwriting and economic conditions.	

<sup>\*</sup> Each Best's Financial Strength Rating Category from "A+" to "C" includes a Rating Notch to reflect a gradation of financial strength within the category. A Rating Notch is expressed with either a second plus "+" or a minus "-".

### **Heather Gardens Budget & Finance Committee**

Date: June 20, 2022

**Motion:** Move to recommend approval to the Heather Gardens Association Board of Directors for the revisions and update to the FINANCE - 4 EXTERNAL AUDIT POLICY, last updated on June 18, 2019.

**Project Cost: N/A** 

Mation made by

I move that the Budget and Finance Committee recommend that the Heather Gardens Association Board of Directors approve the revisions and updates to the **FINANCE - 4 EXTERNAL AUDIT POLICY**, **last updated on June 18, 2019**.

Motion made by.	
Seconded by:	
Outcome of Vote:	
For:	
Against:	
Absent/Abstaining:	
Notes:	

### Rationale/Notes:

The revision and update to the **FINANCE - 4 EXTERNAL AUDIT POLICY**, **last updated on June 18, 2019**, is being done, given that the subject policy is to be reviewed every three years, and that there are no major revisions to the subject policy.



### FINANCE – 4 EXTERNAL AUDIT POLICY

Date Adopted:	June <u>48_20</u> , 2022
Document Type:	Association Policy
Requirements:	N/A
Review Policy:	This policy will be reviewed every three years
Notes:	

The following procedures have been adopted by the Heather Gardens Association ("Association") pursuant to C.R.S. 38-33.3-209.5, at a regular meeting of the Board of Directors.

Purpose: The Heather Gardens Association ("Association") Board of Directors and the Heather Gardens Metropolitan District ("District") shall cause annual audits of Association and District financial statements to be conducted by a firm of Certified Public Accountants ("CPA").

WHEREAS, the Association and District signed an interagency agreement, known as the Management Agreement, whereby the Association serves as the agent for the District in carrying out its programs, such as managing the District finances and operating the golf program, restaurant, clubhouse and other activities following District Board of Directors policies;

WHEREAS, the District has authorized the Association to secure a CPA firm to perform an audit of the District's financial records in accordance with requirements for a Colorado Metropolitan District;

NOW THEREFORE, IT IS RESOLVED that the Association does hereby adopt the following policy regarding external audits of the Association and District financial records:

The Association Board of Directors will select a CPA firm based on the following criteria:

- 1. An acceptable knowledge of and experience with homeowners' associations, Metropolitan Districts and/or similar type entities and of the accounting and tax policies and procedures related thereto;
- 2. The audit will be conducted under the direction of one of the firm's partners, with day-to-day management of the audit process by an experienced senior member of the firm. Both individuals and as many members as possible of the audit team will have Certified Public Accountant (CPA) certification;
- 3. Audit experience of the team's principal members;
- 4. Independence as guided by rules of the American Institute of Certified Public Accountants (AICPA) and Governmental Accounting Standards Board (GASB);
- 5. Responsiveness to the Board's Request for Proposal;
- 6. Current licensure by the State of Colorado;



- 7. A statement of adherence to the AICPA Code of Professional Conduct and meet the GASB requirements;
- 8. Professional references;
- 9. Agreement on scheduling of the audit field work; and
- 10. Cost of the audit.

The Association and District Boards of Directors delegates oversight of the annual audit process to the Budget & Finance Committee. It will oversee the audit process, review the audit plan, review proposed audit fees and makes its recommendation to the Boards in accordance with the Heather Gardens Budget & Finance Procedure Memorandum (PMB-1). The B&F will also evaluate and recommend to the Board replacement CPA firms should that need arise.

The audit firm, at the completion of the annual audit, shall prepare and make available to the Boards, Budget & Finance Committee, and management a confidential letter outlining the current strengths and weaknesses of the accounting process at Heather Gardens. In accordance with the responsibilities of the Treasurer that are outlined in the Association Bylaws, the Treasurer will offer recommendations to the Boards and management about any needed improvements in the accounting process. Any references to specific staff members will be redacted from the letter to protect their right to privacy and due process.

	The Heather Gardens Association
	By:President
This Policy Regarding the Banking Policies was ad he <u>18 20</u> day of <u>June</u> , <u>20192022</u> ef <u>June</u> , <u>2019 2022</u> and is attested to by the Association. Secretary.	fective on the <u>18</u> 20 day of
	By:Secretary

### **Budget and Finance Committee**

Date: June 20, 2022

Motion:	Recommend the 2022 Maintenance	Building Asphalt/Concrete

Project

**Project Cost:** \$38,015

Motion made by:

I move that the Budget and Finance Committee recommends that the Heather Gardens Metropolitan District Board of Directors approve the contract with HG's preferred Sunny Day Concrete to complete the 2022 asphalt/concrete project at the HG Maintenance Building Parking Lot. The contract amount is \$31,679 with a 20% change order in the amount of \$6,336 for a total cost of \$38,015. This is under the budgeted amount of \$59,282.

Seconded by:	
Outcome of Vote:	
For:	
Against:	
Absent/Abstaining:	
Notes:	

**Rationale/Notes:** See the attached request for Capital Expenditure and accompanying bids.

02613		ASPHALT/ CONCRETE									
		Sun	ny Day Concrete		Colorado Asphalt Works		DCPS		JL Enterprise		Asphalt Coatings
2d	)	P	720-495-8051	P	720-974-6906	P	720-998-1893	P	720-979-3758	P	303-340-4750
		F	120 455 5051	F	120 774 0500	F	720 330 1035	F	120 313 0100	F	000 040 4700
SPEC DES	CCRIPTION										
	Drain Pan/ Swales - 6 Total	6	825SF	4	1047SF	NP	828SF	NP	660SF		
	Curb and Gutter		140SF		No Price Provided		72SF		324SF		
	Asphalt Patch Back	500SF			1692SF		1136SF		Not Provided		Mill and RePave 6, @4" deep, Plus 17,42 Sealcoat, 980LF of Cr and ReStr
	North Door Concrete Pad		49SF		No Price Provided		150SF		48SF		
	Total Square Footage of Work		1515SF		2739SF		2186SF		1032SF		23
	Cost per Square Foot		\$20.91/ SF		\$9.60/SF		\$10.32/SF		\$9.50/SF		\$1
	CLUD TOTAL		Notes: Sunny Day is our preferred vender. Their scope appears to be the best option for the Maintenance Parking Lot. Depending on how DCPS does at CP4 Sunny Day may have some competition as our preferred vender.		Notes: Proposal is a bit unclear as to SF in reference to what they plan to remove vs what they plan to put in place. Cost per SF is not Accurate here. Also, does not provide a price for curb and gutter work or North Concrete Pad. Also has a unpleasant expereince with this contractor on B243's asphalt project 3-4 years ago		Notes: DCPS is a new vender for HG. The recommendation is to see how they do on CP4 work due to the scope being less complex. DCPS included 150SF for the north concrete pad work when only 49SF is needed. Otherwise their bid looks to be a good option		Notes: Contractors proposal lacks detail. No mention of asphalt patch back, which is a large portion of the project. Contractor is missing approx. 165SF of new drain pan in comparison to Sunny Day and DCPS. Contractor seemed unorganized and disheveled during the prebid walk-through.		Notes: Contractor had a different opinion on how resolve the on-going put and drainage issues. Cor and Maintenance Dept be the drain pan option is a use of HGMD's money to resolve the existing drain issues. If this is the dire HGMD would like to go Contracts recomends adan additional 6,300 - 7,0 of Mill and Pave to cove entire square footage of Maintenance Parking Lo
	SUB TOTAL BASE BID		521 (70		627.202		P22 502		50.004		0.34
Perf	ormance & Payment Bonds		\$31,679		\$26,292		\$22,562		\$9,804		\$32
1011	TOTAL		\$31,679		\$26,292		\$22,562		\$9,804		\$3
ALT#	DESCRIPTION		30.00						4.,00		
										l	

## HEATHER GARDENS METROPOLITAN DISTRICT REQUEST FOR CAPITAL EXPENDITURE

PROJECT: 2022	2 Maintenance	Building Asphal	t/ Concrete Proj	ect	D	601.2	
DEPT: Cor	ntracts		5	DATE:	4/20/22		-
BUDGET Year: 2022 Tab: Pg:	2 Exp	dget Amount: \$ pended YTD: \$ exp. Balance: \$	59,282	Change C	Order Res.: \$ _	31,679 6,336 38,015	-
DESCRIPTION: The purpose of this project is to create positive drainage flow in the Maintenance Parking Lot. The contractor will install (5) new 3' wide concrete swales, beginning at each of the Maintenance Buildings west facing downspouts. The new swales will terminate at the curb and gutter flowline, running parallel to the RTD wall barrier. The contractor will saw-cut and remove asphalt at each location, installing a 6" thick swale reinforced with #4 and transverse rebar at 16" O.C. The new swales will have a PSI rating of 4,500. This project also includes removing and replacing (7) sections of curb and gutter along the west RTD barrier where water is shown to be ponding. The contractor will provide asphalt patch back to the areas where removal was required to install new swales or curb and gutter.  JUSTIFICATION: (Attach backup material as required) The HG Maintenance Building Parking Lot is shown to have numerous potholes, and asphalt deterioration due to negative drain flow and heavy use. The last time the Maintenance Building Parking Lot was repaired was over 25 years ago. The Maintenance Building Parking Lot is in dire need of adjusting how the storm water and melted snow							
drains. Delaying this project any longer will inevitably lead to total replacement which comes at a much higher cost then proposed in this cap reserve.  BID COMPARISON: (If required, summarize or attach separate schedule.)  JL Enterprises: \$9,804  Denver Commercial Property Services: \$22,562  Colorado Asphalt Works, Inc: \$26,29.50  Sunny Day Concrete: \$31,679  Asphalt Coatings Company. Inc: \$32.454  RECOMMENDATION: The recommendation is to contract with our preferred vendor Sunny Day Concrete to							
this project is \$31 complete the proj	1,679. A 20% cl ject. This projec	hange order res ct is not to excee	serve has been a ed \$38,015 with	added to cover the out prior HGMD E	S S		
Department     Head	2. Controller	3. General Manager	Department Comm. Chair	5. Budget & Fin. Committee	6. HGA President	7. HGMD President	
Check	Concur  Non-concur  Concur with  Justification	Concur Non-concur	□ Concur □ Non-concur	□ Concur □ Non-concur	□ Concur □ Non-concur	□ Concur □ Non-concur	
*Capital expenditures, except emergency replacements and weatherproofing performed by HGA labor, are approved/revised as follows:  All Items require Block 1, 2 (when needed), and 3 through 8 completed.							

## HEATHER GARDENS METROPOLITAN DISTRICT REQUEST FOR CAPITAL EXPENDITURE

PROJECT: Maintenance Facility Parking Lot – Asphalt Work							
DEPT: Co	ontracts			DATE: 3/8/2	22		
BUDGE <sup>*</sup> Year: 202 <sup>*</sup> Tab: Pg:	1 Exp	lget Amount: \$ ended YTD: \$ exp. Balance: \$	59,282	Change Or Total Pro	t Amount: \$ rder Res.: \$ oject Cost: \$ s Request: \$		
DESCRIPTION: This HGMD Cap Reserve is to approve moving the 2021 budget for the Maintenance Facility Parking Lot Asphalt Project from 2021 to 2022.  JUSTIFICATION: (Attach backup material as required) In 2021 the HG Contracts Department recommended the Maintenance Facility Parking Lot Asphalt Project follow the install of the new 500-Gallon Fuel Tank. This recommendation was suggested due to the asphalt trenching/ patching required for the electrical tie-in needed to power the pump for the new Fuel Tank. Allowing the Maintenance Building Parking Lot Asphalt project to follow the new Fuel Tank install ensures the patches from the electrical trenching are repaired and covered properly to give the parking lot a finished look when the asphalt project is completed. Due to permitting issues the install of the new Fuel Tank was not completed until March of 2022.							
	ill be presente		r attach separate se and HG Boa		endor being sele	ected, and a	
RECOMMENDATION: The Heather Gardens Contracts Department recommends approving the 2021 Maintenance Facility Parking Lot Asphalt Project to be re-scheduled for 2022 due to the Fuel Tank Permitting issues, resulting in a later install date than originally anticipated.							
1. Department Head	2. Controller	3. General Manager	Department Comm. Chair	5. Budget & Fin. Committee	6. HGA President	7. HGMD President	
Concur	Concur Non-concur Concur with Justification	Concur Non-cancur	□ Concur □ Non-concur	Concur Non-concur	□ Concur □ Non-concur	Concur  Non-concur	

Check concur, non-conour or concur with justification, then initial. Attach comment sheet if you like.

\*Capital expenditures, except emergency replacements and weatherproofing performed by HGA labor, are approved/revised as follows:

All Items require Block 1, 2 (when needed), and 3 through 8 completed.

### WORK ORDER CONTRACT

### HEATHER GARDENS METROPOLITAN DISTRICT

1. <b>CONTRACTOR.</b> The Heather Gardens Metropolitan District (the "District") hereby retains <u>Sunny Day Concrete</u> (the "Contractor") to perform the Work (as defined in paragraph 3) for the District. The Contractor hereby agrees to perform such Work, pursuant to the terms and conditions set forth herein as an independent contractor of the District.
2. TERM. The Contractor shall commence the Work on
Scope of Work. The "Work" contracted for pursuant to this Work Order shall consist of the following:  Sunny Day Concrete will install (5) new 3' wide concrete swales, at each of the HG  Maintenance Building West Facing Downspouts. The new swales will terminate at the  curb and gutter flowline, running parallel to the RTD wall barrier. Sunny Day  Concrete will saw-cut and remove asphalt at each location, installing a 6" thick  swale reinforced with #4 and transverse rebar at 16" on center. The new swales will  have a PSI rating of 4,500. Sunny Day Concrete will also remove and replace (7)  sections of curb and gutter along the west RTD barrier wall where water is shown to  be ponding. Sunny Day Concrete will provide all necessary asphalt patch back where  removal was required to install new swales or curb and gutter.  Or check here \( \Propto \) if a scope of work is attached to this Work Order and incorporated herein by this reference.
In performing the Work the Contractor shall: (a) comply with all applicable federal, state and local laws (b) be responsible for providing, at its cost and expense, all management, supervision, labor, materials, administrative support, supplies and equipment necessary to perform the Work and (c) warrant the Work for one year after completion of the Work, as applicable.
4. COMPENSATION. The Contractor shall be paid an amount not to exceed \$31,679 by the District for Work satisfactorily performed either (a) \( \sigma \) on a \( \text{or (b)} \) or (b) \( \text{or in a lump sum upon completion [Check (a) or (b)].} \) The Contractor shall be solely responsible for all expenses it incurs in performance of the Work and shall not be entitled to any reimbursement or compensation except as set forth herein. As applicable, for certain contracts over \$50,000, the performance and payment bond provisions of Section 38-26-105, C.R.S. are hereby incorporated by this reference into this Work Order as though fully set forth herein and shall hereinafter bind the District and the Contractor accordingly.
5. INDEMNIFICATION. Subject to the provisions of Section 13-50.5-102(8), C.R.S., to the extent applicable to this Work Order, the Contractor shall indemnify, defend and hold harmless the District and each of its directors, employees, agents and consultants (collectively the "Indemnitees"), from and against any and all claims, demands, suits, actions, proceedings, judgments, losses, damages, injuries, penalties, costs, and expenses (including reasonable attorneys' fees), and liabilities of, by or with respect to, third parties to the extent they arise from or may be alleged to arise, directly or indirectly, in whole or in part, from the intentional or negligent acts or omissions of the Contractor or any of its subcontractors, agents representatives or employees, or the agents or employees of any subcontractors, in connection with this Work Order and/or the Work provided hereunder or which causes or allows to continue a condition or event which deprives the Indemnitees, as applicable, of its sovereign immunity under the Colorado Governmental Immunity Act, Sections 24-10-101, et seq., C.R.S., as amended from time to time. Provided, however, that such Contractor shall not be liable for any claim, loss, damage, injury or liability arising out of the negligence of the Indemnitees. The obligations this paragraph shall survive termination or expiration of this Work Order.

workers' compensation insurance coverage, comprehensive general liability insurance and excess liability coverage, from companies licensed in the State of Colorado, as will protect itself and the Indemnitees from claims for bodily injuries,

6.

INSURANCE. The Contractor shall secure and maintain for the term of this Work Order adequate statutory

death, personal injury or property damage, which may arise out of or result from the Contractor's acts, errors or omissions. Such insurance coverage shall be acceptable to the District in its sole discretion. To provide evidence of the required insurance coverage, copies of certificates of insurance shall be furnished to the District.

- 7. ILLEGAL ALIENS. As applicable, the provisions of Sections 8-17.5-101 et seq., C.R.S. are hereby incorporated by this reference into this Work Order as though fully set forth herein, and shall hereinafter bind the Contractor accordingly. Prior to the execution of this Work Order the Contractor shall complete the certification to the District attached hereto as **Exhibit A** and incorporated herein by this reference. If the Contractor participates in the Department Program the Contractor shall notify the Department and the District of such participation. The Contractor shall, within twenty (20) days after hiring an employee who is newly hired for employment to perform work under the Work Order, affirm that the Contractor has examined the legal work status of such employee, retained file copies of the documents required by 8 U.S.C. Sec. 1324a, and not altered or falsified the identification documents for such employees. The Contractor shall provide the District a written, notarized copy of the affirmation, similar to **Exhibit B** attached hereto and incorporated herein by this reference.
- 8. CONFIDENTIALITY. During the performance of this Work Order the Contractor may have access to confidential information and hereby agrees that the Contractor will not to use or disclose to anyone, except as required in the performance of this Work Order or by law, or as otherwise authorized by the District, any or all confidential information given to the Contractor by the District, developed by the Contractor as a result of the performance of this Work Order or accessed by the Contractor as a result of this Work Order. The Contractor agrees that, if the District so requests, it will execute a confidentiality agreement, in a form acceptable to the District. The obligations of this paragraph shall survive termination or expiration of this Work Order.

### 9. MISCELLANEOUS.

- A. Subject to Annual Budget and Appropriation/Governmental Immunity. The performance of those obligations of the District hereunder requiring budgeting and appropriation of funds are subject to annual budgeting and appropriations. As applicable, the provisions of Section 24-91-103.6, C.R.S. are hereby incorporated by this reference into this Work Order as though fully set forth herein, and shall hereinafter bind the District and the Contractor accordingly. Nothing in this Work Order or in any actions taken by the District pursuant to this Work Order shall be deemed a waiver of the District's sovereign immunity under the Colorado Governmental Immunity Act.
- B. Integration/Modification/Assignment/Termination. This Work Order contains the entire agreement between the parties, and no statement, promise or inducement made by either party or the agent of either party that is not contained in this Work Order shall be valid or binding. This Work Order may be modified, amended or changed only by an agreement in writing duly authorized and executed by both parties. The Contractor shall not assign this Work Order or any interest hereunder, in whole or in part, without the prior written consent of the District, which consent may be withheld for any reason or for no reason. The District may assign this Work Order or any interest hereunder, in whole or in part, at any time. The District may terminate this Work Order at any time for convenience or for cause, in whole or in part, by delivery to the Contractor of a written notice of termination at least five (5) days prior to the effective date.
- C. Severability/Non-Waiver/Governing Law and Venue. The invalidity or unenforceability of any portion or previous version of this Work Order shall not affect the validity or enforceability of any other portion or provision. Any invalid or unenforceable portion or provision shall be deemed severed from this Work Order and the balance of this Work Order shall be construed and enforced as if this Work Order did not contain such invalid or unenforceable portion or provisions. No waiver of any of the provisions of this Work Order shall be deemed to constitute a waiver of any other provision of this Work Order, nor shall such waiver constitute a continuing waiver unless otherwise expressly provided herein, nor shall the waiver of any default hereunder be deemed to be a waiver of any subsequent default hereunder. This Work Order shall be governed by and construed in accordance with the laws of the State of Colorado, and venue for any dispute hereunder shall lie in the in the state courts of the State of Colorado.

This Work Order may be executed in one or more counterparts, each of which shall be deemed an original and together shall constitute one and the same instrument. By signature of its representatives below, each party affirms it has taken all necessary action to authorize said representative to execute this Work Order.

DISTRICT:	CONTRACTOR:
	Sunny Day Concrete
By:	By:
Its:	Its:
Date:	Date:

### EXHIBIT A

### Certification Regarding Illegal Aliens

I,	, as	of Sunny Day Concrete, the prospective
"Contractor" for th	at certain contract for services to	be entered into with the District, do hereby certify on
employ or contract Contractor will particularly Homeland Security Employment's Em	et with an illegal alien who will articipate in either the E-Verify and the Social Security Adminituployment Verification Program poloyment eligibility of all employ	this certification, the Contractor does not knowingly perform work under this Work Order and that the Program administered by the U.S. Department of stration, or in the Colorado Department of Labor and pursuant to Section 8-17.5-102(5)(c), C.R.S., in order yees who are newly hired for employment to perform
		CONTRACTOR:
		Sunny Day Concrete
		By:
		Its:
		Date

### **EXHIBIT B**

## Affirmation of Legal Work Status Pursuant to Colorado Revised Statute § 8-17.5-102(5)(c)(II)

Employee Name:			
	Last	First	Middle
Date of Birth:		Date of Hire:	
In accordance with 0	Colorado Revised (	Statute § 8-17.5-102(5)(c	e)(II), I have:
examined th	ie legal work status	s of the above named em	ployee.
retained file	copies of the docu	iments required by 8 U.S	.C. sec. 1324a.
not altered o	or falsified the iden	tification documents for	the above named employee.
Employer Name / D	esignated Represer	ntative:	_
Signature		Date	
Official Title		Emplo	oyer Phone Number
STATE OF COLOR	(ADO )		
COUNTY OF	)		
			me this day of
20, by	as	of	
(SEAL)			
My	commission expire	es:	
		Notary Public	



### PROPOSAL / CONTRACT

5801 Downing St. Denver, CO 80216 720-495-8051 Office 303-922-3919 Fax sunnydayconcrete.com

Shop Swales - 2877 Heather Gardens Way

Plans By: N/A

Bid#: 1506

**Heather Gardens** 

Plan Date: Location: Aurora, CO 80014

4/25/2022 1:15:40 PM "This Proposal Replaces All Previous Proposals for the

Same Work."

Attn: Jon Howell

T:(303) 422-0837 F: ( ) - 0

jon.howell@heathergardensmail.com

### Aurora, CO 80014 Specifications:

Job:

TO:

1. Swale Installations:

2888 S. Heather Gardens Way

\* Installation of (5) new swales - beginning at downspouts and terminating at C&G flowline.

\* Saw-cut & remove asphalt at each location (3' x 50' each).

\* Install an additional 25'x 3' swale at north end of maintenance building.

\* Remove and replace single section of sidewalk to that creates "ponding" (approx. 7' x 7').

\* Place and finish new 6" thick swales reinforced w/ (3) cont. #4 rebar and transverse rebar at 16" O.C.

\* 4500, air entrained concrete mix design w/ fiber mesh admixture for increased tensile strength.

\* Light broom finish for surface texture.

2. Curb & Gutter Replacement:

\* Remove and replace (7) failing sections of 10' x 24" curb & gutter that currently cause ponding.

\* Form, place and finish 6" thick curbing w/ #4 dowels into adjacent gutter pans.

\* Saw-cut, remove & replace 12" of adjacent gutter pan asphalt.

3. Asphalt Patch Back:

\* Hot asphalt patch back allowance for approx. 500 SF of 6" thick replacement in various locations.

\* Work to include saw-cuts, demo, placement & mechanical compaction.

### Plans Included in This Bid

		Totals	\$31,678.8	4   \$0.00	\$31,0	678.84
			Fnd/Walls/Etc.	Site/Flat/Misc.	Grand Tot	al:
3.	Asphalt Patch Back		\$6,458.40	\$0.00	\$6,458.40	
2.	Curb & Gutter Replacement		\$5,245.47	\$0.00	\$5,245.47	
1.	Swale Installations		\$19,974.97	\$0.00	\$19,974.97	
	Plan# / Desc.	Fr	nd/Walls/Etc.	Flat/Site/Misc.	Total	

### Notes / Inclusions / Exclustions:

#### Includes:

Demo, saw-cuts, excavation, hauling, compacted backfill, forming, concrete, asphalt, reinforcement noted, labor & misc. material / small tools as needed to complete job outlined above.

Testing, engineering, soil conditioning, sealants, surveying, traffic control plans / permits. Change orders to be completed in writing.

\* Excludes any items not specifically mentioned above!

\* Accessibility to job site and cost of concrete pumps and export of footing spoils are not a part of this proposal unless specifically mentioned above!

\* This is a non-prevailing wage and a non-public works job, unless otherwise noted.

\*\* This proposal may be withdrawn by Sunny Day Concrete, LLC if the start of this project is in conflict with the availability of manpower and/or other resources and / or 30 days have passed from date of this proposal.

\* All grades are to be established to + or - 1/10 and brought to proper compaction.

\* Progress payments to be made as work is completed, unless other arrangements are made.

\* Interest will be added to over due invoices at 1.5% per month. If it becomes necessary to take legal action for nonpayment, the prevailing party will also be awarded reasonable attorney's fees.

#### VERY IMPORTANT PLEASE READ:

\* ICE MELTING CHEMICALS SHOULD NEVER BE USED ON CONCRETE

\*FERTILIZER CAN CAUSE RUST MARKS

\*POSSIBILITY OF CRACKS IN CONCRETE FLATWORK TO BE CONSIDERED NORMAL

Sunny Day Concrete

Job: Shop Swales - 2877 Heather Gardens Way

\*CONCRETE IS HANDWORK, PUDDLES MAY OCCUR.
\*COLOR CAN VARY BY TEMPERATURE, HUMIDITY AND SUNLIGHT

\*DUE TO COLORADO SOIL CONDITIONS, SUNNY DAY CONCRETE IS NOT RESPONSIBLE

FOR CONCRETE CRACKING OR BREAKING

\*TROWEL MARKS ARE NORMAL

\*BROOM FINISH CAN VARY DUE TO SHADE AND SUNLIGHT

\*NOT RESPONSIBLE FOR UNSEEN SPRINKLER OR UTILITIES UNDER CONCRETE

ACCEPTANCE OF PROPOSAL- The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do work as specified.

Please sign & fax back to our office at 303-922-3919.

OWNER / CONTRACTOR DATE BidBy: John Lucio / Project Manager

C. 720-635-5233 F. 303-922-3919

john@sunnyday-concrete.com

<sup>\*</sup>SUNNY DAY CONCRETE, LLC IS NOT RESPONSIBLE FOR VANDALISM OR WEATHER ONCE JOB IS COMPLETED AND FORMS ARE REMOVED

Phone:

1-800-BLACKTOP

or

Denver

303-340-4750

Colo. Springs: 719-232-6200



Asphalt Coatings Company, Inc. P. O. Box 472918
Aurora, CO 80047
Fax: 303-340-4756

Serving Colorado's Front Range Since 1986

### CONTRACT

Job Name <u>Heather Gardens</u> Contact	Don O'Gorman	Phone: <u>1410-501-4940</u>	Date: <u>01/11/21</u>
2788 So. Heather Gardens Way Aurora Colo 80014			
Management/Owner Name Same as Above	ly		
Address: 2788 So. Heather Gardens Way Aurora C	olo 80014 Fax / F	E-ma <u>il Don.OGorman@He</u>	atherGardens.Org
Asphalt Coatings Company, Inc. Representative: Vi	tor Turner Cell 303-	618-4141 Phone:720	)-303-1140

## We hereby submit specifications and estimates for: **Building Maintenance Shop** 4 inches Rotomill and Pave

\$26,148

Grind approx. 6,300 Sq.Ft. of damage and failing asphalt.

Apply full tact coat for adherence and repave 4" of hot (SX Grade aggregate). Asphalt Mix in lifts. Compact with ride- on steel drum roller. Dispose of all debris daily. For a 3 Inch Mill and pave the is cost \$23,115

Crack Sealing (980LF)

\$1,200

Clean and remove weeds from predominant cracks ¼" or wider with compressed air. Crack Seal specified linear feet of cracks with CDOT approved hot pour rubberized sealer. Apply black sand to crack sealed areas to prevent vehicle tracking. Transition crack seal (concrete to asphalt) joints will not be sealed unless otherwise stated. \*SETTLING OF CRACK SEAL MATERIAL MAY OCCUR, BUT DOES NOT AFFECT PERFORMANCE. ALLIGATORED AREAS WILL NOT BE CRACK SEALED. INFRARED PATCHING IS RECOMMENDED IN THESE AREAS. Asphalt Coatings Company, Inc. recommends Crack Sealing every year to prevent water from entering sub-grade.

Sealcoat (17.426 SF)

\$4,356

Clean lot using high powered blowers and wire broom. Oil spots will receive "Tar Lock" to help with the adherence of the sealcoat. Apply sealer using a heavy duty Coaltar/Emulsion blend sealer with recommended additives and fine mesh sand for traction and durability. Clean up area. Work will take approx. 1 days. Two Coat Apply

Striping

\$750

Restripe designated lot with traffic paint utilizing existing layout and color unless otherwise specified. Excludes: Curbs, Crosswalks or Speedbumps unless otherwise specified.

### **Rubber Parking Stop Blocks**

Install \_\_\_\_\_ new Rubber Parking Blocks, align and set with new steel pins. (\$75ea. + \$250 Delivery)

EXCLUSIONS: Dirt prep or grading and compaction, testing, moisture control, winter protection, design, engineering, surveying, dewatering, permit, bond, as built drawing, signage, irrigation repair, repair to damaged underground utilities not located by customer, traffic control.

The next step to begin scheduling is to email a signed copy of this proposal to <a href="VTurner@asphaltcoatings.net">VTurner@asphaltcoatings.net</a> or fax a copy to (303) 340-4756 cell (720) 505-1140). If you have additional questions after our proposal review, please let me know how I can help make your pavement something your customers admire!

### Total (Labor and Materials) \$ 32,454

Down payment of one third upon acceptance with balance due in full upon installation.

Note: 1) One year warranty on workmanship and materials. Warranty shall not apply to cracks, drainage with less than 2% slope or oil spots. 2) All proposals subject to approval of management 3) All cars and non-stationary objects will be removed from the work areas by customer on scheduled work days by 7:00 am. 4) Legal fees and court costs incurred in the collection of monies owed according to this contract shall be borne by the customer. 5) This contract does not include design or engineering. 6) ACC is not responsible for damages to underground utilities, irrigation, wiring or other buried items that are undisclosed at the time work is performed.

Submitted by:

Accepted by:

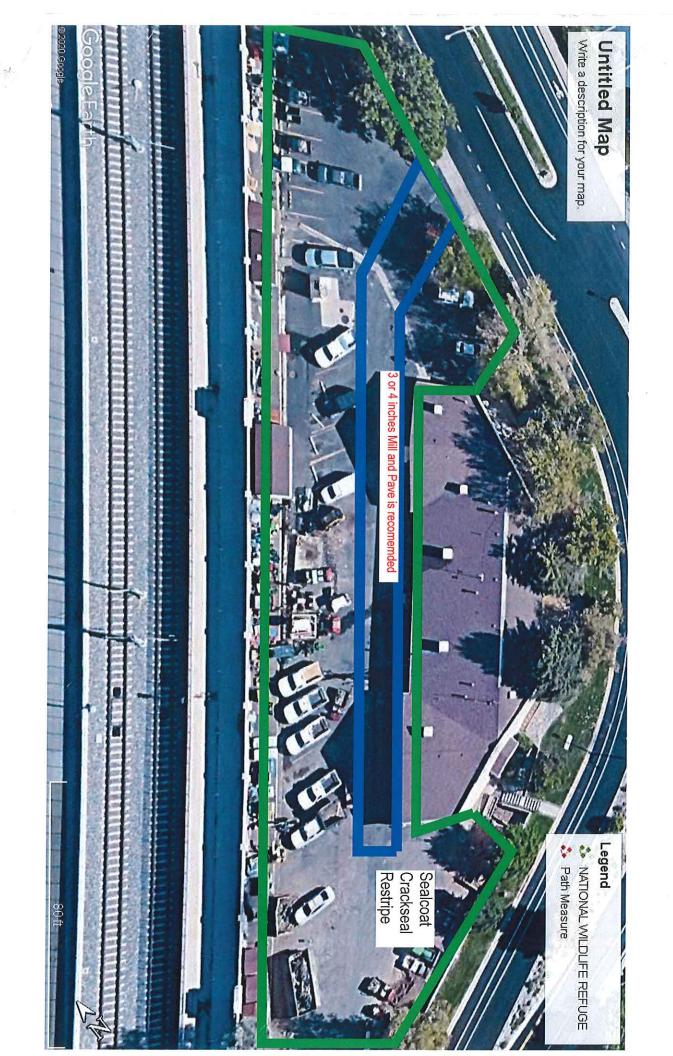
By: Victor Turner

<sup>(</sup>Purchaser) (Date)

\* The signer serves as authorized agent for owner and binds the written contract. Acceptance of Proposal: The above prices, specifications and Standard Conditions (page 2) are satisfactory and hereby accepted. You are authorized to perform the work specified. Payment will be made as specified above with a 2% monthly interest penalty applying to late payments.

### Standard Conditions

- Subgrade to be received at grade ready, and compacted with proper moisture content. Fine grading from +/-0.10', scarification and/or recompaction are not included unless noted on proposal.
- 2. Not responsible for and price does not include the over excavation of soft or unstable sub grade. If requested, Asphalt Coatings Company, (ACC), can stabilize these areas on a time and material basis.
- 3. Not responsible for drainage or damage where there is less than 2.0% slope.
- 4. Utility appurtenances to be at finish grade prior to move-in. No utility adjustments are included except as noted on previous page. Utility adjustments if required over +/-3", add \$450.00 for each manhole add \$200.00 for each valve adjustment.
- 5. Exclusions (unless included on proposal); curb and utility patching, testing, bonds, permits, traffic control, surveying, saw-cutting, demolition, removals, engineering, pavement markings, signage, wheel stops, rotomilling, erosion control (SWMP), export material, crack sealing.
- 6. Quantities used are approximate and subject to physical measurement. Corrections, if necessary will be made with unit prices applying.
- 7. SCOPE OF WORK CHANGES: ACC will furnish all necessary labor, material and equipment to complete job described in the proposal. Changes in the scope of work shall be in writing. If items of work are to be deleted at Owner's request. Owner shall be responsible for payment to ACC for partially completed work and for costs of specifically ordered material, less salvage value. All added items (extra work) shall be billed to Owner on a time, equipment and material basis. Extra work shall include overruns of asphalt, gravel and other materials necessary due to soft or unstable soil conditions. On request by ACC, Owner agrees to make available at the site its representative to identify and document overruns of material.
- 8. OFFER EXPIRATION DATE: The proposal expires automatically thirty (30) days from date if not accepted within that time.
- 9. PRICE: Due to market conditions, ACC is unable to obtain long-term price commitments from its suppliers of petroleum-based materials and is not willing to guarantee the quoted prices for work to commence later than thirty (30) days from this proposal so that ACC may inform you of any price changes. If work is not performed during ACC current paving season, prices may be increased in the following paving season when the work is completed. ACC normal paving season extends for April to November depending on weather conditions. After ACC has notified you of changes if any, the prices hereunder shall be adjusted accordingly and ACC shall proceed with the work unless at least five (5) days prior to the time for commencement of work you shall deliver to ACC written notice that you are unwilling to accept such changes. In that event the contract shall terminate, provided however, that ACC at its option may elect to proceed and complete the work at contract prices herein provided. If this contract is terminated as provided in this paragraph, you shall promptly pay ACC for all work, if any, performed to the date of termination and ACC shall have no further obligation to perform any further liability. Up to a 10% cancelation penalty may apply when work is cancelled less than 5 days or verbally prior to start date.
- 10. CONSTRUCTION LIMITS & UNDERGROUND: It is your responsibility to provide ACC with surveys, maps and drawings which accurately depict; the location of all property boundaries and the areas on which work is to be performed; the location, extent and depth of all underground utilities, sprinkler systems, wiring, manholes, valves or other installations which are not exposed to view. You shall obtain all approvals, which may be required by utility companies or others having easements or rights-of-way, which may be affected by the work. ACC will not be responsible or liable for damage to underground utilities or other sub-surface improvements or conditions not accurately depicted on surveys, drawings and plans furnished to ACC prior to construction. You shall hold ACC harmless and shall defend it from all claims for damage, costs or expense whatsoever, including attorneys' fees, for any such matters.
- 11. GRADING AND DRAINAGE Unless the job description on this proposals specifically includes site preparation excavation as part of the work to be performed by ACC, you shall be responsible for proper preparation, compaction, and grading of the area on which the work is to be performed prior to commencement of the construction by ACC. The Owner, and its engineers and other contractors, shall be responsible to ensure that all surface accumulations of moisture and water are properly drained off of the location or which work is to be performed by ACC and ACC will not be held responsible for any drainage or any damage where there is less than a 2.0% slope.
- 12. ACCEPTANCE OF PROPOSAL: The person or persons accepting this proposal represent that they are the authorized representative of the Owner, and that permission and authority is hereby granted to ACC to perform such work on those premises.
- 13. SOIL STERILIZATION: It is to be understood that if a soil sterilizer is applied it is an effort to retard weed growth and no guarantee is expressed or implied that its use will effective. Soil sterilization is not included unless noted on the proposal.
- 14. PERFORMANCE: ACC cannot give assurance as to a completion date since all work is subject to weather conditions, prior commitments of ACC to third parties, mechanical failures, labor difficulties, fuel or material shortages, fire, governmental authority or regulation, acts of God, and any cause beyond its control. In the event ACC is delayed for more than sixty (60) days in the performance of this contract for any of the reasons set forth herein, you shall have the right upon seven (7) days written notice to ACC, to terminate this contract, in which event ACC shall be paid for the work performed by it to the date of such termination and all the parties hereto shall be released of any obligation hereunder. Under no conditions will ACC be held responsible for the following: gravel or asphalt paving installed on projects or areas that are not stable due to excessive moisture, frozen ground, or inclement weather, for rough texture or rough joints when asphalt paving is requested during cold temperatures; for asphalt cracking or failure due to prevailing expansive soil conditions; for settlement of asphalt due to improperly placed or compacted backfill; for the establishing of property corners, dimensions and boundary lines.
- 15. **GUARANTEE:** All work completed by ACC under this agreement is guaranteed against defects in workmanship or materials for a period of one (1) year from date of installation. There is no warranty on cracks, oil spots, earth movement, sub-grade failure or drainage with less than 2% slope.
- 16. PAYMENT TERMS: The person or persons and the company accepting this proposal each agree to pay ACC the full quoted price with any adjustments provided for herein for the work herein specified. Invoices may be issued monthly for work completed during that month. Each invoice rendered by ACC will be paid when rendered and payment shall be overdue and delinquent thirty (30) days from the date thereof. Interest shall accrue and be payable on delinquent amounts at the rate of 2% per month (an annual percentage rate of 24%). And if ACC commences legal proceedings for the collection of any delinquent amounts. Customer will be responsible for all legal fees and court costs incurred in the collection of money.
- 17. FINANCIAL RESPONSIBILITY: If at any time ACC, in its sole judgment, determines that the financial responsibility of the person or persons or the Company accepting this proposal is unsatisfactory, it reserves the right to require payment in advance or satisfactory guarantee that invoices will be paid when due. If any payments are not paid when due, ACC at its option may cancel any unfulfilled portion of the agreement, without further liability, and all work therefore completed shall thereupon be invoiced and be due and payable at once.
- 18. PERMIT FEES; TAXES: Costs for any permits required by any applicable municipal, county, state or other governmental entity for this project and from the Colorado State Sales Tax or any other State, City or County taxes are excluded from the price quoted unless specifically stated otherwise in this agreement.
- 19. WATER: Due to ongoing drought conditions, we will require water for compaction of sub-grade and paving. We require a source be provided on site; otherwise we will request a change for additional cost of transporting water to the site and any premium changes for the purchase of water for this project.
- 20. EDGE LINE CRACKING: ACC's liability under this agreement is limited to errors and omissions proximately caused by ACC in the performance of its work as described in this agreement and any change orders and/or additional work performed by ACC (collectively referred to as "ACC's Work"). Any claims against ACC relating to ACC's work shall be limited to the actual damages that directly result from ACC's errors and omissions, provided however, that under no circumstances shall such actual damaged exceed the total contract amount to be paid to ACC for ACC's work. The parties to this agreement acknowledge they have allocated the risks inherent in this project, and ACC's price for its work reflects this allocation.





## **ESTIMATE**

### **JL ENTERPRISE**

Jesse Luna 7209793758 JLunaenterprise@gmail.com

For:

Maintenance shop 2877 S Heather Gardens Way

Estimate No:

62

Date:

Apr 11, 2022

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Quantity

Rate Amount

Maintenance Shop Flat work pad 8x6 Drain pans 660 square feet Curb and gutter 324 square feet \$9,804

1 \$9,804.00 \$9,804.00

Subtotal

\$9,804.00

VAT 0.00% (\$9,804.00)

\$0.00

**Total** 

\$9,804.00



Rep	Abel Guzman	
Customer #	6414	
Estimate #	AG22-0065	
Date	3/31/2022	

### **ESTIMATE / CONTRACT**

011	N/
Client	Name:

Heather Gardens

Attn: Phone: Don o'Gorman

720 974-6906

Fax:

Fax:

Address: City, State, Zip

Email:

don.ogorman@heathergardensmail.com

Billing Name:

Billing Contact

Phone:

Address:

City, State, Zip Email: Project Name :

Shop Heathers Garden

Address:

2877 South Heather Gardens Way

City/State: Owner: Aurora Co

General Contractor:

### SCOPE OF WORK/LINE ITEMS

Colorado Asphalt Works, Inc. (the "Contractor") shall perform the following work (Contractor's Work")

DESCRIPTION:	RATE
(4 New Concrete Drain Pans) Sawcut and remove approx. 846 SqFt. of damaged Asphalt in 6 areas. Replace using 4000 PSI concrete 6" inches in depth. Form and broom finish.	\$ 10,575.00
(Full Patch-Back) Sawcut and remove approx:1692 SqFt. of damaged asphalt in 12 areas. Replace using grade "SX" hot asphalt rolled and compacted 6" inches in depth.2' In Both Sides Of New Pans.About 63 Tons.	\$ 11,340.00
Movolization	\$ 550.00
Aurora Tax	\$ 410.65
Fredy \$ 8460	
(Existing Concrete Drain-Pan) Sawçut and remove approx.201 SqFt. of damaged concrete Drain-Pan With 6"x12"Head in 3 areas. Replace using 4000 PSI concrete 6" inches in depth. Form and broom finish.	\$ 3,395.00
Aurora Tax	\$ 22.50
Fredy 2400	
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Total: All Included ( 4 Pans)	\$ 26,292.50

DATE	1
ECTYMATE A	! 
ESILVIAIE #	
Customer #	
REP	Abel Guzman

- \* Total is based upon acceptance of all line items. If only selected line items are approved, this Estimate/Contract will need to be revised accordingly.
- \* Sprinklers must be off for 24 hours prior to beginning and for 24 hours after the completion of the project.
- \* Vehicles need to be removed prior to our arrival.
- \* No use of parking lot for a minimum of 24 hours after work is complete.
- \* Have Towing company onsite to insure vehicles are moved.

Unless specifically included above as part of the Scope of Work, the Contractor's Work excludes the following: Fees for testing, permits, licenses and inspections, bonds, material removal, personal property removal, excavation, sub grade and grade preparation, traffic control, utility adjustments, snow, frost or trash removal, de-watering, de-mucking, and weather protection.						
CONTRACT PRICE/PAYMENT TERMS						
The Customer shall pay the Contractor the Contract Price of \$26,292.50, which is the total of the line items above, within 30 days of invoice date unless other payment terms are stated below:						
GENERAL TERMS AND CONDITIONS						
1. The Estimate of the Contract Price is valid for only 30 days.						
2. All work performed by the Contractor under this Contract is warranted to be free of defects in workmanship and materials for a period of one (1) year from the date of substantial completion of Contractor's Work. The Contractor will, upon timely written notification in accordance with paragraph 3 below, correct such defiby suitable repair, replacement or refund at Contractor's sole option and expense. THIS LIMITED WARRANTY IS EXCLUSIVE AND IS IN LIEU OF ANY IMPLIED WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR ANY OTHER WARRANTY, WHETHER EXPRESS OR IMPLIED. This limited warrant also excludes remedy for the following:						
A. Damage or defect due to normal wear and tear or normal usage of the concrete, asphalt paving, asphalt patching or sealcoat.  B. Damage or defect caused by abuse, modifications, improper or insufficient maintenance or improper operations on, in or near the concrete, asphalt paving, asphalt patching or sealcoat.  C. Damage or defect caused by trucks and other vehicles or by other items of excessive weight being placed upon the concrete, asphalt paving, asphalt patching or sealcoat.  D. Damage or Defect to Contractor's Work caused by (i) work performed by the Customer, other trades or other contractors; (ii) site conditions which were not in plain view at the time Contractor commenced its work; (iii) the shifting and settling of the site, the grade, the subgrade or any other part of the subsurface; (iv) the failure of the grade, subgrade or other part of the subsurface; (iv) improper or inadequate site preparation, excavation, grade or subgrade preparation by the Customer or other contractors; and (vi) pre-existing drainage problems on the site including inadequate or improper drainage.  3. Any claim under the Limited Warranty set forth above must be made in writing and delivered to Contractor within thirty (30) days from the date that the Customer knew or in the exercise of reasonable diligence should have known of the defect or damage. An untimely submission of a claim shall bar it.  4. Customer shall remove all personal property from the work area. Customer is responsible to locate, mark and inform Contractor of all underground utilities, sprinklers, wiring, manholes, valves and all other hazards or obstructions. The Contractor will not be held liable for damage to any unmarked underground utilities, sprinklers, wiring, manholes or valves and Customer agrees to defend and hold Contractor harmless from any and all claims arising out of these unmarked items. The Contractor also will not be liable for delays and damages caused by acts of God, the acts and omissions of the Customer, other contractors, shortages						
<ol> <li>Changes in the Contractor's Work may be authorized by either written change orders signed by the parties or by the verbal request of the Customer to which the Contractor agrees. The Contract Price may be increased by Contractor without a change order if there is a change in materials costs.</li> <li>Invoices are payable upon receipt and bear interest at the rate of 1.5% per month (18% per annum), compounded monthly, accruing from thirty (30) days after the invoice date until paid. Payment of the Contract Price and any other sum due and owing to Contractor is not contingent or conditioned in any way upon the Customer receiving payment from the owner of the project, a construction lender, the general contractor or payment being made to Customer from any other source or third party.</li> <li>Customer agrees to pay all collection costs incurred by Contractor to collect amounts owed to Contractor under this Contract or incurred by Contractor to enforce any other term of this Contract, including but not limited to reasonable attorney's fees, court costs and expert witness fees.</li> </ol>						

By: Abel Guzman

Print Name: Abel Guzman

COLORADO ASPHALT WORKS, INC.

This Proposal/Contract is accepted. Colorado Asphalt Works, Inc. is authorized to proceed with the Work under this Contract.

CUSTOMER:		 
Ву:		 
Title:		

DENVER COMMERCIAL PROPERTY SERVICES

# YOUR TRUSTED EXPERTS FOR ASPHALT & CONCRETE



Prepared For: Dan O'Gorman

Prepared By: Travis Power

Date: April 19, 2022

Project Address: 2888 Heather Gardens

Way, Aurora

MAINTENANCE PARKING CONCRETE.



Denver Commercial Property Services, Inc.

6245 N Clermont

Commerce City, CO 80022

Dan O'Gorman

Heather Gardens Association 2888 South Heather Gardens Way Aurora, Colorado 80014 Proposal - 2888 Heather Gardens Way

Project Name:

2888 Heather Gardens Way

Proposal #:

44670

Proposal Date:

4/19/2022

DESCRIPTION	QTY.	cost
ASPHALT PATCHING		
Apply asphalt to 6 inch depth using 1/2 inch hot asphalt mix, approx. 1136 Sq. Ft.	1,136	\$8,94
ASPHALT PATCHING - TOTAL		\$8,9
CONCRETE		
Sidewalk 4" Depth approx. 150 Sq. Ft.	150	\$1,2
Drain Pan 6" Depth, approx. 828 Square Ft.	828	\$11,0
Curb & Gutter, approx. 36 Linear Ft.	36	\$1,2
CONCRETE - TOTAL		\$13,6
	TOTAL	\$22,5
CONDITIONS & EXCLUSIONS		
Conditions: 30 Day net terms upon project completion. Price includes one equipment mobilization.		
Above quoted pricing is valid for 30 days. Pricing is based on acceptance of ALL quoted li	ne items. Price is valid until:	5/19/22
Signature		
Name		
Title D	ate	

Exclusions: Bonding, permits, sales and use taxes, testing, engineering, surveying, compaction analysis, traffic control (unless specifically included in above quote), fencing, concrete pumping or conveying (mix to be delviered and placed directly out of ready mix truck), cold weather protection or cold weather additives in concrete mixes, correction of drainage issues, subgrade work, excavation, removing or replacing unsuitable material, removing existing waste, concrete reinforcement, concrete dowels, colored or decorative concrete, crack sealing at transition between asphalt and other hard surfaces, caulking/grouting, erosion control, cold weather protection, frost removal, soil sterilization, hoisting, waterproofing, sweeping, site water and water metering, railings, utility adjustments, vehicle towing, work site obstruction clearance, liquidated damages, Davis Bacon wages, oil spot priming.

Damage to: Electrical work, conduit, lighting, snow/ice melt systems, landscaping, irrigation, objects obscured from view. Equidated damages, customer scope of work changes, liability of work performed by others. Delays caused by others parties and acts of nature. Sealcoat warranty does not include treatment for excessive alligator cracking of asphalt.

DCPS is not responsible for any damage due to others moving or crossing through barricades before proper curing time. Work areas are closed for 24 hours after completion.

All work areas, and areas required for equipment access, must be free from all debris and vegetation prior to work commencing. Any clean up or removal required to perform contacted work as scheduled and agreed to by customer will be charged to the customer.

Customer is responsible for removing from all work areas and areas required for equipment access, prior to work commencing, all vehicles, dumpsters, permanent or temporary structures, or any other object that would obstruct or delay contracted work from being performed as scheduled. Customer may be charged for crew wait times. If towing is required, DCPS will charge \$100 per vehicle towed which will be charged to the customer. Cutstomer is responsible for providing on site water source.

Pricing includes one mobilization per service (e.g., mill & pave, paint & stripe, sealcoat & crack seal, concrete demo & pour) to complete the job on consecutive days. If customer has conditions, including work areas not being cleared of vehicles or other obstructions, that require more than one mobilization, additional mobilization fees shall be charged to customer.

Pricing for asphalt work based on Grade S & SX with 20% RAP.

Sealcoat warranty excludes areas of excessive alligator cracking.

DCPS does not guarantee proper drainage when existing ground slope is less than 2% for asphalt and 1% for concrete. Customer must provide an on-site water source.

Unless specified in the proposal, pricing does not include any costs or fees for government (federal, state, local) inspections, permits, rights of way, testing, or other costs required to legally perform the scope of work as per the proposal.

Customer is responsible for marking all underground utilities, hazards, and obstructions and making DCPS aware of their specific locations.

All work performed by DCPS is guaranteed against defects in materials and workmanship for a period of one (1) year from the date of installation. The guarantee does not cover deficiencies or failures caused in whole, or in part, by:

- Water damage or pooling from existing grade slopes less than 2% for asphalt or 1% for concrete
- Damage from snow plows, deicers, or excessive application of corrosive chemicals
- Vandalism
- Unstable or changing subgrade conditions not clearly identified by the property owner in the RFP
- Damage due to vegetation including tree roots
- Weight loads that exceed the asphalt rating or occur before asphalt curing period
- · Cracks caused by wet subgrade soil, cracking from shifting subgrade soil
- Force Majeure

Americans with Disabilities Act: Customer is soley responsible for maintaining the property in full complinace with the ADA and agrees to indemnify and hold Denver Commercial Property Services (DCPS) harmless from and against any and all liability, claims, damages, or expenses, including attorneys' fees, relating in any way to ADA requirements or issues at the property. DCPS recommends that the customer hire a certified ADA consultant for property evaluation and recommendation to comply with Federal, State, or Local laws.

### PROPOSAL

## Scope of Work

## SOW Map



Link to Interactive SiteFotos Map: <a href="https://www.sitefotos.com/vpics/guestmapdev?b7a3n1">https://www.sitefotos.com/vpics/guestmapdev?b7a3n1</a>

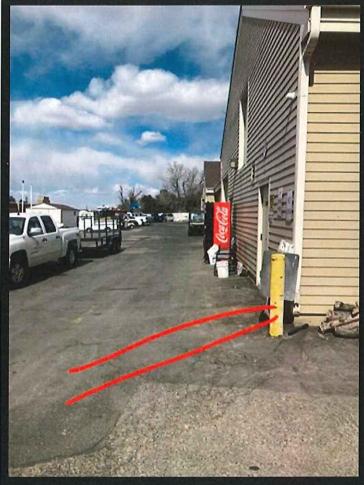


### PROPOSAL

## Site Photos of Existing Conditions

## Areas for Concrete Repair







### OVERVIEW

IMPROVE THE APPEARANCE OF YOUR PARKING LOT, MAXIMIZE THE LIFE OF YOUR ASPHALT AND CONCRETE, AND REDUCE YOUR OPERATING AND CAPITAL SPEND OVER THE LONG-TERM

## WHY US?



### **MANAGERIAL STRENGTH AND SUPPORT**

- Tenured management.
- Properly incentivized team with compensation tied to customer satisfaction.



### WE SELF-PERFORM ALL WORK

 We are better able to control quality and price because we self-perform all asphalt work. Our asphalt team members are employees of DCPS; we don't rely on subcontractors like many competitors do.



### **NEW STATE OF THE ART EQUIPMENT**

 Our fleet is less than five years old. Our advanced equipment produces the highest quality and consistency of results. We invested in all new equipment including milling machines and pavers. Our pavers use Moba 2D digital leveling and grade slope controls that eliminate the human inconsistency factor.



### **RELIABLE COMMUNICATION**

We document each project with photos and descriptive reports. We can send
daily reports that let you track progress and share the information with your key
stakeholders (tenants, owners, residents, etc).



### ASPHALT & CONCRETE





### OUR INDEPENDENTLY OPERATED DIVISIONS

Serving over 1,100 commercial properties across Colorado

### **ASPHALT & CONCRETE**

Repairs Maintenance Installation

### WATERPROOFING

Traffic Coatings
Specialty Coatings
Sealants & Restoration

### **PAINT & CONSTRUCTION**

Stucco & Stone
Siding
Painting & Drywall

### **FOLIAGE & HOLIDAY**

Foliage Design Holiday Décor Botanical Art Forms

### LANDSCAPING

Maintenance Plant Health Care Irrigation

### **SNOW & SWEEPING**

Snow Removal Ice Management Sweeping

### **JANITORIAL**

Commercial Cleaning Carpet & Floor Care LEED/Green Cleaning



### OVERVIEW

## Proudly Serving Commercial Properties Across Colorado



### **LOCALLY OWNED**

Owners actively leading day-to-day operations.



### **PROJECT REPORTS**

Extensive photographic reports documenting the work performed for the client's record.



### **ALL NEW EQUIPMENT**

With features that eliminate the human inconsistency factor.



## CUSTOMIZED SITE-SPECIFIC STRATEGY

Advanced solutions based on our extensive experience.



### **GREAT PLACE TO WORK**

We received the "Great Place to Work" award in 2020.



### SELF PERFORM ALL ASPHALT WORK

We don't use sub contractors and therefore can control quality of work.



### **ASPHALT & CONCRETE**

#### OUR PROVEN APPROACH

### ON SITE OBSERVATION

Our 20+ year asphalt industry veterans are available to accompany you on-site to discuss your key issues and concerns. We will perform a complete property walk through, taking photos and detailed notes to assess the condition and safety of the asphalt and concrete on your property.

### **GENERATE PROPOSAL**

We will create a custom proposal for your property needs. This will include photos, detailed notes of our assessment, and comprehensive recommendations.

### **CUSTOMIZED WORK PLAN**

Before we start your project, we develop a custom work schedule detailing what times work will be performed to minimize tenant and customer disruptions at your property. Once we begin, We will send a daily progress report detailing updates and the work performed on your property.

### **ALL SERVICES**

- Asphalt Paving
- Asphalt Patching
- Asphalt Striping
- Sealcoating

- Crack Sealing
- Maintenance
- Grading
- Installation

- Curbs & Gutters
- Sidewalks
- Drain Pans
- ADA Ramps

### DCPS OWNED EQUIPMENT

- Roadtec RX-600e Milling Machine (7' width)
- Roadtec 195e Paver with GPS grade control
- Carlson CP 100 Paver (8'6" to 15' wide)
- CASE skid-steers with 24" milling heads
- CAT PM312 Milling
  Machine
- 3 tandem smooth
   drum vibratory rollers
- Tymco Sweeper Truck
- Crack seal and sealcoating equipment
- Parking lot striping equipment



### **OUR SERVICES**

### **Asphalt**

### MILLING & OVERLAY

An asphalt Mill & Overlay can be ideal if the foundation of your existing pavement is in good condition. Our first step is to remove the top layer of asphalt (2 to 4") with our milling machine. After the top layer is removed, we clean the surface, apply tack and apply a new top layer of asphalt.

### **Benefits of Asphalt Overlays:**

- Adds structural strength
- Can improve drainage
- Less expensive than complete Remove & Replace
- Re-establishes proper grade and smooth surface
- Returns damaged pavement to near original condition

### **CONVENTIONAL PATCHING**

Large damaged areas require conventional patching or Removal & Replacement of asphalt.

### DCPS Will:

- Mill 2-4" deep in the existing asphalt
- Clean the area of debris and applying tack coat to the existing surface to ensure proper adhesion
- Apply new asphalt over tack coat, compact it with a roller
- · Blend the edges for a seamless surface

### Benefits of Conventional Patching

- Process can be done mostly year round
- Long lasting solution
- Can restore proper drainage





### **CRACK SEALING**

Sealing cracks as soon as they happen is crucial to extending the life of asphalt.

- When moisture seeps through cracks, it creates much bigger and deeper problems.
- Moisture, and freeze thaw cycles, will accelerate the failure of asphalt.
- Vegetation can grow in cracks and the plant's roots can heave and crack the pavement.
- The type of repair depends on the type of crack; naturally occurring cracks often require only basic asphalt crack sealer.
- Larger or wider cracks and potholes need to be assessed or repaired prior to crack sealing.

### **SEALCOATING**

Left untreated, asphalt pavement will deteriorate rapidly.

- The asphalt binder that holds the pavement together begins to weather and oxidize soon after installation.
- The asphalt loses flexibility and small cracks start to develop.
- Moisture penetrates the asphalt causing damage and deterioration.
- Application should be done every 3 years as part of your maintenance program.
- Sealcoating fills surface voids, acts to help waterproof the asphalt, and minimize the rate
  that water can penetrate. This is important in places like Colorado where water can freeze
  and further harm pavement. It also increases your pavement's flexibility.

### Concrete

### **NEW INSTALLATIONS AND REPAIR & REPLACE**

- Concrete offers a longer life span and lower maintenance costs, however, the initial investment is significantly higher than asphalt. Proper maintenance requires regular joint sealing and annual cleaning.
- Concrete is used for high water flow areas such as drains, v-pans, gutters and curbs.
- High traffic areas such as truck docks and dumpster enclosures should be constructed with concrete due to weight requirements and heavy vehicle wear & tear.



### **OUR TEAM**

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### **Budget and Finance Committee**

Date: June 20, 2022

Motion:	Recommend to approve	e the use of L	_ottery Funds t	for pickleball
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equipment

Project Cost: \$3,046

Based on the recommendation of the Clubhouse/Restaurant Committee, I move that the Heather Gardens Metropolitan District Board of Directors approve using Lottery Funds for pickleball equipment not to exceed \$3,046.

Motion made by:	
Seconded by:	
Outcome of Vote:	
For:	
Against:	
Absent/Abstaining:	
Notes:	

Rationale/Notes: See the attached detailed information.

### PICKLEBALL EQUIPMENT LIST

6/13/22

### Tool Shed \$303

https://smile.amazon.com/Keter-Premier-Resin-Outdoor-

Justification: The shed will house the snowblower, pickleball machine, two leaf blowers, 6 nets, sandbags, the first aid kit, pickleballs, lawn chairs. It will have battery chargers for the leaf blowers and pickleball machine.

### Two Replacement Nets \$50 each

https://www.pickleballcentral.com/Deluxe\_PickleNet\_Pickleball\_Replacement\_Net\_p/oo-011.htm Note: We need to be sure that the nets fit our frames before ordering.

Justification: The old nets are fraying and have holes in them. The center posts are in bad shape and have been taped up.

### Two new portable nets \$180 to \$330 each.

\$180 https://www.pickleballcentral.com/Champion Portable Pickleball Net System p/pbi500.htm

\$330 https://www.pickleballcentral.com/Deluxe Picklenet Portable net system p/oo250.htm

Justification: Portable nets are moved out of the way and do not need to be set up and torn down every time. We need additional nets on weekends when we have 25 to 30 players. Since we currently have 4 courts with 4 players on each we will need at least two temporary nets for the west courts.

### Two Temporary pickleball court marker sets \$133 each

https://www.amazon.com/Oncourt-Offcourt-Pickleball-Lines-Set/dp/B07SBJNLC6

Justification: These temporary lines have gaps which is not as good as painted lines but they come up easily after play so that the tennis court is pristine. These are faster than green frog painter's tape and less expensive in the long run.

### High volume cordless leaf blower \$160 plus tax

https://www.amazon.com/Skil-BL4713-10-PWRCore-Battery-

PWRJump/dp/B084QWVW1N/ref=as li ss tl?ref =ast sto dp&linkCode=sl1&tag=protoorev-

20&linkId=1c327ff1491fefceffd4afe927676ed8&language=en US

Justification: The current cordless leaf blower is very low air flow and takes a long time to clean the court. This recommended blower has about 4 times more airflow and will clean more effectively.

### 20 Amp GFI outlet by equipment shed on east court.

Justification: The outlet is needed for the snowblower and for the battery chargers. This will avoid running the power cord from the golf shop across the sidewalk to the east court. It will shorten the power cord for the snowblower.

### Extension Cord 12 gage 100 ft \$70 + tax

https://www.amazon.com/Zeluga-ZLE123100L-100ft-Extension-

Lighted/dp/B08P7LRJ9K/ref=sr\_1\_16?crid=S2LW5R1Y639M&keywords=100ft%2B12%2Bgauge%2Bextension%2Bcord&qid=1651674976&sprefix=100%2Bft%2B12%2Bgage%2B%2Caps%2C780&sr=8-16&th=1

Justification: Twelve Gage wire has lower resistance than 14 Gage so the snow blower gets more power. The distance from the tool shed to the far corners is 80 feet so 100 feet allows some slack.

### Spinshot pickleball throwing machine. \$1900

https://spinshotsports.com/collections/tennis-ball-machines/products/spinshot-player-pickleball-machine?variant=33023662424197

Justification: Improving skills takes practice. Golfers have the outdoor practice cage and the indoor golf simulator. Tennis players have a tennis ball throwing machine for practicing. There are pickleball machines available. This one is

more versatile than most in that it can be programmed to mix fast and slow, high and low, and left and right. It is also remotely controllable from a cell phone.

### Barrier Nets \$100?

The tennis net serves as a backstop for the pickleball courts. That backstop has gaps at each end that let pickleballs get by and roll to far end. These gaps can be filled with barriers made from PVC pipes and old pickleball nets.

Justification: The barriers we currently use (Pickleball net bags and a laundry basket) are only about 50% effective and are a trip hazard. We have seen movable barriers at other places with frames made from PVC pipe and filled with netting that are safer and far more effective. We can make our own barriers.

**TOTAL= \$3,046** 

### **Budget and Finance Committee**

Date: June 20, 2022

**Motion:** Recommend to approve the use of Lottery Funds to replace the

billiard table

**Project Cost:** \$6,314.99

Based on the recommendation of the Clubhouse/Restaurant Committee, I move that the Heather Gardens Metropolitan District Board of Directors approve using Lottery Funds to replace the billiard table and not to exceed \$6,314.99.

Motion made by:	
Seconded by:	
Outcome of Vote:	
For:	
Against:	
Absent/Abstaining:	
Notes:	

Rationale/Notes: See the attached detailed information.

### Billiards Table Replacement Request

Brunswick Black Wolf Pro Pool Table (The Billiards Factory) \$6,314.99

This pool table will replace the existing pool table that has been out of order due to a missing corner piece to the table. We have confirmed that the missing piece is unrepairable. The table is unplayable. Having a new table will ensure that all tables are playable and functioning properly. Currently the broken table is covered and is a little bit of an eye sore.

## **Shopping Cart**

### **Product Name**



### Black Wolf Pro Pool Table

Size9'
Pocket Style Gully Return
Felt Championship Green
Play Kit Diplomat Kit
Apron Finish No Decal.

Grand Total = \$6,314.99