



# Heather Gardens

## METROPOLITAN DISTRICT

### NOTICE OF PUBLIC MEETING OF THE HGMD GOLF COMMITTEE November 9, 2021 1:00 PM

Pursuant to Section 24-6-402(2)(c), C.R.S., the Golf Committee to the Board of Directors of the Heather Gardens Metropolitan District hereby gives notice that it will hold a Zoom videoconference meeting at **1:00 PM on November 9, 2021**. The meeting will be held for the purpose of conducting such business as may come before the Committee. This meeting is open to the public.

#### Join Zoom Meeting

<https://zoom.us/j/94587842106?pwd=bXRpTGZ5WDFDOFB1amp4QXM3Y2s2UT09>

Meeting ID: 945 8784 2106

Password: 054314

or

Dial-In Number: +1 346 248 7799 US

### AGENDA

Committee Members: Michael George Chair; Debra Madril, Tom Parko, Ed Bradley, Beulah Gould, JoAnn Fitch, Linda Hileman, Linda Savage

Staff: Greg Kohr, Golf Pro; Brian Benko, Golf Course Superintendent

- 1) Determine Quorum Present
- 2) Call meeting to order
- 3) Chair Comments
- 4) Review/Approval of Report – October 12, 2021 of Regular Meeting
- 5) Review of Golf Financial Report – October 2021
- 6) Golf Course Superintendent report on activities
- 7) Golf Pro report on activities
- 8) Report/Comments by Men's Club President
- 9) Report/Comments by Ladies' Club President
- 10) Unfinished Business
  - a. Dress Code
- 11) New business
  - a. Recommend to Purchase Lake Fountain
  - b. Recommend to Repair the Golf Bridge
  - c. Discuss if a meeting is needed in December, January, and February
- 12) Residents wishing to speak on non-agenda items – time limit 3 minutes
- 13) Adjournment

Residents wishing to speak on agenda items will be given the opportunity at the time the item is discussed.

**Note:** Golf Committee meetings, when held, are on the second Tuesday of each month at 1:00 PM.

## Golf Committee Meeting notes – October 12, 2021

1. Meeting called to order at 1:00 pm
2. Quorum established - Had a bare quorum with the internet problems
3. August meeting minutes approved.
4. September financials approved.
5. Golf Director and Superintendent were unable to connect due to internet problems.
6. Men's Club reported about 80 members still playing, they are working on their Fall Dinner for Oct. 28th. w/ 27 signed up so far.
7. Ladies' Club reported that they were done for the season, they had a great luncheon, gave out trophies, a Green Jacket, and elected next year's officers.
8. The Dress code was discussed and it was decided that the HGMD Dress Code should be included in the Oct. meeting paperwork and discussed line by line.
9. Both Men's and Women's Clubs want to keep the dress code (just want Greg Kohr to enforce it).
10. The meeting was cut short due to internet problems keeping members and staff from participating. Meeting adjourned at 1:10 p.m.

Michael George Chairman

**Heather Gardens Metropolitan District  
Golf P&L  
10/31/2021**

11/5/2021  
8:11 AM

	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
<b>REVENUE</b>							
D507 Golf Fees Daily	29,006	20,309	8,697	260,884	318,256	(57,372)	332,695
D507.1 Golf Simulator	10	300	(290)	1,235	2,920	(1,685)	3,720
D509.2 Golf Disc - 40 Play	1,866	720	1,146	27,333	15,984	11,349	17,064
D511 Golf Cart Rental Income	8,248	4,250	3,998	71,123	67,745	3,378	69,105
D511.1 Golf Merchandise	2,603	2,000	603	20,347	27,296	(6,949)	30,955
D511.2 Golf Lesson	860	115	745	8,375	3,860	4,515	4,090
D511.3 Golf Bag Storage	0	0	0	390	0	390	6,525
D511.4 Golf Pull Cart	312	344	(32)	3,744	4,832	(1,088)	5,064
<b>TOTAL REVENUE</b>	<b>42,905</b>	<b>28,038</b>	<b>14,867</b>	<b>393,431</b>	<b>440,893</b>	<b>(47,462) 0</b>	<b>469,218</b>
<b>WAGES/BENEFITS</b>							
G500 Salaries - FTP	22,345	23,754	1,409	248,336	238,898	(9,438)	287,846
G510 Salaries - Part Time	6,532	3,458	(3,074)	78,166	70,772	(7,394)	75,819
G520 Salaries - Overtime	735	300	(435)	4,213	3,900	(313)	4,200
G540 Taxes - Payroll	2,544	2,201	(343)	28,806	26,878	(1,928)	31,086
G545 Temporary Outside Labor	0	0	0	0	1,050	1,050	1,400
G550 Retirement Expense	1,026	946	(80)	10,858	9,460	(1,398)	11,349
G553 Insurance - Personnel	2,500	3,014	514	25,148	28,496	3,348	34,524
G574 Recruit / Train / Service	40	0	(40)	997	5,778	4,782	5,778
G575 Employee Incentive	0	250	250	608	750	142	1,000
G588 Workers Comp Insurance	349	292	(57)	2,719	3,176	457	3,760
<b>TOTAL WAGES/BENEFITS</b>	<b>36,071</b>	<b>34,215</b>	<b>(1,856)</b>	<b>399,851</b>	<b>389,158</b>	<b>(10,692) 0</b>	<b>456,762</b>
<b>OPERATING EXPENSES</b>							
G675.2 Salaries-Charged Out	0	0	0	(1,033)	(3,064)	(2,031)	(4,598)
G450 COGS - Merchandise	(1,333)	1,040	2,373	10,790	14,195	3,405	16,106
G621 Fuel Expense	1,509	645	(864)	7,368	5,373	(1,995)	6,189
G621.1 Mileage Reimbursement	0	20	20	63	160	97	160
G624 Contingency-Water	4,306	2,000	(2,306)	4,339	10,000	5,661	10,000
G635 Tree & Shrub Replacement	0	0	0	0	700	700	700
G639 Software & IT	945	250	(695)	2,815	2,500	(315)	3,000
G640 Electric	540	576	36	7,106	6,778	(328)	7,738
G640.1 Electric - Pump	4,130	3,812	(318)	38,755	32,406	(6,349)	34,545
G643 Gas	105	83	(22)	835	645	(190)	899
G645 Uniforms	0	60	60	276	1,875	1,599	1,995
G662 Office Supplies & Postage	0	0	0	0	0	0	50
G662.1 Credit Card Expense	2,285	925	(1,360)	16,117	14,550	(1,567)	15,484
G665 Rent - Equipment	0	0	0	708	400	(308)	1,400
G670 Asphalt Repairs	0	0	0	0	4,800	4,800	4,800
G671 Outside Contractors	1,577	270	(1,307)	21,001	17,740	(3,261)	18,877
G676.1 Golf Shop Supplies	0	155	155	1,680	1,550	(130)	1,864
G680 Radio Communications	0	0	0	595	200	(395)	200
G683 Repairs - Equipment	688	1,167	479	12,111	11,670	(441)	14,000
G684 Supplies	1,587	2,180	593	29,469	40,556	11,087	40,896
G688 Non Capital Equipment	0	0	0	2,132	0	(2,132)	0
G689 Telephone	282	300	18	2,767	3,000	233	3,600
G697 Marketing	50	0	(50)	135	6,000	5,865	6,000
<b>TOTAL OPERATING EXPENSES</b>	<b>16,671</b>	<b>13,483</b>	<b>(3,188)</b>	<b>158,029</b>	<b>172,034</b>	<b>14,005 0</b>	<b>183,905</b>
<b>NET REVENUE &amp; EXPENSE</b>	<b>(9,837)</b>	<b>(19,660)</b>	<b>9,823</b>	<b>(164,449)</b>	<b>(120,299)</b>	<b>(44,149) 0</b>	<b>(171,449)</b>

**OCTOBER 2021**

**HGMD Golf Usage Report**

Revenue	Current Year					Prior Year				
	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue
<b>Daily Rates</b>										
85+	\$ 9.00	31	\$ 279	388	\$ 3,492	\$ 8.00	59	\$ 472	510	\$ 4,080
Resident	\$ 17.05	0	\$ -	1,195	\$ 9,606	\$ 9.00	470	\$ 4,230	4,868	\$ 43,812
Resident Everyday	\$ 10.00	506	\$ 5,060	4,477	\$ 44,770					
Guest of Resident- weekday	\$ 13.00	77	\$ 1,001	732	\$ 9,572	\$ 12.00	61	\$ 732	558	\$ 6,690
Guest of Resident- weekend	\$ 17.00	74	\$ 1,258	551	\$ 9,367	\$ 15.00	61	\$ 915	534	\$ 8,010
Non-Resident Sr. - Weekday	\$ 14.00	382	\$ 5,348	2,707	\$ 37,919	\$ 12.00	376	\$ 4,512	3,963	\$ 47,555
Non-Resident Sr. - Weekend	\$ 18.00	241	\$ 4,338	1,868	\$ 33,624	\$ 15.00	211	\$ 3,165	1,868	\$ 28,023
Non-Resident - Weekday	\$ 17.05	106	\$ 1,807	1,282	\$ 21,842	\$ 15.00	151	\$ 2,265	2,415	\$ 36,225
Non-Resident - Weekend	\$ 22.05	162	\$ 3,572	1,399	\$ 30,830	\$ 18.00	197	\$ 3,546	1,972	\$ 35,511
Junior- weekday	\$ 9.00	16	\$ 144	358	\$ 3,376	\$ 8.00	11	\$ 88	213	\$ 1,706
Junior- weekend	\$ 12.00	6	\$ 72	162	\$ 1,974	\$ 10.00	9	\$ 90	103	\$ 1,030
Twilight	\$ 12.00	4	\$ 48	450	\$ 5,400	\$ 10.00	0	\$ -	366	\$ 3,664
2 for 20 Special	\$ -	0	\$ -	9	\$ 99	\$ 10.00	384	\$ 3,840	2,411	\$ 24,114
2 for 22 Special	\$ 11.00	408	\$ 4,488	1,751	\$ 19,261					
2 for 1	\$ 18.00	0	\$ -	0	\$ -	\$ 18.00	0	\$ -	0	\$ -
2 for 1 (free player)	\$ -	0	\$ -	0	\$ -	\$ -	0	\$ -	0	\$ -
League - Weekend	\$ 18.00	58	\$ 1,044	382	\$ 6,876					
League - Weekday	\$ 14.00	0	\$ -	1,378	\$ 19,292	\$ 15.00	35	\$ 525	1,297	\$ 15,670
40 Play Punches	\$ 8.54	219	\$ 1,869	3,260	\$ 26,990	\$ -	286	\$ -	2,026	\$ -
Complimentary Round-Employee	\$ -	15	\$ -	115	\$ -	\$ -	9	\$ -	86	\$ -
Complimentary Round	\$ -	4	\$ -	20	\$ -	\$ -	1	\$ -	8	\$ -
Adjustment to Income	\$ -	0	\$ 485	0	\$ 3,372	\$ -		\$ -	0	\$ -
<b>Golf Daily Fee</b>		2,309	\$ 30,813	22,484	\$ 287,662		2,321	\$ 24,380	23,198	\$ 256,090

Other Golf Revenue										
40 Play Card							\$ 405		\$ 18,454	
Rider Carts	\$ 8.67	951	\$ 8,247	8,228	\$ 71,117	\$8.50/\$7.50	744	\$ -	4,861	\$ 47,103
Pull Cart	\$ 6.00	52	\$ 312	584	\$ 3,864	\$ -	0	\$ -	0	\$ -
Golf Simulator	\$ 10.00	1	\$ 10	65	\$ 1,235	\$ 10.00	3	\$ 180	87	\$ 910
Golf Merchandise D511.1			\$ 2,603		\$ 20,348			\$ 1,828		\$ 21,097
Golf Lessons		7	\$ 860	94	\$ 8,375			\$ 510		\$ 505
Golf Bag Storage	\$ 120.00	1		8	\$ 590			\$ 2,470		\$ 200
Golf Club Rentals	\$ 12.00	5	\$ 60	25	\$ 240			\$ 90		\$ 4,534

<b>Total Revenue</b>		\$ 42,905		\$ 393,431		\$ 29,863		\$ 348,893
<b>Golf Course Expenses</b>		\$ 52,742		\$ 557,880		\$ 58,813		\$ 562,061
<b>Profit/(Loss)</b>		\$ (9,837)		\$ (164,449)		\$ (28,950)		\$ (213,168)

<b># of Days Golf Course Closed</b>	0	61	6	91
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**GOLF COMMITTEE**  
**November 9, 2021**

**Motion: Recommend purchasing Otterbine Lake Fountain with lights for the south lake (\$8,399.94)**

I move that the Golf Committee recommend that the Heather Gardens Metropolitan District Board of Directors approve the purchase of an Otterbine Lake Fountain with lights for the south lake from L.L. Johnson for \$8,399.94. This is an unbudgeted item. Funding to be provided by remaining balance from 2020 projects.

Motion by \_\_\_\_\_ Seconded by \_\_\_\_\_

Outcome of vote:

For \_\_\_\_\_ Against \_\_\_\_\_ Absent/abstained \_\_\_\_\_

\_\_\_\_\_ The motion is adopted.

\_\_\_\_\_ The motion is not adopted.

\_\_\_\_\_  
Michael George, Golf Committee Chair  
Heather Gardens Metropolitan District

# HEATHER GARDENS METROPOLITAN DISTRICT REQUEST FOR CAPITAL EXPENDITURE

PROJECT: South Lake Fountain and lights.

DEPT: Golf Course

DATE: August 30, 2021

<b>BUDGET</b>	Budget Amount: \$	* 19,494 note	Contract Amount: \$	8,399.94
Year: *2020 note	Expended YTD: \$	0	Change Order Res.: \$	
Tab: _____	Unexp. Balance: \$	* 19,494 note	Total Project Cost: \$	8,399.94
Pg: _____			Add. Funds Request: \$	

**DESCRIPTION:** Otterbine floating fountain with night lights. (See photo - Attachment 1)

**JUSTIFICATION:** (see Justification Lake Fountain – Attachment 2)

Existing fountain is no longer dependable. Increase property value and life quality.  
New fountain is requested for purchase.

**\*note budget year and funding**

Golf Car Batteries (HGMD 2020)	\$43,563
Rolled over due to Covid Delays to 2021	\$43,563
Actual expenditure 2021	\$24,068
Unexpended balance 2021	\$19,494

**BID COMPARISON:** (If required, summarize or attach separate schedule.)

L.L. Johnson - \$8,399.94  
Aqua Sierra – no bid submitted.

Note – LL. Johnson and Aqua Sierra are the only Otterbine dealers in Colorado. Agua Sierra was contacted for price quote and did not deliver. Therefore, L.L. Jonson is by default the sole bidder in this proposal.

**RECOMMENDATION:** Recommend motion to purchase Otterbine Lake fountain w/lights from L.L. Johnson for \$8,399.94.

1. Department Head	2. Contracts Manager	3. Controller	4. General Manager	5. Department Comm. Chair	6. Budget & Fin. Committee	7. HGA President	8. HGMD President
<input checked="" type="checkbox"/> Concur <input type="checkbox"/> Non-concur	<input type="checkbox"/> Concur <input type="checkbox"/> Non-concur	<input checked="" type="checkbox"/> Concur <input type="checkbox"/> Non-concur	<input checked="" type="checkbox"/> Concur <input type="checkbox"/> Non-concur	<input type="checkbox"/> Concur <input type="checkbox"/> Non-concur	<input type="checkbox"/> Concur <input type="checkbox"/> Non-concur	<input type="checkbox"/> Concur <input type="checkbox"/> Non-concur	<input type="checkbox"/> Concur <input type="checkbox"/> Non-concur

Check concur or non-concur, then initial. Attach comment sheet if you like.

\*Capital expenditures, except emergency replacements and weatherproofing performed by HGA labor, are approved/revised as follows:

All Items require Block 1, 2 (when needed), and 3 through 8 completed.

## Justification – Replace Lake Fountain and Fountain lights – Attachment 2

To: Jon Rea, General Manager

Cc: Golf Committee Members

From: Brian Benko, GCS

Subject: Replace Lake Fountain

### **Lake Fountain Purpose and Benefits**

The golf course has 2 lake fountains. The fountains help circulate water and capture oxygen. The purpose is to reduce algae growth, improve water clarity, reduce foul odors, discourage mosquito habitat. The point is that fountains help make the lakes pristine and healthy.

The secondary purpose is the added aesthetic benefit. The fountains are spectacular. The white flowing water and the sound of the water splashing is pleasurable to the senses. The surrounding trees and green grass landscape are more picturesque with the fountains in the lakes. Photographs of the lakes and the fountains have become an icon in many of the publications regarding Heather Gardens.

This amenity increases property values, but perhaps, more importantly, it increases the pleasure and quality of life at Heather Gardens.

### **Existing Fountain not Working**

One of the two fountains is not working. Despite many repeated man hours of our staff and dealer technician visits, the fountain is inoperable.

This unit is 5 years old. Normally we would expect 10 or more years. I spoke with the dealer representative who said he has seen them fail before 5 years but normally 10 years is a good expectation. It depends upon the site-specific conditions.

I recommend replacing instead of spending further time money and resources on repairing existing unit. Note also that this is a system where electricity is working underwater thru power cable and components. Therefore, replacing the entire system eliminates potential failure points and will be safer for people and fish in the long-term perspective. Electrical hazard safety is a relevant aspect of justifying this purchase.

The fountain system consists of three main components:

- Motor mounted on floating base with lights

- 200 feet of waterproof cable for motor, 200 feet of waterproof cable for lights

- Power controller to provide and control voltage from pump house.

## Justification – Replace Lake Fountain and Fountain lights – Attachment 2

### Budget and Funding

This purchase is not in the 2021 Capital Budget. However, looking at 2020 golf course item for which there was unexpended balance, notably, the golf car batteries were purchased at a cost savings of \$19,495 under the budget amount. This would cover the cost of a new fountain.

\*note budget year and funding

Golf Car Batteries (HGMD 2020)	\$43,563
Rolled over due to Covid Delays to 2021	\$43,563
Actual expenditure 2021	\$24,068
Unexpended balance	\$19,494

### Bids and Fountain Selection

Otterbine Inc. is a 60 year old company specializing in lake management products with worldwide customer base. Despite the short life of the existing fountain, I recommend Otterbine because over the years the fountains have served well. Since 1998 we have only had to purchase 4 fountains for 2 lakes. That is an average life span of 12 years per fountain. It will be desirable for maintenance and servicing to continuing to have 2 fountains with like make and models.

We replaced the other fountain this past winter. If this purchase is made, the golf course will have 2 new fountains only a year apart in age. Also, Otterbine offers a discount to previous customers.

Otterbine has 2 dealers in Colorado. Their bid prices are listed below.

L.L. Johnson            \$8,114.94 plus shipping / with (2) yr. warranty  
Dealer confirmed price to end of calendar year.

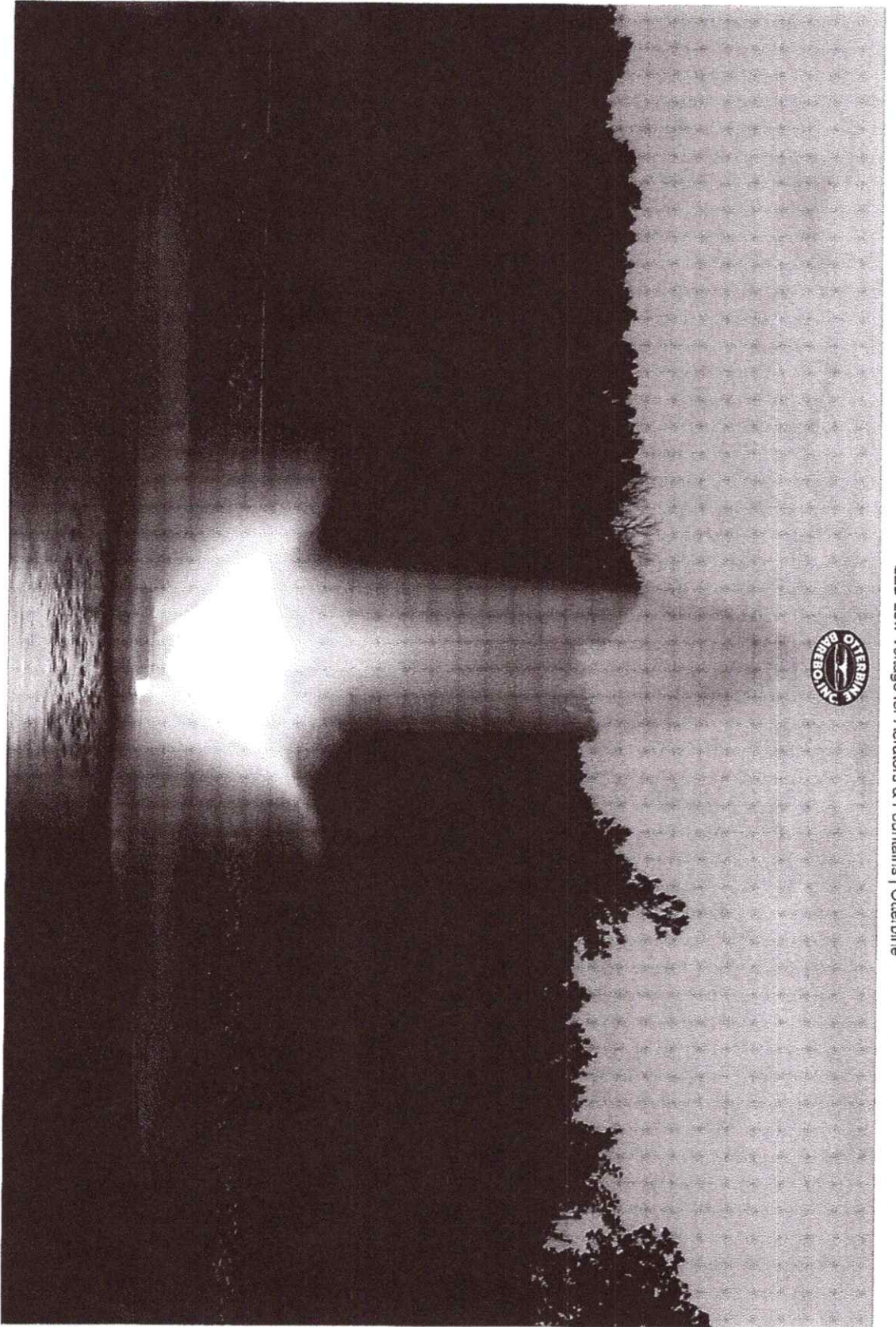
Aqua Sierra            no bid delivered

### Final Comments

This summer many residents expressed their disappointment, and outrage that the fountain and lights were not operating. This was frustrating for the golf department staff as we worked hard in effort to restore the amenity. The fountains have had down times in the past, but we always managed to get the fountains working. This was a disheartening for us because we did not meet expectations.

The fountain serves a valuable purpose. The fountain is desired and expected. It will be a victory for all of us to see the fountain flowing again... even in October.





similar image of proposed fountain

# Attachment 1

## Justification – Replace Lake Fountain and Fountain lights – Attachment 2

To: Jon Rea, General Manager  
Cc: Golf Committee Members  
From: Brian Benko, GCS  
Subject: Replace Lake Fountain

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PROJECT HEATHER GARDENS

QUOTE BY: TARA FRANCH

DATE: 5/6/21

OTTERBINE

**Terms: Net 30**



# Attachment 3

## NOTICE

L.L. Johnson Dist. Co. is pleased to quote the material listed, conforming to the specifications noted and subject to the terms and conditions listed, which are hereby made a part of this proposal.

The material specifications, sizes and quantities listed herein are our interpretation of the plans and specifications for this project and are believed to be correct, but are not guaranteed. It is the customers responsibility to confirm quantities, prices, and specifications, prior to placing order.

The prices quoted are FOB jobsite, unless otherwise indicated, for the quantities shown. Please note that all freight estimations on pipe are subject to change at any time.

LINE #	GROUP ID	PRODUCT	DESCRIPTION	UNIT	QTY	PRICE	EXT PRICE
		01-0012-216	***** AF UNIT 2HP 230/1/60/MOTOR	EA	1	\$4,921.66	\$4,921.66
		18-0043	TRI-STAR 60HZ AF	EA	1	\$1,268.32	\$1,268.32
		957-001	CABLE POWER	EA	200	\$3.46	\$692.00
		02-0050-004	4 LIGHT SET LED 6.5W 60HZ	EA	1	\$1,529.46	\$1,529.46
		34-0011	CABLE 16/2 LED & WIND CONTROLS	EA	200	\$0.88	\$176.00
			LOYALTY DISCOUNT	EA	1	(\$472.50)	(\$472.50)
			FREIGHT (ESTIMATED)	EA	1	\$285.00	\$285.00
			<b>TOTAL</b>				<b>\$8,399.94</b>

\* Prices are based on quantities quoted. Changes in bid lines or quantities when ordering may result in changes to bid prices.  
\*\*\*Pricing good for 10 days from the date of bid.

\* The L.L. Johnson Distributing Company reserves the right to assess restock fees, as well as freight on all products provided by this company. Any returned product must have prior approval from L.L. Johnson before it can be returned. The purchaser must provide L.L. Johnson with a written list of material for which return is being requested. An L.L. Johnson representative will meet with the purchaser on site to inspect the goods prior to return.

\* Toro branded materials may be purchased independently of all other materials quoted.

**GOLF COMMITTEE**  
**November 9, 2021**

**Motion: Recommend using Conservation Trust Fund (Lottery) to repair the Golf Bridge (\$9,895)**

I move that the Golf Committee recommend that the Heather Gardens Metropolitan District Board of Directors approve the repair of the Golf Bridge for \$9,895 using funds available from the Conservation Trust Fund (Lottery).

Motion by \_\_\_\_\_ Seconded by \_\_\_\_\_

Outcome of vote:

For \_\_\_\_\_ Against \_\_\_\_\_ Absent/abstained \_\_\_\_\_

\_\_\_\_\_ The motion is adopted.

\_\_\_\_\_ The motion is not adopted.

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Michael George, Golf Committee Chair  
Heather Gardens Metropolitan District

## HEATHER GARDENS METROPOLITAN DISTRICT REQUEST FOR CAPITAL EXPENDITURE

PROJECT: Golf Bridge Repair

DEPT: Golf

DATE: 11/1/2021

<b>BUDGET</b>	Budget Amount: \$ <u>0</u>	Contract Amount: \$ <u>\$9895</u>	
Year: _____	Expended YTD: \$ <u>0</u>	Change Order Res.: \$ <u>N/A</u>	
Tab: _____	Unexp. Balance: \$ _____	Total Project Cost: \$ <u>\$9895</u>	
Pg: _____		Add. Funds Request: \$ <u>N/A</u>	

**DESCRIPTION:**

New diamond plate to be installed on the walking surface of the bridge, the plates will be cut and welded around the existing rail post/plates, the top surface of the plates will be painted black.

**JUSTIFICATION:** (Attach backup material as required)

The golf bridge on hole #9 is deteriorating, and in need of serious cosmetic fixes. The bridge is structurally sound but clearly showing its age, it is becoming an eye sore. We do not have the funds to replace but we can clean it up and prolong the life of the bridge for a good bit of time.

**BID COMPARISON:** (If required, summarize or attach separate schedule.)

We only use custom welding and fabrication for our steel work at Heather Gardens. Down Payment \$5000, Cost of Steel \$ 4965, Labor \$2950, Galvanized Steel \$1980  
Total Project Cost \$9895

**RECOMMENDATION:**

Since this is an unbudgeted project, it has been recommended to use the lottery funds to pay for this project. We recommend adding this diamond plate to the walking surface to the current bridge, it will take away the eye sore & perceived structural integrity issue of the bridge it's portraying currently.

1. Department Head	2. Controller	3. General Manager	4. Department Comm. Chair	5. Budget & Fin. Committee	6. HGA President	7. HGMD President
<input type="checkbox"/> Concur <input type="checkbox"/> Non-concur	<input checked="" type="checkbox"/> Concur <input type="checkbox"/> Non-concur <input type="checkbox"/> Concur with Justification 	<input checked="" type="checkbox"/> Concur <input type="checkbox"/> Non-concur 	<input type="checkbox"/> Concur <input type="checkbox"/> Non-concur	<input type="checkbox"/> Concur <input type="checkbox"/> Non-concur	<input type="checkbox"/> Concur <input type="checkbox"/> Non-concur	<input type="checkbox"/> Concur <input type="checkbox"/> Non-concur

Check concurs, non-concur or concur with justification, then initial. Attach comment sheet if you like.

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All Items require Block 1, 2 (when needed), and 3 through 8 completed.

Estimate  
8-9-2021

## Custom Welding & Fabrication Inc.

43224 London Dr. Parker, CO. 80138  
303-680-0817 phone

### Welding and Fabrication Proposal

This proposal when signed by both parties, acceptance of consideration, and agreement to the terms and conditions shall constitute a contract for service by Customer Welding & Fabrication, Inc. and:

**Customer:** The Heather Gardens Association  
2888 S. Heather Gardens Way  
Aurora, Co 80014

**Project: Golf Course Bridge**

**Scope of Work: New Diamond Plate Steel for the Walking Surface.**

The following is an estimate to fabricate and install:

New diamond plate to be installed on the walking surface of the bridge, the plates will be cut and welded around the existing rail post/plates, the top surface of the plates will be painted black.

Add galvanize to the plates before install. 10-14-2021

Consideration for Scheduling, Materials Purchase, Fabrication in Shop and other necessary work prior to installation:

Down Payment: \$5000.00  
Cost for steel: \$4965.00  
Cost for labor: \$2950.00  
Cost for galvanizing: \$1980.00  
Total: \$9895.00

**Terms and Conditions: Estimate valid for 30 days from today's date.**

**Exclusions:** City permits, engineering, shop drawings/templates, additional insurance or weld certificates, bonds, 3<sup>rd</sup> party inspections, liquidated damages, hot work permits, rebar, concrete, delays from other trades and suppliers, underground obstructions and electrical. Core drilling, all light gage steel, aluminum and stainless products, special coatings (unless otherwise noted). Demolition, temporary shoring. Delays due to weather, site readiness and delays in receipt of "approved for fabrication". Wood & shear wall

**Estimate**  
8-9-2021

anchors, design, and structural calculations. GPR if needed, elevations (By GC), CWF does not warranty any powder coating and/or paint defects, nicks, scratches, bends, damage from cleaning.

All applicable laws and ordinances will be complied with. Certificates of insurance available on request. Contractor will complete all work with promptness except for "Acts of God." Acts of God are defined as acts over which the company has no control. A 1½% / month service fee will be assessed on all balances unpaid after the 30th calendar day. A minimum \$45.00 rebilling fee will result. Any and all attorney's fees necessary for the collection of this contract amount shall be the responsibility of the buyer. Any alteration or deviation from above specifications involving extra costs, will be executed only upon written orders, and will become an extra charge over and above the estimate.

Time and day to be designated by Contractor. This contract covers all transportation, equipment, labor, and materials for above service. Amount to be paid includes all charges applicable at time of execution unless otherwise specified.

### ACCEPTANCE OF PROPOSAL

The above prices, specifications, and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Date:

Customer Signature: \_\_\_\_\_ Title: \_\_\_\_\_

Phone#: \_\_\_\_\_

Custom Welding & Fabrication, Inc. Acceptance: \_\_\_\_\_  
Donald L. Smith President

Please feel free to contact me with any questions.  
Sincerely,

Donald L. Smith  
303-680-0817

Please send signed estimate to email [DonLSmith83@gmail.com](mailto:DonLSmith83@gmail.com)