

HEATHER GARDENS METROPOLITAN DISTRICT

Budget Exceptions Report

Through: 07/31/22

	YTD ACTUAL	YTD BUDGET	VARIANCE FAVORABLE (UNFAVORABLE)	% of Budget	Annual Budget	% of Annual Budget Spent
Total Revenue	\$ 2,087,967	\$ 2,093,646	\$ (5,679)	-0.3%	\$ 3,283,566	64%
Cost of Goods Sold	\$ 110,840	\$ 119,193	\$ 8,353	7.0%	\$ 205,724	54%
Gross Profit	\$ 1,977,127	\$ 1,974,453	\$ 2,674		\$ 3,077,842	
Operating Expenses	\$ 1,369,411	\$ 1,463,043	\$ 93,632	6.4%	\$ 2,721,539	50%
Net Operating Income/(Loss)	\$ 607,716	\$ 511,410	\$ 96,306		\$ 356,303	
Capital Improvements Exp	\$ 92,368	\$ 68,310	\$ (24,058)		\$ 473,807	
Net Surplus/(Loss)	\$ 515,348	\$ 443,100	\$ 72,248		\$ (117,504)	

Executive Summary

Club House

Revenue	\$ 99,028	\$ 98,145	\$ 883	0.9%	\$ 170,750	58%
Expenses	\$ 438,150	\$ 484,524	\$ 46,374	9.6%	\$ 808,976	54%
Net Subsidy	\$ (339,122)	\$ (386,378)	\$ 47,257		\$ (638,226)	

Golf

Revenue	\$ 253,889	\$ 235,768	\$ 18,121	7.7%	\$ 426,008	60%
Expenses	\$ 375,915	\$ 408,381	\$ 32,466	7.9%	\$ 687,742	55%
Net Subsidy	\$ (122,026)	\$ (172,613)	\$ 50,587		\$ (261,734)	

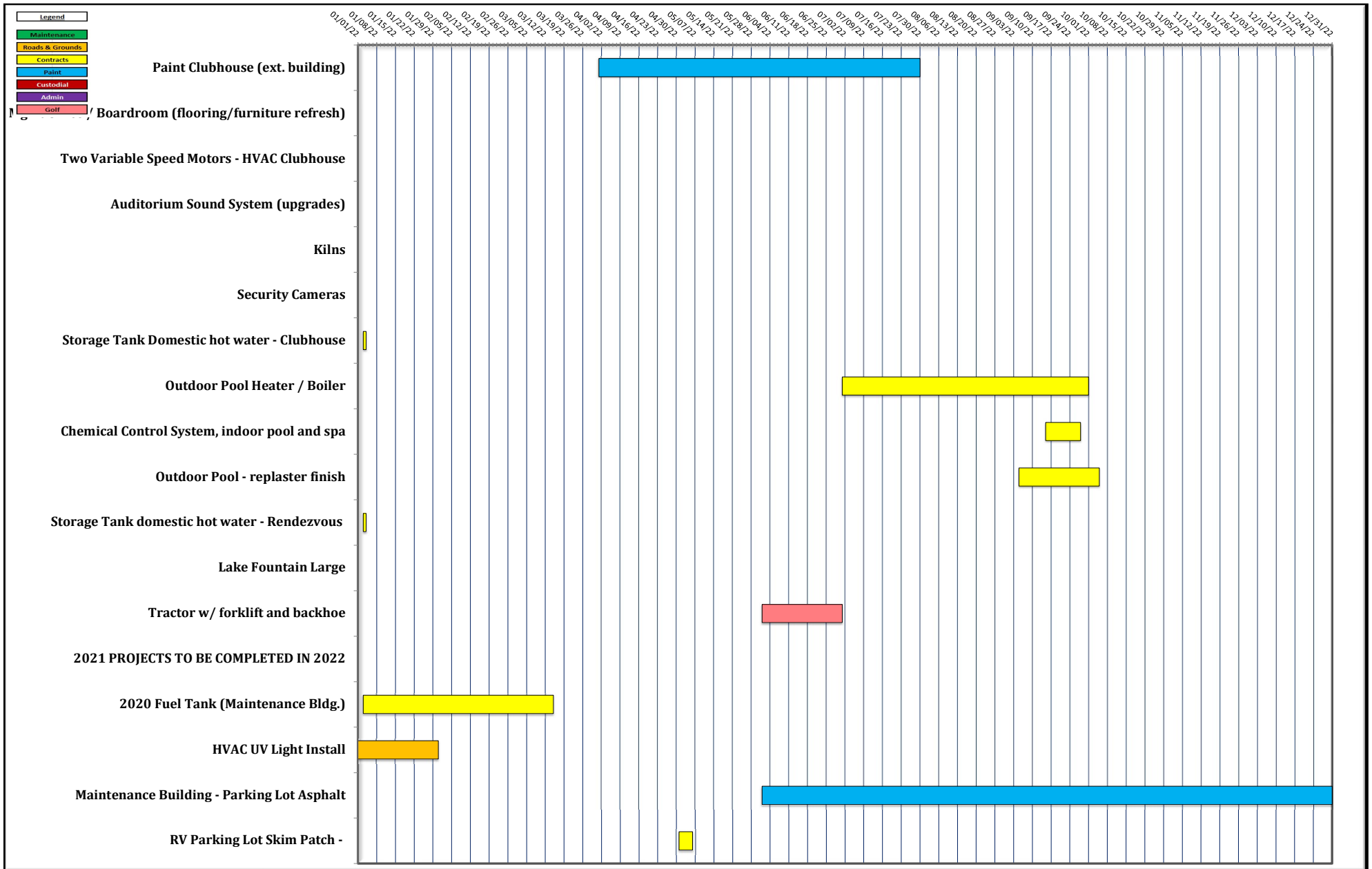
Restaurant

Revenue	\$ 318,600	\$ 350,728	\$ (32,130)	-9.2%	\$ 603,015	53%
Cost of Goods Sold	\$ 102,126	\$ 112,714	\$ 10,590	9.4%	\$ 193,106	53%
Gross Profit	\$ 216,474	\$ 238,014	\$ (21,540)	-9.0%	\$ 409,909	
Expenses	\$ 276,177	\$ 289,899	\$ 13,725	4.7%	\$ 498,106	55%
Net Subsidy	\$ (59,703)	\$ (51,885)	\$ (7,815)		\$ (88,197)	

Restricted Funds	Total Total Revenue	Total Expenses	Net Surplus/(Loss)	Cash Balance
Conservation Trust Fund	\$ 10,173	\$ 16,331	\$ (6,158)	\$ 162,962
Debt Service Fund	\$ 503,759	\$ 186,594	\$ 317,165	\$ 526,219
Foundation Fund	\$ 1,893	\$ 888	\$ 1,005	\$ 190,556

**HGMD MONTHLY CAPITAL RESERVE REPORT FOR PERIOD ENDING:
JULY 2022**

STATUS	PROJECT OWNER	DEPT.	2022 APPROVED PROJECTS	ACCT	2022	2022	% VAR	START DATE	FINISH DATE	#DAYS	2022	+/-	%	TOTAL	PROJECT
					APPROVED BUDGET AMOUNT	SIGNED CONTRACT AMOUNT					INVOICES PAID	SIGNED CONTRACT AMOUNT	VAR FROM CONTRACT	UNDER / (OVER) BUDGET	
					A	B				D	B-C-D	A-C-D			
Completed	Don	Clubhouse	Paint Clubhouse (ext. building)	D601	\$52,672	\$38,500	-27%	04/01/22	07/30/22	120	\$38,000	\$500	-1%	\$14,672	
not-started	Jason	Admin.	Mgmt Office / Boardroom (flooring/furniture refresh)	D601	\$20,960		-100%			0		\$0	#DIV/0!	\$20,960	
not-started	Jon H	Clubhouse	Two Variable Speed Motors - HVAC Clubhouse	D601	\$11,285		-100%			0		\$0	#DIV/0!	\$11,285	Not Needed at this time.
not-started	Montrell	Clubhouse	Auditorium Sound System (upgrades)	D601	\$6,885		-100%			0		\$0	#DIV/0!	\$6,885	Not needed at this time. Auditorium Sound System is working as it should.
not-started	Montrell	Clubhouse	Kilns	D601	\$28,212		-100%			0		\$0	#DIV/0!	\$28,212	Kilns appear to be working properly and most likely do not need to be replaced at this time.
not-started	Montrell	Clubhouse	Security Cameras	D601	\$6,478		-100%			0		\$0	#DIV/0!	\$6,478	Researching what rooms in the clubhouse need camers the most.
Completed	Jon H	Clubhouse	Storage Tank Domestic hot water - Clubhouse	D601	\$21,159		-100%	01/03/22	01/04/22	1	\$0	\$0	#DIV/0!	\$21,159	
not-started	Jon H	Pools	Outdoor Pool Heater / Boiler	D601	\$32,704		-100%	07/01/22	10/01/22	92		\$0	#DIV/0!	\$32,704	Working on receiving pricing. Once Heater/ Boiler is ordered there is a long lead time to receive the product.
not-started	Jon H	Pools	Chemical Control System, indoor pool and spa	D601	\$17,361		-100%	09/15/22	09/28/22	13		\$0	#DIV/0!	\$17,361	Researching if needed at this time.
not-started	Jon H	Pools	Outdoor Pool - replaster finish	D601	\$60,020		-100%	09/05/22	10/05/22	30		\$0	#DIV/0!	\$60,020	Working on receiving pricing. Might not get completed until next season.
Completed	Jon H	Restaurant	Storage Tank domestic hot water - Rendezvous	D601	\$21,159		-100%	01/03/22	01/04/22	1	\$0	\$0	#DIV/0!	\$21,159	Tank starting to leak in November 2021 emergency fix completed (november 2021)
Completed	Brian/Greg	Golf	Lake Fountain Large	D601	\$11,355		-100%	06/13/22	05/25/22	-19		\$0	#DIV/0!	\$11,355	
not-started	Brian/Greg	Golf	Tractor w/ forklift and backhoe	D601	\$48,873		-100%	06/01/22	07/01/22	30		\$0	#DIV/0!	\$48,873	8/3/22 - Under-budgeted and not needed at this time per Brian Benko.
TOTAL 2022 FUNDED PROJECTS					\$339,123	\$38,500	-89%				\$38,000	\$500	-1%	\$301,123	
<i>Future event or circumstance which is possible, but cannot be predicted with certainty</i>															
2022 CONTINGENCY PROJECTS															
not-started	Management	Management	2022 Contribution to Reserves	D601	\$58,170							\$0	#DIV/0!	\$58,170	
not-started				D601								\$0	#DIV/0!	\$0	
not-started				D601								\$0	#DIV/0!	\$0	
TOTAL 2022 CONTINGENCY PROJECTS					\$58,170	\$0					\$0	\$0		\$58,170	
TOTAL CAPITAL RESERVE FUNDS					\$397,293	\$38,500					\$38,000	\$500		\$359,293	
2021 PROJECTS TO BE COMPLETED IN 2022															
Completed	Don		2020 Fuel Tank (Maintenance Bldg.)	D601.2	\$45,373	\$45,373	0%	01/03/22	03/15/22	71	\$44,071	\$1,302	-3%	\$ 1,302	Rollled over to 2022 due to permitting issues. Project is complete.
Completed			HVAC UV Light Install	D601.2	\$22,937	\$10,297	-55%	01/01/22	01/31/22	30	\$10,297	\$0	0%	\$ 12,640	
In Process	Don		Maintenance Building - Parking Lot Asphalt	D601.2	\$59,282	\$38,015	-36%	06/01/22	12/31/22	213		\$38,015	-100%	\$ 59,282	8/4/22 - Drain Pan portion of the project expected to be completed the week of 8/15. We are working with the vendor to add asphalt patching where needed. We are also collecting bids to add a new gate at the entrance. Board Approved. Working with the contractor to schedule the work.
Completed			RV Parking Lot Skim Patch -	D601.2	\$8,204	\$8,204		05/01/22	05/06/22	5		\$8,204	-100%	\$8,204	8/2/22 - David Funk asked me to forward pricing on for security enhancements ia: street lamps, fence repairs and cameras. David said the Security enhancement project is the direction we will move with the project. Per Forrest McClure's e-mail on 5/6/22, requesting we spend the remaining budgeted funds on repairing the fence and adding new street lamps. B&F Committee said in the June meeting that the remaining funds can not be used for lamp poled and fence repairs.
TOTAL PRIOR YEAR PROJECTS					\$135,796	\$101,889					\$54,368	\$47,521		\$81,428	
GRAND TOTAL PER BUDGET					\$533,089	\$140,389					\$92,368	\$48,021		\$440,721	
PROJECTS TARGETED FOR COMPLETION IN 2022 BUT NOT IN THE PUBLISHED BUDGET															
TOTAL PRIOR YEAR PROJECTS NOT BUDGETED IN 2022					\$0	\$0					\$0	\$0		\$0	
GRAND TOTAL					\$533,089	\$140,389					\$92,368	\$48,021		\$440,721	



**HEATHER GARDENS FOUNDATIONS
FOUNDATION DONATION SUMMARY
1/1/2022 - 7/31/2022**

Description	General	Roads & Grounds	Club House	Golf	Trees	Totals
Balance at beginning of January	174,610.21	324.50	375.70	40.00	14,042.59	189,393.00
Donations for Jan 2022	100.00					100.00
Donation for Feb 2022	75.00				75.00	150.00
Refund for Legend 6' Teak Bench w/back rest	594.25					594.25
Donation for Mar 2022						0.00
Expenses March - TV for Lobby Flyer Display	-486.83					-486.83
Donation for Apr 2022	25.00					25.00
April Fundraiser Revenue	1,320.00					1,320.00
April Fundraiser Costs - Band	-450.00					-450.00
Donations for May 2022	25.00					25.00
Expenses for May - Planter boxes for Rest.	-401.20					-401.20
Donations for June 2022	100.00				75.00	175.00
Donations for June 2022 - Golf Shop sale of shirt	22.50					22.50
Expenses for June - Herbs for Rest. Planter boxes	-95.32					-95.32
Donations for July 2022	75.00					75.00
Expenses for July - Herbs for Rest. Planter boxes	-48.40					-48.40
Balance at end of the month 7/31/2022	175,465.21	324.50	375.70	40.00	14,192.59	190,398.00

RECONCILIATION TO GL

D103.5 Foundation Checking Account - July 2022	\$ 42,718
D106.1 Foundation Investment Account - July 2022	\$ 147,839
D121 Owed to the Foundation from MD	
D121 Owed to MD from the Foundation	\$ (158.37)
	<u>\$ 190,398.00</u>
	\$ -

Heather Gardens Metropolitan District
 Summary of Investments
 07/31/22

Bank	Yield	Maturity	Interest Paid	Principal	Monthly Interest	Fund	Account
Key Bank - Foundation							
Bank of America							
US Treasury Bills	0.454%	1/26/2023	Maturity	\$ 49,888	\$ 18.91	Foundation	D106.1
US Treasury Bills 0.125% Coupons	2.217%	6/30/2023	Semi Annual	\$ 97,950	\$ 184.61	Foundation	D106.1
Foundation - checking				\$ 42,718		Foundation	D103.5
				<u>\$ 190,556</u>	<u>\$ 203.51</u>		
Key Bank - Conservation Trust Fund/Lottery							
			Monthly	\$ 162,962	\$ 1.29	Conservation	D104
US Treasury Bills 2.125% Coupons	2.125%	7/31/2024	Semi Annual	\$ 249,023	\$ 592.86	Enterprise	D106
Synchrony BK Retail CTF	0.10%	9/8/2022	Semi Annual	\$ 250,000	\$ 20.83	Enterprise	D106
Texas Capital Bank	0.25%	8/8/2022	Semi Annual	\$ 250,000	\$ 52.08	Enterprise	D106
				<u>\$ 749,023</u>	<u>\$ 665.77</u>		
Total Investment				<u><u>\$ 1,102,541</u></u>	<u><u>\$ 870.58</u></u>		

2888 So Heather Gardens Way
Aurora CO 80014

	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
REVENUE							
D503 Conservation Trust (Lottery)	0	0	0	10,164	9,500	664	19,000
D504 Interest Income	296	135	161	1,082	945	137	1,620
D504.2 2010 Bond Restr Interest	303	8	295	438	56	382	100
D504.3 Interest Income Lottery	1	1	0	9	7	2	12
D505 Recreation Fee Income	125,157	124,728	429	873,374	873,096	278	1,496,736
Restaurant Income	59,007	60,982	(1,976)	318,600	350,727	(32,127)	603,015
D507 Golf Fees Daily	49,324	43,473	5,851	175,861	154,853	21,008	284,281
D507.1 Golf Simulator	0	0	0	882	1,221	(339)	1,578
D509.2 Golf Disc - 40 Play	2,962	4,322	(1,360)	11,317	19,059	(7,743)	25,211
D511 Golf Cart Rental Income	13,439	13,760	(321)	43,135	39,937	3,198	70,315
D511.1 Golf Merchandise	3,582	2,955	627	15,203	12,458	2,745	24,266
D511.2 Golf Lesson	1,330	1,076	254	4,690	5,747	(1,057)	8,900
D511.3 Golf Bag Storage	60	0	60	247	206	41	6,705
D511.4 Golf Pull Cart	730	773	(43)	2,554	2,287	267	4,752
D512 CH Building Rentals	3,420	1,300	2,120	16,739	9,100	7,639	15,600
D513 Events	3,487	1,785	1,702	12,219	17,015	(4,796)	31,670
D513.1 Trips Revenue	2,528	2,750	(222)	22,568	19,250	3,318	33,000
D514 RV Lot Income	8,087	7,380	707	22,491	22,140	351	29,520
D514.1 Garden Plot Income	5	0	5	2,645	2,520	125	2,520
D515 Classes	7,856	7,240	616	45,903	50,680	(4,777)	86,880
D515.1 Donation Revenue	75	0	75	1,893	0	1,893	0
D516 Miscellaneous Revenue	0	0	0	1,035	0	1,035	0
D516.1 Coffee Revenue	227	300	(73)	1,599	2,100	(501)	3,600
D517 Property Tax Revenue	89,459	93,887	(4,428)	485,127	481,198	3,929	500,785
D518 Specific Ownership Tax Revenue	2,502	2,792	(290)	18,195	19,544	(1,349)	33,500
TOTAL REVENUE	373,836	369,647	4,189	2,087,967	2,093,646	(5,679)	3,283,566
D590 Cost of Goods Sold	20,753	21,146	393	110,840	119,193	8,353	205,724
GROSS PROFIT	353,083	348,501	4,581	1,977,127	1,974,453	2,674	3,077,842
OPERATING EXPENSES							
D519 Zion Bank Payee Fee	0	0	0	1,000	1,400	400	1,400
D520 Debt Service Interest	25,616	25,617	1	179,316	179,319	3	306,470
D522 Services - Insurance	4,245	4,724	480	29,712	33,069	3,357	56,690
D523 Services - Audit	0	0	0	34,025	34,025	0	34,025
D524 Services - Professional	933	3,750	2,817	13,581	26,250	12,669	45,000
D525 County Collection Fee	1,343	1,497	154	7,278	7,669	391	7,915
D525.1 Election Expense	53	0	(53)	2,461	0	(2,461)	0
D526 Miscellaneous Expense	0	100	100	1,319	700	(619)	1,200
D526.1 SDA Membership Dues	0	0	0	1,238	1,500	263	1,500
D550 Club House Expenses	60,668	67,650	6,982	438,150	484,524	46,374	808,976
D555 Golf Course Expenses	68,151	65,241	(2,910)	367,201	401,902	34,701	675,123
D557 Restaurant Expenses	43,099	44,313	1,214	276,177	289,898	13,721	498,106
D560 RV Lot Expenses	106	254	148	734	1,779	1,045	3,050
D565 Garden Plot Expenses	0	243	243	0	1,008	1,008	2,084
D566 Conservation Expenses	0	0	0	16,331	0	(16,331)	0
D601 Capital Outlay	38,000	0	(38,000)	38,000	0	(38,000)	397,293
D601.2 2021 Cap Carry Foward Projects	(7)	0	7	54,368	68,310	13,942	76,514
D620 Foundation Expense	48	0	(48)	888	0	(888)	0
D700 Bond Principal Payment	0	0	0	0	0	0	280,000
TOTAL OPERATING EXPENSES	242,254	213,389	(28,865)	1,461,779	1,531,353	69,574	3,195,346
NET OPERATING REVENUE/EXPENSE	110,829	135,113	(24,284)	515,348	443,100	72,247	(117,504)
NON OPERATING EXPENSE							
D605 Gain/Loss Asset Disp	0	0	0	(84)	0	84	0
TOTAL NON OPERATING EXPENSE	0	0	0	(84)	0	84	0
NET REVENUE EXPENSE	110,829	135,113	(24,284)	515,432	443,100	72,331	(117,504)

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	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
ENTERPRISE FUND							
REVENUE							
D504 Bnk Intrst Rsv Acct	296	135	161	1,082	945	137	1,620
D505 Rec Fee Income	125,157	124,728	429	873,374	873,096	278	1,496,736
Restaurant Income	59,007	60,982	(1,976)	318,600	350,727	(32,127)	603,015
D507 Golf Fees Daily	49,324	43,473	5,851	175,861	154,853	21,008	284,281
D507.1 Golf Simulator	0	0	0	882	1,221	(339)	1,578
D509.2 Golf Disc - 40 Play	2,962	4,322	(1,360)	11,317	19,059	(7,743)	25,211
D511 Golf Cart Rental Income	13,439	13,760	(321)	43,135	39,937	3,198	70,315
D511.1 Golf Merchandise	3,582	2,955	627	15,203	12,458	2,745	24,266
D511.2 Golf Lesson	1,330	1,076	254	4,690	5,747	(1,057)	8,900
D511.3 Golf Bag Storage	60	0	60	247	206	41	6,705
D511.4 Golf Pull Cart	730	773	(43)	2,554	2,287	267	4,752
D512 CH Building Rentals	3,420	1,300	2,120	16,739	9,100	7,639	15,600
D513 Events	3,487	1,785	1,702	12,219	17,015	(4,796)	31,670
D513.1 Trips Revenue	2,528	2,750	(222)	22,568	19,250	3,318	33,000
D514 RV Lot Income	8,087	7,380	707	22,491	22,140	351	29,520
D514.1 Garden Plot Income	5	0	5	2,645	2,520	125	2,520
D515 Classes	7,856	7,240	616	45,903	50,680	(4,777)	86,880
D516 Miscellaneous Revenue	0	0	0	1,035	0	1,035	0
D516.1 Coffee Revenue	227	300	(73)	1,599	2,100	(501)	3,600
TOTAL ENTERPRISE REVENUE	281,496	272,959	8,537	1,572,143	1,583,341	(11,198)	2,730,169
D590 Cost of Goods Sold	20,753	21,146	393	110,840	119,193	8,353	205,724
GROSS PROFIT	260,743	251,813	8,930	1,461,303	1,464,148	(2,846)	2,524,445
OPERATING EXPENSES							
D550 Club House Expenses	60,668	67,650	6,982	438,150	484,524	46,374	808,976
D555 Golf Course Expenses	68,151	65,241	(2,910)	367,201	401,902	34,701	675,123
D557 Restaurant Expenses	43,099	44,313	1,214	276,177	289,898	13,721	498,106
D560 RV Lot Expenses	106	254	148	734	1,779	1,045	3,050
D522 Services - Insurance	4,245	4,724	480	29,712	33,069	3,357	56,690
D523 Services - Audit	0	0	0	34,025	34,025	0	34,025
D524 Services - Professional	933	3,750	2,817	13,581	26,250	12,669	45,000
D525.1 Election Expense	53	0	(53)	2,461	0	(2,461)	0
D526 Miscellaneous Expense	0	100	100	1,319	700	(619)	1,200
D526.1 SDA Membership Dues	0	0	0	1,238	1,500	263	1,500
D519 Zion Bank Payee Fee	0	0	0	1,000	1,400	400	1,400
D565 Garden Plot Expenses	0	243	243	0	1,008	1,008	2,084
D601 Capital Outlay	38,000	0	(38,000)	38,000	0	(38,000)	397,293
D601.2 2021 Cap Carry Foward Projects	(7)	0	7	54,368	68,310	13,942	76,514
TOTAL OPERATING EXPENSES	215,247	186,275	(28,972)	1,257,967	1,344,365	86,399	2,600,961
NET OPERATING REVENUE/EXPEN	45,496	65,538	(20,042)	203,336	119,783	83,553	(76,516)
NON OPERATING EXPENSE							
D605 Gain/Loss Asset Disp	0	0	0	(84)	0	84	0
TOTAL NON OPERATIN EXPENSE	0	0	0	(84)	0	84	0
NET ENTERPRISE FUND REVENUE/EX	0	0	0	84	0	84	0

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RESTRICTED FUNDS							
CONSERVATION TRUST FUND (Lottery)							
REVENUE							
D503 Conservation Trust (Lottery Ac	0	0	0	10,164	9,500	664	19,000
D504.3 Interest Inc Lottery	<u>1</u>	<u>1</u>	<u>0</u>	<u>9</u>	<u>7</u>	<u>2</u>	<u>12</u>
TOTAL LOTTERY REVENUE	1	1	0	10,173	9,507	666	19,012
EXPENSES							
D566 Conservation Expenses	<u>0</u>	<u>0</u>	<u>0</u>	<u>16,331</u>	<u>0</u>	<u>(16,331)</u>	<u>0</u>
TOTAL LOTTERY EXPENSES	0	0	0	16,331	0	(16,331)	0
REVENUE OVER(UNDER) EXPENSES	<u>1</u>	<u>1</u>	<u>0</u>	<u>(6,158)</u>	<u>9,507</u>	<u>15,665</u>	<u>19,012</u>
FOUNDATION FUND							
REVENUE							
D515.1 Donation Revenue	<u>75</u>	<u>0</u>	<u>75</u>	<u>1,893</u>	<u>0</u>	<u>1,893</u>	<u>0</u>
TOTAL FOUNDATION REVENUE	75	0	75	1,893	0	1,893	0
EXPENSES							
D620 Foundation Expense	<u>48</u>	<u>0</u>	<u>(48)</u>	<u>888</u>	<u>0</u>	<u>(888)</u>	<u>0</u>
TOTAL FOUNDATION EXPENSES	48	0	(48)	888	0	(888)	0
REVENUE OVER(UNDER) EXPENSES	<u>27</u>	<u>0</u>	<u>27</u>	<u>1,005</u>	<u>0</u>	<u>1,005</u>	<u>0</u>
DEBT SERVICE FUND 2010 BOND ISSUE							
REVENUE							
D517 Property Tax Revenue	89,459	93,887	(4,428)	485,127	481,198	3,929	500,785
D518 Specific Ownership Tax	2,502	2,792	(290)	18,195	19,544	(1,349)	33,500
Bond Restricted Interest	<u>303</u>	<u>8</u>	<u>295</u>	<u>438</u>	<u>56</u>	<u>382</u>	<u>100</u>
TOTAL DEBT SERVICE REVENUE	92,264	96,687	(4,424)	503,759	500,798	2,961	534,385
EXPENSES							
D520 Debt Serv Interest	25,616	25,617	1	179,316	179,319	3	306,470
D525 Cnty Collection Fee	1,343	1,497	154	7,278	7,669	391	7,915
D700 Bond Principal Pymnt	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>280,000</u>
TOTAL DEBT SERVICE EXPENSES	26,959	27,114	155	186,594	186,988	394	594,385
REVENUE OVER (UNDER) EXPENSES	<u>65,305</u>	<u>69,573</u>	<u>(4,269)</u>	<u>317,164</u>	<u>313,810</u>	<u>3,354</u>	<u>(60,000)</u>

2888 So Heather Gardens Way
Aurora CO 80014

Cash - Operating	478,057
Capital Projects - Savings	726,784
Conservation (Lottery) Bank Acct	162,962
Investments	749,023
Investments - Foundation	147,839
Zion Debt Service	526,219
Foundation Account	42,718
Accounts Receivable Net of Allowance	12,008
Inventory	38,860
Prepaid Expenses	21,223
Prop Tax Receivable	500,779
TOTAL CURRENT ASSETS	<u>3,406,471</u>
BUILDING, LAND & EQUIPMENT (Net of Depr)	
CIP Asset	32,195
Restaurant Equipment	144,891
Equipment	281,468
Property	8,406,712
Land At Cost	1,725,000
Intangible Assets	133,190
TOTAL BUILDING, LAND & EQUIPMENT	<u>10,723,456</u>
TOTAL ASSETS & OTHER DEBITS	<u><u>14,129,927</u></u>
CURRENT LIABILITIES	
Accounts & Interest Payable	51,274
Due To/From HGA	116,636
Bonds Payable - Short Term	280,000
Unearned Revenue	51,486
Prepaid Rec Fees	26,161
Gift Cards	11,279
Sales Tax Payable	7,931
Server Tips Payable	2,537
Deferred Property Tax	500,779
Deferred Insurance Claims	22,964
Deferred Revenue - PARQ	7,204
TOTAL CURRENT LIABILITIES	<u>1,078,251</u>
LONG TERM DEBT	
Bond Issue	7,405,000
Deferred Loss Series 2017 Refunding Bond	(614,585)
Original Issue Premium 2017 Bonds	634,207
RV Lot Gate Opener Deposit	1,505
TOTAL CURRENT & LONG TERM LIABILITIES	<u>8,504,379</u>
FUND EQUITY	
Investment In Property	3,007,866
Debt Service Fund	183,438
Conservation Trust Fund (Lottery)	152,789
Heather Gardens Foundation	189,393
Unrestricted Net Assets	1,560,801
Tabor Reserve	15,831
Net Income/(Loss)	515,432
Total Equity	<u>5,625,549</u>

2888 So Heather Gardens Way
Aurora CO 80014

TOTAL LIABILITIES AND EQUITY

14,129,927

**Heather Gardens Metropolitan District
Club House P&L
7/31/2022**

8/3/2022
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	CURRENT ACTUAL	CURRENT BUDGET	CURRENT VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET	
REVENUE								
D512	CH Building Rentals	3,420	1,300	2,120	16,739	9,100	7,639	15,600
D515	Classes	7,856	7,240	616	45,903	50,680	(4,777)	86,880
D513	Events	3,487	1,785	1,702	12,219	17,015	(4,796)	31,670
D516.1	Coffee Revenue	227	300	(73)	1,599	2,100	(501)	3,600
D513.1	Trips Revenue	2,528	2,750	(222)	22,568	19,250	3,318	33,000
	TOTAL REVENUE	17,518	13,375	4,143	99,028	98,145	883	170,750
WAGES/BENEFITS								
C500	Salaries - FTP	8,125	9,091	967	60,703	62,206	1,503	108,305
C510	Salaries - Part Time	6,994	6,701	(293)	43,805	43,760	(45)	75,376
C520	Salaries - Overtime	18	0	(18)	204	0	(204)	0
C530	Salaries - Teachers	6,282	6,972	690	49,310	52,985	3,675	89,935
C540	Taxes - Payroll	1,707	2,156	449	14,710	16,153	1,444	26,803
C550	Retirement Expense	0	445	445	0	3,040	3,040	5,234
C553	Insurance - Personnel	975	1,195	220	6,765	8,364	1,598	14,338
C574	Recruit/Train/Services	0	110	110	203	770	567	1,320
C575	Employee Incentive	0	150	150	456	450	(6)	600
C588	Workers Comp Insurance	206	230	24	1,377	1,610	233	2,829
	TOTAL WAGES/BENEFITS	24,307	27,050	2,744	177,533	189,338	11,805	324,740
OPERATING EXPENSES								
C675.2	Salaries-Charge Out	0	0	0	0	0	0	0
C673	Maintenance Hours	5,709	4,975	(734)	40,089	17,280	(22,809)	27,043
C676	Golf Hours	0	0	0	0	0	0	0
C677	R & G Hours	0	0	0	4,813	0	(4,813)	0
C678	Custodial Hours	6,707	9,548	2,841	52,373	66,838	14,465	114,579
	CHARGE-OUT SUBTOTALS	12,416	14,523	2,107	97,275	84,118	-13,157	141,622
C621.1	Mileage Reimbursement	0	8	8	0	56	56	96
C627	Pool Care & Supplies	795	1,139	344	9,197	11,373	2,176	19,738
C639	Software & IT	244	340	96	2,674	2,380	(294)	4,080
C640	Electric	8,447	8,145	(302)	53,327	53,403	76	93,261
C643	Gas	1,454	1,359	(95)	11,497	12,437	940	20,077
C662	Office Supplies & Postage	717	600	(117)	4,485	4,200	(285)	7,200
C662.1	CC & ActiveNet	710	1,050	340	5,797	7,350	1,553	12,600
C671	Outside Contractors	546	1,451	905	4,735	11,207	6,472	19,662
C683	Repairs - Equipment	220	1,425	1,205	543	6,093	5,550	9,246
C684	Supplies	394	925	531	11,590	14,275	2,685	18,750
C684.1	Custodial Supplies	1,823	2,000	177	13,318	14,000	682	24,000
C684.2	Coffee Supplies	358	230	(128)	1,352	1,610	258	2,760
C686.1	Special Event Supplies	610	710	100	4,380	8,290	3,910	14,420
C686.2	Special Event Contractors	500	1,075	575	2,209	8,725	6,516	17,250
C687	Trips Expense	4,180	2,750	(1,430)	21,077	19,250	(1,827)	33,000
C688	Non Capital Equipment	0	0	0	1,951	22,740	20,789	22,740
C689	Phone & Internet	453	370	(83)	2,721	2,590	(131)	4,440
C698	Water & Sewer	2,495	2,501	6	12,489	11,088	(1,400)	19,294
	TOTAL OPERATING EXPENSES	36,362	40,601	4,239	260,617	295,185	34,569	484,236
	NET REVENUE & EXPENSE	(43,151)	(54,276)	11,126	(339,122)	(386,378)	47,257	(638,226)

**Heather Gardens Metropolitan District
Golf P&L
7/31/2022**

8/3/2022

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		CURR MONTH	CURR MONTH	CURR MONTH	YTD	YTD	YTD	ANNUAL
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	BUDGET
REVENUE								
D507	Golf Fees Daily	49,324	43,473	5,851	175,861	154,853	21,008	284,281
D507.1	Golf Simulator	0	0	0	882	1,221	(339)	1,578
D509.2	Golf Disc - 40 Play	2,962	4,322	(1,360)	11,317	19,059	(7,743)	25,211
D511	Golf Cart Rental Income	13,439	13,760	(321)	43,135	39,937	3,198	70,315
D511.1	Golf Merchandise	3,582	2,955	627	15,203	12,458	2,745	24,266
D511.2	Golf Lesson	1,330	1,076	254	4,690	5,747	(1,057)	8,900
D511.3	Golf Bag Storage	60	0	60	247	206	41	6,705
D511.4	Golf Pull Cart	730	773	(43)	2,554	2,287	267	4,752
TOTAL REVENUE		71,427	66,359	5,068	253,889	235,768	18,120	426,008
WAGES/BENEFITS								
G500	Salaries - FTP	27,021	25,929	(1,093)	185,770	175,270	(10,500)	302,068
G510	Salaries - Part Time	10,709	12,824	2,115	38,172	56,794	18,622	91,736
G520	Salaries - Overtime	429	476	47	2,987	2,619	(368)	4,479
G540	Taxes - Payroll	3,006	3,180	174	20,262	20,696	434	33,787
G550	Retirement Expense	1,550	1,312	(238)	7,355	7,800	445	13,200
G553	Insurance - Personnel	1,802	2,749	946	13,889	17,743	3,853	31,487
G574	Recruit / Train / Service	435	420	(15)	4,397	5,997	1,600	5,997
G575	Employee Incentive	0	500	500	0	1,500	1,500	2,000
G588	Workers Comp Insurance	539	290	(249)	2,556	2,030	(526)	3,567
TOTAL WAGES/BENEFITS		45,491	47,680	2,187	275,388	290,449	15,060	488,321
OPERATING EXPENSES								
G675.2	Salaries-Charged Out	0	0	0	(2,084)	(1,000)	1,084	(1,500)
G450	COGS - Merchandise	2,040	1,537	(503)	8,714	6,478	(2,236)	12,618
G621	Fuel Expense	1,116	751	(366)	5,062	3,471	(1,591)	6,375
G621.1	Mileage Reimbursement	16	21	4	91	124	33	165
G624	Contingency-Water	39	0	(39)	274	0	(274)	10,300
G635	Tree & Shrub Replacement	0	0	0	0	714	714	714
G639	Software & IT	163	258	95	1,273	1,803	529	3,090
G640	Electric	971	814	(157)	4,708	4,996	288	9,312
G640.1	Electric - Pump	9,054	7,639	(1,415)	27,580	24,211	(3,369)	46,243
G643	Gas	30	22	(7)	754	777	23	1,198
G645	Uniforms	0	61	61	0	1,729	1,729	2,035
G662	Office Supplies & Postage	0	0	0	104	0	(104)	52
G662.1	Credit Card Expense	2,901	1,316	(1,585)	9,995	9,213	(782)	15,794
G665	Rent - Equipment	0	0	0	2,386	0	(2,386)	1,442
G670	Asphalt Repairs	0	0	0	0	0	0	4,896
G671	Outside Contractors	1,718	1,400	(318)	3,027	16,170	13,144	19,511
G676.1	Golf Shop Supplies	0	160	160	729	1,120	391	1,920
G680	Radio Communications	0	0	0	160	206	46	206
G683	Repairs - Equipment	2,480	600	(1,880)	11,341	9,600	(1,741)	14,400
G684	Supplies	3,858	3,800	(58)	23,085	33,300	10,215	42,050
G689	Telephone	265	300	35	1,760	2,100	340	3,600
G697	Marketing	50	420	370	1,568	2,920	1,352	5,000
TOTAL OPERATING EXPENSES		24,701	19,099	(5,603)	100,527	117,932	17,405	199,421
NET REVENUE & EXPENSE		1,235	(420)	1,652	(122,026)	(172,613)	50,585	(261,734)

JULY 2022

HGMD Golf Usage Report

Revenue	Current Year					Prior Year				
	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue
Daily Rates										
85+	\$ 9.00	82	\$ 738	270	\$ 2,430	\$ 9.00	74	\$ 666	260	\$ 2,340
Resident	\$ 9.95	0	\$ -	61	\$ 607	\$ 17.05	0	\$ -	1,195	\$ 9,606
Resident Everyday	\$ 10.00	812	\$ 8,120	2,872	\$ 28,710	\$ 10.00	699	\$ 6,990	2,584	\$ 25,840
Guest of Resident- weekday	\$ 13.00	103	\$ 1,339	429	\$ 5,577	\$ 13.04	107	\$ 1,395	427	\$ 5,602
Guest of Resident- weekend	\$ 17.00	87	\$ 1,479	278	\$ 4,724	\$ 17.00	73	\$ 1,241	334	\$ 5,678
Non-Resident Sr. - No Timeframe	\$ 23.00	(6)	\$ (138)	(20)	\$ (380)					
Non-Resident Sr. - Weekday	\$ 14.99	582	\$ 8,727	2,070	\$ 31,026	\$ 14.02	586	\$ 8,213	1,199	\$ 16,797
Non-Resident Sr. - Weekend	\$ 19.01	396	\$ 7,526	1,177	\$ 22,336	\$ 18.00	337	\$ 6,066	1,069	\$ 19,242
Non-Resident - Weekday	\$ 18.13	254	\$ 4,604	859	\$ 15,486	\$ 17.07	255	\$ 4,352	766	\$ 13,041
Non-Resident - Weekend	\$ 22.99	346	\$ 7,954	1,125	\$ 25,908	\$ 22.00	209	\$ 4,598	801	\$ 17,656
Junior- weekday	\$ 9.00	32	\$ 288	229	\$ 2,061	\$ 9.00	54	\$ 486	157	\$ 1,413
Junior- weekend	\$ 12.00	13	\$ 156	38	\$ 456	\$ 12.00	17	\$ 204	61	\$ 732
Twilight	\$ 14.00	78	\$ 1,092	137	\$ 1,918	\$ 12.00	124	\$ 1,488	281	\$ 3,372
2 for 20 Special	\$ -		\$ -			\$ -	0	\$ -	9	\$ 99
2 for 24 Special	\$ 11.97	342	\$ 4,096	1,766	\$ 21,195	\$ 11.00	179	\$ 1,969	835	\$ 9,185
2 for 1	\$ 18.00		\$ -			\$ 18.00	0	\$ -	0	\$ -
2 for 1 (free player)	\$ -		\$ -			\$ -	0	\$ -	0	\$ -
League - Weekend	\$ 18.00	0	\$ -	51	\$ 918	\$ 18.00	32	\$ 576	175	\$ 3,150
League - Weekday	\$ 15.00	24	\$ 360	966	\$ 14,490	\$ 14.00	234	\$ 3,276	1,378	\$ 19,292
40 Play Punches	\$ 9.00	291	\$ 2,619	1,070	\$ 9,617	\$ 8.33	508	\$ 4,232	2,215	\$ 18,103
Complimentary Round-Employee	\$ -		\$ -			\$ -	0	\$ -	0	\$ -
Complimentary Round	\$ -		\$ -			\$ -	0	\$ -	0	\$ -
Adjustment to Income	\$ -		\$ 2,905		\$ (1,869)	\$ -	0	\$ 698	0	\$ (2,802)
Golf Daily Fee		3,436	\$ 51,865	13,378	\$ 185,210	\$ -	3,488	\$ 46,450	13,746	\$ 168,346

Other Golf Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue
40 Play Card	\$ 8.10	52	\$ 421	243	\$ 1,968					
Rider Carts	\$ 8.68	1,549	\$ 13,439	4,977	\$ 43,135	\$ 8.67	1,541	\$ 13,360	4,502	\$ 38,776
Pull Cart	\$ 6.00	82	\$ 492	323	\$ 1,938	\$ 6.00	117	\$ 702	360	\$ 2,520
Golf Simulator	\$ 13.50	0	\$ -	45	\$ 882	\$ 10.00	0	\$ -	61	\$ 1,185
Golf Merchandise D511.1			\$ 3,582		\$ 15,204			\$ 2,869		\$ 12,095
Golf Lessons		13	\$ 1,330	41	\$ 4,690		13	\$ 1,045	70	\$ 5,580
Golf Bag Storage	\$ 60.00	1	\$ 60	3	\$ 247			\$ -	4	\$ 400
Golf Club Rentals	\$ 14.00	17	\$ 238	44	\$ 616					

Total Revenue		\$ 71,427		\$ 253,889		\$ 64,426		\$ 228,902
Golf Course Expenses		\$ 70,192		\$ 375,915		\$ 68,334		\$ 373,865
Profit/(Loss)		\$ 1,235		\$ (122,026)		\$ (3,908)		\$ (144,963)

# of Days Golf Course Closed	1	70	0	59
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**Heather Gardens Metropolitan District
Restaurant P&L
7/31/2022**

8/3/2022
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		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET		
SUMMARY										
	Sales	59,007	60,982	(1,976)	318,600	350,728	(32,127)	603,015		
	Cost of Goods Sold	18,715	19,609	894	102,126	112,714	10,589	193,106		
	Gross Profit	40,292	41,373	(1,081)	216,474	238,014	(21,540)	409,909		
	Wages & Benefits	34,929	34,061	(867)	211,815	217,874	6,060	375,186		
	Operating Expense	8,169	10,251	2,082	64,362	72,025	7,662	122,919		
	Net Income/(Loss)	(2,806)	(2,939)	133	(59,703)	(51,885)	(7,818)	(88,196)		
SALES										
D506	Restaurant Food	48,032	52,286	(4,255)	263,335	300,509	(37,173)	511,205		
D506.1	Restaurant Beer	4,031	2,624	1,407	20,968	13,898	7,070	25,580		
D506.2	Restaurant Wine	2,709	2,678	31	16,585	18,486	(1,901)	33,752		
D506.3	Restaurant Liquor	4,235	3,394	841	17,712	17,835	(123)	32,478		
	TOTAL SALES	59,007	60,982	(1,976)	318,600	350,728	(32,127)	603,015		
COST OF GOODS SOLD										
H450	COGS - Food	16,571	17,777	1,206	90,881	102,173	11,292	173,810	<u>COGS Percentages</u>	
H455	COGS - Beer	1,004	787	(217)	5,214	4,169	(1,045)	7,674	<u>Current</u>	<u>YTD</u>
H455.1	COGS - Wine	653	536	(117)	3,996	3,697	(299)	6,750	34.5%	34.5%
H455.2	COGS - Liquor	487	509	22	2,035	2,675	641	4,872	24.9%	24.9%
	TOTAL COST OF GOODS	18,715	19,609	894	102,126	112,714	10,589	193,106	24.1%	24.1%
	GROSS PROFIT	40,292	41,373	(1,081)	216,474	238,014	(21,540)	409,909	11.5%	11.5%
		68%	68%		68%	68%			31.7%	32.1%
WAGES/BENEFITS										
H500	Salaries - Full Time	17,805	13,953	(3,852)	124,938	95,421	(29,517)	165,849		
H510	Salaries - Part Time	9,095	14,026	4,931	36,821	80,667	43,847	138,694		
H520	Salaries - Overtime	1,153	0	(1,153)	5,712	0	(5,712)	0		
H540	Taxes - Payroll	3,133	2,451	(681)	20,578	19,166	(1,412)	31,329		
H550	Retirement Expense	438	698	260	2,190	4,771	2,581	8,214		
H553	Insurance Emp Health	2,519	1,988	(531)	15,815	12,834	(2,981)	22,776		
H574	Recruiting/Training	475	265	(210)	3,006	1,855	(1,151)	3,280		
H575	Employee Incentive	0	400	400	658	1,200	542	1,600		
H588	Workers Com Insurance	311	280	(31)	2,097	1,960	(137)	3,444		
	TOTAL WAGES/BENEFITS	34,929	34,061	(867)	211,815	217,874	6,060	375,186		
OPERATING EXPENSES										
H673	Maintenance Hours	223	390	167	2,264	1,875	(390)	2,551		
H674	Custodial Hours	595	525	(70)	1,477	3,675	2,198	6,300		
	CHARGE-OUTS SUBTOTAL	818	915	97	3,741	5,550	1,808	8,851		

**Heather Gardens Metropolitan District
Restaurant P&L
7/31/2022**

8/3/2022
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		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
H639	Software & IT	547	500	(47)	3,723	3,500	(223)	6,000
H640	Electric	2,112	2,036	(76)	13,332	13,351	19	23,315
H643	Gas	363	340	(24)	2,874	3,109	235	5,019
H644	Water	251	252	2	1,206	1,055	(151)	1,858
H645	Phone & TV	330	300	(30)	2,292	2,100	(192)	3,600
H646	Trash Removal	400	400	0	2,733	2,800	67	4,800
H651	Uniforms	43	150	107	175	600	425	900
H652	Discounts & Comps	722	500	(222)	3,354	3,500	146	6,000
H655	Linen Service	98	0	(98)	596	0	(596)	0
H662	Office Supplies	54	100	46	512	300	(212)	500
H671	Outside Contractors	25	358	333	3,410	3,360	(50)	6,000
H681	Credit Card Fees	1,553	1,100	(453)	8,908	7,700	(1,208)	13,200
H683	Repairs - Equipment	0	300	300	461	2,100	1,639	3,600
H684	China/Glass/Flatware	0	200	200	53	1,400	1,347	2,400
H684.1	Kitchen Supplies	625	1,500	875	6,420	10,500	4,080	18,000
H685	Cleaning Supplies	178	300	122	3,150	2,100	(1,050)	3,600
H688	Non Capital Equipment	0	500	500	4,551	3,500	(1,051)	6,000
H689	Marketing	50	500	450	922	3,500	2,578	6,000
H690	Licenses	0	0	0	1,949	2,000	51	3,276
	TOTAL OPERATING EXPENSES	8,169	10,251	2,082	64,362	72,025	7,662	122,919
	NET REVENUE & EXPENSE	(2,806)	(2,939)	134	(59,703)	(51,885)	(7,818)	(88,196)

Monthly Data from
SPOTON POS

July						
Sales per hour						
	Hour	Net Sales per hour	# Checks	# Guests	GCA	
	10:00 AM	\$3,262.18	1695	3691	\$15.79	
	11:00 AM	\$9,570.20				
	12:00 PM	\$11,186.90				
	1:00 PM	\$6,070.50				
	2:00 PM	\$3,980.33				
	3:00 PM	\$3,142.25				
	4:00 PM	\$8,013.45				
	5:00 PM	\$10,050.40				
	6:00 PM	\$1,728.45				
	7:00 PM	\$108.50				
	8:00 PM	\$18.00				
	9:00 PM	\$1,176.00				
	Grand Totals	\$58,307.16				
Top selling items						
	Sunday Brunch	631				
	Lunch Special \$10.75	252				
	H. Gardens Cheeseburger	194				
	Dinner Special	161				
	Fish"n Chips	125				
	margaritaville	112				
	Chicken Croissant Sand.	123				
	Reuben Sandwich	104				
	Chef Cobb Salad	94				
	Coconut Shrimp	109				
	Turkey Club	96				
	Thai Chicken Salad	78				
	Shrimp Louis	74				
	Fried Chicken Basket	92				
	House Salad	116				
	BBQ Bacon Cheeseburger	58				
	BBQ Pulled Pork Sand.	64				
	Beet Salad	52				
	Bowl of Soup	120				
	Black and Bleu Burger	47				
	Brat & Chips with Kraut	66				
	Chicken Caesar Salad	38				
	Chili Rellanos	62				
	Meatloaf Dinner	36				
	4th july	36				
	French Fries	312				
	Open Food	53				
	Half Chicken Dinner	29				
	Mozzarella Sticks	47				
	Fried Chicken Sand.	30				
	Pie of the week	59				
	Impossible Veg. Burger	22				
	Cup of Soup	61				
	Sweet Potato Fries	137				

Monthly Data from
SPOTON POS

Warm Lattice Cherry Pie	37							
Cauliflower Bites	23							
Steak of the Day	12							
Gouda bites	12							
Ice Cream Sundae	19							
Fries	27							
Plain Burger	5							
Homemade Chips	503							
Golf ladies Wed Special	4							
Scoop Of Ice Cream	24							
Golf Ladies Special	3							
Tortilla Chips	5							
Caesar Salad	10							
Boston Cream Pie	3							
Chicken Salad Croissant	1							
BLT	2							
Grilled Cheese	1							
Bratwurst & Chips	1							
Cottage Cheese	4							
Coleslaw	4							
Fruit	1							
Dinner Roll	3							
Side Bacon	1							

Monthly Data from
SPOTON POS

Jan thru July						
Sales per hour						
	Hour	Net Sales per hour		# Checks	# Guests	GCA
	6:00 AM	\$329.25		9186	19749	\$15.96
	8:00 AM	\$7.00				
	9:00 AM	\$529.30				
	10:00 AM	\$15,436.68				
	11:00 AM	\$45,539.64				
	12:00 PM	\$60,214.75				
	1:00 PM	\$34,228.96				
	2:00 PM	\$25,353.08				
	3:00 PM	\$23,634.10				
	4:00 PM	\$40,952.23				
	5:00 PM	\$55,777.85				
	6:00 PM	\$10,163.80				
	7:00 PM	\$1,174.65				
	8:00 PM	\$653.05				
	9:00 PM	\$1,258.10				
	11:00 PM	\$35.50				
	Grand Totals	\$315,287.94				
	Top selling items					
	Sunday Brunch	2,932.00				
	Lunch Special \$10.75	1,602.00				
	Fish"n Chips	979				
	Dinner Special	893				
	H. Gardens Cheeseburger	922				
	Reuben Sandwich	607				
	Chef Cobb Salad	538				
	Coconut Shrimp	655				
	Chicken Croissant Sand.	581				
	Turkey Club	499				
	Thai Chicken Salad	356				
	Fried Chicken Basket	489				
	BBQ Pulled Pork Sand.	387				
	Shrimp Louis	329				
	Bowl of Soup	781				
	BBQ Bacon Cheeseburger	319				
	House Salad	488				
	Meatloaf Dinner	250				
	Baja Style Fish Tacos	281				

Monthly Data from
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Black and Bleu Burger	267			
Open Food	479			
Beet Salad	234			
Steak of the Day	164			
Brat & Chips with Kraut	278			
Cup of Soup	546			
Fried Chicken Sand.	209			
Cheese Ravioli Dinner	162			
Chicken Caesar Salad	163			
Impossible Veg. Burger	157			
French Fries	1,701.00			
Half Chicken Dinner	135			
Chili Rellanos	220			
margaritaville	128			
Pie of the week	266.5			
Mozzarella Sticks	190			
Sweet Potato Fries	800			
Cauliflower Bites	141			
Gouda bites	114			
Warm Lattice Cherry Pie	176			
Lunch Memorial \$12.50	67			
Stanley Deal	108			
4th july	37			
Fries	170			
Ice Cream Sundae	96			
BLT	60			
Side Salad	45			
Lunch Memorial \$10	31			
Plain Burger	21			
Scoop Of Ice Cream	143			
Caesar Salad	65			
Homemade Chips	2,825.50			
Grilled Cheese	15			
Golf Ladies Special	12			
Brunch	9			
Salad Bar	10			
Tortilla Chips	18			
Turkey Club Sandwich	7			
Cheesecake of the week	12			
Boston Cream Pie	11			
Coleslaw	31			
Bratwurst & Chips	8			
Dinner Salad Bar	4			
Golf ladies Wed Special	4			
Cottage Cheese	13			

Monthly Data from
SPOTON POS

Mashed Potatoes	5			
Chicken Salad Croissant	1			
Dinner Roll	11			
Chicken Quesadilla	2			
Salad Bar with Entree	2			
Green Beans	3			
Pepper cheese bites	1			
Fruit	2			
Onion Rings	2			
Side Bacon	2			
Add Guacamole	1			