



Heather Gardens

METROPOLITAN DISTRICT

NOTICE OF PUBLIC MEETING OF THE HGMD GOLF COMMITTEE August 10, 2021 1:00 PM

Pursuant to Section 24-6-402(2)(c), C.R.S., the Golf Committee to the Board of Directors of the Heather Gardens Metropolitan District hereby gives notice that it will hold a Zoom videoconference meeting at **1:00 PM on August 10, 2021**. The meeting will be held for the purpose of conducting such business as may come before the Committee. This meeting is open to the public.

THIS MEETING WILL BE AVAILABLE BY VIDEOCONFERENCE TO PRESERVE THE HEALTH, SAFETY, AND WELFARE OF THE PUBLIC IN LIGHT OF THE IMMINENT THREAT CAUSED BY THE COVID-19 PANDEMIC.

Join Zoom Meeting

<https://zoom.us/j/94617797543?pwd=SVpWbjlodXQ0T1NiWUlvQWdjMGxVUT09>

Meeting ID: 946 1779 7543

Password: 161653

or

Dial-In Number: +1 346 248 7799 US

AGENDA

Committee Members: Michael George Chair; Debra Madril, Tom Parko, Ed Bradley, Beulah Gould, JoAnn Fitch, Linda Hileman, Linda Savage

Staff: Greg Kohr, Golf Pro; Brian Benko, Golf Course Superintendent

- 1) Determine Quorum Present
- 2) Call meeting to order
- 3) Chair Comments
- 4) Review/Approval of Report – July 13, 2021 of Regular Meeting
- 5) Review of Golf Financial Report – July 2021
- 6) Golf Course Superintendent report on activities
- 7) Golf Pro report on activities
- 8) Report/Comments by Men's Club President
- 9) Report/Comments by Ladies' Club President
- 10) Unfinished Business
- 11) New business
 - a. Discuss cancellation of September 14 meeting
- 12) Residents wishing to speak on non-agenda items – time limit 3 minutes
- 13) Adjournment

Residents wishing to speak on agenda items will be given the opportunity at the time the item is discussed.

Note: Golf Committee meetings, when held, are on the second Tuesday of each month at 1:00 PM.

The next meeting will be held on Tuesday, October 12, 2021 at 1:00 p.m.

Golf Committee Meeting notes – July 13, 2021

1. Called to order at 1:00 PM.
2. Quorum present.
3. Minutes from June meeting approved.
4. Financial reviewed and approved.
5. Golf Supervisor – Brian received many complements for the way the course looks. Reported that a new drainage system was installed at #9 bunker. They plan a similar system for #5 bunker. Green aeration and fertilization coming to a green near you soon. Irrigation system was discussed, it will have to be done in parts due to cost.
6. Golf Pro - Greg stated that 2 High School tournaments had been hosted and others are being planned. Greg will be doing some "online" specials as demand allows. A clock for the Pro shop was suggested, Greg hopes to have one for the 1st tee soon.
7. Men's Club - Ed Bradley reported that the Men's Club has 75-80% of their 110 members playing regularly. Planning a Beer & Brats session.
8. Women's Club - Beulah Gould reported that the women are playing 60 and staying for lunch. Windsor Woman's club won't play them, don't like the format (their format). Women made a record \$800+ on their bake sale.
9. Reviewed 2022 rates and made recommendations for the Metro District Board to consider.
10. Adjourned at 2:00 pm.

Mike George, Chair

**Heather Gardens Metropolitan District
Golf P&L
07/31/2021**

8/6/2021
8:52 AM

	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
REVENUE							
D507 Golf Fees Daily	42,207	52,624	(10,417)	150,344	197,192	(46,848)	332,695
D507.1 Golf Simulator	0	240	(240)	1,185	2,080	(895)	3,720
D509.2 Golf Disc - 40 Play	4,196	2,052	2,144	18,504	10,656	7,848	17,064
D511 Golf Cart Rental Income	13,359	11,050	2,309	38,774	43,945	(5,172)	69,105
D511.1 Golf Merchandise	2,869	4,000	(1,131)	12,095	17,046	(4,951)	30,955
D511.2 Golf Lesson	1,045	700	345	5,580	2,645	2,935	4,090
D511.3 Golf Bag Storage	0	0	0	200	0	200	6,525
D511.4 Golf Pull Cart	750	794	(44)	2,220	3,088	(868)	5,064
TOTAL REVENUE	64,426	71,460	(7,034)	228,902	276,652	(47,751) 0	469,218
WAGES/BENEFITS							
G500 Salaries - FTP	25,005	24,047	(958)	176,984	167,200	(9,784)	287,846
G510 Salaries - Part Time	15,581	10,889	(4,692)	52,013	48,927	(3,086)	75,819
G520 Salaries - Overtime	462	500	38	2,544	2,800	256	4,200
G540 Taxes - Payroll	3,532	2,835	(697)	20,370	19,306	(1,064)	31,086
G545 Temporary Outside Labor	0	0	0	0	700	700	1,400
G550 Retirement Expense	1,569	946	(623)	7,689	6,622	(1,067)	11,349
G553 Insurance - Personnel	2,500	3,014	514	17,649	19,454	1,805	34,524
G574 Recruit / Train / Service	604	420	(184)	957	5,778	4,821	5,778
G575 Employee Incentive	608	250	(358)	608	500	(108)	1,000
G588 Workers Comp Insurance	(40)	265	305	1,840	1,855	15	3,760
TOTAL WAGES/BENEFITS	49,821	43,166	(6,655)	280,654	273,142	(7,512) 0	456,762
OPERATING EXPENSES							
G675.2 Salaries-Charged Out	0	0	0	(1,033)	(3,064)	(2,031)	(4,598)
G450 COGS - Merchandise	1,235	2,080	845	4,780	8,865	4,085	16,106
G621 Fuel Expense	1,041	788	(253)	3,569	3,496	(73)	6,189
G621.1 Mileage Reimbursement	0	20	20	21	100	79	160
G624 Contingency-Water	0	0	0	0	0	0	10,000
G635 Tree & Shrub Replacement	0	0	0	0	700	700	700
G639 Software & IT	148	250	102	1,579	1,750	171	3,000
G640 Electric	826	862	36	5,017	4,569	(448)	7,738
G640.1 Electric - Pump	6,430	3,715	(2,715)	21,275	21,045	(230)	34,545
G643 Gas	18	23	5	687	532	(155)	899
G645 Uniforms	0	60	60	276	1,695	1,419	1,995
G662 Office Supplies & Postage	0	0	0	0	0	0	50
G662.1 Credit Card Expense	2,392	2,358	(34)	8,312	9,130	818	15,484
G665 Rent - Equipment	0	0	0	708	400	(308)	1,400
G670 Asphalt Repairs	0	0	0	0	0	0	4,800
G671 Outside Contractors	2,496	1,120	(1,376)	13,788	15,440	1,652	18,877
G676.1 Golf Shop Supplies	35	155	120	1,816	1,085	(731)	1,864
G680 Radio Communications	0	200	200	595	200	(395)	200
G683 Repairs - Equipment	1,209	1,167	(42)	7,445	8,169	724	14,000
G684 Supplies	2,391	3,880	1,489	20,401	29,516	9,115	40,896
G688 Non Capital Equipment	0	0	0	2,132	0	(2,132)	0
G689 Telephone	292	300	8	1,843	2,100	257	3,600
G697 Marketing	0	750	750	0	5,250	5,250	6,000
TOTAL OPERATING EXPENSES	18,513	17,728	(785)	93,211	110,978	17,767 0	183,905
NET REVENUE & EXPENSE	(3,908)	10,566	(14,474)	(144,963)	(107,468)	(37,496) 0	(171,449)

JULY 2021

HGMD Golf Usage Report

Revenue	Current Year					Prior Year				
	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue
Daily Rates										
85+	\$ 9.00	74	\$ 666	260	\$ 2,340	\$ 8.00	73	\$ 584	134	\$ 1,656
Resident	\$ 17.05	0	\$ -	1,195	\$ 9,606	\$ 9.00	847	\$ 7,623	2,038	\$ 25,965
Resident Everyday	\$ 10.00	699	\$ 6,990	2,584	\$ 25,840					
Guest of Resident- weekday	\$ 13.04	107	\$ 1,395	427	\$ 5,602	\$ 12.00	90	\$ 1,080	148	\$ 2,922
Guest of Resident- weekend	\$ 17.00	73	\$ 1,241	334	\$ 5,678	\$ 15.00	50	\$ 750	233	\$ 4,245
Non-Resident Sr. - Weekday	\$ 14.02	586	\$ 8,213	1,199	\$ 16,797	\$ 12.00	746	\$ 8,952	1,624	\$ 28,895
Non-Resident Sr. - Weekend	\$ 18.00	337	\$ 6,066	1,069	\$ 19,242	\$ 15.00	248	\$ 3,720	693	\$ 14,118
Non-Resident - Weekday	\$ 17.07	255	\$ 4,352	766	\$ 13,041	\$ 15.00	424	\$ 6,360	1,136	\$ 22,950
Non-Resident - Weekend	\$ 22.00	209	\$ 4,598	801	\$ 17,656	\$ 18.00	313	\$ 5,634	844	\$ 20,805
Junior- weekday	\$ 9.00	54	\$ 486	157	\$ 1,413	\$ 8.00	23	\$ 184	70	\$ 746
Junior- weekend	\$ 12.00	17	\$ 204	61	\$ 732	\$ 10.00	18	\$ 180	39	\$ 570
Twilight	\$ 12.00	124	\$ 1,488	281	\$ 3,372	\$ 10.00	154	\$ 1,540	49	\$ 2,030
2 for 20 Special	\$ -	0	\$ -	9	\$ 99	\$ 10.00	413	\$ 4,135	888	\$ 13,014
2 for 22 Special	\$ 11.00	179	\$ 1,969	835	\$ 9,185					
2 for 1	\$ 18.00	0	\$ -	0	\$ -	\$ 18.00	0	\$ -	0	\$ -
2 for 1 (free player)	\$ -	0	\$ -	0	\$ -	\$ -	0	\$ -	0	\$ -
League - Weekend	\$ 18.00	32	\$ 576	175	\$ 3,150					
League - Weekday	\$ 14.00	234	\$ 3,276	1,378	\$ 19,292	\$ 12.00	250	\$ 2,997	595	\$ 10,136
40 Play Punches	\$ 8.33	508	\$ 4,232	2,215	\$ 18,103	\$ -	409	\$ -	835	\$ -
Complimentary Round-Employee	\$ -	0	\$ -	0	\$ -	\$ -	27		35	\$ -
Complimentary Round	\$ -	0	\$ -	0	\$ -	\$ -	0	\$ -	1	\$ -
Adjustment to Income	\$ -	0	\$ 698	0	\$ (2,802)	\$ -	0	\$ -	0	\$ -
Golf Daily Fee		3,488	\$ 46,450	13,746	\$ 168,346		4,085	\$ 43,739	9,362	\$ 148,052

Other Golf Revenue										
40 Play Card							\$ 3,264		\$ 10,004	
Rider Carts	\$ 8.67	1,541	\$ 13,360	4,502	\$ 38,776	\$8.50/\$7.50	1,278	\$ 9,585	2,753	\$ 22,447
Pull Cart	\$ 6.00	117	\$ 702	360	\$ 2,520	\$ -	0	\$ -	0	\$ -
Golf Simulator	\$ 10.00	0	\$ -	61	\$ 1,185	\$ 10.00			83	\$ 830
Golf Merchandise D511.1			\$ 2,869		\$ 12,095			\$ 3,702		\$ 13,079
Golf Lessons		13	\$ 1,045	70	\$ 5,580			\$ 1,110		\$ 3,120
Golf Bag Storage			\$ -	4	\$ 400			\$ -		\$ -
Golf Club/ Pull Cart Rentals								\$ 754		\$ 2,509

Total Revenue		\$ 64,426		\$ 228,902		\$ 62,154		\$ 200,041
Golf Course Expenses		\$ 68,334		\$ 373,865		\$ 70,045		\$ 373,720
Profit/(Loss)		\$ (3,908)		\$ (144,963)		\$ (7,891)		\$ (173,679)

# of Days Golf Course Closed	0	59	0	83
-------------------------------------	---	----	---	----