

# HEATHER GARDENS METROPOLITAN DISTRICT

## Budget Exceptions Report

Through: 03/31/22

	YTD ACTUAL	YTD BUDGET	VARIANCE FAVORABLE (UNFAVORABLE)	% of Budget	Annual Budget	% of Annual Budget Spent
Total Revenue	\$ 730,799	\$ 770,742	\$ (39,943)	-5.2%	\$ 3,283,566	22%
Cost of Goods Sold	\$ 32,533	\$ 43,145	\$ 10,612	24.6%	\$ 205,724	16%
Gross Profit	\$ 698,266	\$ 727,597	\$ (29,331)		\$ 3,077,842	
Operating Expenses	\$ 534,683	\$ 605,812	\$ 71,129	11.7%	\$ 2,721,539	20%
<b>Net Operating Income/(Loss)</b>	<b>\$ 163,583</b>	<b>\$ 121,785</b>	<b>\$ 41,798</b>		<b>\$ 356,303</b>	
Capital Improvements Exp	\$ 54,288	\$ 68,310	\$ 14,022		\$ 473,807	
<b>Net Surplus/(Loss)</b>	<b>\$ 109,295</b>	<b>\$ 53,475</b>	<b>\$ 55,820</b>		<b>\$ (117,504)</b>	

### Executive Summary

#### Club House

Revenue	\$ 34,279	\$ 42,175	\$ (7,896)	-18.7%	\$ 170,750	20%
Expenses	\$ 183,414	\$ 207,392	\$ 23,978	11.6%	\$ 808,976	23%
<b>Net Subsidy</b>	<b>\$ (149,135)</b>	<b>\$ (165,216)</b>	<b>\$ 16,082</b>		<b>\$ (638,226)</b>	

#### Golf

Revenue	\$ 22,165	\$ 28,169	\$ (6,004)	-21.3%	\$ 426,008	5%
Expenses	\$ 125,216	\$ 164,090	\$ 38,874	23.7%	\$ 687,742	18%
<b>Net Subsidy</b>	<b>\$ (103,051)</b>	<b>\$ (135,921)</b>	<b>\$ 32,870</b>		<b>\$ (261,734)</b>	

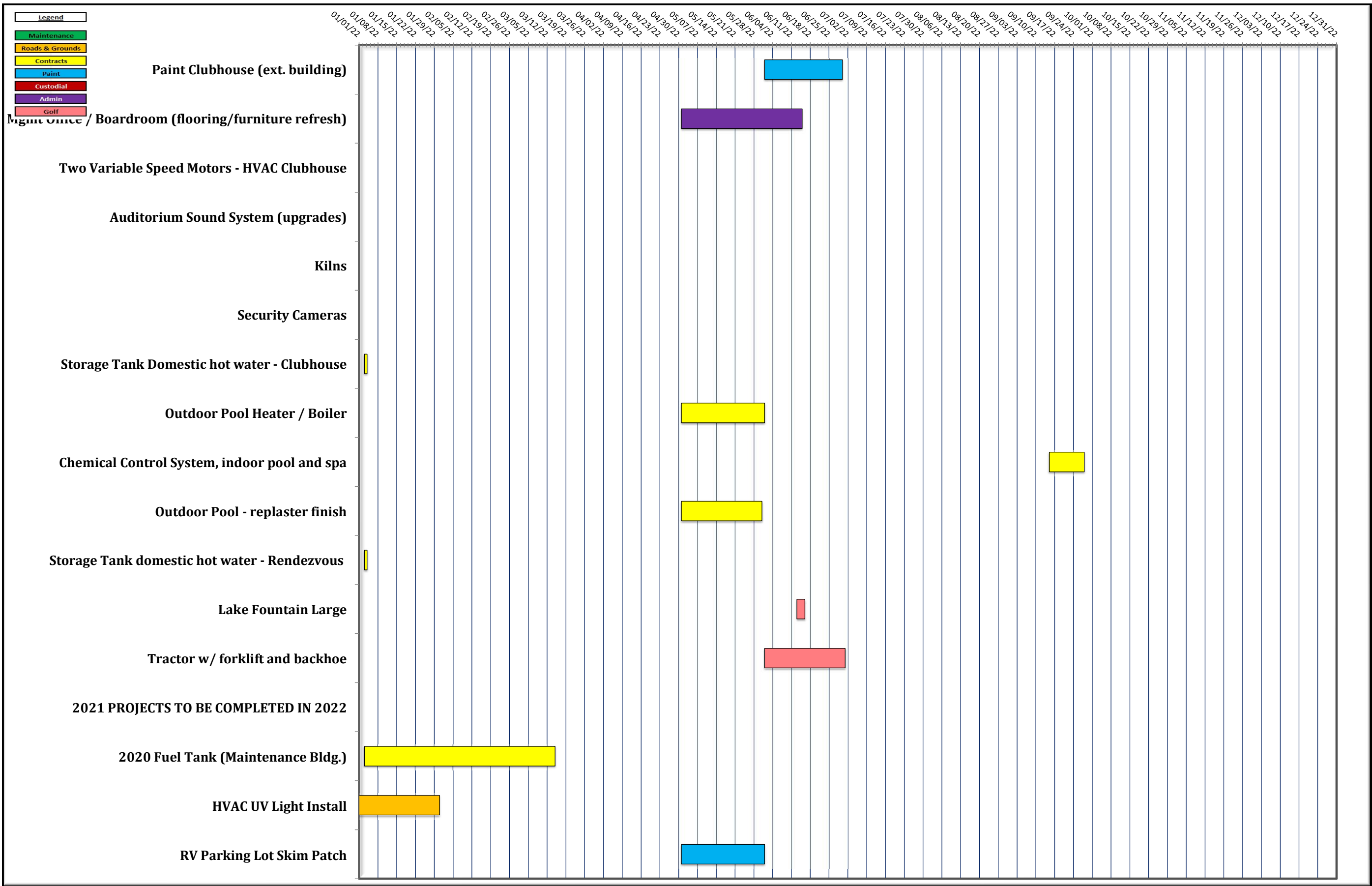
#### Restaurant

Revenue	\$ 93,983	\$ 127,837	\$ (33,854)	-26.5%	\$ 603,015	16%
Cost of Goods Sold	\$ 30,719	\$ 41,049	\$ 10,330	25.2%	\$ 193,106	16%
Gross Profit	\$ 63,264	\$ 86,788	\$ (23,524)	-27.1%	\$ 409,909	
Expenses	\$ 104,614	\$ 119,068	\$ 14,454	12.1%	\$ 498,106	21%
<b>Net Subsidy</b>	<b>\$ (41,350)</b>	<b>\$ (32,280)</b>	<b>\$ (9,070)</b>		<b>\$ (88,197)</b>	

Restricted Funds	Total		Net	Cash Balance
	Total Revenue	Expenses	Surplus/(Loss)	
Conservation Trust Fund	\$ 5,465	\$ 12,652	\$ (7,187)	\$ 158,254
Debt Service Fund	\$ 189,928	\$ 79,577	\$ 110,351	\$ 370,639
Foundation Fund	\$ 250	\$ (107)	\$ 357	\$ 190,256

**HGMD MONTHLY CAPITAL RESERVE REPORT FOR PERIOD ENDING:  
MARCH 2022**

STATUS	PROJECT OWNER	DEPT.	2022 APPROVED PROJECTS	ACCT	2022 APPROVED BUDGET AMOUNT	2022 SIGNED CONTRACT AMOUNT	% VAR	START DATE	FINISH DATE	#DAYS	2022 INVOICES PAID	+/- SIGNED CONTRACT AMOUNT	% VAR FROM CONTRACT	TOTAL UNDER / (OVER) BUDGET	PROJECT Notes / Comments
					A	B				D	B-C-D	A-C-D			
In Process	Don	Clubhouse	Paint Clubhouse (ext. building)	D601	\$52,672		-100%	06/01/22	06/30/22	29		\$0	#DIV/0!	\$52,672	Our Preferred Vendor DCC's pricing came in approx \$5,500 over budget. Waiting on other vendors pricing before making a recommendation.
not-started	Jason	Admin.	Mgmt Office / Boardroom (flooring/furniture refresh)	D601	\$20,960		-100%	05/01/22	06/15/22	45		\$0	#DIV/0!	\$20,960	
not-started	Jon H	Clubhouse	Two Variable Speed Motors - HVAC Clubhouse	D601	\$11,285		-100%			0		\$0	#DIV/0!	\$11,285	Not needed at this time
not-started	Montrell	Clubhouse	Auditorium Sound System (upgrades)	D601	\$6,885		-100%			0		\$0	#DIV/0!	\$6,885	Auditorium Sound System is working as it should and does not need to be replaced at this time.
not-started	Montrell	Clubhouse	Kilns	D601	\$28,212		-100%			0		\$0	#DIV/0!	\$28,212	Kilns appear to be working properly and might not need replacement.
not-started	Montrell	Clubhouse	Security Cameras	D601	\$6,478		-100%			0		\$0	#DIV/0!	\$6,478	Researching what rooms in the clubhouse need cameras.
Completed	Jon H	Clubhouse	Storage Tank Domestic hot water - Clubhouse	D601	\$21,159		-100%	01/03/22	01/04/22	1	\$0	\$0	#DIV/0!	\$21,159	Tank actively leaking in Nov 2021, emergency fix completed (Nov '21).
not-started	Jon H	Pools	Outdoor Pool Heater / Boiler	D601	\$32,704		-100%	05/01/22	06/01/22	31		\$0	#DIV/0!	\$32,704	
not-started	Jon H	Pools	Chemical Control System, indoor pool and spa	D601	\$17,361		-100%	09/15/22	09/28/22	13		\$0	#DIV/0!	\$17,361	
not-started	Jon H	Pools	Outdoor Pool - replaster finish	D601	\$60,020		-100%	05/01/22	05/31/22	30		\$0	#DIV/0!	\$60,020	
Completed	Jon H	Restaurant	Storage Tank domestic hot water - Rendezvous	D601	\$21,159		-100%	01/03/22	01/04/22	1	\$0	\$0	#DIV/0!	\$21,159	Tank starting to leak in Nov 2021, emergency fix completed (Nov '21).
not-started	Brian/Greg	Golf	Lake Fountain Large	D601	\$11,355		-100%	06/13/22	06/16/22	3		\$0	#DIV/0!	\$11,355	
not-started	Brian/Greg	Golf	Tractor w/ forklift and backhoe	D601	\$48,873		-100%	06/01/22	07/01/22	30		\$0	#DIV/0!	\$48,873	
			<b>TOTAL 2022 FUNDED PROJECTS</b>		<b>\$339,123</b>	<b>\$0</b>	<b>-100%</b>				<b>\$0</b>	<b>\$0</b>	<b>#DIV/0!</b>	<b>\$339,123</b>	
			<b>2022 CONTINGENCY PROJECTS</b>												
			<i>Future event or circumstance which is possible, but cannot be predicted with certainty</i>												
not-started	Management	Management	2022 Contribution to Reserves	D601	\$58,170							\$0	#DIV/0!	\$58,170	
not-started				D601								\$0	#DIV/0!	\$0	
not-started				D601								\$0	#DIV/0!	\$0	
			<b>TOTAL 2022 CONTINGENCY PROJECTS</b>		<b>\$58,170</b>	<b>\$0</b>					<b>\$0</b>	<b>\$0</b>		<b>\$58,170</b>	
			<b>TOTAL CAPITAL RESERVE FUNDS</b>		<b>\$397,293</b>	<b>\$0</b>					<b>\$0</b>	<b>\$0</b>		<b>\$397,293</b>	
			<b>2021 PROJECTS TO BE COMPLETED IN 2022</b>												
Completed	Don		2020 Fuel Tank (Maintenance Bldg.)	D601.2	\$45,373	\$45,373	0%	01/03/22	03/15/22	71	\$43,991	\$1,382	-3%	\$ 1,382	Rolled over due to Permitting issue
Completed			HVAC UV Light Install	D601.2	\$22,937	\$10,297	-55%	01/01/22	01/31/22	30	\$10,297	\$0	0%	\$ 12,640	
not-started			RV Parking Lot Skim Patch	D601.2	\$8,204	\$8,204		05/01/22	06/01/22	31		\$8,204	-100%	\$8,204	
			<b>TOTAL PRIOR YEAR PROJECTS</b>		<b>\$76,514</b>	<b>\$63,874</b>					<b>\$54,288</b>	<b>\$9,586</b>		<b>\$22,226</b>	
			<b>GRAND TOTAL PER BUDGET</b>		<b>\$473,807</b>	<b>\$63,874</b>					<b>\$54,288</b>	<b>\$9,586</b>		<b>\$419,519</b>	
			<b>PROJECTS TARGETED FOR COMPLETION IN 2022 BUT NOT IN THE PUBLISHED BUDGET</b>												
In Process	Don		Maintenance Building - Parking Lot Asphalt		\$59,282		-100%	06/01/22	7/1/22						Collecting Bids
			<b>TOTAL PRIOR YEAR PROJECTS NOT BUDGETED IN 2022</b>		<b>\$59,282</b>	<b>\$0</b>					<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	
			<b>GRAND TOTAL</b>		<b>\$533,089</b>	<b>\$63,874</b>					<b>\$54,288</b>	<b>\$9,586</b>		<b>\$419,519</b>	



**HEATHER GARDENS FOUNDATIONS  
FOUNDATION DONATION SUMMARY  
1/1/2022 - 3/31/2022**

Description	General	Roads & Grounds	Club House	Golf	Trees	Totals
Balance at beginning of January	174,609.90	324.50	375.70	40.00	14,042.59	189,392.69
Donations for Jan 2022	100.00					100.00
Donation for Feb 2022	75.00				75.00	150.00
Refund for Legend 6' Teak Bench w/back rest	594.25					594.25
Donation for Mar 2022						0.00
Expenses March - TV for Lobby Flyer Display	-486.83					-486.83
<b>Balance at end of the month 3/31/2022</b>	<b>174,892.32</b>	<b>324.50</b>	<b>375.70</b>	<b>40.00</b>	<b>14,117.59</b>	<b>189,750.11</b>

**RECONCILIATION TO GL**

D103.5 Foundation Checking Account - March 2022	\$ 40,444
D106.1 Foundation Investment Account - March 2022	\$ 149,812
D121 Owed to the Foundation from MD	
D121 Owed to MD from the Foundation	\$ (506)
	<u>\$ 189,750</u>

Heather Gardens Metropolitan District  
 Summary of Investments  
 03/31/22

Bank	Yield	Maturity	Interest Paid	Principal	Monthly Interest	Fund	Account
<b>Key Bank - Foundation</b>							
Bank of America							
Pinnacle Bank	0.20%	6/27/2022	Maturity	\$ 100,000	\$ 16.67	Foundation	D106.1
Transportation Alliance BK	0.45%	1/26/2023	Maturity	\$ 49,812	\$ 18.85	Foundation	D106.1
Foundation - checking				\$ 40,444		Foundation	D103.5
				<u>\$ 190,256</u>	<u>\$ 35.51</u>		
<b>Key Bank - Conservation Trust Fund/Lottery</b>							
			Monthly	\$ 158,254	\$ 1.29	Conservation	D104
State BK India New York	0.10%	7/29/2022	Maturity	\$ 250,000	\$ 20.83	Enterprise	D106
Synchrony BK Retail CTF	0.10%	9/8/2022	Semi Annual	\$ 250,000	\$ 20.83	Enterprise	D106
Texas Capital Bank	0.25%	8/8/2022	Semi Annual	\$ 250,000	\$ 52.08	Enterprise	D106
				<u>\$ 750,000</u>	<u>\$ 93.75</u>		
<b>Total Investment</b>				<u><u>\$ 1,098,510</u></u>	<u><u>\$ 130.55</u></u>		

2888 So Heather Gardens Way  
Aurora CO 80014

	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
<b>REVENUE</b>							
D503 Conservation Trust (Lottery)	5,461	4,750	711	5,461	4,750	711	19,000
D504 Interest Income	137	135	2	385	405	(20)	1,620
D504.2 2010 Bond Restr Interest	2	8	(6)	3	24	(21)	100
D504.3 Interest Income Lottery	1	1	0	4	3	1	12
D505 Recreation Fee Income	124,850	124,728	122	374,361	374,184	177	1,496,736
Restaurant Income	48,465	45,731	2,733	93,984	127,838	(33,854)	603,015
D507 Golf Fees Daily	11,761	5,541	6,220	13,648	15,815	(2,167)	284,281
D507.1 Golf Simulator	150	350	(200)	835	1,004	(169)	1,578
D509.2 Golf Disc - 40 Play	564	1,137	(573)	917	3,540	(2,623)	25,211
D511 Golf Cart Rental Income	2,306	972	1,334	2,662	2,603	59	70,315
D511.1 Golf Merchandise	1,230	2,761	(1,532)	3,118	4,030	(913)	24,266
D511.2 Golf Lesson	540	330	210	675	711	(36)	8,900
D511.3 Golf Bag Storage	0	0	0	0	206	(206)	6,705
D511.4 Golf Pull Cart	274	74	200	310	260	50	4,752
D512 CH Building Rentals	3,058	1,300	1,758	7,781	3,900	3,881	15,600
D513 Events	2,006	1,885	121	2,930	7,405	(4,475)	31,670
D513.1 Trips Revenue	0	2,750	(2,750)	4,561	8,250	(3,689)	33,000
D514 RV Lot Income	262	0	262	6,484	7,380	(896)	29,520
D514.1 Garden Plot Income	60	0	60	2,520	2,520	0	2,520
D515 Classes	5,526	7,240	(1,714)	18,316	21,720	(3,405)	86,880
D515.1 Donation Revenue	0	0	0	250	0	250	0
D516 Miscellaneous Revenue	205	0	205	980	0	980	0
D516.1 Coffee Revenue	238	300	(62)	691	900	(209)	3,600
D517 Property Tax Revenue	175,034	141,849	33,186	181,821	174,918	6,903	500,785
D518 Specific Ownership Tax Revenue	2,850	2,792	58	8,104	8,376	(272)	33,500
<b>TOTAL REVENUE</b>	<b>384,979</b>	<b>344,635</b>	<b>40,344</b>	<b>730,799</b>	<b>770,741</b>	<b>(39,942)</b>	<b>3,283,566</b>
D590 Cost of Goods Sold	16,854	16,111	(743)	32,533	43,145	10,612	205,724
<b>GROSS PROFIT</b>	<b>368,125</b>	<b>328,524</b>	<b>39,601</b>	<b>698,266</b>	<b>727,597</b>	<b>(29,331)</b>	<b>3,077,842</b>
<b>OPERATING EXPENSES</b>							
D519 Zion Bank Payee Fee	1,000	1,400	400	1,000	1,400	400	1,400
D520 Debt Service Interest	25,617	25,617	0	76,850	76,851	1	306,470
D522 Services - Insurance	4,245	4,724	480	12,734	14,173	1,439	56,690
D523 Services - Audit	1,400	1,400	0	8,100	8,100	0	34,025
D524 Services - Professional	2,327	3,750	1,423	5,109	11,250	6,141	45,000
D525 County Collection Fee	2,626	2,639	14	2,727	2,787	60	7,915
D525.1 Election Expense	720	0	(720)	1,389	0	(1,389)	0
D526 Miscellaneous Expense	18	100	83	1,303	300	(1,003)	1,200
D526.1 SDA Membership Dues	0	0	0	1,238	1,500	263	1,500
D550 Club House Expenses	68,253	72,506	4,253	183,414	207,392	23,978	808,976
D555 Golf Course Expenses	45,130	57,961	12,831	123,402	161,994	38,592	675,123
D557 Restaurant Expenses	41,122	40,643	(479)	104,614	119,069	14,455	498,106
D560 RV Lot Expenses	57	254	197	259	763	504	3,050
D565 Garden Plot Expenses	0	99	99	0	234	234	2,084
D566 Conservation Expenses	1,928	0	(1,928)	12,652	0	(12,652)	0
D601 Capital Outlay	0	0	0	0	0	0	397,293
D601.2 2021 Cap Carry Foward Projects	43,991	45,373	1,382	54,288	68,310	14,022	76,514
D620 Foundation Expense	487	0	(487)	(107)	0	107	0
D700 Bond Principal Payment	0	0	0	0	0	0	280,000
<b>TOTAL OPERATING EXPENSES</b>	<b>238,920</b>	<b>256,467</b>	<b>17,547</b>	<b>588,971</b>	<b>674,122</b>	<b>85,151</b>	<b>3,195,346</b>
<b>NET OPERATING REVENUE/EXPENSE</b>	<b>129,205</b>	<b>72,058</b>	<b>57,148</b>	<b>109,295</b>	<b>53,475</b>	<b>55,821</b>	<b>(117,504)</b>
<b>NON OPERATING EXPENSE</b>							
D605 Gain/Loss Asset Disp	(84)	0	84	(84)	0	84	0
<b>TOTAL NON OPERATING EXPENSE</b>	<b>(84)</b>	<b>0</b>	<b>84</b>	<b>(84)</b>	<b>0</b>	<b>84</b>	<b>0</b>
<b>NET REVENUE EXPENSE</b>	<b>129,289</b>	<b>72,058</b>	<b>57,232</b>	<b>109,379</b>	<b>53,475</b>	<b>55,905</b>	<b>(117,504)</b>

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	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
<b>ENTERPRISE FUND</b>							
REVENUE							
D504 Bnk Intrst Rsv Acct	137	135	2	385	405	(20)	1,620
D505 Rec Fee Income	124,850	124,728	122	374,361	374,184	177	1,496,736
Restaurant Income	48,465	45,731	2,733	93,984	127,838	(33,854)	603,015
D507 Golf Fees Daily	11,761	5,541	6,220	13,648	15,815	(2,167)	284,281
D507.1 Golf Simulator	150	350	(200)	835	1,004	(169)	1,578
D509.2 Golf Disc - 40 Play	564	1,137	(573)	917	3,540	(2,623)	25,211
D511 Golf Cart Rental Income	2,306	972	1,334	2,662	2,603	59	70,315
D511.1 Golf Merchandise	1,230	2,761	(1,532)	3,118	4,030	(913)	24,266
D511.2 Golf Lesson	540	330	210	675	711	(36)	8,900
D511.3 Golf Bag Storage	0	0	0	0	206	(206)	6,705
D511.4 Golf Pull Cart	274	74	200	310	260	50	4,752
D512 CH Building Rentals	3,058	1,300	1,758	7,781	3,900	3,881	15,600
D513 Events	2,006	1,885	121	2,930	7,405	(4,475)	31,670
D513.1 Trips Revenue	0	2,750	(2,750)	4,561	8,250	(3,689)	33,000
D514 RV Lot Income	262	0	262	6,484	7,380	(896)	29,520
D514.1 Garden Plot Income	60	0	60	2,520	2,520	0	2,520
D515 Classes	5,526	7,240	(1,714)	18,316	21,720	(3,405)	86,880
D516 Miscellaneous Revenue	205	0	205	980	0	980	0
D516.1 Coffee Revenue	238	300	(62)	691	900	(209)	3,600
<b>TOTAL ENTERPRISE REVENUE</b>	<b>201,631</b>	<b>195,235</b>	<b>6,396</b>	<b>535,156</b>	<b>582,670</b>	<b>(47,514)</b>	<b>2,730,169</b>
D590 Cost of Goods Sold	16,854	16,111	(743)	32,533	43,145	10,612	205,724
<b>GROSS PROFIT</b>	<b>184,777</b>	<b>179,125</b>	<b>5,652</b>	<b>502,623</b>	<b>539,525</b>	<b>(36,903)</b>	<b>2,524,445</b>
OPERATING EXPENSES							
D550 Club House Expenses	68,253	72,506	4,253	183,414	207,392	23,978	808,976
D555 Golf Course Expenses	45,130	57,961	12,831	123,402	161,994	38,592	675,123
D557 Restaurant Expenses	41,122	40,643	(479)	104,614	119,069	14,455	498,106
D560 RV Lot Expenses	57	254	197	259	763	504	3,050
D522 Services - Insurance	4,245	4,724	480	12,734	14,173	1,439	56,690
D523 Services - Audit	1,400	1,400	0	8,100	8,100	0	34,025
D524 Services - Professional	2,327	3,750	1,423	5,109	11,250	6,141	45,000
D525.1 Election Expense	720	0	(720)	1,389	0	(1,389)	0
D526 Miscellaneous Expense	18	100	83	1,303	300	(1,003)	1,200
D526.1 SDA Membership Dues	0	0	0	1,238	1,500	263	1,500
D519 Zion Bank Payee Fee	1,000	1,400	400	1,000	1,400	400	1,400
D565 Garden Plot Expenses	0	99	99	0	234	234	2,084
D601 Capital Outlay	0	0	0	0	0	0	397,293
D601.2 2021 Cap Carry Foward Projects	43,991	45,373	1,382	54,288	68,310	14,022	76,514
<b>TOTAL OPERATING EXPENSES</b>	<b>208,262</b>	<b>228,210</b>	<b>19,948</b>	<b>496,849</b>	<b>594,484</b>	<b>97,635</b>	<b>2,600,962</b>
<b>NET OPERATING REVENUE/EXPEN</b>	<b>(23,485)</b>	<b>(49,086)</b>	<b>25,600</b>	<b>5,774</b>	<b>(54,958)</b>	<b>60,732</b>	<b>(76,516)</b>
NON OPERATING EXPENSE							
D605 Gain/Loss Asset Disp	(84)	0	84	(84)	0	84	0
<b>TOTAL NON OPERATIN EXPENSE</b>	<b>(84)</b>	<b>0</b>	<b>84</b>	<b>(84)</b>	<b>0</b>	<b>84</b>	<b>0</b>
<b>NET ENTERPRISE FUND REVENUE/EX</b>	<b>84</b>	<b>0</b>	<b>84</b>	<b>84</b>	<b>0</b>	<b>84</b>	<b>0</b>

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	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
<b>RESTRICTED FUNDS</b>							
<b>CONSERVATION TRUST FUND (Lottery)</b>							
REVENUE							
D503 Conservation Trust (Lottery Ac	5,461	4,750	711	5,461	4,750	711	19,000
D504.3 Interest Inc Lottery	<u>1</u>	<u>1</u>	<u>0</u>	<u>4</u>	<u>3</u>	<u>1</u>	<u>12</u>
TOTAL LOTTERY REVENUE	5,463	4,751	712	5,465	4,753	712	19,012
EXPENSES							
D566 Conservation Expenses	<u>1,928</u>	<u>0</u>	<u>(1,928)</u>	<u>12,652</u>	<u>0</u>	<u>(12,652)</u>	<u>0</u>
TOTAL LOTTERY EXPENSES	1,928	0	(1,928)	12,652	0	(12,652)	0
<b>REVENUE OVER(UNDER) EXPENSES</b>	<b><u>3,534</u></b>	<b><u>4,751</u></b>	<b><u>1,217</u></b>	<b><u>(7,187)</u></b>	<b><u>4,753</u></b>	<b><u>11,940</u></b>	<b><u>19,012</u></b>
<b>FOUNDATION FUND</b>							
REVENUE							
D515.1 Donation Revenue	<u>0</u>	<u>0</u>	<u>0</u>	<u>250</u>	<u>0</u>	<u>250</u>	<u>0</u>
TOTAL FOUNDATION REVENUE	0	0	0	250	0	250	0
EXPENSES							
D620 Foundation Expense	<u>487</u>	<u>0</u>	<u>(487)</u>	<u>(107)</u>	<u>0</u>	<u>107</u>	<u>0</u>
TOTAL FOUNDATION EXPENSES	487	0	(487)	(107)	0	107	0
<b>REVENUE OVER(UNDER) EXPENSES</b>	<b><u>(487)</u></b>	<b><u>0</u></b>	<b><u>(487)</u></b>	<b><u>357</u></b>	<b><u>0</u></b>	<b><u>357</u></b>	<b><u>0</u></b>
<b>DEBT SERVICE FUND 2010 BOND ISSUE</b>							
REVENUE							
D517 Property Tax Revenue	175,034	141,849	33,186	181,821	174,918	6,903	500,785
D518 Specific Ownership Tax	2,850	2,792	58	8,104	8,376	(272)	33,500
Bond Restricted Interest	<u>2</u>	<u>8</u>	<u>(6)</u>	<u>3</u>	<u>24</u>	<u>(21)</u>	<u>100</u>
TOTAL DEBT SERVICE REVENUE	177,886	144,649	33,237	189,928	183,318	6,610	534,385
EXPENSES							
D520 Debt Serv Interest	25,617	25,617	0	76,850	76,851	1	306,470
D525 Cnty Collection Fee	2,626	2,639	14	2,727	2,787	60	7,915
D700 Bond Principal Pymnt	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>280,000</u>
TOTAL DEBT SERVICE EXPENSES	28,243	28,256	14	79,577	79,638	61	594,385
<b>REVENUE OVER (UNDER) EXPENSES</b>	<b><u>149,643</u></b>	<b><u>116,392</u></b>	<b><u>33,251</u></b>	<b><u>110,351</u></b>	<b><u>103,680</u></b>	<b><u>6,671</u></b>	<b><u>(60,000)</u></b>



2888 So Heather Gardens Way  
Aurora CO 80014

Cash - Operating	340,486
Capital Projects - Savings	648,705
Conservation (Lottery) Bank Acct	158,254
Investments	750,000
Investments - Foundation	149,812
Zion Debt Service	370,639
Foundation Account	40,444
Accounts Receivable Net of Allowance	16,011
Due To/From HGA	(99,465)
Inventory	41,253
Prepaid Expenses	38,201
Prop Tax Receivable	500,779
<b>TOTAL CURRENT ASSETS</b>	<b><u>2,955,120</u></b>
<b>BUILDING, LAND &amp; EQUIPMENT (Net of Depr)</b>	
CIP Asset	32,195
Restaurant Equipment	144,891
Equipment	281,468
Property	8,406,712
Land At Cost	1,725,000
Intangible Assets	133,190
<b>TOTAL BUILDING, LAND &amp; EQUIPMENT</b>	<b><u>10,723,456</u></b>
<b>TOTAL ASSETS &amp; OTHER DEBITS</b>	<b><u><u>13,678,576</u></u></b>
<b>CURRENT LIABILITIES</b>	
Accounts & Interest Payable	105,287
Bonds Payable - Short Term	280,000
Unearned Revenue	60,341
Prepaid Rec Fees	35,079
Gift Cards	11,666
Sales Tax Payable	6,678
Server Tips Payable	2,815
Deferred Property Tax	500,779
Deferred Insurance Claims	22,964
Deferred Revenue - PARQ	7,204
<b>TOTAL CURRENT LIABILITIES</b>	<b><u>1,032,813</u></b>
<b>LONG TERM DEBT</b>	
Bond Issue	7,405,000
Deferred Loss Series 2017 Refunding Bond	(614,585)
Original Issue Premium 2017 Bonds	634,207
RV Lot Gate Opener Deposit	1,645
<b>TOTAL CURRENT &amp; LONG TERM LIABILITIES</b>	<b><u>8,459,080</u></b>
<b>FUND EQUITY</b>	
Investment In Property	2,975,670
Debt Service Fund	183,438
Conservation Trust Fund (Lottery)	152,789
Heather Gardens Foundation	187,778
Unrestricted Net Assets	1,457,455
Tabor Reserve	15,831
Closing Entry	137,156
Net Income/(Loss)	109,379

2888 So Heather Gardens Way  
Aurora CO 80014

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<b>Total Equity</b>	<b>5,219,496</b>
	<hr/>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>13,678,576</b>
	<hr/> <hr/>

**Heather Gardens Metropolitan District  
Club House P&L  
3/31/2022**

4/7/2022  
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	CURRENT ACTUAL	CURRENT BUDGET	CURRENT VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET	
<b>REVENUE</b>								
D512	CH Building Rentals	3,058	1,300	1,758	7,781	3,900	3,881	15,600
D515	Classes	5,526	7,240	(1,714)	18,316	21,720	(3,405)	86,880
D513	Events	2,006	1,885	121	2,930	7,405	(4,475)	31,670
D516.1	Coffee Revenue	238	300	(62)	691	900	(209)	3,600
D513.1	Trips Revenue	0	2,750	(2,750)	4,561	8,250	(3,689)	33,000
	<b>TOTAL REVENUE</b>	<b>10,828</b>	<b>13,475</b>	<b>(2,647)</b>	<b>34,279</b>	<b>42,175</b>	<b>(7,897)</b>	<b>170,750</b>
<b>WAGES/BENEFITS</b>								
C500	Salaries - FTP	8,139	9,091	952	24,154	26,414	2,260	108,305
C510	Salaries - Part Time	6,513	6,072	(441)	17,502	18,215	713	75,376
C520	Salaries - Overtime	46	0	(46)	86	0	(86)	0
C530	Salaries - Teachers	6,009	6,972	963	21,588	23,007	1,418	89,935
C540	Taxes - Payroll	2,335	2,340	5	6,605	7,460	855	26,803
C550	Retirement Expense	0	445	445	0	1,291	1,291	5,234
C553	Insurance - Personnel	963	1,195	232	2,889	3,584	695	14,338
C574	Recruit/Train/Services	0	110	110	109	330	221	1,320
C575	Employee Incentive	0	0	0	0	150	150	600
C588	Workers Comp Insurance	143	230	87	554	690	136	2,829
	<b>TOTAL WAGES/BENEFITS</b>	<b>24,148</b>	<b>26,455</b>	<b>2,307</b>	<b>73,487</b>	<b>81,141</b>	<b>7,653</b>	<b>324,740</b>
<b>OPERATING EXPENSES</b>								
C675.2	Salaries-Charge Out	0	0	0	0	0	0	0
C673	Maintenance Hours	5,191	2,704	(2,487)	15,603	4,752	(10,850)	27,043
C676	Golf Hours	0	0	0	0	0	0	0
C677	R & G Hours	4,288	0	(4,288)	4,288	0	(4,288)	0
C678	Custodial Hours	8,472	9,548	1,077	22,901	28,645	5,744	114,579
	<b>CHARGE-OUT SUBTOTALS</b>	<b>17,951</b>	<b>12,252</b>	<b>(5,698)</b>	<b>42,792</b>	<b>33,397</b>	<b>-9,394</b>	<b>141,622</b>
C621.1	Mileage Reimbursement	0	8	8	0	24	24	96
C627	Pool Care & Supplies	2,831	4,019	1,188	4,460	6,407	1,947	19,738
C639	Software & IT	390	340	(50)	837	1,020	183	4,080
C640	Electric	7,203	7,527	324	24,080	24,078	(2)	93,261
C643	Gas	113	1,511	1,398	5,372	6,694	1,322	20,077
C662	Office Supplies & Postage	327	600	273	1,653	1,800	147	7,200
C662.1	CC & ActiveNet	1,580	1,050	(530)	2,410	3,150	740	12,600
C671	Outside Contractors	526	1,521	995	2,492	4,878	2,386	19,662
C683	Repairs - Equipment	73	503	430	168	2,329	2,161	9,246
C684	Supplies	5,721	5,500	(221)	7,609	7,175	(434)	18,750
C684.1	Custodial Supplies	2,058	2,000	(58)	5,708	6,000	292	24,000
C684.2	Coffee Supplies	0	230	230	283	690	407	2,760
C686.1	Special Event Supplies	1,856	710	(1,146)	2,233	3,680	1,447	14,420
C686.2	Special Event Contractors	650	1,175	525	650	3,725	3,075	17,250
C687	Trips Expense	0	2,750	2,750	3,913	8,250	4,338	33,000
C688	Non Capital Equipment	1,439	3,000	1,561	1,439	8,570	7,131	22,740
C689	Phone & Internet	408	370	(38)	917	1,110	193	4,440
C698	Water & Sewer	980	986	6	2,911	3,274	364	19,294
	<b>TOTAL OPERATING EXPENSES</b>	<b>44,106</b>	<b>46,052</b>	<b>1,947</b>	<b>109,927</b>	<b>126,251</b>	<b>16,327</b>	<b>484,236</b>
	<b>NET REVENUE &amp; EXPENSE</b>	<b>(57,426)</b>	<b>(59,032)</b>	<b>1,607</b>	<b>(149,135)</b>	<b>(165,217)</b>	<b>16,083</b>	<b>(638,226)</b>

**Heather Gardens Metropolitan District  
Golf P&L  
3/31/2022**

4/7/2022  
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		CURR MONTH	CURR MONTH	CURR MONTH	YTD	YTD	YTD	ANNUAL
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	BUDGET
<b>REVENUE</b>								
D507	Golf Fees Daily	11,761	5,541	6,220	13,648	15,815	(2,167)	284,281
D507.1	Golf Simulator	150	350	(200)	835	1,004	(169)	1,578
D509.2	Golf Disc - 40 Play	564	1,137	(573)	917	3,540	(2,623)	25,211
D511	Golf Cart Rental Income	2,306	972	1,334	2,662	2,603	59	70,315
D511.1	Golf Merchandise	1,230	2,761	(1,532)	3,118	4,030	(913)	24,266
D511.2	Golf Lesson	540	330	210	675	711	(36)	8,900
D511.3	Golf Bag Storage	0	0	0	0	206	(206)	6,705
D511.4	Golf Pull Cart	274	74	200	310	260	50	4,752
<b>TOTAL REVENUE</b>		<b>16,825</b>	<b>11,165</b>	<b>5,659</b>	<b>22,165</b>	<b>28,169</b>	<b>(6,005)</b>	<b>426,008</b>
<b>WAGES/BENEFITS</b>								
G500	Salaries - FTP	27,321	25,299	(2,022)	73,692	74,327	635	302,068
G510	Salaries - Part Time	2,957	4,471	1,514	8,995	13,347	4,352	91,736
G520	Salaries - Overtime	167	416	249	910	1,100	190	4,479
G540	Taxes - Payroll	2,729	2,697	(32)	7,784	8,881	1,097	33,787
G550	Retirement Expense	929	989	60	2,994	2,926	(68)	13,200
G553	Insurance - Personnel	2,046	2,499	453	6,573	7,497	923	31,487
G574	Recruit / Train / Service	1,604	4,038	2,435	3,229	4,854	1,625	5,997
G575	Employee Incentive	0	0	0	0	500	500	2,000
G588	Workers Comp Insurance	271	290	19	970	870	(100)	3,567
<b>TOTAL WAGES/BENEFITS</b>		<b>38,024</b>	<b>40,699</b>	<b>2,676</b>	<b>105,147</b>	<b>114,302</b>	<b>9,154</b>	<b>488,321</b>
<b>OPERATING EXPENSES</b>								
G675.2	Salaries-Charged Out	0	(250)	(250)	(2,084)	(750)	1,334	(1,500)
G450	COGS - Merchandise	626	1,436	810	1,814	2,096	282	12,618
G621	Fuel Expense	348	419	71	979	870	(109)	6,375
G621.1	Mileage Reimbursement	27	21	(6)	35	41	6	165
G624	Contingency-Water	39	0	(39)	117	0	(117)	10,300
G635	Tree & Shrub Replacement	0	0	0	0	0	0	714
G639	Software & IT	222	258	36	517	773	256	3,090
G640	Electric	674	602	(72)	1,737	1,631	(106)	9,312
G640.1	Electric - Pump	(302)	934	1,236	934	3,529	2,595	46,243
G643	Gas	12	114	102	471	561	90	1,198
G645	Uniforms	0	61	61	0	1,484	1,484	2,035
G662	Office Supplies & Postage	0	0	0	68	0	(68)	52
G662.1	Credit Card Expense	227	1,316	1,089	1,862	3,948	2,087	15,794
G665	Rent - Equipment	0	0	0	0	0	0	1,442
G670	Asphalt Repairs	0	0	0	0	0	0	4,896
G671	Outside Contractors	23	2,800	2,777	354	8,670	8,316	19,511
G676.1	Golf Shop Supplies	522	160	(362)	729	480	(249)	1,920
G680	Radio Communications	0	0	0	0	206	206	206
G683	Repairs - Equipment	664	1,200	536	2,914	6,600	3,686	14,400
G684	Supplies	4,353	12,800	8,447	8,317	17,500	9,183	42,050
G689	Telephone	249	300	51	745	900	155	3,600
G697	Marketing	50	416	366	560	1,248	688	5,000
<b>TOTAL OPERATING EXPENSES</b>		<b>7,734</b>	<b>22,587</b>	<b>14,853</b>	<b>20,069</b>	<b>49,787</b>	<b>29,719</b>	<b>199,421</b>
<b>NET REVENUE &amp; EXPENSE</b>		<b>(28,933)</b>	<b>(52,121)</b>	<b>23,188</b>	<b>(103,051)</b>	<b>(135,920)</b>	<b>32,868</b>	<b>(261,734)</b>

**MARCH 2022**

**HGMD Golf Usage Report**

Revenue	Current Year					Prior Year				
	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue
Daily Rates										
85+	\$ 9.00	12	\$ 108	13	\$ 117	\$ 9.00	9	\$ 81	25	\$ 225
Resident	\$ 9.95	0	\$ -	61	\$ 607	\$ 10.96			69	\$ 756
Resident Everyday	\$ 10.00	258	\$ 2,580	258	\$ 2,580	\$ 10.00	112	\$ 1,120	336	\$ 3,358
Guest of Resident- weekday	\$ 13.00	67	\$ 871	77	\$ 1,001	\$ 13.00	32	\$ 416	109	\$ 1,417
Guest of Resident- weekend	\$ 17.00	22	\$ 374	27	\$ 453	\$ 17.00	21	\$ 357	65	\$ 1,105
Non-Resident Sr. - No Timeframe	\$ 17.00	0	\$ -	(4)	\$ (68)					
Non-Resident Sr. - Weekday	\$ 14.86	111	\$ 1,649	132	\$ 1,964	\$ 14.00	70	\$ 980	138	\$ 1,932
Non-Resident Sr. - Weekend	\$ 19.00	49	\$ 931	66	\$ 1,194	\$ 18.00	37	\$ 666	131	\$ 2,375
Non-Resident - Weekday	\$ 18.00	58	\$ 1,044	68	\$ 1,226	\$ 17.00	18	\$ 306	42	\$ 714
Non-Resident - Weekend	\$ 23.00	44	\$ 1,012	45	\$ 1,035	\$ 22.00	11	\$ 242	44	\$ 968
Junior- weekday	\$ 9.00	35	\$ 315	35	\$ 315	\$ 9.00	2	\$ 18	2	\$ 18
Junior- weekend	\$ 12.00	6	\$ 72	7	\$ 84	\$ 12.00	1	\$ 12	6	\$ 72
Twilight	\$ 12.00		\$ -			\$ 10.00				
2 for 20 Special	\$ -		\$ -			\$ 11.00	70	\$ 770	132	\$ 1,452
2 for 24 Special	\$ 12.00	177	\$ 2,124	221	\$ 2,652	\$ 11.00			17	\$ 187
2 for 1	\$ 18.00		\$ -			\$ 18.00				
2 for 1 (free player)	\$ -		\$ -			\$ -				
League - Weekend	\$ 18.00	8	\$ 144	8	\$ 144	\$ 18.00	9	\$ 162	40	\$ 720
League - Weekday	\$ 14.00		\$ -			\$ 15.00				
40 Play Punches	\$ 8.90	120	\$ 1,067	135	\$ 1,202	\$ 8.10			1	\$ 360
Complimentary Round-Employee	\$ -		\$ -			\$ -				
Complimentary Round	\$ -		\$ -			\$ -				
Adjustment to Income	\$ -		\$ 34		\$ 35	\$ -		\$ 2,248		\$ 1,745
<b>Golf Daily Fee</b>		967	\$ 12,325	1,149	\$ 14,541	\$ -	392	\$ 7,378	1,157	\$ 17,404

Other Golf Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue
40 Play Card	\$ 8.10	0	\$ -	3	\$ 24	\$ 8.10	138	\$ 1,824	422	\$ 4,125
Rider Carts	\$ 8.57	269	\$ 2,306	311	\$ 2,662	\$8.50/\$7.50	111	\$ 944	297	\$ 2,527
Pull Cart	\$ 6.00	34	\$ 204	40	\$ 240	\$ 6.00	12	\$ 72	42	\$ 252
Golf Simulator	\$ 20.00	8	\$ 150	42	\$ 835	\$ 21.32	18	\$ 340	49	\$ 975
Golf Merchandise D511.1			\$ 1,230		\$ 3,118			\$ 2,681		\$ 3,913
Golf Lessons		4	\$ 540	5	\$ 675	\$ 50.00	3	\$ 320	7	\$ 690
Golf Bag Storage	\$ 120.00					\$ 100.00			2	\$ 200
Golf Club Rentals	\$ 14.00	5	\$ 70	5	\$ 70					

<b>Total Revenue</b>		\$ 16,825		\$ 22,165		\$ 13,559		\$ 30,086
<b>Golf Course Expenses</b>		\$ 45,758		\$ 125,216		\$ 50,041		\$ 145,268
<b>Profit/(Loss)</b>		\$ (28,933)		\$ (103,051)		\$ (36,482)		\$ (115,182)

<b># of Days Golf Course Closed</b>	14	65	19	46
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**Heather Gardens Metropolitan District  
Restaurant P&L  
3/31/2022**

4/7/2022  
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		<b>CURR MONTH ACTUAL</b>	<b>CURR MONTH BUDGET</b>	<b>CURR MONTH VARIANCE</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD VARIANCE</b>	<b>ANNUAL BUDGET</b>		
<b>SUMMARY</b>										
	Sales	48,465	45,731	2,734	93,983	127,837	(33,854)	603,015		
	Cost of Goods Sold	16,226	14,676	(1,551)	30,719	41,049	10,331	193,106		
	<b>Gross Profit</b>	<b>32,239</b>	<b>31,055</b>	<b>1,184</b>	<b>63,264</b>	<b>86,788</b>	<b>(23,524)</b>	<b>409,909</b>		
	Wages & Benefits	28,800	30,416	1,615	78,091	87,962	9,871	375,186		
	Operating Expense	12,324	10,228	(2,096)	26,523	31,106	4,583	122,919		
	<b>Net Income/(Loss)</b>	<b>(8,885)</b>	<b>(9,589)</b>	<b>704</b>	<b>(41,350)</b>	<b>(32,280)</b>	<b>(9,070)</b>	<b>(88,196)</b>		
<b>SALES</b>										
D506	Restaurant Food	40,108	38,802	1,307	76,553	109,610	(33,057)	511,205		
D506.1	Restaurant Beer	3,265	2,158	1,106	6,445	4,657	1,788	25,580		
D506.2	Restaurant Wine	2,788	2,379	409	6,079	6,974	(895)	33,752		
D506.3	Restaurant Liquor	2,304	2,392	(88)	4,906	6,596	(1,690)	32,478		
	<b>TOTAL SALES</b>	<b>48,465</b>	<b>45,731</b>	<b>2,734</b>	<b>93,983</b>	<b>127,837</b>	<b>(33,854)</b>	<b>603,015</b>		
<b>COST OF GOODS SOLD</b>										
H450	COGS - Food	14,629	13,193	(1,436)	27,224	37,268	10,044	173,810	<u>COGS Percentages</u>	
H455	COGS - Beer	744	648	(96)	1,638	1,397	(241)	7,674	<u>Current</u>	<u>YTD</u>
H455.1	COGS - Wine	539	476	(64)	1,266	1,395	129	6,750	36.5%	35.6%
H455.2	COGS - Liquor	314	359	45	591	989	399	4,872	22.8%	25.4%
	<b>TOTAL COST OF GOODS</b>	<b>16,226</b>	<b>14,676</b>	<b>(1,551)</b>	<b>30,719</b>	<b>41,049</b>	<b>10,331</b>	<b>193,106</b>	19.3%	20.8%
									13.6%	12.0%
	<b>TOTAL COST OF GOODS</b>	<b>16,226</b>	<b>14,676</b>	<b>(1,551)</b>	<b>30,719</b>	<b>41,049</b>	<b>10,331</b>	<b>193,106</b>	<b>33.5%</b>	<b>32.7%</b>
	<b>GROSS PROFIT</b>	<b>32,239</b>	<b>31,055</b>	<b>1,184</b>	<b>63,264</b>	<b>86,788</b>	<b>(23,524)</b>	<b>409,909</b>		
		67%	68%		67%	68%				
<b>WAGES/BENEFITS</b>										
H500	Salaries - Full Time	18,615	13,953	(4,662)	51,702	40,509	(11,194)	165,849		
H510	Salaries - Part Time	4,136	10,518	6,382	9,690	29,403	19,713	138,694		
H520	Salaries - Overtime	213	0	(213)	244	0	(244)	0		
H540	Taxes - Payroll	3,018	2,894	(124)	7,882	8,567	685	31,329		
H550	Retirement Expense	292	698	406	876	2,025	1,150	8,214		
H553	Insurance Emp Health	2,186	1,808	(379)	6,522	5,423	(1,099)	22,776		
H574	Recruiting/Training	106	265	159	320	795	475	3,280		
H575	Employee Incentive	0	0	0	0	400	400	1,600		
H588	Workers Com Insurance	234	280	46	855	840	(15)	3,444		
	<b>TOTAL WAGES/BENEFITS</b>	<b>28,800</b>	<b>30,416</b>	<b>1,615</b>	<b>78,091</b>	<b>87,962</b>	<b>9,871</b>	<b>375,186</b>		
<b>OPERATING EXPENSES</b>										
H673	Maintenance Hours	362	335	(27)	836	530	(306)	2,551		
H674	Custodial Hours	161	525	364	441	1,575	1,134	6,300		
	<b>CHARGE-OUTS SUBTOTAL</b>	<b>523</b>	<b>860</b>	<b>337</b>	<b>1,277</b>	<b>2,105</b>	<b>828</b>	<b>8,851</b>		

**Heather Gardens Metropolitan District  
Restaurant P&L  
3/31/2022**

4/7/2022  
12:45 PM

		<b>CURR MONTH ACTUAL</b>	<b>CURR MONTH BUDGET</b>	<b>CURR MONTH VARIANCE</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD VARIANCE</b>	<b>ANNUAL BUDGET</b>
H639	Software & IT	97	500	403	292	1,500	1,208	6,000
H640	Electric	1,801	1,882	81	6,020	6,019	(1)	23,315
H643	Gas	28	378	350	1,343	1,673	330	5,019
H644	Water	87	85	(2)	256	290	34	1,858
H645	Phone & TV	330	300	(30)	972	900	(72)	3,600
H646	Trash Removal	400	400	0	1,163	1,200	37	4,800
H651	Uniforms	0	150	150	82	300	218	900
H652	Discounts & Comps	487	500	13	1,131	1,500	369	6,000
H662	Office Supplies	0	0	0	114	100	(14)	500
H671	Outside Contractors	1,495	500	(995)	1,705	1,500	(205)	6,000
H681	Credit Card Fees	1,273	1,100	(173)	4,020	3,300	(720)	13,200
H683	Repairs - Equipment	180	300	120	461	900	439	3,600
H684	China/Glass/Flatware	0	200	200	53	600	547	2,400
H684.1	Kitchen Supplies	920	1,500	580	1,901	4,500	2,599	18,000
H685	Cleaning Supplies	525	300	(225)	1,455	900	(555)	3,600
H688	Non Capital Equipment	4,128	500	(3,628)	4,128	1,500	(2,628)	6,000
H689	Marketing	50	500	450	150	1,500	1,350	6,000
H690	Licenses	0	273	273	0	819	819	3,276
	<b>TOTAL OPERATING EXPENSES</b>	<b>12,324</b>	<b>10,228</b>	<b>(2,096)</b>	<b>26,523</b>	<b>31,106</b>	<b>4,583</b>	<b>122,919</b>
	<b>NET REVENUE &amp; EXPENSE</b>	<b>(8,885)</b>	<b>(9,589)</b>	<b>703</b>	<b>(41,350)</b>	<b>(32,280)</b>	<b>(9,070)</b>	<b>(88,196)</b>

Monthly Data from  
SPOTON POS

<b>March</b>						
Sales per hour						
	Hour	Net Sales per hour		# Checks	# Guests	GCA
	10:00AM	\$2,628.00		1485	3162	\$15.17
	11:00 AM	\$6,884.60				
	12:00 PM	\$8,944.45				
	1:00 PM	\$5,815.70				
	2:00 PM	\$3,269.35				
	3:00 PM	\$3,486.30				
	4:00 PM	\$7,476.70				
	5:00 PM	\$6,992.55				
	6:00 PM	\$2,479.60				
		\$47,977.25				
Top selling items						
	<a href="#">Sunday Brunch</a>	599				
	<a href="#">Dinner Special</a>	362				
	<a href="#">Lunch Special \$10</a>	285				
	<a href="#">Fish"n Chips</a>	136				
	<a href="#">H. Gardens Cheeseburger</a>	112				
	<a href="#">Reuben Sandwich</a>	89				
	<a href="#">Baja Style Fish Tacos</a>	92				
	<a href="#">Chef Cobb Salad</a>	77				
	<a href="#">Coconut Shrimp</a>	94				
	<a href="#">Chicken Croissant Sand.</a>	83				
	<a href="#">Turkey Club</a>	72				
	<a href="#">Bowl of Soup</a>	141				
	<a href="#">Open Food</a>	94				
	<a href="#">Asian Chicken Salad</a>	45				
	<a href="#">Fried Chicken Basket</a>	67				
	<a href="#">Black and Bleu Burger</a>	46				
	<a href="#">BBQ Pulled Pork Sand.</a>	46				
	<a href="#">BBQ Bacon Cheeseburger</a>	42				
	<a href="#">Cup of Soup</a>	92				
	<a href="#">Shrimp Louis</a>	33				
	<a href="#">House Salad</a>	60				
	<a href="#">Meatloaf Dinner</a>	27				
	<a href="#">Steak of the Day</a>	22				
	<a href="#">Impossible Veg. Burger</a>	22				
	<a href="#">Pie of the week</a>	45				
	<a href="#">Grilled Chicken Dinner</a>	18				



Monthly Data from  
SPOTON POS

<b>March</b>						
<b>Sales per hour</b>						
	<b>Hour</b>	<b>Net Sales per hour</b>		<b># Checks</b>	<b># Guests</b>	<b>GCA</b>
	<a href="#">Chicken Caesar Salad</a>	19				
	<a href="#">Brat &amp; Chips with Kraut</a>	28				
	<a href="#">French Fries</a>	230				
	<a href="#">Wedge Salad</a>	22				
	<a href="#">Cheese Ravioli Dinner</a>	14				
	<a href="#">Cauliflower Bites</a>	23				
	<a href="#">Gouda bites</a>	23				
	<a href="#">Caprese Chicken Sand.</a>	16				
	<a href="#">Mozzarella Sticks</a>	23				
	<a href="#">Warm Lattice Cherry Pie</a>	21				
	<a href="#">Hot Dog &amp; Chips</a>	14				
	<a href="#">Ice Cream Sundae</a>	14				
	<a href="#">BLT</a>	5				
	<a href="#">Turkey Club Sandwich</a>	4				
	<a href="#">Scoop Of Ice Cream</a>	27				
	<a href="#">Grilled Cheese</a>	4				
	<a href="#">Caesar Salad</a>	10				
	<a href="#">Bratwurst &amp; Chips</a>	2				

Monthly Data from  
SPOTON POS

<b>Jan thru Mar</b>						
<b>Sales per hour</b>						
	<b>Hour</b>	<b>Net Sales per hour</b>		<b># Checks</b>	<b># Guests</b>	<b>GCA</b>
	6:00 AM	\$329.25		<b>2820</b>	<b>5891</b>	<b>\$15.46</b>
	9:00 AM	\$28.00				
	10:00 AM	\$2,600.00				
	11:00 AM	\$11,983.80				
	12:00 PM	\$15,639.05				
	1:00 PM	\$10,640.66				
	2:00 PM	\$7,574.45				
	3:00 PM	\$8,719.70				
	4:00 PM	\$14,425.45				
	5:00 PM	\$16,596.50				
	6:00 PM	\$4,305.95				
Top selling iter	7:00 PM	\$28.50				
	Grand Totals	\$92,871.31				
	<a href="#">Sunday Brunch</a>	599				
	<a href="#">Dinner Special</a>	366				
	<a href="#">Lunch Special \$10.50</a>	532				
	<a href="#">Fish"n Chips</a>	341				
	<a href="#">H. Gardens Cheeseburger</a>	269				
	<a href="#">Reuben Sandwich</a>	198				
	<a href="#">Baja Style Fish Tacos</a>	184				
	<a href="#">Chef Cobb Salad</a>	167				
	<a href="#">Cheese Ravioli Dinner</a>	141				
	<a href="#">Chicken Croissant Sand.</a>	181				
	<a href="#">Coconut Shrimp</a>	185				
	<a href="#">Bowl of Soup</a>	308				
	<a href="#">Turkey Club</a>	133				
	<a href="#">Fried Chicken Basket</a>	157				
	<a href="#">Open Food</a>	176				
	<a href="#">Asian Chicken Salad</a>	90				
	<a href="#">Steak of the Day</a>	84				
	<a href="#">Black and Bleu Burger</a>	103				
	<a href="#">BBQ Bacon Cheeseburger</a>	108				
	<a href="#">Meatloaf Dinner</a>	85				
	<a href="#">Shrimp Louis</a>	86				
	<a href="#">BBQ Pulled Pork Sand.</a>	93				
	<a href="#">Cup of Soup</a>	210				

Monthly Data from  
SPOTON POS

<b>Jan thru Mar</b>						
<b>Sales per hour</b>						
	<b>Hour</b>	<b>Net Sales per hour</b>		<b># Checks</b>	<b># Guests</b>	<b>GCA</b>
	<a href="#">House Salad</a>	142				
	<a href="#">Impossible Veg. Burger</a>	57				
	<a href="#">Chicken Caesar Salad</a>	50				
	<a href="#">Pie of the week</a>	94.5				
	<a href="#">Grilled Chicken Dinner</a>	38				
	<a href="#">Caprese Chicken Sand.</a>	53				
	<a href="#">Brat &amp; Chips with Kraut</a>	63				
	<a href="#">French Fries</a>	546				
	<a href="#">Wedge Salad</a>	50				
	<a href="#">Sweet Potato Fries</a>	236				
	<a href="#">Gouda bites</a>	43				
	<a href="#">Cauliflower Bites</a>	42				
	<a href="#">Warm Lattice Cherry Pie</a>	59				
	<a href="#">Hot Dog &amp; Chips</a>	38				
	<a href="#">Mozzarella Sticks</a>	37				
	<a href="#">BLT</a>	16				
	<a href="#">Fries</a>	52				
	<a href="#">Ice Cream Sundae</a>	25				
	<a href="#">Brunch</a>	9				
	<a href="#">Grilled Cheese</a>	11				
	<a href="#">Cheesecake of the week</a>	11				
	<a href="#">Turkey Club Sandwich</a>	5				
	<a href="#">Scoop Of Ice Cream</a>	43				
	<a href="#">Caesar Salad</a>	20				
	<a href="#">Side Caesar Salad</a>	8				
	<a href="#">Homemade Chips</a>	823.5				
	<a href="#">Tortilla Chips</a>	5				
	<a href="#">Plain Burger</a>	2				
	<a href="#">Coleslaw</a>	10				
	<a href="#">Bratwurst &amp; Chips</a>	3				
	<a href="#">Chicken Quesadilla</a>	2				
	<a href="#">Mashed Potatoes</a>	2				
	<a href="#">Onion Rings</a>	2				