

HEATHER GARDENS METROPOLITAN DISTRICT

Budget Exceptions Report

Through: 4/30/2023

	YTD ACTUAL	YTD BUDGET	VARIANCE FAVORABLE (UNFAVORABLE)	% Variance from Budget	Annual Budget	% of Annual Budget Spent
Total Revenue	\$ 1,187,762	\$ 1,198,431	\$ (10,669)	-0.9%	\$ 3,705,026	32%
Cost of Goods Sold	\$ 61,422	\$ 68,734	\$ 7,312	10.6%	\$ 234,140	26%
Gross Profit	\$ 1,126,340	\$ 1,129,697	\$ (3,357)	-0.3%	\$ 3,470,886	
Operating Expenses	\$ 785,728	\$ 869,577	\$ 83,849	9.6%	\$ 3,009,041	26%
Net Operating Income/(Loss)	\$ 340,612	\$ 260,120	\$ 80,492		\$ 461,845	
Capital Improvements Exp	\$ 48,270	\$ 43,000	\$ (5,270)	-12.3%	\$ 822,414	6%
Non-Operating (Inc)/Exp	\$ -	\$ -	\$ -		\$ -	
Net Surplus/(Loss)	\$ 292,342	\$ 217,120	\$ 75,222		\$ (360,569)	

Executive Summary

Club House

Revenue	\$ 53,404	\$ 67,069	\$ (13,665)	-20.4%	\$ 196,479	27%
Expenses	\$ 254,272	\$ 293,178	\$ 38,904	13.3%	\$ 881,232	29%
Net Subsidy	\$ (200,868)	\$ (226,109)	\$ 25,239		\$ (684,753)	

Golf

Revenue	\$ 70,609	\$ 70,297	\$ 312	0.4%	\$ 504,624	14%
Expenses	\$ 192,173	\$ 206,146	\$ 13,972	6.8%	\$ 760,610	25%
Net Subsidy	\$ (121,564)	\$ (135,849)	\$ 14,284		\$ (255,986)	

Restaurant

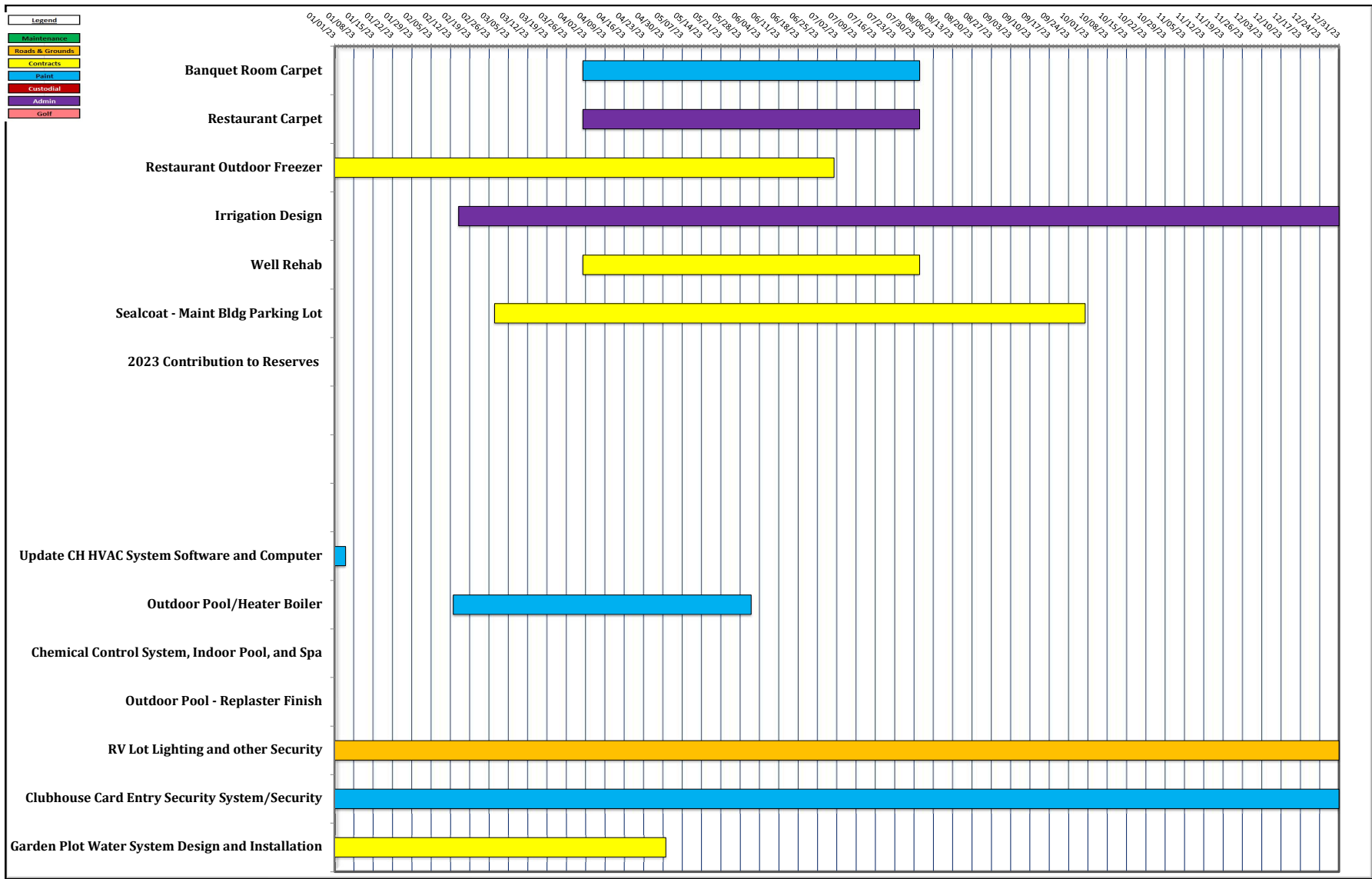
Revenue	\$ 178,854	\$ 204,122	\$ (25,268)	-12.4%	\$ 675,363	26%
Cost of Goods Sold	\$ 58,511	\$ 65,374	\$ 6,863	10.5%	\$ 216,506	27%
Gross Profit	\$ 120,343	\$ 138,748	\$ (18,405)	-13.3%	\$ 458,857	
Expenses	\$ 156,848	\$ 182,994	\$ 26,146	14.3%	\$ 562,957	28%
Net Subsidy	\$ (36,505)	\$ (44,246)	\$ 7,741		\$ (104,100)	

Restricted Funds	Total Total Revenue	Total Expenses	Net Surplus/(Loss)	Cash Balance
Conservation Trust Fund	\$ 6,733	\$ 6,656	\$ 77	\$ 150,578
Debt Service Fund	\$ 257,457	\$ 102,388	\$ 155,069	\$ 380,282
Foundation Fund	\$ 2,555	\$ -	\$ 2,555	\$ 188,210

HGMD MONTHLY CAPITAL RESERVE REPORT FOR PERIOD ENDING:

April 2023

STATUS	PROJECT OWNER	DEPT.	2023 APPROVED PROJECTS	ACCT	2023	2023	% VAR	START DATE	FINISH DATE	#DAYS	2023 INVOICES PAID	+/-	%	TOTAL	PROJECT Notes / Comments		
					APPROVED BUDGET AMOUNT	SIGNED CONTRACT AMOUNT						SIGNED CONTRACT AMOUNT	VAR FROM CONTRACT	UNDER / (OVER) BUDGET			
					A	B											
					D	B-C-D	A-C-D										
not-started	Cormac	Restaurant	Banquet Room Carpet	D601	\$11,966		-100%	04/01/23	08/01/23	122		\$0	#DIV/0!	\$11,966			
not-started	Cormac	Restaurant	Restaurant Carpet	D601	\$11,194		-100%	04/01/23	08/01/23	122		\$0	#DIV/0!	\$11,194			
In Process	Cormac	Restaurant	Restaurant Outdoor Freezer	D601	\$30,000		-100%	01/01/23	07/01/23	181		\$0	#DIV/0!	\$30,000	2/3/23 - Received pricing from 2 vendors with multiple options. Working on evaluating size, cost and permitting for the options provided.		
In Process	Brian/Greg	Golf	Irrigation Design	D601	\$13,031		-100%	02/15/23	12/31/23	319		\$0	#DIV/0!	\$13,031	4/4/23 - Electrician said we need a freezer that is compatible with a 35 amp circuit. We will need to receive additional pricing for freezer that meet the 35 amp requirement.		
not-started	Brian/Greg	Golf	Well Rehab	D601	\$115,408		-100%	04/01/23	08/01/23	122		\$0	#DIV/0!	\$115,408	2/3/23 - Researching		
In Process	Don	Maint Bldg	Sealcoat - Maint Bldg Parking Lot	D601	\$35,000		-100%	02/28/23	09/30/23	214		\$0	#DIV/0!	\$35,000	5/2/23 - Received pricing from Sunny Day, Asphalt Coatings. Waiting on a price from DCPS.		
TOTAL 2023 FUNDED PROJECTS						\$216,599	\$0					\$0	\$0	#DIV/0!	\$216,599		
<i>2023 CONTINGENCY PROJECTS Future event or circumstance which is possible, but cannot be predicted with certainty</i>																	
not-started	Management	Management	2023 Contribution to Reserves	D601	\$340,159					0		\$0	#DIV/0!	\$340,159			
						\$340,159	\$0			0		\$0	\$0	#DIV/0!	\$340,159		
TOTAL CAPITAL RESERVE FUNDS						\$556,758	\$0					\$0	\$0	#DIV/0!	\$556,758		
2022 PROJECTS TO BE COMPLETED IN 2023																	
Completed	Jon H	Clubhouse	Update CH HVAC System Software and Computer	D601.2	\$5,395	\$5,395	0%	01/01/23	01/05/23	4	\$5,395	\$0	0%	\$ -			
In Process	Jon H	Clubhouse	Outdoor Pool/Heater Boiler	D601.2	\$22,880	\$22,880	0%	02/13/23	06/01/23	108	\$17,160	\$5,720	-25%	\$ 5,720			
not-started	Jon H	Clubhouse	Chemical Control System, Indoor Pool, and Spa	D601.2	\$17,361		-100%			0		\$0	#DIV/0!	\$ 17,361			
not-started	Jon H	Clubhouse	Outdoor Pool - Replaster Finish	D601.2	\$60,020		-100%			0		\$0	#DIV/0!	\$ 60,020			
In Process	Don	Admin.	RV Lot Lighting and other Security	D601.2	\$50,000		-100%	01/01/23	12/31/23	364		\$0	#DIV/0!	\$ 50,000	4/15/23 - Met with Securitas, ADP, Dark Horse and J7. We are waiting on pricing.		
In Process	Don	Clubhouse	Clubhouse Card Entry Security System/Security	D601.2	\$80,000		-100%	01/01/23	12/31/23	364		\$0	#DIV/0!	\$ 80,000	4/15/23 - Waiting on pricing from Securitas, Dark Horse, ADP and J7.		
In Process	Matt	Admin.	Garden Plot Water System Design and Installation	D601.2	\$30,000	\$28,258	-6%	01/01/23	05/01/23	120	\$25,715	\$2,543	-9%	\$4,285	5/2/23 - waiting on the contractor to complete the punchlist.		
TOTAL PRIOR YEAR PROJECTS						\$265,656	\$56,533					\$48,270	\$8,263	-15%	\$217,386		
GRAND TOTAL PER BUDGET						\$822,414	\$56,533					\$48,270	\$8,263	-15%	\$774,144		
PROJECTS TARGETED FOR COMPLETION IN 2023																	
TOTAL PRIOR YEAR PROJECTS NOT BUDGETED IN 2023						\$0	\$0					\$0	\$0		\$0		
PROJECTS FUNDED BY THE CONSERVATION FUND																	
not-started	Montrell	Pools	Pool Water Filter - (reimbursed through Conservation Fund)	D566	\$55,000		-100%	05/30/23	06/29/23	30		\$0	#DIV/0!	\$55,000			
TOTAL PROJECTS FUNDED BY THE CONSERVATION FUND						\$55,000	\$0					\$0	\$0		\$55,000		
GRAND TOTAL						\$877,414	\$56,533					\$48,270	\$8,263		\$829,144		



**Heather Gardens Metropolitan District
Summary of Investments
04/30/23**

Bank	Yield	Maturity	Interest Paid	Principal	Monthly Interest	Fund	Account
Key Bank - Foundation							
Bank of America							
US Treasury Bills	4.577%	1/25/2024	Maturity	\$ 48,368	\$ 183.85	Foundation	D106.1/D106.11/D106.12
US Treasury Notes 0.125% Coupons	2.413%	6/30/2023	Semi Annual	\$ 99,624	\$ 102.79	Foundation	D106.1/D106.11/D106.12
Foundation - checking				\$ 38,011		Foundation	D103.5
				<u>\$ 186,003</u>	<u>\$ 286.65</u>		
Key Bank - Conservation Trust Fund/Lottery							
			Monthly	\$ 150,578	\$ 50.00	Conservation	D104
US Treasury Notes 2.125% Coupons	2.870%	7/31/2024	Semi Annual	\$ 246,396	\$ 592.86	Enterprise	D106
Fed Farm Credit Bank Bonds	3.375%	8/26/2024	Semi Annual	\$ 249,785	\$ 702.52	Enterprise	D106
US Treasury Notes 3.00% Coupons	3.00%	7/31/2024	Semi Annual	\$ 250,000	\$ 625.00	Enterprise	D106
Net Inc/(Decr) in FMV of Investments	(1)			\$ (16,791)			D106.01
				<u>\$ 729,390</u>	<u>\$ 1,920.38</u>		
KeyBanc Capital Mkts - Money Market							
Federated Hermis Govt Oblig SS	4.46%	N/A	Monthly	\$ 1,386,708	\$ 4,297.15	Enterprise	D103
Total Investment				<u><u>\$ 2,452,678</u></u>	<u><u>\$ 2,257.02</u></u>		

(1) - The Enterprise investments are held to maturity. Because the investments are considered LT, we are required to report them at market value. The net increase or decrease in fair market value will be eliminated at maturity. Adjustment will be made at the end of the year.

2888 So Heather Gardens Way
Aurora CO 80014

	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
REVENUE							
D503 Conservation Trust (Lottery)	0	0	0	6,536	5,500	1,036	20,075
D504 Interest Income	6,577	130	6,447	19,185	520	18,665	1,560
D504.2 2010 Bond Restr Interest	1,337	28	1,309	3,200	112	3,088	336
D504.3 Interest Income Lottery	50	1	49	197	4	193	12
D505 Recreation Fee Income	144,948	144,948	0	579,685	579,792	(107)	1,739,378
Restaurant Income	49,565	62,893	(13,329)	178,853	204,122	(25,269)	675,363
D507 Golf Fees Daily	33,800	34,986	(1,185)	47,636	49,998	(2,362)	346,760
D507.1 Golf Simulator	170	22	148	2,060	941	1,120	1,393
D509.2 Golf Disc - 40 Play	2,037	686	1,351	3,270	1,695	1,575	19,735
D511 Golf Cart Rental Income	6,656	6,518	139	9,520	9,446	74	83,432
D511.1 Golf Merchandise	2,298	2,423	(126)	4,523	5,852	(1,330)	30,711
D511.2 Golf Lesson	760	908	(148)	2,360	1,650	710	8,893
D511.3 Golf Bag Storage	80	0	80	200	0	200	7,970
D511.4 Golf Pull Cart	744	374	370	1,040	715	325	5,730
D512 CH Building Rentals	2,613	2,190	423	8,353	9,971	(1,619)	25,185
D513 Events	1,265	2,639	(1,374)	9,067	10,556	(1,489)	31,668
D513.1 Trips Revenue	550	3,025	(2,475)	2,241	12,100	(9,859)	36,300
D514 RV Lot Income	7,936	8,000	(64)	15,953	16,000	(47)	32,000
D514.1 Garden Plot Income	35	0	35	2,675	2,450	225	2,450
D515 Classes	8,289	8,360	(71)	32,955	33,442	(487)	100,326
D515.1 Donation Revenue	600	0	600	1,165	0	1,165	0
D515.3 Interest Income - Foundation	366	0	366	1,390	0	1,390	0
D516 Miscellaneous Revenue	0	0	0	655	0	655	0
D516.1 Coffee Revenue	268	250	18	788	1,000	(212)	3,000
D517 Property Tax Revenue	51,178	60,000	(8,822)	243,582	242,898	684	503,745
D518 Specific Ownership Tax Revenue	3,228	2,417	811	10,675	9,668	1,007	29,004
TOTAL REVENUE	325,349	340,797	(15,448)	1,187,762	1,198,432	(10,670)	3,705,027
D590 Cost of Goods Sold	15,349	21,641	6,292	61,422	68,734	7,312	234,140
GROSS PROFIT	310,000	319,156	(9,156)	1,126,340	1,129,697	(3,357)	3,470,886
OPERATING EXPENSES							
D519 Zion Bank Payee Fee	0	0	0	900	1,000	100	1,000
D520 Debt Service Interest	24,684	24,683	(1)	98,734	98,732	(2)	295,230
D522 Services - Insurance	4,651	4,882	230	18,606	19,527	921	58,581
D523 Services - Audit	22,000	22,000	0	33,800	33,800	0	36,000
D524 Services - Professional	2,674	4,000	1,326	6,288	16,000	9,712	48,000
D525 County Collection Fee	768	961	193	3,654	3,738	84	7,855
D525.1 Election Expense	8,919	9,000	81	13,230	15,249	2,019	25,000
D526 Miscellaneous Expense	518	200	(318)	755	800	45	2,400
D526.1 SDA Membership Dues	0	0	0	1,238	1,250	13	1,250
D550 Club House Expenses	65,102	71,135	6,033	254,272	293,180	38,908	881,231
D555 Golf Course Expenses	56,874	55,006	(1,868)	189,262	202,787	13,525	742,978
D557 Restaurant Expenses	33,455	45,955	12,500	156,848	182,994	26,146	562,956
D560 RV Lot Expenses	108	105	(3)	1,487	420	(1,067)	1,260
D565 Garden Plot Expenses	0	25	25	0	100	100	300
D566 Conservation Expenses	766	0	(766)	6,656	0	(6,656)	55,000
D601 Capital Outlay	0	0	0	0	0	0	556,758
D601.2 2022 Cap Carry Foward Projects	10,173	10,000	(173)	48,270	43,000	(5,270)	265,656
D700 Bond Principal Payment	0	0	0	0	0	0	290,000
TOTAL OPERATING EXPENSES	230,692	247,951	17,259	833,998	912,577	78,579	3,831,455
NET OPERATING REVENUE/EXPENSE	79,308	71,205	8,103	292,342	217,120	75,222	(360,569)
NET REVENUE EXPENSE	79,308	71,205	8,103	292,342	217,120	75,222	(360,569)

2888 So Heather Gardens Way
Aurora CO 80014

	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
ENTERPRISE FUND							
REVENUE							
D504 Bnk Intrst Rsv Acct	6,577	130	6,447	19,185	520	18,665	1,560
D505 Rec Fee Income	144,948	144,948	0	579,685	579,792	(107)	1,739,378
Restaurant Income	49,565	62,893	(13,329)	178,853	204,122	(25,269)	675,363
D507 Golf Fees Daily	33,800	34,986	(1,185)	47,636	49,998	(2,362)	346,760
D507.1 Golf Simulator	170	22	148	2,060	941	1,120	1,393
D509.2 Golf Disc - 40 Play	2,037	686	1,351	3,270	1,695	1,575	19,735
D511 Golf Cart Rental Income	6,656	6,518	139	9,520	9,446	74	83,432
D511.1 Golf Merchandise	2,298	2,423	(126)	4,523	5,852	(1,330)	30,711
D511.2 Golf Lesson	760	908	(148)	2,360	1,650	710	8,893
D511.3 Golf Bag Storage	80	0	80	200	0	200	7,970
D511.4 Golf Pull Cart	744	374	370	1,040	715	325	5,730
D512 CH Building Rentals	2,613	2,190	423	8,353	9,971	(1,619)	25,185
D513 Events	1,265	2,639	(1,374)	9,067	10,556	(1,489)	31,668
D513.1 Trips Revenue	550	3,025	(2,475)	2,241	12,100	(9,859)	36,300
D514 RV Lot Income	7,936	8,000	(64)	15,953	16,000	(47)	32,000
D514.1 Garden Plot Income	35	0	35	2,675	2,450	225	2,450
D515 Classes	8,289	8,360	(71)	32,955	33,442	(487)	100,326
D516 Miscellaneous Revenue	0	0	0	655	0	655	0
D516.1 Coffee Revenue	268	250	18	788	1,000	(212)	3,000
TOTAL ENTERPRISE REVENUE	268,590	278,351	(9,761)	921,018	940,250	(19,232)	3,151,855
D590 Cost of Goods Sold	15,349	21,641	6,292	61,422	68,734	7,312	234,140
GROSS PROFIT	253,241	256,710	(3,469)	859,596	871,515	(11,919)	2,917,714
OPERATING EXPENSES							
D550 Club House Expenses	65,102	71,135	6,033	254,272	293,180	38,908	881,231
D555 Golf Course Expenses	56,874	55,006	(1,868)	189,262	202,787	13,525	742,978
D557 Restaurant Expenses	33,455	45,955	12,500	156,848	182,994	26,146	562,956
D560 RV Lot Expenses	108	105	(3)	1,487	420	(1,067)	1,260
D522 Services - Insurance	4,651	4,882	230	18,606	19,527	921	58,581
D523 Services - Audit	22,000	22,000	0	33,800	33,800	0	36,000
D524 Services - Professional	2,674	4,000	1,326	6,288	16,000	9,712	48,000
D525.1 Election Expense	8,919	9,000	81	13,230	15,249	2,019	25,000
D526 Miscellaneous Expense	518	200	(318)	755	800	45	2,400
D526.1 SDA Membership Dues	0	0	0	1,238	1,250	13	1,250
D519 Zion Bank Payee Fee	0	0	0	900	1,000	100	1,000
D565 Garden Plot Expenses	0	25	25	0	100	100	300
D601 Capital Outlay	0	0	0	0	0	0	556,758
D601.2 2022 Cap Carry Foward Projects	10,173	10,000	(173)	48,270	43,000	(5,270)	265,656
TOTAL OPERATING EXPENSES	204,475	222,308	17,833	724,955	810,107	85,152	3,183,370
NET OPERATING REVENUE/EXPEN	48,766	34,402	14,364	134,642	61,408	73,233	(265,656)
NET ENTERPRISE FUND REVENUE/EX	48,766	34,402	14,364	134,642	61,408	73,233	(265,656)

2888 So Heather Gardens Way
Aurora CO 80014

	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
RESTRICTED FUNDS							
CONSERVATION TRUST FUND (Lottery)							
REVENUE							
D503 Conservation Trust (Lottery Ac	0	0	0	6,536	5,500	1,036	20,075
D504.3 Interest Inc Lottery	<u>50</u>	<u>1</u>	<u>49</u>	<u>197</u>	<u>4</u>	<u>193</u>	<u>12</u>
TOTAL LOTTERY REVENUE	50	1	49	6,733	5,504	1,229	20,087
EXPENSES							
D566 Conservation Expenses	<u>766</u>	<u>0</u>	<u>(766)</u>	<u>6,656</u>	<u>0</u>	<u>(6,656)</u>	<u>55,000</u>
TOTAL LOTTERY EXPENSES	766	0	(766)	6,656	0	(6,656)	55,000
REVENUE OVER(UNDER) EXPENSES	<u>(716)</u>	<u>1</u>	<u>717</u>	<u>77</u>	<u>5,504</u>	<u>5,427</u>	<u>(34,913)</u>
FOUNDATION FUND							
REVENUE							
D515.1 Donation Revenue	600	0	600	1,165	0	1,165	0
D515.3 Interest Inc - Found	<u>366</u>	<u>0</u>	<u>366</u>	<u>1,390</u>	<u>0</u>	<u>1,390</u>	<u>0</u>
TOTAL FOUNDATION REVENUE	966	0	966	2,555	0	2,555	0
REVENUE OVER(UNDER) EXPENSES	<u>966</u>	<u>0</u>	<u>966</u>	<u>2,555</u>	<u>0</u>	<u>2,555</u>	<u>0</u>
DEBT SERVICE FUND 2010 BOND ISSUE							
REVENUE							
D517 Property Tax Revenue	51,178	60,000	(8,822)	243,582	242,898	684	503,745
D518 Specific Ownership Tax	3,228	2,417	811	10,675	9,668	1,007	29,004
Bond Restricted Interest	<u>1,337</u>	<u>28</u>	<u>1,309</u>	<u>3,200</u>	<u>112</u>	<u>3,088</u>	<u>336</u>
TOTAL DEBT SERVICE REVENUE	55,744	62,445	(6,701)	257,457	252,678	4,779	533,085
EXPENSES							
D520 Debt Serv Interest	24,684	24,683	(1)	98,734	98,732	(2)	295,230
D525 Cnty Collection Fee	768	961	193	3,654	3,738	84	7,855
D700 Bond Principal Pymnt	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>290,000</u>
TOTAL DEBT SERVICE EXPENSES	25,452	25,644	192	102,388	102,470	82	593,085
REVENUE OVER (UNDER) EXPENSES	<u>30,292</u>	<u>36,801</u>	<u>(6,509)</u>	<u>155,069</u>	<u>150,208</u>	<u>4,861</u>	<u>(60,000)</u>

	4/30/2023	3/31/2023	2/28/2023	12/31/2022
CURRENT ASSETS				
Cash - Operating	50,670	80,301	184,346	537,432
Money Market	1,386,708	1,256,886	1,002,588	0
Capital Projects - Savings	2,882	26,477	112,762	799,028
Conservation (Lottery) Bank Acct	150,578	150,778	149,832	149,823
Enterprise Investments	729,390	729,390	729,390	729,390
Investments - Foundation	147,993	147,627	147,249	148,872
Zion Debt Service	381,616	326,640	140,248	127,813
Foundation Account	38,011	37,786	37,736	40,018
Accrued Interest	4,691	2,940	1,058	8,257
Accounts Receivable Net of Allowance	8,738	5,953	5,892	7,376
Inventory	49,372	49,263	53,579	43,040
Prepaid Expenses	37,211	41,863	46,514	59,117
Prop Tax Receivable	503,744	503,744	503,744	503,744
TOTAL CURRENT ASSETS	3,491,603	3,359,646	3,114,938	3,153,910
BUILDING, LAND & EQUIPMENT (Net of Depr)				
CIP Asset	10,460	10,460	10,460	10,460
Restaurant Equipment	128,042	128,042	128,042	128,042
Equipment	226,011	226,011	226,011	226,011
Property	8,123,985	8,123,985	8,123,985	8,123,985
Land At Cost	1,725,000	1,725,000	1,725,000	1,725,000
Intangible Assets	133,190	133,190	133,190	133,190
TOTAL BUILDING, LAND & EQUIPMENT	10,346,688	10,346,688	10,346,688	10,346,688
TOTAL ASSETS	13,838,292	13,706,335	13,461,627	13,500,598
CURRENT LIABILITIES				
Accounts & Interest Payable	124,156	99,201	92,057	26,000
Due To/From HGA	86,302	47,279	51,547	136,705
Bonds Payable - Short Term	290,000	290,000	290,000	290,000
Unearned Revenue	70,617	74,706	62,308	74,869
Prepaid Rec Fees	30,518	33,916	33,614	29,706
Gift Cards	11,171	11,107	12,468	11,859
Sales Tax Payable	4,060	7,949	6,475	6,087
Server Tips Payable	3,788	3,806	4,474	0
Deferred Property Tax	503,744	503,744	503,744	503,744
Deferred Insurance Claims	22,964	22,964	22,964	22,964
Deferred Revenue - PARQ	7,204	7,204	7,204	7,204
TOTAL CURRENT LIABILITIES	1,154,525	1,101,876	1,086,855	1,109,139
LONG TERM DEBT				
Bond Issue	7,115,000	7,115,000	7,115,000	7,115,000
Deferred Loss Series 2017 Refunding Bond	(582,096)	(582,096)	(582,096)	(582,096)
Original Issue Premium 2017 Bonds	600,681	600,681	600,681	600,681
RV Lot Gate Opener Deposit	1,295	1,295	1,295	1,330
TOTAL CURRENT & LONG TERM LIABILITIES	8,289,405	8,236,756	8,221,735	8,244,054
FUND EQUITY				
Investment In Property	2,912,134	2,912,134	2,912,134	2,912,134
Debt Service Fund	127,813	127,813	127,813	127,813
Conservation Trust Fund (Lottery)	149,735	149,735	149,735	149,735
Heather Gardens Foundation	186,255	186,255	186,255	189,393
Unrestricted Net Assets	1,864,624	1,864,624	1,864,624	1,715,059
Tabor Reserve	15,984	15,984	15,984	15,984
Net Income/(Loss)	292,342	213,034	(16,652)	146,427
Total Equity	5,548,887	5,469,579	5,239,892	5,256,544
TOTAL LIABILITIES AND EQUITY	13,838,292	13,706,335	13,461,627	13,500,598

**Heather Gardens Metropolitan District
Club House P&L
4/30/2023**

5/3/2023
9:56 AM

	CURRENT ACTUAL	CURRENT BUDGET	CURRENT VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET	
REVENUE								
D512	CH Building Rentals	2,613	2,190	423	8,353	9,971	(1,619)	25,185
D515	Classes	8,289	8,360	(71)	32,955	33,442	(487)	100,326
D513	Events	1,265	2,639	(1,374)	9,067	10,556	(1,489)	31,668
D516.1	Coffee Revenue	268	250	18	788	1,000	(212)	3,000
D513.1	Trips Revenue	550	3,025	(2,475)	2,241	12,100	(9,859)	36,300
	TOTAL REVENUE	12,985	16,464	(3,479)	53,404	67,069	(13,666)	196,479
WAGES/BENEFITS								
C500	Salaries - FTP	10,763	10,559	(205)	44,754	44,849	96	133,363
C510	Salaries - Part Time	6,465	6,013	(452)	29,387	25,494	(3,894)	73,595
C520	Salaries - Overtime	44	0	(44)	157	0	(157)	0
C530	Salaries - Teachers	9,103	8,138	(965)	30,969	34,720	3,750	104,159
C540	Taxes - Payroll	1,882	2,552	670	9,855	11,978	2,123	33,084
C550	Retirement Expense	281	0	(281)	844	0	(844)	0
C553	Insurance - Personnel	1,093	1,190	96	4,373	4,758	385	14,989
C574	Recruit/Train/Services	355	30	(325)	355	122	(233)	365
C588	Workers Comp Insurance	0	207	207	0	826	826	2,479
	TOTAL WAGES/BENEFITS	29,986	28,689	(1,299)	120,694	122,747	2,052	362,034
OPERATING EXPENSES								
C675.2	Salaries-Charge Out	(1,999)	(1,970)	29	(7,997)	(7,881)	116	(23,971)
C673	Maintenance Hours	7,534	6,854	(680)	19,790	26,999	7,210	87,742
C676	Golf Hours	0	0	0	3,751	1,773	(1,978)	1,963
C677	R & G Hours	0	166	166	0	3,014	3,014	5,403
C678	Custodial Hours	8,430	9,681	1,251	32,800	38,724	5,925	116,173
	CHARGE-OUT SUBTOTALS	13,965	14,731	766	48,344	62,629	14,287	187,310
C621.1	Mileage Reimbursement	0	8	8	0	32	32	103
C627	Pool Care & Supplies	3,399	3,831	432	4,328	9,204	4,876	23,685
C639	Software & IT	294	340	46	1,238	1,360	122	4,080
C640	Electric	5,712	6,730	1,017	31,979	32,688	709	98,884
C643	Gas	1,551	1,660	109	6,875	7,371	497	24,305
C662	Office Supplies & Postage	591	636	45	1,800	2,544	744	7,632
C662.1	CC & ActiveNet	649	515	(134)	3,063	4,219	1,156	13,489
C671	Outside Contractors	886	1,305	419	4,886	5,220	334	20,355
C683	Repairs - Equipment	0	513	513	1,106	2,052	946	6,156
C684	Supplies	694	2,812	2,118	2,449	6,937	4,488	21,000
C684.1	Custodial Supplies	1,999	2,000	1	6,985	8,000	1,015	24,000
C684.2	Coffee Supplies	0	230	230	792	920	128	2,760
C686.1	Special Event Supplies	150	516	366	2,737	3,809	1,072	7,933
C686.2	Special Event Contractors	0	790	790	1,989	3,161	1,172	9,484
C687	Trips Expense	2,518	3,025	507	6,472	12,100	5,628	36,300
C688	Non Capital Equipment	50	350	300	593	1,400	807	4,200
C689	Phone & Internet	520	377	(143)	1,808	1,508	(300)	4,524
C690	ROU Equip Leases	226	0	(226)	905	0	(905)	0
C698	Water & Sewer	1,907	2,077	170	5,229	5,277	48	22,998
	TOTAL OPERATING EXPENSES	35,111	42,446	7,334	133,578	170,431	36,856	519,198
	NET REVENUE & EXPENSE	(52,112)	(54,671)	2,556	(200,868)	(226,109)	25,242	(684,753)

**Heather Gardens Metropolitan District
Golf P&L
4/30/2023**

5/3/2023
9:55 AM

		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
REVENUE								
D507	Golf Fees Daily	33,800	34,986	(1,185)	47,636	49,998	(2,362)	346,760
D507.1	Golf Simulator	170	22	148	2,060	941	1,120	1,393
D509.2	Golf Disc - 40 Play	2,037	686	1,351	3,270	1,695	1,575	19,735
D511	Golf Cart Rental Income	6,656	6,518	139	9,520	9,446	74	83,432
D511.1	Golf Merchandise	2,298	2,423	(126)	4,523	5,852	(1,330)	30,711
D511.2	Golf Lesson	760	908	(148)	2,360	1,650	710	8,893
D511.3	Golf Bag Storage	80	0	80	200	0	200	7,970
D511.4	Golf Pull Cart	744	374	370	1,040	715	325	5,730
	TOTAL REVENUE	46,545	45,917	629	70,609	70,297	312	504,624
WAGES/BENEFITS								
G500	Salaries - FTP	25,769	26,925	1,156	109,380	115,623	6,242	340,950
G510	Salaries - Part Time	6,226	5,226	(1,000)	12,602	12,863	261	84,639
G520	Salaries - Overtime	136	26	(110)	276	982	706	5,522
G540	Taxes - Payroll	2,743	2,899	157	11,443	12,428	985	37,635
G550	Retirement Expense	1,053	997	(55)	4,387	4,013	(373)	13,364
G553	Insurance - Personnel	2,162	1,817	(345)	8,687	7,267	(1,420)	22,891
G574	Recruit / Train / Service	418	200	(218)	845	3,573	2,728	5,498
G588	Workers Comp Insurance	0	383	383	0	1,534	1,534	4,601
	TOTAL WAGES/BENEFITS	38,507	38,473	(32)	147,620	158,283	10,663	515,100
OPERATING EXPENSES								
G675.2	Salaries-Charged Out	0	0	0	(3,751)	(1,773)	1,978	(1,963)
G450	COGS - Merchandise	1,392	1,391	(1)	2,911	3,360	449	17,634
G621	Fuel Expense	177	613	436	1,321	1,689	368	11,862
G621.1	Mileage Reimbursement	29	42	13	132	126	(6)	325
G624	Contingency-Water	41	40	(1)	190	160	(30)	10,400
G639	Software & IT	277	258	(19)	1,310	1,032	(278)	3,096
G640	Electric	656	548	(108)	2,539	2,288	(251)	8,546
G640.1	Electric - Pump	5,377	5,377	0	4,623	5,377	754	51,114
G643	Gas	154	148	(6)	844	676	(168)	1,549
G645	Uniforms	0	62	62	0	248	248	2,044
G662	Office Supplies & Postage	0	0	0	60	100	40	200
G662.1	Credit Card Expense	1,012	862	(150)	2,525	2,911	386	22,156
G665	Rent - Equipment	0	0	0	0	0	0	2,500
G671	Outside Contractors	2,465	3,740	1,275	4,402	5,260	858	26,095
G676.1	Golf Shop Supplies	0	176	176	318	748	430	2,112
G680	Radio Communications	0	0	0	294	400	106	400
G683	Repairs - Equipment	5,573	1,450	(4,123)	13,410	5,800	(7,610)	21,400
G684	Supplies	2,152	2,500	348	11,093	16,597	5,504	52,440
G688	Non Capital Equipment	0	0	0	0	0	0	5,000
G689	Telephone	306	300	(6)	1,217	1,200	(17)	3,600
G697	Marketing	150	416	266	1,115	1,664	549	5,000
	TOTAL OPERATING EXPENSES	19,761	17,923	(1,838)	44,553	47,863	3,310	245,510
	NET REVENUE & EXPENSE	(11,723)	(10,479)	(1,241)	(121,564)	(135,849)	14,285	(255,986)

APRIL 2023

HGMD Golf Usage Report

Revenue	Current Year					Prior Year				
	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue
Daily Rates										
85+	\$ 10.00	30	\$ 300	46	\$ 460	\$ 9.00	44	\$ 396	57	\$ 513
Resident	\$ 9.95		\$ -			\$ 9.95	0	\$ -	61	\$ 607
Resident Everyday	\$ 10.99	490	\$ 5,387	756	\$ 8,313	\$ 10.00	456	\$ 4,560	714	\$ 7,140
Guest of Resident- weekday	\$ 14.00	51	\$ 714	128	\$ 1,792	\$ 13.00	50	\$ 650	127	\$ 1,651
Guest of Resident- weekend	\$ 18.00	57	\$ 1,026	79	\$ 1,433	\$ 17.10	39	\$ 667	66	\$ 1,120
Non-Resident Sr. - No Timeframe	\$ 17.00		\$ -			\$ 16.00	(4)	\$ (64)	(8)	\$ (132)
Non-Resident Sr. - Weekday	\$ 15.10	226	\$ 3,412	345	\$ 5,197	\$ 15.00	298	\$ 4,470	430	\$ 6,434
Non-Resident Sr. - Weekend	\$ 19.04	250	\$ 4,761	324	\$ 6,167	\$ 19.00	175	\$ 3,325	241	\$ 4,519
Non-Resident - Weekday	\$ 18.19	194	\$ 3,520	279	\$ 5,052	\$ 18.00	151	\$ 2,718	219	\$ 3,944
Non-Resident - Weekend	\$ 22.95	305	\$ 6,999	382	\$ 8,770	\$ 23.10	205	\$ 4,735	250	\$ 5,770
Junior- weekday	\$ 10.00	95	\$ 950	123	\$ 1,230	\$ 9.00	108	\$ 972	143	\$ 1,287
Junior- weekend	\$ 13.07	15	\$ 196	17	\$ 222	\$ 12.00	5	\$ 60	12	\$ 144
Twilight	\$ 12.00		\$ -			\$ 14.00	2	\$ 28	2	\$ 28
2 for 20 Special	\$ -		\$ -			\$ -		\$ -		
2 for 26 Special	\$ 13.00	260	\$ 3,380	439	\$ 5,707	\$ 12.03	310	\$ 3,729	531	\$ 6,381
2 for 1	\$ 18.00		\$ -			\$ 18.00		\$ -		
2 for 1 (free player)	\$ -		\$ -			\$ -		\$ -		
League - Weekend	\$ 18.00		\$ -			\$ 18.00	20	\$ 360	28	\$ 504
League - Weekday	\$ 15.00	537	\$ 8,055	537	\$ 8,055	\$ 15.00	256	\$ 3,840	256	\$ 3,840
40 Play Punches	\$ 8.97	234	\$ 2,099	374	\$ 3,359	\$ 9.00	157	\$ 1,413	292	\$ 2,615
Complimentary Round-Employee	\$ -		\$ -			\$ -		\$ -		
Complimentary Round	\$ -		\$ -			\$ -		\$ -		
Adjustment to Income	\$ -		\$ (4,961)		\$ (4,851)	\$ -		\$ 19		\$ 53
Golf Daily Fee		2,744	\$ 35,838	3,829	\$ 50,906	\$ -	2,272	\$ 31,878	3,421	\$ 46,418

Other Golf Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue
40 Play Card	\$ 8.10		\$ -			\$ 8.10	68	\$ 551	71	\$ 575
Rider Carts	\$ 8.68	767	\$ 6,656	1,101	\$ 9,520	\$ 8.67	683	\$ 5,925	994	\$ 8,587
Pull Cart	\$ 6.00	82	\$ 492	122	\$ 732	\$ 6.00	52	\$ 312	92	\$ 552
Golf Simulator	\$ 18.89	9	\$ 170	92	\$ 2,060	\$ 20.00	1	\$ 20	43	\$ 855
Golf Merchandise D511.1			\$ 2,298		\$ 4,523			\$ 2,203		\$ 5,321
Golf Lessons	\$ 126.67	6	\$ 760	21	\$ 2,360		8	\$ 825	13	\$ 1,500
Golf Bag Storage	\$ 80.00	1	\$ 80	2	\$ 200	\$ 120.00				
Golf Club Rentals	\$ 14.00	18	\$ 252	22	\$ 308	\$ 14.00	2	\$ 28	7	\$ 98

Total Revenue		\$ 46,545		\$ 70,609		\$ 41,742		\$ 63,906
Golf Course Expenses		\$ 58,268		\$ 192,173		\$ 44,900		\$ 170,116
Profit/(Loss)		\$ (11,723)		\$ (121,564)		\$ (3,158)		\$ (106,210)

# of Days Golf Course Closed	4	66	2	67
-------------------------------------	---	----	---	----

**Heather Gardens Metropolitan District
Restaurant P&L
4/30/2023**

5/4/2023
12:25 PM

		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET		
SUMMARY										
	Sales	49,566	62,893	(13,329)	178,854	204,122	(25,268)	675,363		
	Cost of Goods Sold	<u>13,959</u>	<u>20,250</u>	<u>6,291</u>	<u>58,511</u>	<u>65,374</u>	<u>6,863</u>	<u>216,506</u>		
	Gross Profit	<u>35,607</u>	<u>42,643</u>	<u>(7,036)</u>	<u>120,343</u>	<u>138,748</u>	<u>(18,405)</u>	<u>458,857</u>		
	Wages & Benefits	28,941	35,310	6,369	123,790	139,398	15,609	421,174		
	Operating Expense	<u>4,515</u>	<u>10,645</u>	<u>6,130</u>	<u>33,058</u>	<u>43,596</u>	<u>10,537</u>	<u>141,783</u>		
	Net Income/(Loss)	<u>2,151</u>	<u>(3,312)</u>	<u>5,463</u>	<u>(36,505)</u>	<u>(44,246)</u>	<u>7,741</u>	<u>(104,100)</u>		
SALES										
D506	Restaurant Food	41,477	52,663	(11,187)	147,887	167,446	(19,559)	559,959		
D506.1	Restaurant Beer	3,280	3,694	(415)	11,188	13,395	(2,207)	39,050		
D506.2	Restaurant Wine	2,210	3,249	(1,039)	10,411	12,619	(2,208)	38,235		
D506.3	Restaurant Liquor	<u>2,599</u>	<u>3,287</u>	<u>(688)</u>	<u>9,368</u>	<u>10,662</u>	<u>(1,294)</u>	<u>38,119</u>		
	TOTAL SALES	49,566	62,893	(13,329)	178,854	204,122	(25,268)	675,363		
COST OF GOODS SOLD										
H450	COGS - Food	12,548	18,169	5,621	51,665	57,770	6,105	193,187	COGS Percentages	
H455	COGS - Beer	547	920	373	2,503	3,335	832	9,723	<u>Current</u>	<u>YTD</u>
H455.1	COGS - Wine	511	783	272	2,814	3,042	228	9,213	30.3%	34.9%
H455.2	COGS - Liquor	<u>353</u>	<u>378</u>	<u>25</u>	<u>1,529</u>	<u>1,227</u>	<u>(302)</u>	<u>4,383</u>	23.1%	27.0%
	TOTAL COST OF GOODS	13,959	20,250	6,291	58,511	65,374	6,863	216,506	28.2%	32.7%
	GROSS PROFIT	<u>35,607</u>	<u>42,643</u>	<u>(7,036)</u>	<u>120,343</u>	<u>138,748</u>	<u>(18,405)</u>	<u>458,857</u>		
		72%	68%		67%	68%				
WAGES/BENEFITS										
H500	Salaries - Full Time	17,243	18,667	1,424	75,300	79,259	3,959	234,197		
H510	Salaries - Part Time	6,107	8,955	2,848	25,249	29,062	3,814	96,156		
H520	Salaries - Overtime	219	0	(219)	1,183	0	(1,183)	0		
H540	Taxes - Payroll	3,021	3,547	525	12,798	14,514	1,716	39,152		
H550	Retirement Expense	82	331	249	351	1,324	973	4,026		
H553	Insurance Emp Health	2,136	3,044	909	8,541	12,177	3,636	38,357		
H574	Recruiting/Training	133	451	318	368	1,804	1,436	5,511		
H588	Workers Com Insurance	<u>0</u>	<u>315</u>	<u>315</u>	<u>0</u>	<u>1,258</u>	<u>1,258</u>	<u>3,775</u>		
	TOTAL WAGES/BENEFITS	28,941	35,310	6,369	123,790	139,398	15,609	421,174		
OPERATING EXPENSES										
H673	Maintenance Hours	448	539	91	1,062	1,535	473	4,937		
H674	Custodial Hours	<u>764</u>	<u>716</u>	<u>(48)</u>	<u>3,294</u>	<u>2,864</u>	<u>(430)</u>	<u>8,593</u>		
	CHARGE-OUTS SUBTOTAL	1,212	1,255	43	4,356	4,399	43	13,530		

**Heather Gardens Metropolitan District
Restaurant P&L
4/30/2023**

5/4/2023
12:25 PM

	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
H639 Software & IT	608	500	(108)	2,389	2,000	(389)	6,000
H640 Electric	1,428	1,682	254	7,995	8,172	177	24,721
H643 Gas	388	415	27	1,719	1,843	124	6,076
H644 Water	201	206	5	486	480	(6)	2,229
H645 Phone & TV	356	350	(6)	1,397	1,400	3	4,200
H646 Trash Removal	400	430	30	1,602	1,720	118	5,160
H651 Uniforms	0	0	0	0	200	200	1,200
H652 Discounts & Comps	(3,188)	500	3,688	(599)	2,000	2,599	6,000
H655 Linen Service	412	350	(62)	985	1,400	415	4,200
H662 Office Supplies	0	0	0	118	600	482	2,100
H671 Outside Contractors	0	500	500	1,695	2,000	305	6,000
H681 Credit Card Fees	1,505	1,682	177	4,637	5,832	1,194	23,717
H683 Repairs - Equipment	0	150	150	0	600	600	1,800
H684 China/Glass/Flatware	0	125	125	82	500	418	1,500
H684.1 Kitchen Supplies	656	1,000	344	3,331	4,000	669	12,000
H685 Cleaning Supplies	387	500	113	1,506	2,000	494	6,000
H688 Non Capital Equipment	0	500	500	0	2,000	2,000	6,000
H689 Marketing	150	500	350	945	2,000	1,055	6,000
H690 Licenses	0	0	0	414	450	36	3,350
TOTAL OPERATING EXPENSES	4,515	10,645	6,130	33,058	43,596	10,537	141,783
NET REVENUE & EXPENSE	2,151	(3,312)	5,463	(36,505)	(44,246)	7,741	(104,100)

Monthly Data from
SPOTON POS

Apr-23						
Sales per hour						
	Hour	Net Sales per hour		# Checks	# Guests	GCA
	9:00 AM	\$89.75		1513	3043	\$16.30
	10:00 AM	\$3,408.75				
	11:00 AM	\$6,655.30				
	12:00 PM	\$11,012.15				
	1:00 PM	\$6,640.20				
	2:00 PM	\$4,411.31				
	3:00 PM	\$3,031.75				
	4:00 PM	\$4,786.35				
	5:00 PM	\$6,869.76				
	6:00 PM	\$1,506.20				
	7:00 PM	\$417.25				
	8:00 PM	\$312.50				
	9:00 PM	\$27.00				
	Grand Totals	\$49,168.27				
Top selling items						
	Sunday Brunch	460				
	EASTER	172				
	Lunch Special \$11.75	184				
	Fish"n Chips	117				
	Dinner Special	119				
	H. Gardens Cheeseburger	126				
	Chicken Basket	88				
	Open Food	53				
	Coconut Shrimp	76				
	Chef Cobb Salad	63				
	Chicken Croissant Sand.	69				
	Baja Style Fish Tacos	62				
	reuben	59				
	Black and Bleu Burger	47				
	Steak Philly	40				
	Turkey Club	44				
	BBQ Pulled Pork Sand.	43				
	Bowl of Soup	85				
	Brat & Chips with Kraut	46				
	BBQ Bacon Cheeseburger	36				
	Breaded Chicken Sand.	31				

Monthly Data from
SPOTON POS

Apr-23					
	Asian Chicken Salad	28			
	Cup of Soup	91			
	Shrimp Louis	27			
	House Salad	44			
	Cubano	25			
	Crispy Chicken Salad	24			
	Greek Chicken Salad	25			
	Chicken Caesar Salad	19			
	Wrap Chicken	20			
	Chili Rellanos	27			
	Warm Lattice Cherry Pie	39			
	French Fries	236			
	Impossible Veg. Burger	14			
	Sweet Potato Fries	97			
	Mozzarella Sticks	18			
	BLT	10			
	Mac and chez bites	11			
	Fries	21			
	Rueben	4			
	Brownie Ala Mode	12			
	Homemade Chips	339			
	Ice Cream Sundae	9			
	KIDS Brunch	5			
	Grilled Cheese	3			
	Jalapeno poppers	3			
	Turkey Club Sandwich	2			
	Coleslaw	24			
	Gluten Free Basket	2			
	Cottage Cheese	10			
	Scoop Of Ice Cream	12			
	Kids- Hot DogN'FF	2			
	Kids- Mac and Cheese	2			
	Chicken Salad Croissant	1			
	Two Piece F&Chips	1			
	Fruit	3			
	Bratwurst & Chips	1			
	Kids- Grill ChezN'FF	1			
	Tortilla Chips	1			
	Add Guacamole	1			
	Dinner Roll	2			
	Pepper cheese bites	1			
	Kids- 2 Sliders w/ FF	1			
	Kids- Hot DogN'FF	1			

Monthly Data from
SPOTON POS

Apr-23						
	Green Beans		2			
	Brownie Ala Mode		1			
	Dinner Roll		4			
	Fruit		1			

Monthly Data from
SPOTON POS

Jan thru April 23						
Sales per hour						
	Hour	Net Sales per hour		# Checks	# Guests	GCA
	Hour	Net Sales		5337	10857	\$16.22
	8:00 AM	\$0.00				
	9:00 AM	\$923.75				
	10:00 AM	\$9,894.05				
	11:00 AM	\$20,778.90				
	12:00 PM	\$34,568.03				
	1:00 PM	\$21,016.26				
	2:00 PM	\$15,205.25				
	3:00 PM	\$10,729.53				
	4:00 PM	\$21,203.00				
	5:00 PM	\$32,681.41				
	6:00 PM	\$5,747.70				
	7:00 PM	\$1,882.75				
	8:00 PM	\$722.75				
	9:00 PM	\$727.50				
	10:00 PM	\$38.00				
	Grand Totals	\$176,118.88				
	Sunday Brunch	1,795.00				
	Fish'n Chips	465				
	EASTER	398				
	Lunch Special \$11.75	610				
	H. Gardens Cheeseburger	498				
	Dinner Special	430				
	Open Food	160				
	Coconut Shrimp	344				
	Chicken Croissant Sand.	270				
	Chicken Basket	315				
	reuben	219				
	Baja Style Fish Tacos	208				
	Chef Cobb Salad	179				
	Turkey Club	192				
	Steak Philly	165				
	Bowl of Soup	389				
	BBQ Pulled Pork Sand.	145				

Monthly Data from
SPOTON POS

Jan thru April 23					
	Asian Chicken Salad	130			
	Black and Bleu Burger	122			
	Cup of Soup	364			
	House Salad	189			
	Greek Chicken Salad	115			
	Shrimp Louis	107			
	cops lunch	152			
	Cubano	106			
	BBQ Bacon Cheeseburger	106			
	Wrap Chicken	99			
	Breaded Chicken Sand.	99			
	Brat & Chips with Kraut	122			
	Chili Rellanos	122			
	Impossible Veg. Burger	75			
	Chicken Caesar Salad	72			
	Crispy Chicken Salad	56			
	French Fries	854			
	Warm Lattice Cherry Pie	113			
	Mozzarella Sticks	69			
	Sweet Potato Fries	352			
	VD DAY	29			
	Mac and chez bites	40			
	BLT	29			
	Jalapeno poppers	37			
	Rueben	17			
	Brownie Ala Mode	43			
	Dinner special Steak	15			
	Gluten Free Basket	17			
	Fries	61			
	Ice Cream Sundae	32			
	KIDS Brunch	18			
	Rosemary Chicken	10			
	Kids- Mac and Cheese	18			
	Coleslaw	99			
	Homemade Chips	1,327.00			
	Scoop Of Ice Cream	67			
	Grilled Cheese	6			
	Cottage Cheese	29			
	Kids- Hot DogN'FF	7			
	Steak of the Day	3			
	Kids- Grill ChezN'FF	5			
	Kids- Chick StripN'FF	4			

Monthly Data from
SPOTON POS

Jan thru April 23						
	Turkey Club Sandwich	2				
	Fruit	8				
	Dinner Roll	23				
	BLT with Chips	2				
	Tortilla Chips	3				
	Chicken Salad Croissant	1				
	Two Piece F&Chips	1				
	Kids- 2 Sliders w/ FF	1				
	Bratwurst & Chips	1				
	Boston Cream Pie	1				
	Caesar Salad	1				
	Green Beans	1				
	Add Guacamole	1				
	Golf Ladies Wed Special	4				
	Rueben	3				
	Green Beans	15				
	Pepper cheese bites	5				
	1/2 Ham and cheese	7				
	Chicken Quesadilla	4				
	Fruit	8				
	Kids- Mac and Cheese	3				
	BLT with Chips	2				
	Dinner Roll	18				
	Mashed Potatoes	6				
	Kids- Grill ChezN'FF	2				
	Kids- Hot DogN'FF	2				
	Box Lunch #1	1				
	Salad Bar with Entree	2				
	Side Bacon	3				
	Kids- 2 Sliders w/ FF	1				
	Onion Rings	2				
	Cookies	3				
	Add Guacamole	1				