

HEATHER GARDENS METROPOLITAN DISTRICT

Budget Exceptions Report

Through: 05/31/22

	YTD ACTUAL	YTD BUDGET	VARIANCE FAVORABLE (UNFAVORABLE)	% of Budget	Annual Budget	% of Annual Budget Spent
Total Revenue	\$ 1,418,005	\$ 1,431,608	\$ (13,603)	-1.0%	\$ 3,283,566	43%
Cost of Goods Sold	\$ 71,792	\$ 79,269	\$ 7,477	9.4%	\$ 205,724	35%
Gross Profit	\$ 1,346,213	\$ 1,352,339	\$ (6,126)		\$ 3,077,842	
Operating Expenses	\$ 949,084	\$ 1,042,811	\$ 93,727	9.0%	\$ 2,721,539	35%
Net Operating Income/(Loss)	\$ 397,129	\$ 309,528	\$ 87,601		\$ 356,303	
Capital Improvements Exp	\$ 54,375	\$ 68,310	\$ 13,935		\$ 473,807	
Net Surplus/(Loss)	\$ 342,754	\$ 241,218	\$ 101,536		\$ (117,504)	

Executive Summary

Club House

Revenue	\$ 70,541	\$ 70,095	\$ 446	0.6%	\$ 170,750	41%
Expenses	\$ 311,977	\$ 348,052	\$ 36,075	10.4%	\$ 808,976	39%
Net Subsidy	\$ (241,436)	\$ (277,956)	\$ 36,521		\$ (638,226)	

Golf

Revenue	\$ 115,373	\$ 108,309	\$ 7,064	6.5%	\$ 426,008	27%
Expenses	\$ 231,500	\$ 279,525	\$ 48,025	17.2%	\$ 687,742	34%
Net Subsidy	\$ (116,127)	\$ (171,216)	\$ 55,089		\$ (261,734)	

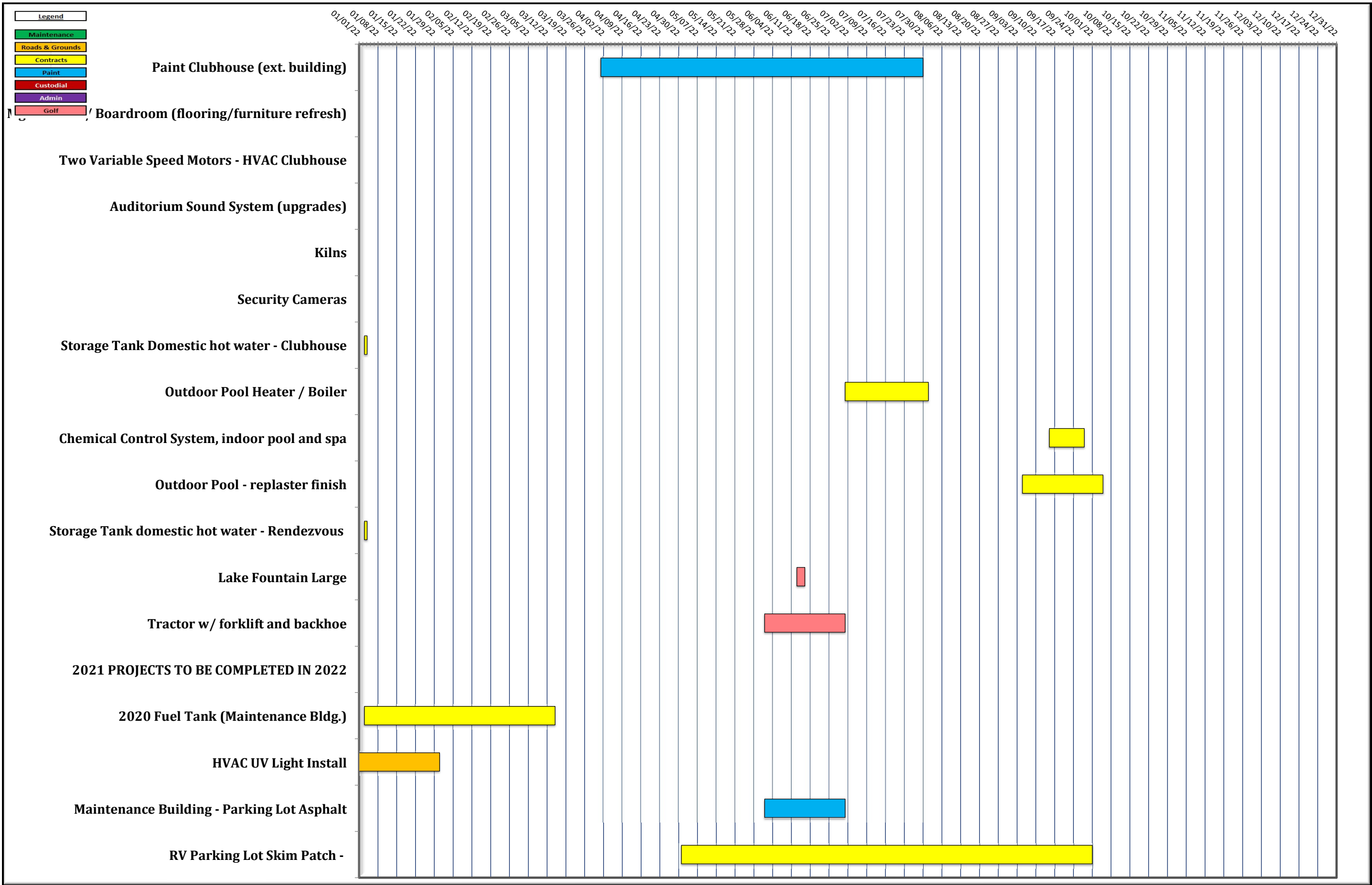
Restaurant

Revenue	\$ 205,907	\$ 235,805	\$ (29,900)	-12.7%	\$ 603,015	34%
Cost of Goods Sold	\$ 67,061	\$ 75,763	\$ 8,704	11.5%	\$ 193,106	35%
Gross Profit	\$ 138,846	\$ 160,042	\$ (21,196)	-13.2%	\$ 409,909	
Expenses	\$ 188,336	\$ 203,391	\$ 15,058	7.4%	\$ 498,106	38%
Net Subsidy	\$ (49,490)	\$ (43,349)	\$ (6,138)		\$ (88,197)	

Restricted Funds	Total Total Revenue	Total Expenses	Net Surplus/(Loss)	Cash Balance
Conservation Trust Fund	\$ 5,468	\$ 16,331	\$ (10,863)	\$ 158,256
Debt Service Fund	\$ 376,551	\$ 133,531	\$ 243,020	\$ 554,542
Foundation Fund	\$ 1,620	\$ 744	\$ 876	\$ 189,813

**HGMD MONTHLY CAPITAL RESERVE REPORT FOR PERIOD ENDING:
MAY 2022**

STATUS	PROJECT OWNER	DEPT.	2022 APPROVED PROJECTS	ACCT	2022 APPROVED BUDGET AMOUNT	2022 SIGNED CONTRACT AMOUNT	% VAR	START DATE	FINISH DATE	#DAYS	2022 INVOICES PAID	+/- SIGNED CONTRACT AMOUNT	% VAR FROM CONTRACT	TOTAL UNDER / (OVER) BUDGET	PROJECT Notes / Comments
					A	B				D	B-C-D	A-C-D			
In Process	Don	Clubhouse	Paint Clubhouse (ext. building)	D601	\$52,672		-100%	04/01/22	07/30/22	120		\$0	#DIV/0!	\$52,672	Contracts Dept recommends moving forward with DCC's pricing to paint the clubhouse. We are waiting on B&F and HGMD Board Approval before releasing the contractor to schedule their work.
not-started	Jason	Admin.	Mgmt Office / Boardroom (flooring/furniture refresh)	D601	\$20,960		-100%			0		\$0	#DIV/0!	\$20,960	
not-started	Jon H	Clubhouse	Two Variable Speed Motors - HVAC Clubhouse	D601	\$11,285		-100%			0		\$0	#DIV/0!	\$11,285	Not needed at this time
not-started	Montrell	Clubhouse	Auditorium Sound System (upgrades)	D601	\$6,885		-100%			0		\$0	#DIV/0!	\$6,885	Auditorium Sound System is working as it should and does not need to be replaced at this time.
not-started	Montrell	Clubhouse	Kilns	D601	\$28,212		-100%			0		\$0	#DIV/0!	\$28,212	Kilns appear to be working properly and might not need replacement.
not-started	Montrell	Clubhouse	Security Cameras	D601	\$6,478		-100%			0		\$0	#DIV/0!	\$6,478	Researching what rooms in the clubhouse need cameras.
Completed	Jon H	Clubhouse	Storage Tank Domestic hot water - Clubhouse	D601	\$21,159		-100%	01/03/22	01/04/22	1	\$0	\$0	#DIV/0!	\$21,159	Tank actively leaking in Nov 2021, emergency fix completed (Nov '21).
not-started	Jon H	Pools	Outdoor Pool Heater / Boiler	D601	\$32,704		-100%	07/01/22	08/01/22	31		\$0	#DIV/0!	\$32,704	
not-started	Jon H	Pools	Chemical Control System, indoor pool and spa	D601	\$17,361		-100%	09/15/22	09/28/22	13		\$0	#DIV/0!	\$17,361	
not-started	Jon H	Pools	Outdoor Pool - replaster finish	D601	\$60,020		-100%	09/05/22	10/05/22	30		\$0	#DIV/0!	\$60,020	
Completed	Jon H	Restaurant	Storage Tank domestic hot water - Rendezvous	D601	\$21,159		-100%	01/03/22	01/04/22	1	\$0	\$0	#DIV/0!	\$21,159	Tank starting to leak in Nov 2021, emergency fix completed (Nov '21).
not-started	Brian/Greg	Golf	Lake Fountain Large	D601	\$11,355		-100%	06/13/22	06/16/22	3		\$0	#DIV/0!	\$11,355	
not-started	Brian/Greg	Golf	Tractor w/ forklift and backhoe	D601	\$48,873		-100%	06/01/22	07/01/22	30		\$0	#DIV/0!	\$48,873	
TOTAL 2022 FUNDED PROJECTS					\$339,123	\$0	-100%				\$0	\$0	#DIV/0!	\$339,123	
<i>Future event or circumstance which is possible, but cannot be predicted with certainty</i>					2022 CONTINGENCY PROJECTS										
not-started	Management	Management	2022 Contribution to Reserves	D601	\$58,170							\$0	#DIV/0!	\$58,170	
not-started				D601								\$0	#DIV/0!	\$0	
not-started				D601								\$0	#DIV/0!	\$0	
TOTAL 2022 CONTINGENCY PROJECTS					\$58,170	\$0					\$0	\$0	#DIV/0!	\$58,170	
TOTAL CAPITAL RESERVE FUNDS					\$397,293	\$0					\$0	\$0		\$397,293	
2021 PROJECTS TO BE COMPLETED IN 2022															
Completed	Don		2020 Fuel Tank (Maintenance Bldg.)	D601.2	\$45,373	\$45,373	0%	01/03/22	03/15/22	71	\$44,078	\$1,295	-3%	\$ 1,295	Rolled over due to Permitting issue
Completed			HVAC UV Light Install	D601.2	\$22,937	\$10,297	-55%	01/01/22	01/31/22	30	\$10,297	\$0	0%	\$ 12,640	
In Process	Don		Maintenance Building - Parking Lot Asphalt	D601.2	\$59,282		-100%	06/01/22	07/01/22	30		\$0	#DIV/0!	\$ 59,282	Contracts Dept. has recommended Sunny Day Concrete to complete the project. We are waiting on B&F and HGMD Board Approval before releasing the contractor to complete the work.
In Process			RV Parking Lot Skim Patch -	D601.2	\$8,204	\$8,204		05/01/22	10/01/22	153		\$8,204	-100%	\$8,204	Per Forrest McClure E-mail on 5/6/22, requesting we spend the remaining budgeted funds on repairing the fence and new street lamps.
TOTAL PRIOR YEAR PROJECTS					\$135,796	\$63,874					\$54,375	\$9,499		\$81,421	
GRAND TOTAL PER BUDGET					\$533,089	\$63,874					\$54,375	\$9,499		\$478,714	
PROJECTS TARGETED FOR COMPLETION IN 2022 BUT NOT IN THE PUBLISHED BUDGET															
TOTAL PRIOR YEAR PROJECTS NOT BUDGETED IN 2022					\$0	\$0					\$0	\$0		\$0	
GRAND TOTAL					\$533,089	\$63,874					\$54,375	\$9,499		\$478,714	



**HEATHER GARDENS FOUNDATIONS
FOUNDATION DONATION SUMMARY
1/1/2022 - 5/31/2022**

Description	General	Roads & Grounds	Club House	Golf	Trees	Totals
Balance at beginning of January	174,610.21	324.50	375.70	40.00	14,042.59	189,393.00
Donations for Jan 2022	100.00					100.00
Donation for Feb 2022	75.00				75.00	150.00
Refund for Legend 6' Teak Bench w/back rest	594.25					594.25
Donation for Mar 2022						0.00
Expenses March - TV for Lobby Flyer Display	-486.83					-486.83
Donation for Apr 2022	25.00					25.00
April Fundraiser Revenue	1,320.00					1,320.00
April Fundraiser Costs - Band	-450.00					-450.00
Donations for May 2022	25.00					25.00
Expenses for May - Planter boxes for Rest.	-401.20					-401.20
Balance at end of the month 5/31/2022	175,411.43	324.50	375.70	40.00	14,117.59	190,269.22

RECONCILIATION TO GL

D103.5 Foundation Checking Account - May 2022	\$	39,963
D106.1 Foundation Investment Account - May 2022	\$	149,850
D121 Owed to the Foundation from MD	\$	456
D121 Owed to MD from the Foundation	\$	-
		\$ 190,269

Heather Gardens Metropolitan District
 Summary of Investments
 05/31/22

Bank	Yield	Maturity	Interest Paid	Principal	Monthly Interest	Fund	Account
Key Bank - Foundation							
Bank of America							
Pinnacle Bank	0.20%	6/27/2022	Maturity	\$ 100,000	\$ 16.67	Foundation	D106.1
Transportation Alliance BK	0.45%	1/26/2023	Maturity	\$ 49,850	\$ 18.86	Foundation	D106.1
Foundation - checking				\$ 39,963		Foundation	D103.5
				<u>\$ 189,813</u>	<u>\$ 35.53</u>		
Key Bank - Conservation Trust Fund/Lottery							
			Monthly	\$ 158,256	\$ 1.29	Conservation	D104
State BK India New York	0.10%	7/29/2022	Maturity	\$ 250,000	\$ 20.83	Enterprise	D106
Synchrony BK Retail CTF	0.10%	9/8/2022	Semi Annual	\$ 250,000	\$ 20.83	Enterprise	D106
Texas Capital Bank	0.25%	8/8/2022	Semi Annual	\$ 250,000	\$ 52.08	Enterprise	D106
				<u>\$ 750,000</u>	<u>\$ 93.75</u>		
Total Investment				<u><u>\$ 1,098,069</u></u>	<u><u>\$ 130.57</u></u>		

2888 So Heather Gardens Way
Aurora CO 80014

	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
REVENUE							
D503 Conservation Trust (Lottery)	0	0	0	5,461	4,750	711	19,000
D504 Interest Income	137	135	2	655	675	(20)	1,620
D504.2 2010 Bond Restr Interest	10	8	2	21	40	(19)	100
D504.3 Interest Income Lottery	1	1	0	7	5	2	12
D505 Recreation Fee Income	124,320	124,728	(408)	623,512	623,640	(128)	1,496,736
Restaurant Income	55,768	56,203	(435)	205,906	235,806	(29,899)	603,015
D507 Golf Fees Daily	36,992	31,929	5,063	82,445	71,594	10,850	284,281
D507.1 Golf Simulator	27	72	(45)	882	1,210	(328)	1,578
D509.2 Golf Disc - 40 Play	963	4,043	(3,080)	2,504	10,194	(7,690)	25,211
D511 Golf Cart Rental Income	8,832	7,829	1,003	17,419	14,428	2,991	70,315
D511.1 Golf Merchandise	3,163	1,222	1,941	8,483	6,739	1,744	24,266
D511.2 Golf Lesson	910	747	163	2,410	2,992	(582)	8,900
D511.3 Golf Bag Storage	0	0	0	0	206	(206)	6,705
D511.4 Golf Pull Cart	580	408	172	1,230	946	284	4,752
D512 CH Building Rentals	1,428	1,300	128	11,399	6,500	4,899	15,600
D513 Events	281	2,635	(2,354)	7,223	12,145	(4,922)	31,670
D513.1 Trips Revenue	7,114	2,750	4,364	18,885	13,750	5,135	33,000
D514 RV Lot Income	803	0	803	14,740	14,760	(20)	29,520
D514.1 Garden Plot Income	45	0	45	2,605	2,520	85	2,520
D515 Classes	6,239	7,240	(1,001)	31,858	36,200	(4,342)	86,880
D515.1 Donation Revenue	1,345	0	1,345	1,620	0	1,620	0
D516 Miscellaneous Revenue	20	0	20	1,035	0	1,035	0
D516.1 Coffee Revenue	163	300	(137)	1,176	1,500	(324)	3,600
D517 Property Tax Revenue	117,726	121,774	(4,049)	363,169	357,048	6,121	500,785
D518 Specific Ownership Tax Revenue	2,433	2,792	(359)	13,361	13,960	(599)	33,500
TOTAL REVENUE	369,300	366,116	3,184	1,418,005	1,431,608	(13,603)	3,283,566
D590 Cost of Goods Sold	19,437	18,625	(812)	71,792	79,269	7,477	205,724
GROSS PROFIT	349,863	347,491	2,372	1,346,213	1,352,339	(6,127)	3,077,842
OPERATING EXPENSES							
D519 Zion Bank Payee Fee	0	0	0	1,000	1,400	400	1,400
D520 Debt Service Interest	25,617	25,617	0	128,083	128,085	2	306,470
D522 Services - Insurance	4,245	4,724	480	21,223	23,621	2,398	56,690
D523 Services - Audit	1,700	1,700	0	34,025	34,025	0	34,025
D524 Services - Professional	989	3,750	2,762	9,952	18,750	8,798	45,000
D525 County Collection Fee	1,766	1,940	174	5,448	5,690	242	7,915
D525.1 Election Expense	18	0	(18)	2,115	0	(2,115)	0
D526 Miscellaneous Expense	16	100	84	1,319	500	(819)	1,200
D526.1 SDA Membership Dues	0	0	0	1,238	1,500	263	1,500
D550 Club House Expenses	65,896	69,016	3,120	311,977	348,051	36,074	808,976
D555 Golf Course Expenses	59,727	64,780	5,053	226,769	276,020	49,251	675,123
D557 Restaurant Expenses	41,331	42,625	1,294	188,336	203,391	15,055	498,106
D560 RV Lot Expenses	128	254	126	524	1,271	747	3,050
D565 Garden Plot Expenses	0	126	126	0	509	509	2,084
D566 Conservation Expenses	1,969	0	(1,969)	16,331	0	(16,331)	0
D601 Capital Outlay	0	0	0	0	0	0	397,293
D601.2 2021 Cap Carry Foward Projects	0	0	0	54,375	68,310	13,935	76,514
D620 Foundation Expense	851	0	(851)	744	0	(744)	0
D700 Bond Principal Payment	0	0	0	0	0	0	280,000
TOTAL OPERATING EXPENSES	204,252	214,633	10,381	1,003,459	1,111,122	107,663	3,195,346
NET OPERATING REVENUE/EXPENSE	145,611	132,858	12,753	342,754	241,218	101,536	(117,504)
NON OPERATING EXPENSE							
D605 Gain/Loss Asset Disp	0	0	0	(84)	0	84	0
TOTAL NON OPERATING EXPENSE	0	0	0	(84)	0	84	0
NET REVENUE EXPENSE	145,611	132,858	12,753	342,838	241,218	101,620	(117,504)

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ENTERPRISE FUND							
REVENUE							
D504 Bnk Intrst Rsv Acct	137	135	2	655	675	(20)	1,620
D505 Rec Fee Income	124,320	124,728	(408)	623,512	623,640	(128)	1,496,736
Restaurant Income	55,768	56,203	(435)	205,906	235,806	(29,899)	603,015
D507 Golf Fees Daily	36,992	31,929	5,063	82,445	71,594	10,850	284,281
D507.1 Golf Simulator	27	72	(45)	882	1,210	(328)	1,578
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D511.2 Golf Lesson	910	747	163	2,410	2,992	(582)	8,900
D511.3 Golf Bag Storage	0	0	0	0	206	(206)	6,705
D511.4 Golf Pull Cart	580	408	172	1,230	946	284	4,752
D512 CH Building Rentals	1,428	1,300	128	11,399	6,500	4,899	15,600
D513 Events	281	2,635	(2,354)	7,223	12,145	(4,922)	31,670
D513.1 Trips Revenue	7,114	2,750	4,364	18,885	13,750	5,135	33,000
D514 RV Lot Income	803	0	803	14,740	14,760	(20)	29,520
D514.1 Garden Plot Income	45	0	45	2,605	2,520	85	2,520
D515 Classes	6,239	7,240	(1,001)	31,858	36,200	(4,342)	86,880
D516 Miscellaneous Revenue	20	0	20	1,035	0	1,035	0
D516.1 Coffee Revenue	163	300	(137)	1,176	1,500	(324)	3,600
TOTAL ENTERPRISE REVENUE	247,785	241,540	6,245	1,034,366	1,055,805	(21,439)	2,730,169
D590 Cost of Goods Sold	19,437	18,625	(812)	71,792	79,269	7,477	205,724
GROSS PROFIT	228,348	222,915	5,433	962,574	976,537	(13,963)	2,524,445
OPERATING EXPENSES							
D550 Club House Expenses	65,896	69,016	3,120	311,977	348,051	36,074	808,976
D555 Golf Course Expenses	59,727	64,780	5,053	226,769	276,020	49,251	675,123
D557 Restaurant Expenses	41,331	42,625	1,294	188,336	203,391	15,055	498,106
D560 RV Lot Expenses	128	254	126	524	1,271	747	3,050
D522 Services - Insurance	4,245	4,724	480	21,223	23,621	2,398	56,690
D523 Services - Audit	1,700	1,700	0	34,025	34,025	0	34,025
D524 Services - Professional	989	3,750	2,762	9,952	18,750	8,798	45,000
D525.1 Election Expense	18	0	(18)	2,115	0	(2,115)	0
D526 Miscellaneous Expense	16	100	84	1,319	500	(819)	1,200
D526.1 SDA Membership Dues	0	0	0	1,238	1,500	263	1,500
D519 Zion Bank Payee Fee	0	0	0	1,000	1,400	400	1,400
D565 Garden Plot Expenses	0	126	126	0	509	509	2,084
D601 Capital Outlay	0	0	0	0	0	0	397,293
D601.2 2021 Cap Carry Foward Projects	0	0	0	54,375	68,310	13,935	76,514
TOTAL OPERATING EXPENSES	174,049	187,075	13,026	852,853	977,347	124,494	2,600,962
NET OPERATING REVENUE/EXPEN	54,299	35,840	18,459	109,721	(811)	110,531	(76,516)
NON OPERATING EXPENSE							
D605 Gain/Loss Asset Disp	0	0	0	(84)	0	84	0
TOTAL NON OPERATIN EXPENSE	0	0	0	(84)	0	84	0
NET ENTERPRISE FUND REVENUE/EX	0	0	0	84	0	84	0

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RESTRICTED FUNDS							
CONSERVATION TRUST FUND (Lottery)							
REVENUE							
D503 Conservation Trust (Lottery Ac	0	0	0	5,461	4,750	711	19,000
D504.3 Interest Inc Lottery	1	1	0	7	5	2	12
TOTAL LOTTERY REVENUE	1	1	0	5,468	4,755	713	19,012
EXPENSES							
D566 Conservation Expenses	1,969	0	(1,969)	16,331	0	(16,331)	0
TOTAL LOTTERY EXPENSES	1,969	0	(1,969)	16,331	0	(16,331)	0
REVENUE OVER(UNDER) EXPENSES	(1,967)	1	1,968	(10,863)	4,755	15,618	19,012
FOUNDATION FUND							
REVENUE							
D515.1 Donation Revenue	1,345	0	1,345	1,620	0	1,620	0
TOTAL FOUNDATION REVENUE	1,345	0	1,345	1,620	0	1,620	0
EXPENSES							
D620 Foundation Expense	851	0	(851)	744	0	(744)	0
TOTAL FOUNDATION EXPENSES	851	0	(851)	744	0	(744)	0
REVENUE OVER(UNDER) EXPENSES	494	0	494	876	0	876	0
DEBT SERVICE FUND 2010 BOND ISSUE							
REVENUE							
D517 Property Tax Revenue	117,726	121,774	(4,049)	363,169	357,048	6,121	500,785
D518 Specific Ownership Tax	2,433	2,792	(359)	13,361	13,960	(599)	33,500
Bond Restricted Interest	10	8	2	21	40	(19)	100
TOTAL DEBT SERVICE REVENUE	120,169	124,574	(4,406)	376,551	371,048	5,503	534,385
EXPENSES							
D520 Debt Serv Interest	25,617	25,617	0	128,083	128,085	2	306,470
D525 Cnty Collection Fee	1,766	1,940	174	5,448	5,690	242	7,915
D700 Bond Principal Pymnt	0	0	0	0	0	0	280,000
TOTAL DEBT SERVICE EXPENSES	27,383	27,557	174	133,531	133,775	244	594,385
REVENUE OVER (UNDER) EXPENSES	92,786	97,017	(4,232)	243,020	237,273	5,747	(60,000)

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Cash - Operating	410,934
Capital Projects - Savings	660,557
Conservation (Lottery) Bank Acct	158,256
Investments	750,000
Investments - Foundation	149,850
Zion Debt Service	554,542
Foundation Account	39,963
Accounts Receivable Net of Allowance	13,981
Inventory	42,015
Prepaid Expenses	29,712
Prop Tax Receivable	500,779
TOTAL CURRENT ASSETS	<u>3,310,589</u>
BUILDING, LAND & EQUIPMENT (Net of Depr)	
CIP Asset	32,195
Restaurant Equipment	144,891
Equipment	281,468
Property	8,406,712
Land At Cost	1,725,000
Intangible Assets	133,190
TOTAL BUILDING, LAND & EQUIPMENT	<u>10,723,456</u>
TOTAL ASSETS & OTHER DEBITS	<u>14,034,046</u>
CURRENT LIABILITIES	
Accounts & Interest Payable	154,485
Due To/From HGA	82,744
Bonds Payable - Short Term	280,000
Unearned Revenue	51,179
Prepaid Rec Fees	31,497
Gift Cards	11,809
Sales Tax Payable	7,483
Server Tips Payable	4,784
Deferred Property Tax	500,779
Deferred Insurance Claims	22,964
Deferred Revenue - PARQ	7,204
TOTAL CURRENT LIABILITIES	<u>1,154,928</u>
LONG TERM DEBT	
Bond Issue	7,405,000
Deferred Loss Series 2017 Refunding Bond	(614,585)
Original Issue Premium 2017 Bonds	634,207
RV Lot Gate Opener Deposit	1,540
TOTAL CURRENT & LONG TERM LIABILITIES	<u>8,581,091</u>
FUND EQUITY	
Investment In Property	3,007,866
Debt Service Fund	183,438
Conservation Trust Fund (Lottery)	152,789
Heather Gardens Foundation	189,393
Unrestricted Net Assets	1,560,801
Tabor Reserve	15,831
Net Income/(Loss)	342,838
Total Equity	<u>5,452,955</u>

2888 So Heather Gardens Way
Aurora CO 80014

TOTAL LIABILITIES AND EQUITY

14,034,046

**Heather Gardens Metropolitan District
Club House P&L
5/31/2022**

6/13/2022
7:02 AM

	CURRENT ACTUAL	CURRENT BUDGET	CURRENT VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET	
REVENUE								
D512	CH Building Rentals	1,428	1,300	128	11,399	6,500	4,899	15,600
D515	Classes	6,239	7,240	(1,001)	31,858	36,200	(4,342)	86,880
D513	Events	281	2,635	(2,354)	7,223	12,145	(4,922)	31,670
D516.1	Coffee Revenue	163	300	(137)	1,176	1,500	(324)	3,600
D513.1	Trips Revenue	7,114	2,750	4,364	18,885	13,750	5,135	33,000
	TOTAL REVENUE	15,225	14,225	1,000	70,541	70,095	446	170,750
WAGES/BENEFITS								
C500	Salaries - FTP	8,872	9,091	219	41,745	44,310	2,565	108,305
C510	Salaries - Part Time	6,161	6,072	(89)	30,407	30,359	(49)	75,376
C520	Salaries - Overtime	0	0	0	186	0	(186)	0
C530	Salaries - Teachers	9,196	9,063	(132)	38,680	39,042	361	89,935
C540	Taxes - Payroll	2,394	2,081	(313)	10,893	11,866	973	26,803
C550	Retirement Expense	0	445	445	0	2,165	2,165	5,234
C553	Insurance - Personnel	963	1,195	232	4,815	5,974	1,159	14,338
C574	Recruit/Train/Services	0	110	110	109	550	441	1,320
C575	Employee Incentive	0	0	0	456	300	(156)	600
C588	Workers Comp Insurance	206	230	24	966	1,150	184	2,829
	TOTAL WAGES/BENEFITS	27,792	28,287	496	128,257	135,716	7,457	324,740
OPERATING EXPENSES								
C675.2	Salaries-Charge Out	0	0	0	0	0	0	0
C673	Maintenance Hours	4,612	557	(4,055)	25,971	7,456	(18,515)	27,043
C676	Golf Hours	0	0	0	0	0	0	0
C677	R & G Hours	350	0	(350)	4,795	0	(4,795)	0
C678	Custodial Hours	8,103	9,548	1,445	38,739	47,741	9,002	114,579
	CHARGE-OUT SUBTOTALS	13,065	10,105	(2,960)	69,505	55,197	-14,308	141,622
C621.1	Mileage Reimbursement	0	8	8	0	40	40	96
C627	Pool Care & Supplies	428	1,139	711	6,611	8,795	2,184	19,738
C639	Software & IT	392	340	(52)	1,939	1,700	(239)	4,080
C640	Electric	5,950	6,603	653	37,499	37,694	195	93,261
C643	Gas	1,675	1,524	(151)	8,544	9,648	1,104	20,077
C662	Office Supplies & Postage	527	600	73	3,279	3,000	(279)	7,200
C662.1	CC & ActiveNet	580	1,050	470	3,649	5,250	1,601	12,600
C671	Outside Contractors	679	1,301	622	3,703	7,910	4,208	19,662
C683	Repairs - Equipment	139	403	264	323	4,155	3,832	9,246
C684	Supplies	2,184	4,250	2,066	10,238	12,350	2,113	18,750
C684.1	Custodial Supplies	1,959	2,000	41	9,536	10,000	464	24,000
C684.2	Coffee Supplies	146	230	84	993	1,150	157	2,760
C686.1	Special Event Supplies	301	1,060	759	3,283	5,970	2,687	14,420
C686.2	Special Event Contractors	(150)	1,575	1,725	1,350	6,175	4,825	17,250
C687	Trips Expense	7,519	2,750	(4,769)	13,252	13,750	498	33,000
C688	Non Capital Equipment	468	4,200	3,732	1,907	21,770	19,863	22,740
C689	Phone & Internet	463	370	(93)	1,814	1,850	36	4,440
C698	Water & Sewer	1,782	1,221	(561)	6,295	5,931	(364)	19,294
	TOTAL OPERATING EXPENSES	38,107	40,729	2,622	183,720	212,335	28,617	484,236
	NET REVENUE & EXPENSE	(50,674)	(54,791)	4,118	(241,436)	(277,956)	36,520	(638,226)

**Heather Gardens Metropolitan District
Golf P&L
5/31/2022**

6/13/2022

7:03 AM

		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
REVENUE								
D507	Golf Fees Daily	36,992	31,929	5,063	82,445	71,594	10,850	284,281
D507.1	Golf Simulator	27	72	(45)	882	1,210	(328)	1,578
D509.2	Golf Disc - 40 Play	963	4,043	(3,080)	2,504	10,194	(7,690)	25,211
D511	Golf Cart Rental Income	8,832	7,829	1,003	17,419	14,428	2,991	70,315
D511.1	Golf Merchandise	3,163	1,222	1,941	8,483	6,739	1,744	24,266
D511.2	Golf Lesson	910	747	163	2,410	2,992	(582)	8,900
D511.3	Golf Bag Storage	0	0	0	0	206	(206)	6,705
D511.4	Golf Pull Cart	580	408	172	1,230	946	284	4,752
TOTAL REVENUE		51,467	46,250	5,217	115,373	108,309	7,063	426,008
WAGES/BENEFITS								
G500	Salaries - FTP	27,290	25,868	(1,422)	129,275	124,667	(4,608)	302,068
G510	Salaries - Part Time	4,666	12,150	7,484	16,524	31,146	14,622	91,736
G520	Salaries - Overtime	1,095	546	(549)	2,030	1,874	(157)	4,479
G540	Taxes - Payroll	3,187	3,089	(97)	13,640	14,468	828	33,787
G550	Retirement Expense	961	1,274	314	4,864	5,231	367	13,200
G553	Insurance - Personnel	1,649	2,499	850	10,279	12,495	2,216	31,487
G574	Recruit / Train / Service	0	0	0	3,366	5,004	1,638	5,997
G575	Employee Incentive	0	0	0	0	1,000	1,000	2,000
G588	Workers Comp Insurance	349	290	(59)	1,668	1,450	(218)	3,567
TOTAL WAGES/BENEFITS		39,197	45,716	6,521	181,646	197,335	15,688	488,321
OPERATING EXPENSES								
G675.2	Salaries-Charged Out	0	0	0	(2,084)	(1,000)	1,084	(1,500)
G450	COGS - Merchandise	1,657	635	(1,022)	4,731	3,504	(1,227)	12,618
G621	Fuel Expense	620	608	(12)	2,256	2,008	(249)	6,375
G621.1	Mileage Reimbursement	28	21	(7)	63	82	20	165
G624	Contingency-Water	39	0	(39)	195	0	(195)	10,300
G635	Tree & Shrub Replacement	0	714	714	0	714	714	714
G639	Software & IT	161	258	97	825	1,288	462	3,090
G640	Electric	549	862	313	3,025	3,324	299	9,312
G640.1	Electric - Pump	10,075	5,082	(4,993)	11,460	9,995	(1,464)	46,243
G643	Gas	102	66	(37)	709	731	22	1,198
G645	Uniforms	0	61	61	0	1,607	1,607	2,035
G662	Office Supplies & Postage	0	0	0	104	0	(104)	52
G662.1	Credit Card Expense	2,041	1,316	(725)	4,687	6,581	1,894	15,794
G665	Rent - Equipment	0	0	0	0	0	0	1,442
G670	Asphalt Repairs	0	0	0	0	0	0	4,896
G671	Outside Contractors	23	2,000	1,977	678	13,670	12,992	19,511
G676.1	Golf Shop Supplies	0	160	160	729	800	71	1,920
G680	Radio Communications	160	0	(160)	160	206	46	206
G683	Repairs - Equipment	1,430	600	(830)	5,802	8,400	2,598	14,400
G684	Supplies	5,004	6,600	1,596	14,201	26,700	12,499	42,050
G689	Telephone	249	300	51	1,243	1,500	257	3,600
G697	Marketing	50	416	366	1,070	2,080	1,010	5,000
TOTAL OPERATING EXPENSES		22,188	19,699	(2,490)	49,854	82,190	32,336	199,421
NET REVENUE & EXPENSE		(9,918)	(19,165)	9,248	(116,127)	(171,216)	55,087	(261,734)

MAY 2022

HGMD Golf Usage Report

Revenue	Current Year					Prior Year				
	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue
Daily Rates										
85+	\$ 9.00	53	\$ 477	110	\$ 990	\$ 9.00	60	\$ 540	118	\$ 1,062
Resident	\$ 9.95	0	\$ -	61	\$ 607	\$ 8.00	381	\$ 3,048	737	\$ 5,896
Resident Everyday	\$ 10.00	575	\$ 5,750	1,289	\$ 12,890	\$ 10.00	508	\$ 5,080	1,182	\$ 11,820
Guest of Resident- weekday	\$ 13.00	78	\$ 1,014	205	\$ 2,665	\$ 13.20	56	\$ 739	217	\$ 2,864
Guest of Resident- weekend	\$ 17.00	63	\$ 1,071	129	\$ 2,191	\$ 17.00	77	\$ 1,309	196	\$ 3,332
Non-Resident Sr. - No Timeframe	\$ 16.00	0	\$ -	(8)	\$ (132)					
Non-Resident Sr. - Weekday	\$ 15.00	411	\$ 6,165	841	\$ 12,599	\$ 14.00	154	\$ 2,156	475	\$ 6,650
Non-Resident Sr. - Weekend	\$ 18.95	284	\$ 5,383	525	\$ 9,902	\$ 18.00	208	\$ 3,744	512	\$ 9,216
Non-Resident - Weekday	\$ 17.93	146	\$ 2,618	365	\$ 6,562	\$ 16.92	154	\$ 2,606	298	\$ 5,054
Non-Resident - Weekend	\$ 23.00	228	\$ 5,244	478	\$ 11,014	\$ 22.09	194	\$ 4,285	386	\$ 8,526
Junior- weekday	\$ 9.00	32	\$ 288	175	\$ 1,575	\$ 9.00	73	\$ 657	78	\$ 702
Junior- weekend	\$ 12.00	2	\$ 24	14	\$ 168	\$ 12.00	16	\$ 192	32	\$ 384
Twilight	\$ 14.00	3	\$ 42	5	\$ 70	\$ 12.00	23	\$ 276	23	\$ 276
2 for 20 Special	\$ -		\$ -			\$ -	0	\$ -	9	\$ 99
2 for 24 Special	\$ 12.00	415	\$ 4,980	946	\$ 11,361	\$ 11.00	199	\$ 2,189	434	\$ 4,774
2 for 1	\$ 18.00		\$ -			\$ 18.00	0	\$ -	0	\$ -
2 for 1 (free player)	\$ -		\$ -			\$ -	0	\$ -	0	\$ -
League - Weekend	\$ 18.00	15	\$ 270	43	\$ 774	\$ 18.00	34	\$ 612	103	\$ 1,854
League - Weekday	\$ 15.00	686	\$ 10,290	942	\$ 14,130	\$ 14.00	629	\$ 8,806	928	\$ 12,992
40 Play Punches	\$ 9.00	221	\$ 1,989	513	\$ 4,604	\$ 8.10	442	\$ 3,580	1,171	\$ 9,463
Complimentary Round-Employee	\$ -		\$ -			\$ -	0	\$ -	0	\$ -
Complimentary Round	\$ -		\$ -			\$ -	0	\$ -	0	\$ -
Adjustment to Income	\$ -		\$ (8,103)		\$ (8,050)	\$ -	0	\$ (5,264)	0	\$ (5,901)
Golf Daily Fee		3,212	\$ 37,502	6,633	\$ 83,920	\$ -	3,208	\$ 34,556	6,899	\$ 79,063

Other Golf Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue
40 Play Card	\$ 8.10	56	\$ 454	127	\$ 1,029					
Rider Carts	\$ 8.66	1,020	\$ 8,832	2,014	\$ 17,419	\$ 8.57	887	\$ 7,602	1,636	\$ 14,009
Pull Cart	\$ 6.00	71	\$ 426	163	\$ 978	\$ 6.00	66	\$ 396	153	\$ 918
Golf Simulator	\$ 13.50	2	\$ 27	45	\$ 882	\$ 15.56	5	\$ 70	60	\$ 1,175
Golf Merchandise D511.1			\$ 3,163		\$ 8,484		193	\$ 1,186		\$ 6,543
Golf Lessons		8	\$ 910	21	\$ 2,410		9	\$ 725	29	\$ 2,905
Golf Bag Storage	\$ 120.00							\$ -	4	\$ 400
Golf Club Rentals	\$ 14.00	11	\$ 154	18	\$ 252					

Total Revenue		\$ 51,467		\$ 115,374		\$ 44,535		\$ 105,013
Golf Course Expenses		\$ 61,385		\$ 231,501		\$ 48,569		\$ 242,764
Profit/(Loss)		\$ (9,918)		\$ (116,127)		\$ (4,034)		\$ (137,751)

# of Days Golf Course Closed	2	69	2	59
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**Heather Gardens Metropolitan District
Restaurant P&L
5/31/2022**

6/13/2022
7:05 AM

		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET		
SUMMARY										
	Sales	55,769	56,204	(436)	205,907	235,805	(29,900)	603,015		
	Cost of Goods Sold	17,781	17,990	211	67,061	75,763	8,704	193,106		
	Gross Profit	37,988	38,214	(226)	138,846	160,042	(21,196)	409,909		
	Wages & Benefits	32,827	32,825	(3)	143,997	152,509	8,516	375,186		
	Operating Expense	8,503	9,801	1,298	44,339	50,882	6,542	122,919		
	Net Income/(Loss)	(3,342)	(4,412)	1,070	(49,490)	(43,349)	(6,141)	(88,196)		
SALES										
D506	Restaurant Food	47,929	47,703	225	171,503	202,216	(30,714)	511,205		
D506.1	Restaurant Beer	3,058	2,153	905	12,801	8,786	4,015	25,580		
D506.2	Restaurant Wine	2,391	3,458	(1,067)	11,371	13,087	(1,716)	33,752		
D506.3	Restaurant Liquor	2,391	2,890	(499)	10,232	11,716	(1,485)	32,478		
	TOTAL SALES	55,769	56,204	(436)	205,907	235,805	(29,900)	603,015		
COST OF GOODS SOLD										
H450	COGS - Food	15,822	16,219	398	59,815	68,753	8,939	173,810	<u>COGS Percentages</u>	
H455	COGS - Beer	837	646	(191)	3,313	2,636	(677)	7,674	<u>Current</u>	<u>YTD</u>
H455.1	COGS - Wine	948	692	(256)	2,817	2,617	(199)	6,750	33.0%	34.9%
H455.2	COGS - Liquor	174	433	260	1,116	1,757	641	4,872	27.4%	25.9%
	TOTAL COST OF GOODS	17,781	17,990	211	67,061	75,763	8,704	193,106	39.6%	24.8%
									7.3%	10.9%
	TOTAL COST OF GOODS	17,781	17,990	211	67,061	75,763	8,704	193,106	31.9%	32.6%
	GROSS PROFIT	37,988	38,214	(226)	138,846	160,042	(21,196)	409,909		
		68%	68%		67%	68%				
WAGES/BENEFITS										
H500	Salaries - Full Time	17,421	13,953	(3,468)	90,021	67,965	(22,056)	165,849		
H510	Salaries - Part Time	5,414	12,927	7,513	19,867	54,235	34,369	138,694		
H520	Salaries - Overtime	2,076	0	(2,076)	2,984	0	(2,984)	0		
H540	Taxes - Payroll	3,528	2,894	(635)	14,673	14,348	(324)	31,329		
H550	Retirement Expense	292	698	406	1,460	3,398	1,939	8,214		
H553	Insurance Emp Health	2,192	1,808	(384)	10,900	9,038	(1,861)	22,776		
H574	Recruiting/Training	1,593	265	(1,328)	1,958	1,325	(633)	3,280		
H575	Employee Incentive	0	0	0	658	800	142	1,600		
H588	Workers Com Insurance	311	280	(31)	1,476	1,400	(76)	3,444		
	TOTAL WAGES/BENEFITS	32,827	32,825	(3)	143,997	152,509	8,516	375,186		
OPERATING EXPENSES										
H673	Maintenance Hours	334	111	(223)	1,623	872	(752)	2,551		
H674	Custodial Hours	154	525	371	742	2,625	1,883	6,300		
	CHARGE-OUTS SUBTOTAL	488	636	148	2,365	3,497	1,131	8,851		

**Heather Gardens Metropolitan District
Restaurant P&L
5/31/2022**

6/13/2022
7:05 AM

		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
H639	Software & IT	154	500	346	543	2,500	1,957	6,000
H640	Electric	1,488	1,651	163	9,375	9,424	49	23,315
H643	Gas	419	381	(38)	2,136	2,412	276	5,019
H644	Water	175	110	(65)	572	534	(38)	1,858
H645	Phone & TV	330	300	(30)	1,633	1,500	(133)	3,600
H646	Trash Removal	368	400	32	1,932	2,000	68	4,800
H651	Uniforms	50	150	100	132	450	318	900
H652	Discounts & Comps	490	500	10	2,096	2,500	404	6,000
H662	Office Supplies	(401)	0	401	337	200	(137)	500
H671	Outside Contractors	105	500	395	2,390	2,500	110	6,000
H681	Credit Card Fees	1,885	1,100	(785)	7,661	5,500	(2,161)	13,200
H683	Repairs - Equipment	0	300	300	461	1,500	1,039	3,600
H684	China/Glass/Flatware	0	200	200	53	1,000	947	2,400
H684.1	Kitchen Supplies	1,322	1,500	178	4,279	7,500	3,221	18,000
H685	Cleaning Supplies	483	300	(183)	2,489	1,500	(989)	3,600
H688	Non Capital Equipment	423	500	77	4,551	2,500	(2,051)	6,000
H689	Marketing	212	500	288	822	2,500	1,678	6,000
H690	Licenses	512	273	(239)	512	1,365	853	3,276
	TOTAL OPERATING EXPENSES	8,503	9,801	1,298	44,339	50,882	6,542	122,919
	NET REVENUE & EXPENSE	(3,342)	(4,412)	1,069	(49,490)	(43,349)	(6,138)	(88,196)

Monthly Data from
SPOTON POS

May						
Sales per hour						
	Hour	Net Sales per hour	# Checks	# Guests	GCA	
	8:00 AM	\$7.00	1397	3319	\$16.66	
	9:00 AM	\$13.00				
	10:00 AM	\$3,841.70				
	11:00 AM	\$8,532.55				
	12:00 PM	\$11,620.85				
	1:00 PM	\$5,997.15				
	2:00 PM	\$4,563.30				
	3:00 PM	\$4,749.75				
	4:00 PM	\$5,824.68				
	5:00 PM	\$9,175.95				
	6:00 PM	\$977.10				
	7:00 PM	\$16.00				
Top selling iter	Grand Totals	\$55,319.03				
	Sunday Brunch	617				
	Lunch Special \$10.50	258				
	Fish'n Chips	153				
	H. Gardens Cheeseburger	146				
	Dinner Special	118				
	Reuben Sandwich	101				
	Chef Cobb Salad	96				
	Coconut Shrimp	111				
	Chicken Croissant Sand.	97				
	Thai Chicken Salad	75				
	Turkey Club	81				
	BBQ Pulled Pork Sand.	83				
	Chili Rellanos	96				
	Lunch Memorial \$12.50	67				
	Meatloaf Dinner	54				
	Fried Chicken Basket	69				
	Shrimp Louis	51				
	Fried Chicken Sand.	50				
	Bowl of Soup	116				
	BBQ Bacon Cheeseburger	48				
	Black and Bleu Burger	42				
	Beet Salad	35				
	Half Chicken Dinner	30				
	House Salad	48				
	French Fries	266				
	Brat & Chips with Kraut	42				
	Open Food	54				
	Lunch Memorial \$10	31				
	Impossible Veg. Burger	21				
	Steak of the Day	18				
	Cup of Soup	64				
	Chicken Caesar Salad	18				
	Mozzarella Sticks	31				
	Cauliflower Bites	28				

Monthly Data from
SPOTON POS

Sweet Potato Fries	133							
Gouda bites	19							
Pie of the week	29							
Warm Lattice Cherry Pie	29							
Side Salad	24							
Salad Bar	9							
Fries	27							
Ice Cream Sundae	15							
Plain Burger	5							
Caesar Salad	17							
Dinner Salad Bar	4							
Hot Dog & Chips	5							
Scoop Of Ice Cream	15							
BLT	2							
Homemade Chips	463							
Grilled Cheese	1							
Salad Bar with Entree	2							
Bratwurst & Chips	1							
Coleslaw	4							
Cottage Cheese	4							
Mashed Potatoes	2							
Green Beans	1							
Side Bacon	1							

Monthly Data from
SPOTON POS

Jan thru May						
Sales per hour						
	Hour	Net Sales per hour		# Checks	# Guests	GCA
	6:00 AM	\$329.25		5804	12673	\$16.07
	8:00 AM	\$7.00				
	9:00 AM	\$106.00				
	10:00 AM	\$9,758.65				
	11:00 AM	\$28,544.39				
	12:00 PM	\$38,609.40				
	1:00 PM	\$22,498.46				
	2:00 PM	\$16,488.60				
	3:00 PM	\$17,704.55				
	4:00 PM	\$27,214.53				
	5:00 PM	\$36,001.25				
Top selling items	6:00 PM	\$6,419.00				
	7:00 PM	\$96.60				
	11:00 PM	\$0.00				
	Grand Totals	\$203,777.68				
	Sunday Brunch	1,853.00				
	Lunch Special \$10.50	1,076.00				
	Fish'n Chips	699				
	Dinner Special	634				
	H. Gardens Cheeseburger	537				
	Reuben Sandwich	415				
	Chef Cobb Salad	350				
	Coconut Shrimp	430				
	Chicken Croissant Sand.	366				
	Turkey Club	285				
	Baja Style Fish Tacos	281				
	Thai Chicken Salad	211				
	Fried Chicken Basket	300				
	Bowl of Soup	533				
	BBQ Pulled Pork Sand.	243				
	Meatloaf Dinner	177				
	Cheese Ravioli Dinner	162				
	BBQ Bacon Cheeseburger	211				
	Shrimp Louis	184				
	Black and Bleu Burger	182				
	Open Food	298				
	Steak of the Day	132				
	Cup of Soup	420				

Monthly Data from
SPOTON POS

House Salad	276			
Fried Chicken Sand.	137			
Impossible Veg. Burger	113			
Beet Salad	134			
Brat & Chips with Kraut	153			
Chicken Caesar Salad	95			
Half Chicken Dinner	86			
French Fries	1,090.00			
Pie of the week	175.5			
Sweet Potato Fries	515			
Cauliflower Bites	97			
Chili Rellanos	96			
Lunch Memorial \$12.50	67			
Mozzarella Sticks	107			
Gouda bites	85			
Warm Lattice Cherry Pie	112			
Hot Dog & Chips	77			
Fries	116			
Lunch Memorial \$10	31			
Ice Cream Sundae	56			
BLT	25			
Side Salad	33			
Plain Burger	14			
Scoop Of Ice Cream	97			
Caesar Salad	48			
Grilled Cheese	14			
Brunch	9			
Turkey Club Sandwich	7			
Salad Bar	9			
Cheesecake of the week	11			
Homemade Chips	1,795.50			
Boston Cream Pie	8			
Dinner Salad Bar	4			
Coleslaw	22			
Bratwurst & Chips	6			
Tortilla Chips	7			
Mashed Potatoes	5			
Cottage Cheese	6			
Chicken Quesadilla	2			
Salad Bar with Entree	2			
Green Beans	3			
Dinner Roll	8			
Onion Rings	2			
Fruit	1			
Side Bacon	1			
Add Guacamole	1			